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• ANNUAL REPORT 2016 •



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His Majesty Sultan Qaboos Bin Said

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Dear Shareholders,

On behalf of the Board of Directors of Bank Dhofar S.A.O.G., I am pleased to present you the Bank's Financial Statements and the Auditors' Report for the financial year ended 31st December 2016.





The Board of Directors' Report for the Financial Year Ended 31st December 2016

Financial overview in 2016

The Bank continued to grow in all key areas in the year 2016 despite the current economic and financial situation driven by volatile oil prices in 2016. The Net Loans, Advances and Financing to customers reached RO 2.99 billion (USD 7.77 billion) at December 2016, showing a significant growth of 9.52% from RO 2.73 billion (USD 7.09 billion) at the end of 2015. The customer deposits mobilized by the bank achieved a growth of 11.58% from RO 2.59 billion (USD 6.75 billion) at the end of 2015 to reach RO 2.89 billion (USD 7.51 billion) at the end of 2016. The Total assets reached RO 3.95 billion (USD 10.26 billion) December 2016 as compared to RO 3.59 billion (USD 9.32 billion) at end 2015, a growth of 10.02%.

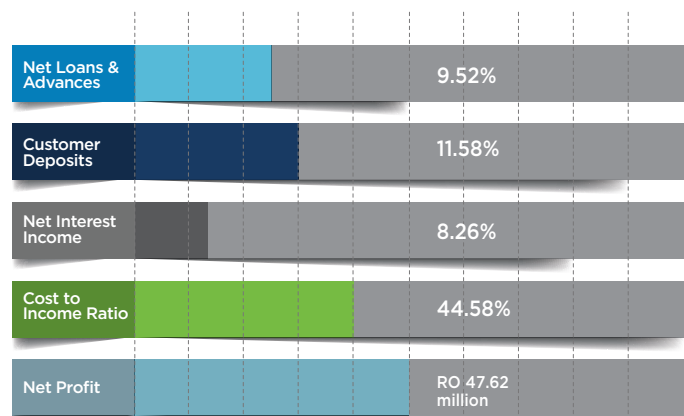
The key profitability indicators also showed positive growth with net interest and financing income achieving growth of 8.26% to reach RO 97.66 million (USD 253.67 million) for the year 2016 as compared to RO 90.21 million (USD 234.30 million) achieved in 2015. Non-interest and non-financing income such as fees and commission, foreign exchange profit, investment and other income have grown 18.67% to reach RO 29.69 million (USD 77.12 million) in 2016 as compared to RO 25.02 million (USD 64.98 million) achieved in the previous year. This strong growth in the current market condition reinforces the trust and confidence of customers towards Bank Dhofar's products and services.

The Cost to Income ratio during the year 2016 was managed at 44.58% as compared to 44.43% in 2015. The provision for loan impairment, net of recovery, during the year 2016 increased to RO 14.56 million (USD 37.82 million), as against RO 8.78 million (USD 22.81 million) during the previous

year 2015. The impairment of investments during the year decreased to RO 1.59 million (USD 4.13 million) from RO 2.74 million (USD 7.12 million) in 2015.

Non-performing loans to gross loans & financing at Bank level increased from 2.29% at 31st December 2015 to 2.68% at 31st December 2016; Non-performing loans, net of interest suspense, to gross loans & financing increased from 1.1 % at 31st December 2015 to 1.41 % at 31st December 2016 year on year.

The net profit for the year 2016 achieved by the Bank is RO 47.62 million (USD 123.69 million) as against RO 46.77 million (USD 121.48 million), showing a marginal growth of 1.82 % year on year.



Maisarah- Islamic Banking Services

Total assets increased by 50.54% to reach RO 450.71 million at end of December 2016 from RO 299.40 million at December 2015. The gross financing portfolio has grown to RO 311.56 million at December 2016 from RO 209.92 million at December 2015, an increase of 48.42%. Non-



performing financing continued to stand at Nil. Customer deposits also recorded a strong growth and increased from RO 192.16 million at December 2015 to RO 285.67 million at December 2016, recording a growth of 48.79% year-on-year.

The net financing income has grown by 20.07% during 2016 to RO 6.88 million against RO 5.73 million in the previous year. During 2016, Non-financing Income such as fees and commissions, foreign exchange profit, investment income and other income increased over the previous year by 69.23% to RO 1.97 million (RO 1.17 million during 2015).

Maisarah recorded Profit before tax of RO 3.18 million as compared to RO 2.57 million in 2015, showing a year on year growth of 23.74%.

Introduction of new Products by Maisarah

New products added during 2016 include Savings Account with Prize scheme, Shariah compliant credit card, Maisarah Travel Finance product for retail customers and Inventory Finance product for its corporate customers.

Capital Increase & Branch Expansion:

To support Maisarah growth, RO 15 million additional capital injected during the year 2016 from the Bank's core capital taking the total capital of Maisarah to RO 55 million.

During 2016, 5 new branches were opened taking the total to 10.

Funding and Capital Raising initiatives

As part of the planned capital augmentation program and strengthening the liquidity base, Bank successfully completed a rights issue of RO

40 million in 2016; also our Bank successfully closed club deals and syndicated borrowings of USD 350 million at competitive rates, with encouraging participation from major banks in the region. This facility demonstrates the confidence of the global markets in the financial strength of BankDhofar.

Corporate Governance

The Bank has fully complied with all directives of the Code of Corporate Governance issued by the Capital Market Authority. The Bank has also assessed and reviewed the internal control procedures of the Bank during the year 2016.

In compliance with Article (101) of the Commercial Companies Law No. 4/1974 and its amendments, the Board of Directors would like to disclose that the total amount received in 2016 as sitting fees was RO 76,900 and the proposed remuneration is RO 123,100, complying with total cap of RO 200,000.

Proposed Dividends

The Board of Directors in their meeting held on 25 January 2017 proposed a cash dividend of 13.5% (2015: 15%) for the year ended 31 December 2016 amounting to RO 25.64 million (2015: RO 23.17 million) and a bonus share issue of 7.5% (2015: 10%) amounting to 142,440,105 shares (2015: 154,472,855 shares) of RO 0.100 each subject to Regulatory and Shareholders Approvals.

Corporate Social Responsibility (CSR) initiatives

As in the past, Bank Dhofar initiated several CSR initiatives during the year 2016, participating actively in National day, Child protection, Physical education, Teachers day, SME symposium, Oman

The percentage of dividends distributed to the Shareholders in the last five years is as follows:

Year	2011	2012	2013	2014	2015
Cash Dividends	7%	15%	14%	5%	15%
Bonus Shares	*20.2%	10%	11%	15%	10%



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Automobile to encourage young Omanis, Various cultural and traditional activities including Quran recitations

Awards and Accolades during 2016

Our Bank won several awards during the year 2016 with some of them listed here:

1. Best Bank Performance award at the Al Roya Economic Award 2016.
2. No. 1 in Large Sized Banks Category at Best Banks Report by Oman Economic Review.
3. Best Performing Company Award at the AIWA Awards for Oman's Best Performing MSM-listed Companies.
4. Best Retail Bank - Oman 2016 by The Banker Middle East.
5. Best SME Bank 2015 by Global Business Outlook.
6. Best SME Bank Oman 2016 by Global Banking & Finance Review.
7. Islamic Bank of the Year - Oman 2016 by The Banker.
8. Oman Domestic Technology and Operations Bank of the Year award in the ABF Wholesale Banking Awards 2016.
9. Digital Banking Initiative of the Year - Oman award in the ABF Retail Banking Awards 2016.
10. Mobile Banking Initiative of the Year - Oman award in the ABF Retail Banking Awards 2016.
11. Best Mobile Banking Implementation in the Middle East at the Asian Banker Technology Implementation Awards Programme 2016
12. STP Award 2015 for financial payments in Euro by Commerzbank, USD by CITI Bank.
13. Best E-Commerce Bank Oman 2016 by Global Banking & Finance Review.
14. Best Customer Service Bank Oman 2016 by Global Banking & Finance Review.
15. Customer Delight Award by MENAA Awards 2016.
16. Best Contact Centre Experience - Oman at the Customer Experience Benchmarking Index 2015 by Ethos Integrated Solutions.
17. Top CEO Award at the Top CEOs in the GCC Awards by TRENDS Magazine and INSEAD Business School.
18. Best Business Leader Award by MENAA Awards 2016.

19. Best Bank for Human Resources Oman 2016 by Global Business Outlook.

The Year Ahead (2017)

2017 state budget plan released by Oman's government projected relatively reduced deficit of RO 3 billion compared to 2016 plan of RO 3.3 billion (2016 estimated actual deficit RO 5.3 billion). With oil prices improving, the government budget continue to maintain tight curbs on spending and focusing on increasing non oil and gas revenues. GDP is projected to grow by 2%. Government spending for 2017 is projected to RO 11.7 billion (USD 30.4 billion) and revenues RO 8.7 billion (USD 22.6 billion). Debt to GDP projected for 2016 is 29%. Diversification of economy set to receive a boost under the National Economic Diversification Programme (Tanfeedh).

Acknowledgment

On behalf of the Board, I would like to thank our valuable customers for their patronage and confidence they have reposed in the Board of Directors and the Executive Management. Also I thank the shareholders for their continuous support and Chairman, members of Sharia Supervisory Board of Maisarah Islamic Banking Services, Management and Staff for their efforts and contributions in the year 2016.

The Board of Directors also wishes to thank the Central Bank of Oman for its valuable guidance to the local banking sector.

Finally, on behalf of the Board of Directors, employees and the management I would like to express our most sincere gratitude to His Majesty Sultan Qaboos Bin Said for his wise leadership and generous support to the private sector.

Eng. Abdul Hafidh Salim Rajab Al-Aujaili
Chairman

THE BOARD OF DIRECTORS



Name of Director: Eng. Abdul Hafidh Salim Rajab Al-Aujaili

Basis of Membership: Chairman Non-executive
Non-Independent
Shareholder Director



Name of Director:
Sheikh Hamoud Mustahail
Ahmed Al Mashani

Basis of Membership:
Vice-Chairman Non-executive
Independent
Non-shareholder Director

No. of other directorships held: 2



Name of Director:
Sheikh Qais Mustahail
Ahmed Al Mashani

Basis of Membership:
Member Non-executive
Non-Independent
Representative Shareholder Director

No. of other directorships held: 2



Name of Director:
Mr. Ahmed Said Mohammed
Al Mahrezi

Basis of Membership:
Member Non-executive
Non-Independent
Representative Shareholder Director

No. of other directorships held: 1



Name of Director:
Mr. Tarik Abdul Hafidh
Salim Al Aujaili

Basis of Membership:
Member Non-executive
Non-Independent
Non-shareholder Director

No. of other directorships held: 3



Name of Director:
Mr. Mohammed Yousuf
Alawi Al Ibrahim

Basis of Membership:
Member Non-executive
Independent
Non-shareholder Director

No. of other directorships held: 1



Name of Director:
Eng. Abdul Sattar Mohammed
Abdullah Al Murshidi

Basis of Membership:
Member Non-executive
Independent
Representative Shareholder Director

No. of other directorships held: 0



Name of Director:
Zakariya Bin Mubarak
Bin Ismail Al-Zidjali

Basis of Membership:
Member Non-executive
Independent
Representative Shareholder Director

No. of other directorships held: 0



Name of Director:
Mr. Hamdan Bin Abdul
Hafidh Al Farsi

Basis of Membership:
Member Non-executive
Independent
Representative Shareholder Director

No. of other directorships held: 1



THE EXECUTIVE TEAM



Abdul Hakeem Al Ojaili
Chief Executive Officer



Kamal Hassan Al Marazza
General Manager & Chief
Wholesale Banking Officer



Ahmed Said Al Ibrahim
General Manager & Chief
Corporate Services Officer



Faisal Hamed Al Wahaibi
General Manager & Chief
Retail Banking Officer



Shankara Krishnan Sharma
Chief Financial Officer



Nasser Said Al Bahantah
Chief Human Resources Officer



Osama Fathi Al Mansoor
DGM & Head of Transformation



Sohail Niazi
Chief Islamic Banking Officer



Hani Habib Macki
AGM & Head of Strategy & Planning



Tariq Saleh Taha
AGM & Chief Information Officer



Mohammed Hilal Al Reyami
AGM & Head of Internal Audit



Mohammed Iqbal Al Balushi
AGM & Head of Operations
& Support Services



Shaleen Chugh
AGM & Head of
Corporate Banking



Bashir Said Al Subhi
AGM & Head of Treasury
& Financial Institution



Hussain Ali Ibrahim Al Lawati
AGM & Head of Business Banking



Issam Mohsin Al Balushi
AGM & Head of Compliance



P.M. Ranganathan
Head of Risk Management



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CORPORATE GOVERNANCE REPORT FOR THE YEAR ENDED 31ST December 2016





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C.R. No. 1224013
PR No. HHM/15/2015; HMA/9/2015

**INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF
Bank Dhofar SAOG (the "Bank")**

We have audited the accompanying statement of financial position of Maisarah Islamic Banking Services (the "Islamic Window") as of 31 December 2016, and the related statements of income, changes in owners' equity, sources and uses of charity fund and cash flows for the year then ended 31 December 2016, and a summary of significant accounting policies and other explanatory information. These financial statements and the Bank's undertaking to operate its Islamic Window in accordance with Islamic Shari'a Rules and Principles as determined by the Shari'a Supervisory Board are the responsibility of the Bank's Board of Directors. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with Auditing Standards for Islamic Financial Institutions issued by the Accounting and Auditing Organisation for Islamic Financial Institutions ("AAOIFI"). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statements presentation. We believe that our audit provides a reasonable basis for our opinion.

Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of the Islamic Window as of 31 December 2016, the results of its operations, changes in owner's equity, sources and uses of charity fund and cash flows for the year then ended 31 December 2016 in accordance with the Shari'a Rules and Principles as determined by the Shari'a Supervisory Board of the Islamic Window and the Financial Accounting Standards issued by AAOIFI.

Ernst & Young LLC

Phillip D Stanton

Phillip D Stanton
Muscat
27 February 2017





Report on Corporate Governance

Part One

1. Corporate Governance Philosophy:

Corporate governance is an essential element in attaining, enhancing and retaining confidence of the bank's stakeholders. Corporate governance lays down the relationship and responsibilities between shareholders, board of directors and senior management of the bank through the structure of setting objectives, formulating strategies, controlling and monitoring performance while ensuring compliance with regulations in letter and spirit and promoting a culture of transparency through disclosures and commitment to highest ethical standards.

The Board of Directors of Bank Dhofar SAOG (the Bank) bears the principal responsibility of fashioning the Corporate Governance as appropriate to the Bank within the broad framework enunciated by the Central Bank of Oman (CBO) and the Capital Market Authority (CMA).

Decision-making within the Bank has been broadly divided into two levels. The Board of Directors (the Board) at the apex level, as trustees of the shareholders, bears the responsibility of strategic supervision of the Bank, apart from fulfilling statutory obligations. Some of the major responsibilities of the Board are discharged through seven sub-committees, viz. the Board Credit Committee, Board Audit Committee, Board Risk Management Committee, Board Nomination & Remuneration Committee and Board Investment Committee, Board Capital & Funding Committee and Board Strategy, Merger, IT & Transformation Committee. These sub-committees which operate under the Board approved charters have been meeting regularly and have contributed significantly to the effective functioning of the code of corporate governance. The charters of these committees meet with all the requirements as laid down in the Code of Corporate Governance enunciated by the CBO and the CMA. In addition, the Board carries the responsibility of approving the strategic plans and internal policies to institute adequate controls for achievement of the set objectives and compliance with rules and regulations. The executive management of the Bank comprises of the Senior Members headed by the Acting Chief Executive Officer.

Through this two-tiered interlinked governance process, a wholesome balance has been created between the need for focus and executive freedom, and the need for supervision, control and checks and balances of all activities and transactions.

The formal Code of Corporate Governance prescribes the highest ethical standards in the conduct of the Bank's business. The Senior Members of the Bank are fully cognizant of their responsibilities in setting personal examples so that the code is internalized within the Bank and becomes part of its culture.

2. Board of Directors

The responsibilities of the Board of Directors

The Board has the full authority to perform all acts required for managing the Bank and protecting and growing the shareholders' interests pursuant to its objectives besides securing the interests of other stakeholders. Such authority is not limited or restricted except as provided by the law, the Articles of Association or resolutions of the General Meetings. However, such authority is not extended to the operational matters and day-to-day affairs of the bank which remains a responsibility of the Senior Management.

The responsibilities and functions of the Board include the following:

- Charting the overall strategic direction of the Bank and reviewing and approving the annual business and strategic plans.
- Monitoring the Bank's performance and evaluating whether the business is properly managed in accordance with the Bank's set plans.



- Approving the interim and annual financial statements and providing accurate information at the right time to the shareholders, in accordance with the instructions of the Capital Market Authority.
- Forming various Board sub-committees, approving their charters and reviewing the functions of these committees.
- Adopting internal regulations and bylaws pertinent to steering and management of the affairs of the bank.
- Reviewing all audit reports submitted by internal and external auditors and statutory agencies.
- Ensuring that the Bank conducts its operations in an ethical and transparent manner.
- Assessing and approving the proper delegation of authorities to executive management.
- Appointing and evaluating the functions and the performance of the Chief Executive Officer and other key employees.

Further, the Board exercises objective independent judgment on corporate affairs after having access to accurate, relevant and timely information.

3. Size and terms of the Board

The Board consists of nine (9) non-executive directors who are elected by the shareholders at the Annual General Meeting. The term of office of the Board of Directors is three years and each Director can be re-elected for a similar period. The term of the current Board expires in March 2019.

4. Composition and selection of the Board

Members of the Board of Directors are elected from among the Bank's shareholders or non-shareholders provided that a shareholder candidate owns not less than 50,000 shares of the Bank. All members of the Board of Directors shall be non-executive Directors.

A minimum of one-third of the Board members shall be independent Directors, meeting the amended definition of independent director by Capital Market Authority vide the new Code of Corporate Governance issued in July 2015, which states that a director shall be deemed non-independent in the following cases:

- (a) Holding ten per cent (10%) or more of the company shares, its parent company, or any of its subsidiary or associate companies.
- (b) Representing a juristic person who holds ten per cent (10%) or more of the company shares, its parent company, or any of its subsidiary or associate companies.
- (c) Had been, during the two years preceding candidacy or nomination to the board, a senior executive of the company, its parent company or any of its subsidiary or associate companies.
- (d) Being a first degree relative of any of the directors of the company, its parent company or any of its subsidiary or associate companies.
- (e) Being a first degree relative of any of the senior executives of the company, its parent company or any of its subsidiary or associate companies.
- (f) Being a director of the parent company or any of the subsidiary or associate companies of the company being nominated for its board membership.
- (g) Being, during the two years preceding candidacy or nomination to the board, an employee of any of parties contractually engaged with the company (including external auditors, major suppliers or civil society organisations ("CSO") where the latter received a support in excess of 25% of the annual budget of such CSOs).
- (h) Being, during the two years preceding candidacy or nomination to the board, an employee of the parent company or any of its subsidiary or associate companies.
- (i) Holding about 20% of the shares of any of the above mentioned parties during the two years preceding candidacy or nomination to the board.



The nomination of Board members is within rules and condition of the election of directors as issued by CMA. The election process is through direct secret ballot whereby each shareholder shall have a number of vote's equivalent to the number of shares he/she holds. Every shareholder shall have the right to vote for one candidate or more provided the total number of votes in the voting form is equivalent to the number of shares he/she holds.

At present all the directors of the Board are non-executive, four are non- Independent and five are Independent within the scope of the definitions laid down by the Capital Market Authority.

5. Board Committees

The Board has the following five permanent Board Committees, whose objectives, powers and procedures are governed by the terms of reference of the respective Committees as enshrined in their Charters, approved by the Board:

- 1) Board Credit Committee
- 2) Board Audit Committee
- 3) Board Risk Management Committee
- 4) Board Nomination & Remuneration Committee
- 5) Board Investment Committee
- 6) Board Capital & Funding Committee
- 7) Board Strategy, Merger, IT & Transformation Committee

Additional committees may be established from time to time based on business needs. Each committee has access to the information and resources it requires, including direct access to staff and consultants. The Board has selected the committee members based on their professional backgrounds, skills and other qualities they bring to the committees.

6. Sharia Supervisory Board

Sharia Supervisory Board was formulated in the year 2012 for guiding the Islamic Banking operations of the Bank, (Maisarah).

7. Board of Directors Profiles

7.1 H. E Engr. Abdul Hafidh Salim Rajab Al Aujaili - Chairman

H.E. Engr. Abdul Hafidh Salim Rajab Al Aujaili is currently the Chairman of Bank Dhofar. He is promoter shareholder of well-established institutions in Oman such as Bank Dhofar, DIDIC, Dhofar Power Company and Oman Aviation.

7.2 Sheikh Hamoud bin Mustahail Al Mashani - Vice Chairman

Sheikh Hamoud bin Mustahail Al Mashani is the Vice Chairman of the Board of Directors. He is also a member of the Credit Committee of the Board. He is currently holding senior positions in various corporations in Oman and has undertaken leading roles. Other positions held by him include Chief Executive Officer of Muscat Overseas Group, Manager - Qais Omani Establishment, Chairman of Dhofar Cattle Feed Co. and Director of Ports Services Corporation, Sheikh Hamoud holds a Diploma in Finance.

7.3 Sheikh Qais bin Mustahail Al Mashani - Director

Shaikh Qais bin Mustahail Al Mashani is a member of the Board of Directors. He is also a member of the Nomination & Remuneration Committee of the Board. Other positions held by him within his diverse portfolio include Director of Raysut Cement Co, Vice Chairman of Dhofar Insurance Co, Vice Chairman of Ports Services Corporation and Director of Dhofar Int. Development & Investment Holding Co (DIDIC). Shaikh Qais holds a Bachelor Degree from University of Yarmouk and Higher Qualification from Oxford Academy.



7.4 Mr. Ahmed bin Said Al Mahrezi- Director

Mr. Ahmed Said Al Mahrezi is a member of the Board of Directors. He is also the Chairman of the Risk Committee of the Board, a member of the Audit Committee of the Board and a member of the Investment Committee of the Board. He has extensive experience in the public sector in Law, Finance, Investment & Administration, extending over a period of more than 25 years. He has been a Director of International Company for Hotels Management. Mr. Ahmed holds a Master of International Commercial Law and a Bachelor of Law.

7.5 Mr. Mohammed bin Yousuf Al Ibrahim – Director

Mr. Mohammed bin Yousuf Al Ibrahim is a member of the Board of Directors. He is also a member of the Credit Committee of the Board, a member of the Investment Committee of the Board and a member of the Capital & Funding Committee of the Board. He has extensive experience in Directorship of private and public companies. His diverse portfolio includes being Shareholder, Executive & Managing Director of various private companies & Establishments. He has been a Director of Dhofar University. Mr. Mohammed holds a Bachelor of Business Administration.

7.6 Mr. Tariq Abdul Hafidh Al Aujaili- Director

Mr. Tariq Abdul Hafidh Al Aujaili is a member of the Board of Directors. He is also the Chairman of the Nomination & Remuneration Committee of the Board, and a member of the Risk Committee of the Board, a member of the Investment Committee of the Board, a member of the Capital & Funding Committee of the Board and a member of the Strategy, Merger, IT & Transformation Committee of the Board. He has extensive experience of public companies' directorship. He has been a Chairman of Financial Services Co, Vice Chairman of Dhofar Int. Development & Investment Holding Co (DIDIC), Vice Chairman of OIFC Co and Director of Oman Packaging Co & Vice Chairman of Dhofar Insurance Co. Mr. Tariq holds Bachelor of Accountancy & Finance.

7.7 Eng. Abdul Sattar bin Mohammed Al Murshidi – Director

Eng. Abdul Sattar bin Mohammed Al Murshidi is a member of the Board of Directors. He is the Chairman of the Investment Committee of the Board, a member of the Credit Committee of the Board, a member of the Nomination & Remuneration Committee of the Board and a member of the Strategy, Merger, I.T & Transformation Committee of the Board. He has a successful career with Petroleum Development Oman (PDO) over the past 25 years in the fields of Well Drilling, Corporate Appraisal & Management Information, Corporate Technology Management and Business Support Management.

7.8 Mr. Zakariya Mubarak Al Zadjali – Director

Mr. Zakariya Mubarak Al Zadjali is a member of the Board of Directors. He is a member of the Audit Committee of the Board, a member of the Risk Committee of the Board, a member of the Capital & Funding Committee of the Board, a member of the Nomination & Remuneration Committee of the Board and a member of the Strategy, Merger, and I.T & Transformation Committee of the Board. He has over 25 years' experience in financial management, sourcing logistics, supply chain management and vendor development. Presently he holds the position of Budget Controller in Ministry of Defence. Mr. Zakariya holds a Bachelor of Science in Military Sciences.

7.9 Mr. Hamdan Abdul Al Hafidh Al Farsi – Director

Mr. Hamdan Abdul Al Hafidh Farsi is a member of the Board of Directors. He is also the Chairman of the Audit Committee of the Board. He currently holds the post of Director of Risk Management at Public Authority for Social Insurance (PASI) & Director of National Gas SAOG. He has a wealth of experience extending for 20 years in Finance, Internal Audit and Risk Management. Mr. Hamdan Al Farsi holds a bachelor and master degrees in Accountancy.



Part Two

1. Members of the Board of Directors

The Board of Directors of Bank Dhofar (SAOG) consists of the following:

S. No.	Name of Director	Basis of membership			No. of other directorships held
1	Eng. Abdul Hafidh Salim Rajab Al-Aujaili	Chairman Non-executive	Non-independent	Shareholder Director	-
2	Sheikh Hamoud Mustahail Ahmed Al Mashani	Vice-Chairman Non-executive	Independent	Non-Shareholder Director	2
3	Sheikh Qais Mustahail Ahmed Al Mashani	Member Non-executive	Non-independent	Representative of Shareholder Director	2
4	Mr. Ahmed Said Mohammed Al Mahrezi	Member Non-executive	Non-Independent	Representative of Shareholder Director	1
5	Mr. Mohammed Yousuf Alawi Al Ibrahim	Member Non-executive	Independent	Non-shareholder Director	1
6	Mr. Tariq Abdul Hafidh Salim Rajab Al-Aujaili	Member Non-executive	Non-independent	Non-shareholder Director	3
7	Eng. Abdul Sattar Mohammed Abdullah Al Murshidi	Member Non-executive	Independent	Representative of Shareholder Director	-
8	Mr. Zakariya Mubarak Al Zadjali	Member Non-executive	Independent	Representative of Shareholder Director	-
9	Mr. Hamdan Abdul Al Hafidh Al Farsi*	Member Non-executive	Independent	Representative of Shareholder Director	1

* Mr. Hamdan Abdul Al Hafidh Al Farsi replaced Mr. Saleh Nasser Juma Al Araimi on 5 January 2016.

The Board of Directors held 14 meetings during 2016 as follows:

26 January 2016	9 February 2016	15 February 2016	29 March 2016
29 March 2016	18 April 2016	23 April 2016	25 April 2016
25 May 2016	6 June 2016	27 July 2016	12 October 2016
16 October 2016	26 October 2016		



Details of meetings and remuneration of the Board of Directors of Bank Dhofar (SAOG) are as follows:

S. No.	Name of Director	Capacity of membership	No. of meetings attended	Directors' benefits (Amount in OMR.)	
				Fees Paid	Remuneration Proposed
1	Eng. Abdul Hafidh Salim Rajab Al-Aujaili	In Personal Capacity	14	10,000	16,051
2	Sheikh. Hamoud Mustahail Ahmed Al Mashani	In Personal Capacity	4	3,800	13,054
3	Sheikh. Qais Mustahail Ahmed Al Mashani	Representative of Dhofar International Development & Investment Holding Company (SAOG)	9	5,600	13,054
4	Mr. Ahmed Said Mohammed Al Mahrezi	Representative of Civil Service Pension Fund	11	10,000	14,759
5	Mr. Mohammed Yousuf Alawi Al Ibrahim	In Personal Capacity	9	9,600	13,054
6	Mr. Tariq Abdul Hafidh Salim Rajab Al-Aujaili	In Personal Capacity	13	10,000	14,554
7	Eng. Abdul Sattar Mohammed Abdullah Al Murshidi	Representative of Malatan Trading and Contracting LLC	13	10,000	14,554
8	Mr. Zakaria bin Mubarak Al Zadjali	Representative of Ministry of Defence Pension Fund	13	10,000	13,337
9	Mr. Hamdan Abdul Al Hafidh Al Farsi*	Representative of Public Authority for Social Insurance	10	7,900	10,683
TOTAL				76,900	123,100

* Mr. Hamdan Abdul Al Hafidh Al Farsi replaced Mr. Saleh Nasser Juma Al Arami, on 5 January 2016.



2. Sharia Supervisory Board (SSB)

The SSB consists of five members. The objectives of SSB include:

- To Provide the Sharia rulings in all activities of the Islamic Banking Window (IBW)
- To supervise the compliance of the IBW with Islamic Sharia rules
- To enhance the IBW contribution in spreading the awareness and contribute in development of the Islamic banking

Name of Director	Designation	No. of meetings attended	Honorary (Amount in OMR.)	
			Fees Paid	Remuneration Proposed
Sheikh Dr. Salim Bin Ali Bin Ahmed Al Dhahab	Chairman	7	2,800	8,000
Sheikh Dr. Mohammed bin Ali bin Mahmoud Al Lawati	Member	7	2,200	6,000
Sheikh. Ahmed bin Awadh bin Abdul-Rahman Al-Hassan	Member	6	2,200	6,000
Sheikh Dr. Abdullah bin Mubarak Al Abri	Member	6	2,200	6,000
Sheikh Dr. Mohammad Ameen Ali Qattan	Member (Non-Voting)	5	1,800	6,000
TOTAL AMOUNT			11,200	32,000

The Sharia Supervisory Board has held 7 meetings (Including one meeting of AGM) in 2016.

3. Details of Board Committees

3.1 Board Credit Committee

The Board Credit Committee consists of members with proper experience, skills and initiative. The objectives of the Board Credit Committee is to discharge responsibilities on behalf of the Board in deciding on specific policy/Credit matters demanding in-depth study and analysis, deliberation and interactive consideration and decisions on micro matters of business beyond the powers delegated to the management, but considered less important to receive the full Board's attention and time. The Board members of the Board Credit Committee are:

The Members of the Board Credit Committee are:

S. No.	Name of Director	Designation	No. of meetings attended
1.	Eng. Abdul Hafidh Salim Rajab Al Aujaili	Chairman	11
2.	Sheikh. Hamoud Mustahail Ahmed Al Mashani	Member	5
3.	Eng. Abdul Sattar Mohd Abdullah Al Murshidi	Member	11
4.	Mr. Mohammed Yousuf Alawi Al Ibrahim	Member	8

The Board Credit Committee held 11 meetings during 2016.



3.2 Board Audit Committee

The Audit Committee was formed by the Board of Directors with the following main objectives and responsibilities:

- To focus the attention of the Board and top management of the Bank on the importance of strong internal controls over financial reporting and sound risk management and governance practices.
- To review the adequacy and effectiveness of internal controls in the Bank and to recommend appropriate steps to improve them where required.
- To review the effectiveness of the system for monitoring the Bank's compliance with legal and regulatory provisions, Bank's articles of association, charters, by-laws and internal policies and procedures established by the Board of Directors.
- To review the effectiveness of the internal audit function and approve the risk based internal audit plan as well as the availability of adequate resources) and informational access.
- To recommend the Board of Directors for appointment of the external auditors, their termination and remuneration and determine and review their terms of engagement.
- To meet the External Auditors and hear their views before forwarding the annual financial statements to the Board for approval.
- To report and bring to the attention of the Board any matters of concern with regard to the fore-going and any material accounting or auditing concerns identified as a result of the external or internal audits, or examination by supervisory authorities.

The Members of the Board Audit Committee are:

S. No.	Name of Director	Designation	No. of meetings attended
1.	Mr. Hamdan Bin Abdul Hafidh Al Farsi*	Chairman	5
2.	Mr. Ahmed Said Mohammed Al Mahrezi	Member	7
3.	Sheikh. Qais Mustahail Al Mashani**	Member	1
4.	Zakariya Mubarak Al Zadjali	Member	6

The Board Audit Committee held 7 meetings in 2016.

*Mr. Saleh Nasser Juma Al Araiimi, who was the Chairman of the Audit Committee in the previous year, resigned from Audit Committee on 05.01.2016 and was replaced by Mr. Ahmed Said Al Mahrazi. When the committee was reconstituted on 18.04.2016, Mr. Mr. Hamdan Bin Abdul Hafidh Al Farsi was appointed as Chairman of the Committee.

**Sheikh. Qais Mustahail Al Mashani was a member of the Audit Committee until 17.04.2016. He was not re-appointed as a member of the committee, when the committee was reconstituted on 18.04.2016.

3.3 Board Risk Management Committee:

The Board Risk Management Committee was formed by the Board of Directors to focus on issues relating to Risk Management policies and procedures on a Bank-wide basis by arriving at a judicious policy decision collectively.

Roles and Responsibilities:

- To understand the risks undertaken by the Bank and ensure that they are appropriately managed.
- To develop risk policies, limits and procedures after assessment of the Bank's risk bearing capacity.
- To identify, monitor and measure the overall risk profile of the Bank.
- To verify models used for pricing complex products and transfer pricing.



- To review the risk models as development takes place in the markets and also identify new risks.
- To ensure that the risk policies developed clearly spell out the quantitative prudential limits on various segments of Bank's operations
- To build stress scenarios to measure the impact of unusual market conditions and monitor variance between the actual volatility in portfolio values and those predicted by the risk measures.
- To monitor compliance with various risk parameters by business lines.
- To hold the line management accountable for the risks under their control.
- Apprise the Board of Directors on significant issues affecting Risk Management in a timely manner.
- To oversee and ensure the implementation of CBO's guidelines on risk management systems in the Bank.

The members of the Board Risk Management Committee are:

S. No.	Name of Director	Designation	No. of meetings attended
1.	Mr. Ahmed Said Mohammed Al Mahrezi	Chairman	5
2.	Mr. Zakariya Bin Mubarak Bin Ismail Al-Zidjali	Deputy Chairman	6
3.	Mr. Tariq Abdul Hafidh Salim Al Aujaili	Member	2

The Board Risk Management Committee held 6 meetings in 2016.

3.4 Board Nomination and Remuneration Committee:

The Nomination & Remuneration Committee of the Board of Directors was formed by the Board to ensure that the overall human resources developments at Bank level are as per the strategic direction of the Bank.

At a strategic level, the Committee is responsible for reviewing and monitoring the following:

- Review overall HR Strategy to the Board of Directors for final approvals
- Recommend to the Board Recruitment & Selection of AGM positions and above & exit interviews and note any dismissals or resignations for top management
- Review annual manpower plan
- Review the Omanization position of the Bank and ensure compliance with directives of Central Bank of Oman and other applicable laws and regulations on Omanization.
- Review various policies relating to Human Resources.

The members of the Board Nomination and Remuneration Committee are:

S. No.	Name of Director	Designation	No. of meetings attended
1.	Mr. Tariq Abdul Hafidh Salim Rajab Al Aujaili	Chairman	4
2.	Sheikh Qais Mustahail Ahmed Al Mashani	Member	2
3.	Eng. Abdul Sattar Mohammed Abdullah Al Murshidi	Member	3
4.	Mr. Zakariya Mubarak Al Zadjali	Member	4

The Board Nomination and Remuneration Committee held 4 meetings in 2016.

In 2016 the committee was renamed as Board Nomination and Remuneration from its previous Committee name, (Board Human Resources Committee).



3.5 Board Investment Committee

The Board Investment Committee is responsible for overseeing management practices on investment matters. The Committee, on behalf of the Board, monitors investment activities, as well as compliance with policies and regulatory requirements. The Committee ensures that the management undertakes appropriate measures to recognize adverse trends, to identify problems in investment portfolio. The Committee also approves investments (in accordance with the authorities granted by the Board and as specified in the Authority Matrix) and wherever relevant, investment matters in business activities.

The members of the Board Investment Committee are:

S. No.	Name of Director	Designation	No. of meetings attended
1.	Eng. Abdul Sattar Mohammed Abdullah Al Murshidi	Chairman	3
2.	Mr. Mohammed Yousuf Alawi Al Ibrahim	Deputy Chairman	3
3.	Mr Ahmed Said Mohammed Al Mahrezi	Member	2
4.	Mr. Tariq Abdul Hafidh Salim Rajab Al Aujaili	Observing Member	0

The Board Investment Committee held 3 meetings in 2016.

3.6 Board Capital & Funding Committee (New Committee)

The Board Capital and Funding Committee is a newly formed Board committee in 2016. The Committee oversees management practices on Capital & Funding matters. The Committee, on behalf of the Board, monitors capital and funding requirements of the Bank, as well as compliance with policies and regulatory requirements. The Committee ensures that the management undertakes appropriate measures to recognize adverse trends, to identify possible bottleneck in capital and funding requirements of the Bank.

The members of the Capital & Funding Committee are:

S. No.	Name of Director	Designation	No. of meetings attended
1.	Mr. Tariq Abdul Hafidh Salim Rajab Al Aujaili	Member	0
2.	Mr. Mohammed Yousuf Alawi Al Ibrahim	Member	1
3.	Mr. Zakariya Mubarak Al Zadjali	Member	1

The Board Capital & Funding held (1) meetings in 2016. The board in the next meeting will appoint the chairperson of the committee.

3.7 Board Strategy, Merger & Information and Transformation Committee (New committee)

The Board Strategy, Merger & Information and Transformation Committee is a newly formed Board committee in 2016. The Committee oversees matters pertaining to Strategy, Mergers, Information Technology and Transformation and is not limited to the following: -

- Review and set the direction on Bank Dhofar's potential merger/s on behalf of the Board of Directors (BOD) of Bank Dhofar in compliance with CBO and CMA and MOCI and other regulators guidelines and regulations. To then conduct and finalize negotiations in relation to the potential merger on behalf of the BOD of Bank



Dhofar. It is then to oversee the steps of the merger to its final potential conclusion

- Review IT Strategy including emerging technologies and major technology decisions
- Review Transformation programs and projects
- Consider matters raised in the Managements Information Technology Committee (ITC) and update the BOD as appropriate

The members of the Board Strategy, Merger & Information and Transformation Committee are:

S. No.	Name of Director	Designation	No. of meetings attended
1.	Eng. Abdul Sattar Mohammed Abdullah Al Murshidi	Member	16
2.	Mr. Tariq Abdul Hafidh Salim Rajab Al Aujali	Member	15
3.	Mr.Zakariya Mubarak Al Zadjali	Member	16

The Board Strategy, Merger & Information and Transformation Committee held (16) meetings in 2016 (13 Meetings in 2016 were specific to the Merger). The board in the next meeting will appoint the chairperson of the committee.

4. Directors' Remuneration and Executives Pay

As all members of the Board are non-executive directors, no fixed salary or performance-linked incentives are applicable. The non-executive directors are paid an annual remuneration and sitting fees for attending the Board / Committee meetings. Directors' proposed remuneration and sitting fees paid during 2016 are as follows:

Directors' Remuneration	Proposed Remuneration OMR.	Sitting Fees Paid OMR.	Total OMR.
Chairman of the Board	16,051	10,000	26,051
Board Members	107,049	66,900	173,949
Total OMR.	123,100	76,900	200,000

The Bank's top five executives are Acting Chief Executive Officer, Chief Retail Banking Officer, Chief Wholesale Banking Officer, Chief Corporate Services Officer and Chief Human Resources Officer have received the following in 2016:

Executives' Pay	Salaries , Performance Bonus & Others (OMR)
Top five Executives	1,370,718 (Bonus inclusive of deferred amount)

Incentives other than the fixed payments are linked to the performance. Performance is measured against the preset objective for contribution towards achievement of Bank's overall goals. The period of services contract for expatriate executives is two years while the notice period for the top executives is three months.

5. Profiles of the Top 5 Executives:



Abdul Hakeem Omar Al Ojaili

Acting Chief Executive Officer

Abdul Hakeem Omar Al Ojaili is a veteran banker with over 26 years of progressive banking experience. He assumed the leadership of BankDhofar in 2013 with a proven track record of vast experience in Corporate & Retail Banking, Operations Management, Technology and Corporate Support Services - all gained while navigating through the organisation from its embryonic inception to aiding development of BankDhofar to become one of the leading banks in Oman.

Prior to his current role, Abdul Hakeem was the General Manager of Corporate Services where he led the restructuring and transformation of the bank's entire support functions including Operations, Technology, Support Services and Human Resources. Before that he headed the Retail Banking and Marketing Division, during which the bank had achieved strong growth, performance and network expansion.

Abdul Hakeem started his career in wholesale banking for a number of years where he managed a diverse corporate portfolio in businesses and industries. Gaining exposure in the international banking environment, he was also cross posted on a number of assignments with JP Morgan and Lloyds TSB.

Abdul Hakeem holds a BA and MBA from Exeter University in the UK and is also an alumnus of both Harvard and London Business Schools Executive Education Programs.



Kamal Hassan Al Marazza

General Manager & Chief Wholesale Banking Officer

Kamal Hassan Al Murazza is the Chief Wholesale Banking Officer at BankDhofar. The Whole Sale Banking Group consists of Large Corporates, Project Finance & Syndications, Mid Sector Corporates, Business Banking, Payments and Cash Management, MIS/ Projects and the Advisory & Investment Banking Division.

Kamal has more than 17 years of experience in Corporate Banking, Relationship Management, Sales & Marketing, Risk Management and Business Strategies.

Kamal is an astute Corporate Banker who has served BankDhofar in various positions, after which he joined HSBC Oman as Unit Head, followed by the position of AGM Corporate Banking at Bank Sohar before returning to BankDhofar in 2010.

He is a member of the Bank's Asset & Liability Committee, the Technology Committee and sits as Deputy Chairman of the Management Credit Committee, Deputy Chairman of Management Risk Committee, Deputy Chairman of the Management Committee and is the Chairman of the Human Resources Committee.

Kamal holds a Bachelor's degree from Saint Louis University, USA and attended several specialized banking programs in Oman and internationally.



Ahmed Said Al Ibrahim

General Manager & Chief Corporate Services Officer

Ahmed Said Al Ibrahim serves BankDhofar in the capacity of Chief Corporate Services Officer and has been with the bank since 1996 in a variety of rolls across the business.

Ahmed has more than 24 years of experience which includes Management, Sales and Marketing, Government Banking, Quality Assurance, Investment Banking and Priority Banking with various organisations.

Ahmed sits on the Bank's Asset & Liability Committee, Executive Management Committee, Investment Management Committee and is the Chairman of the Purchase Committee. He holds an MBA from University of Hull UK, and a Bachelor's Degree in Mass Communication from Sultan Qaboos University. He has also attended the Executive Leadership Programme at the London Business School and several other programs in Management, Business and Banking.



Faisal Hamed Al Wahaibi

General Manager & Chief Retail Banking Officer

Faisal Hamad Al-Wahaibi is the Chief Retail Banking Officer BankDhofar. The Retail Banking Division comprises of Retail Credit, Electronic Banking, Retail Products, Segments and Services, Branch Network, Branch Support, Institutional Sales, Customer Relationship Management and Projects Management Departments.

Faisal joined the Bank in 2009 as Assistant General Manager of Retail Banking and is a member of the Bank's Asset & Liability Committee, Executive Committee, Management Credit Committee, Management Risk Committee, Purchase Committee, Disciplinary Committee, Human Resources Management Committee and is the Chairman of Staff Recognition Panel.

Faisal has more than 22 years of experience in Strategic Planning, Relationship Management, Customer Experience, Budgeting / Planning / Funding, Regulatory Affairs, Outsourcing and Restructuring, Cost Control and Reduction, Sales/ Marketing/ Distribution, Staff Development, Customer retention strategies, telecommunications, Operations, Retail and Accounts with organisations like Bank Muscat, MENA Business Services in Dubai and Omantel.

He holds a Bachelor's degree in Marketing from the University of Missouri, USA.



Nasser Said Al Bahantah

Chief Human Resources Officer

Nasser is a seasoned entrepreneurial business and HR professional with over 24 years of experience in the field during which he led major restructuring and transformations of HR functions in the Financial Services (Conventional & Islamic Banking), Telecommunications and Oil & Gas industries across the GCC.

Nasser brings a diverse experience across industries in leadership roles in leading local, regional and multinational companies, including Shell, Schlumberger, Omantel, Bank Al Jazira, National Bank of Oman and Aon Hewitt prior to joining BankDhofar.

Nasser is responsible for the strategic leadership of the Human Resources functions of the Bank. he has a wealth of experience particularly in the financial services sector where he served as DGM & Chief Human Resources Officer (CHRO) of National Bank of Oman and AGM & Chief Human Resources Officer of Bank Al Jazzira, based in Jeddah,KSA.

Nasser has a Bachelor's Degree in Business Administration from Yarmouk University in Jordan and Global Executive Graduate Certificate in Human Resources Leadership from Rutgers University, USA.



6. Compliance with Regulatory and Control Requirements

The Bank adhered to and complied with all relevant regulatory requirements in the last three years except the following instances of operational nature:

- Not launching its saving scheme on time and not reporting one restructured facility (penalized by Central Bank of Oman (CBO) for OMR. 15,000 in 2014)
- Exceeded the regulatory limits in exposure to other countries falling in below investment grade and not categorizing some overdue accounts as Special Mention (penalized by CBO for OMR. 20,000 in their 2015 Examination Report issued in April 2016)
- Not considering some operational guidelines on issuing debit cards to minors, oversight in coding economic sector for some exposures reported to CBO, and not establishing automated Fraud Monitoring System (penalized by CBO for OMR. 12,000 in their 2016 Examination Report (issued in October 2016)

The Bank has taken all corrective and necessary measures to avoid similar instances in future.

Also, the Bank has complied with all provisions of the Code of Corporate Governance issued by the Capital Market Authority except for the following instances:

- The bank has not appointed the chairperson of “Board Strategy, Merger & Information and Transformation Committee”.
- The bank has not appointed the chairperson of “Board Capital & Funding Committee”.

The bank is in the process of appointing the chairperson of the above mentioned committees.

7. Communication with Shareholders and Investors

All financial and non-financial information are disseminated in a timely manner and a cost efficient access is provided to the users. The management provides regular updates to the market on the Bank’s performance and new developments. The management discussion and Analysis Report form part of the annual report besides detailed disclosures in accordance with regulatory requirements and international standards.

The Bank publishes its quarterly interim financial statements and also hosts these and other relevant information at its website (www.bankdhofar.com) and Muscat Securities Market (MSM) website (www.msm.gov.om). The quarterly results are also published in two local newspapers in Arabic and English. These results remain available for the shareholders from the Bank. Bank’s all official news releases are displayed on the Bank’s website.



8. Market Share Price Data & Major Shareholders

a. Share Price Movements

The high/low share price information of the Bank during the financial year ended 31 December 2016 compared with Muscat Securities Market Financial Sector Index is as follows:

2016 Month	Bank Dhofar Share Price (OMR)			MSM financial sector Index
	High	Low	Closing	Closing
January	0.247	0.232	0.239	6336.52
February	0.284	0.23	0.278	6648.08
March	0.242	0.241	0.242	6906.71
April	0.259	0.246	0.255	7726.58
May	0.243	0.243	0.243	7414.26
June	0.232	0.232	0.232	7266.32
July	0.241	0.241	0.241	7469.38
August	0.236	0.23	0.236	7322.39
September	0.226	0.226	0.226	7376.86
October	0.22	0.22	0.22	7096.93
November	0.225	0.218	0.22	7202.61
December	0.230	0.230	0.23	7671.92

Source: MSM Monthly Bulletin



b. Major Shareholders

The following are the major shareholders who own more than 5% of the outstanding shares as at 31 December 2016:

Sr.No.	Shareholder	Percentage of Ownership
1	Dhofar International Development & Investment Holding Company SAOG	28.00%
2	Eng. Abdul Hafidh Salim Rajab Al Aujaili & his related companies	21.037%
3	Civil Service Employees Pension Fund	10.385%
4	Ministry of Defense Pension Fund	8.798%
5	Public Authority of Social Insurance	8.500%
6	H.E. Yousuf bin Alawi bin Abdullah & his Companies	6.850%
7	Qais Omani Establishment LLC	6.269%
8	Others	10.161%
	Total	100%

9. Profile of the Statutory Auditors

The shareholders of the Bank appointed Ernst & Young (EY) as the Bank's external auditors for the year 2016. EY is a global leader in assurance, tax, transaction and advisory services. EY is committed to doing its part in building a better working world. The insights and quality services which EY delivers help build trust and confidence in the capital markets and in economies the world over.

The MENA practice of EY has been operating in the region since 1923 and employs over 6,500 professionals. EY has been operating in Oman since 1974 and is a leading professional services firm in the country. EY MENA forms part of EY's EMEA practice, with over 4,400 partners and 100,000 professionals. Globally, EY operates in more than 150 countries and employs 231,000 professionals in 700+ offices. Please visit ey.com for more information about EY.

10. Other Matters

- During 2016, the Bank has fully complied with all directives of the Code of Corporate Governance issued by the CMA.
- The Statutory Auditors of the Bank are Ernst & Young. The Professional fees paid or payable to auditors for 2016 is OMR.76,875. for audit services. In addition, the professional fees paid or payable for Islamic Banking Window is OMR.4,250 (both for Audit fees and Sharia fees).
- The last Annual General Meeting was held on 29 March 2016. The meeting was conducted as per statutory requirements and attended by the Board of Directors Eng. Abdul Hafidh Salim Rajab Al Aujaili, Sheikh. Hamoud Mustahail Ahmed Al Mashani, Sheikh Qais Mustahail Ahmed Al Mashani, Mr. Ahmed Said Mohammed Al Mahrezi, Mr. Mohammed Yousuf Alawi Al Ibrahim, Mr. Tariq Abdul Hafidh Salim Rajab Al Aujaili , Eng. Abdul Sattar Mohammed Abdullah Al Murshidi , Mr. Zakariya Mubarak Al Zadjali and Mr. Hamdan Abdul Al Hafedh Al Farsi.



11. Subordinated Loan of USD 75 Million

The Bank has raised USD 75 Million on 16 September 2014 by way of sub-ordinated loan (which is a Tier II Capital Instrument for Capital Adequacy purposes) to meet the banks growth and the Basel III Capital Adequacy requirements as stipulated by the Central Bank of Oman on a timely basis. The loan agreement of the subordinated debt facility has been executed as per guidelines set out at Para 12 of the Guidelines on Regulatory Capital under Basel III under CBO circular BM 1114 dated 17 November 2013. The tenor of the subordinated loan is 66 months without a call or put option. The interest shall be payable half yearly and the principal will be paid on maturity as a bullet payment.

12. Irish Stock Exchange

Perpetual Tier 1 Capital Securities

On 27 May 2015, the Bank issued Perpetual Tier 1 Capital Securities (the "Tier 1 Securities"), amounting to USD 300,000,000.

The Tier 1 Securities constitute direct, unconditional, subordinated and unsecured obligations of the Bank and are classified as equity in accordance with IAS 32: Financial Instruments – Classification. The Tier 1 Securities do not have a fixed or final maturity date. They are redeemable by the Bank its discretion on 27 May 2020 (the "First Call Date") or on any interest payment date thereafter subject to the prior consent of the regulatory authority.

The Tier 1 Securities bear interest on their nominal amount from the issue date to the First Call Date at a fixed annual rate of 6.85%. Thereafter the interest rate will be reset at five year intervals. Interest will be payable semi-annually in arrears and treated as deduction from equity.

The Bank at its sole discretion may elect not to distribute interest and this is not considered an event of default. If the Bank does not pay interest on the Tier 1 Securities, on a scheduled interest payment date (for whatever reason), then the Bank must not make any other distribution or payment on or with respect to its ordinary shares or any of its Other Common Equity Tier 1 Instruments or securities, ranking junior to or pari passu with the Tier 1 Securities unless and until it has paid one interest payment in full on the Tier 1 Securities. The Tier 1 Securities also allow the Bank to write-down (in whole or in part) any amounts due to the holders of the Securities in certain circumstance

13. The Board of Director's Acknowledgment

The Board of Directors acknowledges confirmation of:

- Its responsibility for the preparation of the financial statements in accordance with the applicable standards and rules.
- Review of the efficiency and adequacy of internal control systems of the bank and that it complies with rules and regulations and internal policies.
- There are no material matters that affect the continuation of the bank and its ability to continue its operations during the next financial year.

Engineer Abdul Hafidh Salim Rajab Al Aujaili
Chairman of Bank Dhofar (SAOG)



بنك ظفار
BankDhofar

ANNUALREPORT2016

MANAGEMENT DISCUSSION AND ANALYSIS REPORT

for the year ended
31ST December 2016





ECONOMIC SCENARIO AND OUTLOOK

According to preliminary data, Oman's nominal Gross domestic product (GDP) registered a decline of nine percent during the first nine months of 2016, mainly due to the decline in oil prices. The decline was more evident in the petroleum sector (-29.4%), while the value of non-petroleum activities registered a decline of only 0.2 percent. Expansion has been witnessed in segments such as real estate services, construction, agriculture and fishing etc. The fiscal deficit increased during the same period, though current level of debt to GDP ratio remains relatively on the lower side. The banking sector remained resilient with the credit growth at 10.1% during the year and deposits increasing by 5.2%. The average inflation remained low at 1.1 percent.

The growth outlook for 2017 is cautiously optimistic, as the key risk would be the probability of a prolonged dip in oil price. The government has estimated 2017 revenue at RO8.7 bn, based on conservative oil price assumption of US\$45 per barrel. Oil and gas sector is estimated to contribute revenues of RO 6.1bn, accounting for 70 per cent of total revenues with non-oil revenues forecasted at RO 2.6bn. The total expenditure is likely to come down marginally in 2017, thereby resulting in lower budget deficit estimates than 2016 figures.

The focus is also on diversification of the economy and to maximize non-oil revenue. The government is expected to continue the spending on development projects that are of economic and social importance in order to enhance the investment climate in the country. Government is extending maximum support to the 'Tanfeedh' programme and is also planning major tax reforms. The privatization process of selected government assets is likely to begin this year and government is also looking forward to make greater use of public- private- partnerships (PPP) to implement more projects. The support to Small and Medium Enterprises (SMEs) will continue by allocating some of government projects to SMEs and also by providing timely financial assistance, funding etc through Al Raffd Fund and Oman Development Bank. Some of the sectors that have been identified to aid in diversification of economic growth include tourism, manufacturing, logistics etc. The government is also ensuring that all such projects opens up more employment opportunities for nationals.

WHOLESALE BANKING GROUP

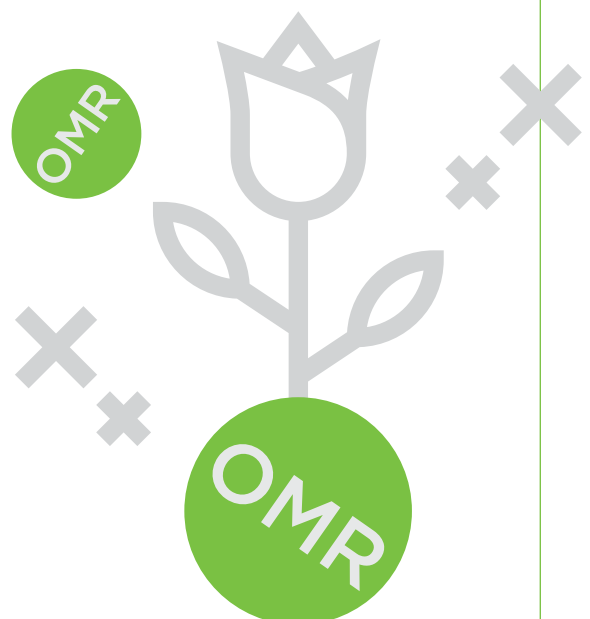
The wholesale banking group endeavors to be the most preferred, professional and reliable corporate bank delivering superior service to its target customers through a team of motivated, skilled personnel in a cost-effective manner through building and strengthening corporate relationships with an acceptable risk and reward policy.

Wholesale Banking department embarked upon Transformation journey with vision 2020 in line with Bank's commitment to be the Best Bank in Gulf.

Wholesale Banking Group (WBG) consists of the following departments/units:

- Corporate Banking
 - Business Banking & Payment and Cash Management Services
 - Corporate Advisory & Investment Banking
- Treasury & Financial Institutions
- Government Banking
- Wholesale Banking -Projects & MIS

The wholesale Banking continues to pursuing its business strategy to focus on growth in non-interest income and strive to improve the yield on assets by containing costs and improving the margins. Wholesale Banking has undertaken many initiatives by consolidation of operations and integration of different activities with customer centric approach.





Due to the subdued oil price scenario, the market conditions are challenging. In line with governmental economic diversification initiatives, wholesale banking department funded the major infrastructure projects like Salalah Special Economic zone, OMRAN, Integrated Power projects (IPP), Integrated Water projects (IWP), petrochemical projects and a few other tourism related projects. The Ministry of Housing, in coordination with the Ministry of Tourism has allotted 33 plots spread over millions of square meters across Oman this year for setting up of tourism-related projects with an aim to boost growth and diversify the national economy. The Bank will be exploring new business opportunities in these thrust areas.

• Corporate Banking Department:

Corporate Banking continues to play a vital in WBG by concentrating on segments of top end customers, growing corporates and project finance & syndications (for infrastructure projects). The customer base is well spread out in large spectrum of various industries that include trading, manufacturing, services and contracting. Similarly, the credit requirements of these high-end customers are varied and dynamic, which is catered by WBG through this department. Continuous interaction with these customers is maintained to understand their business cycle and requirements.

WBG is confident that private investment in the country will witness growth in tandem with the growth of country's economy, providing new opportunities for corporate banking. WBG as a strategy is concentrating on the growing companies that have potential to grow further.

Oman has identified Tourism as a major thrust area in order to diversify its economy from the current dependence on the hydrocarbon sector. To this end, the Government had been working on a series of initiatives over the years. Some of these initiatives are, viz., focus on excellent road network throughout the country, setting up of airports in Sohar, Ras-Al Hadd, Duqm, etc., to facilitate rapid movement of passengers, Linking Oman Air (the national carrier) to various destinations in Europe and Asia. Given these initiatives, BankDhofar will look for suitable funding opportunities in the above initiatives.

Project finance and syndications Unit forms part of Corporate Banking and has a dedicated team of professionals to arrange syndicate and participate in various infrastructure and industrial projects promoted by the Government /quasi Government and private sector companies. The strategy is to increase the mix of working capital, project finance & syndication exposures for such customers, so as to optimize the return on portfolio under this segment. The team is concentrating to tap the opportunities generated through the above Governmental initiatives.

The emphasis of the Bank continues to be on the development of tailor-made financial solutions that are suited to the particular needs of the customers. The department conducts regular cooperation meetings among various departments of the Bank to ensure prompt delivery/ sale of different products (viz. retail banking, treasury and personal banking products) to the customers irrespective of the segment they belong to. The department also strengthened the Relationship Team by providing dedicated Credit Analysts for back office support functions, which has improved the turnaround time for customers.

Trade Finance is part of the Corporate Banking and is a full-fledged specialized unit handling specific trade requirements of the Bank's Corporate, Institutional and Retail customers. The team liaises closely with the Corporate Banking, Retail Banking, Government Relations and Treasury & Financial Institution Banking Departments in providing various fund based credit facilities like Export Bills discounting, Import financing and non-fund based credit facilities like Letters of Credit, Guarantees, Availisation, Export and Import Bill collection (for local and overseas transactions) to the Bank's Corporate, Retail and Treasury customers.





To meet the challenges in a turbulent international market, the Bank's Trade Finance team is continuously trained internally and updated with the latest developments in the local and international markets.

• Business Banking and Payments & Cash Management Services Department

With the growing importance of the Small & Medium enterprises (SME) to the development of a vibrant economy, BankDhofar has formulated strategic initiatives to participate in the further development of SMEs in the country. This is in line with the requirement to increase SMEs' participation in Oman's GDP through various Governmental initiatives. In tune with such national direction, the Bank has a separate department headed by Assistant General Manager level official, who oversees the Business strategy. The Small & Medium Enterprises business requirements are different & specific in nature and credit exposure to this segment is associated with different risk characteristics. The customers in this segment needs to be serviced by skilled and experienced resources to understand their specific business needs and to provide timely & adequate credit. In this regard, dedicated business relationship managers are deployed to provide appropriate financing solutions to the entrepreneurs in SME segment.

The Bank is extending the services by spreading out its delivery channels by leveraging the technology so as to reach out to customers across the country. In the coming years, the focus on this segment will be in line with Governmental initiatives and the Bank endeavors to play an active role in the promotion, development and financing of SME sector in the Sultanate.

Payment and Cash Management Services, which is part of Business Banking department, is enhancing the existing suit of products by including Payments & Cash management services, so as to add value to customers' overall banking relationship. Cash Management services/ products to customers enable them to manage all aspects of the financial cash flows, i.e. collection of revenue, disbursements of expenses/ payables, tracking as well as the investment of surplus funds, etc.



• Corporate Advisory & Investment Banking Department:

Corporate advisory Services: Corporate Advisory & Investment Banking department offers specialized services of strategic advisory to various industry sectors including Oil & Gas, Telecom, Financial Institutions, Steel, Power & Utilities, Textiles and SMEs by providing tailor-made solutions & products to corporate stakeholders and managements. The Corporate Advisory Team helps in identifying strengths, weaknesses, opportunities and threats in relation to their business, productivity & sustainability and assist them in identifying strategic growth opportunities. These solutions include corporate and asset level organic and inorganic growth, exit strategies, mergers & acquisitions , management buy-outs & buy-ins, capital raising, capital structures, private placement, start-ups, joint ventures, business re-engineering, and corporate structures, etc.,

Independent advice is also offered either directly or together with partners to project sponsors and shareholders, primarily in feasibility studies, financial restructuring, raising equity, raising debt, supporting the sponsors in discussion with technical, legal and other financial advisors and advise clients during negotiating various contracts. The Bank proposes to further strengthen the Corporate Advisory Team, to provide seamless services to the Bank's corporate customers as a one-stop shop.

Brokerage Services: The department has been providing clients with brokerage related services for dealing in investment securities (both equities & bonds) listed on the Muscat Securities Market (MSM) along with other services like EZ Trade- an online service which allows clients to trade MSM securities online.



• Treasury & Financial Institutions Department:

Treasury & Financial Institutions Department offers specialized services to corporate customers to meet their forex requirements and cross border financial needs. Treasury unit in the department offers the clients various products both plain vanilla and derivatives. The offerings range from plain Remittances, forward contract, forward rate agreements and FX derivatives with combination of call and put options etc. The Bank also offers structured solutions within the stipulated CBO guidelines for risk mitigation of Foreign Exchange and/or Interest Rate risks. The Bank provides these specialized services through dedicated and experienced resources to meet various requirements.

Financial Institutions Department establishes and maintains all international correspondent banking relationships of the Bank. The department ensures that the Bank's corporate and retail clients have access to the world through a wide network of leading correspondent banks. Capitalizing on the excellent relationship with leading regional and global banks, the department actively assists the Bank's corporate customers with their global trade finance related requirements.

The department continues to look to identify the treasury business opportunities and trade finance transactions within the GCC and global markets to build a sustainable long-term relationship that would benefit both the Bank and its customers.

• Government Banking Department:

Government Banking Department" offers its services to all Government / Quasi-Government clients through a dedicated resources team as a separate channel. This is intended to meet the unique requirements of Government customers and Ministries with varied financial service needs.

• Wholesale Banking Projects & MIS unit:

"Wholesale Banking Projects & MIS Unit", which is part of WBG, is involved in implementation and streamlining of new initiatives/ projects for enhancing existing systems & processes within the wholesale banking group. The dedicated resources of this unit ensure accurate and timely reporting of data/ reports to various stakeholders in line with management/ policy guidelines. The unit supports the business teams in enhancing the features of existing software applications and also acts as single point contact between WBG & various other departments within the Bank.

RETAIL BANKING DIVISION

The Retail Banking Division (RBD) of BankDhofar continued its focus on providing value-added products and services to the customers.

• Branch Network (Conventional)

With 58 branches, 114 Automated Teller Machines (ATM), 45 Cash Deposit Machines (CDM) and 4 Full Function Machines (FFM) distributed across the Sultanate, the network continues to drive Conventional retail banking business growth in the overall assets & liabilities portfolios in 2016. In addition, the Islamic Banking Window (Maisarah) has 10 branches and 10 ATMs, 4 CDMs & 3FFMs taking the total to 68 branches and 180 ATM/CDM/FFM)

• Priority Banking 'Al-Riadah'

The Al Riadah Segment boasts 4 fully equipped centers in Muscat, Salalah and Sohar. These centers have qualified Relationship managers to oversee the Bank's Priority Customers' needs and ensure that all their banking requirements are met.





The services and benefits were tailor-made to cater to each individual's separate requirements and ensure that their banking needs are taken care of as per their sub-segment.

• Retail Products, Business and Segments

During 2016, the Retail Products, Business and Segments team has worked on enhancing existing products as well as designing, developing and implementing new products and offerings.

• Retail Assets Products

In 2016, to drive growth in the overall assets portfolio, several best-in-class personal loan and housing loan product offers and campaigns were launched, providing an exclusive banking experience for different customer segments by making these loans the most competitive products in the market. The housing loan campaign continued for the fourth year, providing best customer service in Oman, allowing the customers to own a new home within 5 days at most competitive and affordable pricing. The Bank also launched a special package to target large corporate employees.

• Retail Liabilities Products

In January 2016, the new saving scheme was launched. BankDhofar offered a weekly prize of OMR 15,000/- (distributed to 10 winners) and monthly prize of OMR 35,000/- (OMR 10,000/- for general customers and OMR 25,000/- for Al Riadah customer).

Recurring Deposit product was launched during the year. It is an additional product to encourage customers to deposit their money.

• Bancassurance Products

BankDhofar continued to offer a diverse selection of insurance packages such as Personal Accident insurance, Family Protection and Motor insurance. The Bank functions here as an insurance agency and provides these services to meet customers' needs. The insurance covers all kinds of policies and offers the lowest no claim bonus discount in the market.

• E-Banking:

As part of the distribution plan for 2016, the electronic channels witnessed a remarkable development which improved service levels.

• Call Centre

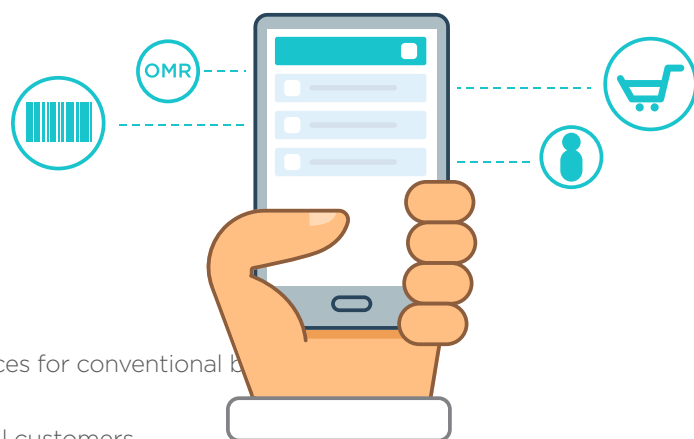
The Bank has arranged to add the following services (12 new service) in Call Centre during 2016:

For Maisarah Islamic Banking Credit Card:

- Credit card Hotlist
- Replacement of card
- PIN replacement
- Enabling SMS for credit service
- Balance detail
- Modification of Phone Number
- Modification of address
- SMS language modification
- De-block of credit card
- Processing of dispute cards refund.

In addition, the Bank has added the following services for conventional banking:

- Loyalty program
- Travel Insurance for European Union Visa for retail customers.
- ATM pin reissue online





The Call Centre helped in generating increased amount of business through inbound and outbound campaigns. To ensure customer satisfaction, a strict quality control procedure has been implemented. Furthermore, the Call Centre staff was put through periodic training programs on products and customer handling skills.

• Self-Services

BankDhofar Channel network has added the following new services in 2016:

ATM

- Mobile Number update
- Account to Account
- Credit Card Pin Change

CDM

- Renna Mobile top-up update
- Haya Water Bill Payment

• Mobile Banking

As part of striving to provide customer convenience and best customer experience, through mobile banking services, the following services were added during the year 2016:

- Renna top-up e-channels (CDM/ Mobile Banking/ Internet Banking)
- Self-unlock (customers who gets locked can enable their user by following the instruction)
- Instant transfer (Mobile Banking)
- Outside Oman transfer (Mobile Banking)
- Debit card limit change (Mobile Banking)
- Unblocking Debit card for international usage by SMS banking

Awards:

- Best Mobile Banking Application - 2016 - Oman
- Best Digital Bank - 2016 - Oman

• Retail Projects and Customer Experience

In 2016, Retail Project and Customer Experience unit worked in conceptualizing transformational projects and plan systems and processing enhancements to improve customer experience delivery. Additionally, the unit identified the existing non value adding processes at branches, deployed and initiated process changes to increase efficiency and streamline service delivery at branches. During this year, the unit oversaw the implementation of Local and International Transfers in the Bank's Business Process Management system (BPM) which helped in reducing the time taken to complete requests with higher accuracy.

BankDhofar was the first conventional bank in the market to launch instant issuance at branches and the only conventional Bank that provided re-carding of existing cards Europay, MasterCard, Visa (EMV) in branches. The program was a mandatory regulator program and the Bank had one of the highest re-carding rates in the country. It's worth mentioning that with the Instant Reissuance of EMV cards, card are personalized in the branch and the process takes less than 4 minutes.

Among the Bank's concerns in providing outstanding service at all times, the unit has worked on enhancing the evening banking operational module to assure customers visiting branches during the evenings get the same service level and all the requirements are fulfilled.





CORPORATE SERVICE DIVISION

The Corporate Service Division is one of the most vital divisions within Bank Dhofar organizational structure. This Division looks after various important departments such as:

Transformation Department:

“Transformation – not a Destination, but a Journey.”

- BankDhofar Transformation Department was established to propel the Bank to greater heights by focusing on critical areas like efficiency and productivity enhancements, eliminating waste, introducing sound governance practices, implementing innovative technologies and enhancing customer experience. In this context, the ambitious transformation journey – “Together 2020” was created to drive the Bank achieve its vision of becoming the “Best Bank in the Gulf” (BiG).
- “Together 2020” comprises of programs and projects which are strategically designed to achieve the Bank’s “BiG” vision. The journey has already begun, with complete support from the Management and Board of Directors.
- The Together 2020 Staff Convention and regional roadshows, first of its kind in the banks history, were conducted in 2016 to launch the transformation journey. During the roadshows, the high impact programs were presented to the staff, aimed at helping employees to understand, commit to, accept and embrace changes in the Together 2020 journey. Transformation department has different units catering to the Bank and department goals:
 - o Strategy & Planning
 - o Change Management
 - o Customer Experience
 - o Customer Relationship Management
 - o Project Governance Office
 - o Lean Operational Excellence
 - o Policy and Procedures

Strategy and Planning: A designed and well thought out approach to Strategy and Planning Department has looked into strategic partnerships and tie-ups with third parties to increase market share through integrated and flexible solutions.

- The basic objective was aimed to help in delivering one of the best-amongst-peers customer’s experiences and streamlining its products and services in the current market circumstances. Various methods and solutions were looked into increasing efficiency, while reducing cost through streamlining various non-core banking activities through best practice. The application of effective and efficient processes has given the Bank the ability to circumvent and adapt to challenging market circumstances. A robust approach was considered overall the BiG Plan to maneuver the Bank to a position, where it is able to capitalize on capabilities and competencies built to take the organization onto an era, characterized by heightened personalization of products and services.

This enhanced interaction through segmentation, while assessing various activities that are beneficial to the Bank through adequate returns. BankDhofar aims that “Together 2020” strategy will build further to this making the Bank the Best in Gulf (BiG) region.

Information Technology (IT): As a part of the Bank’s vision, the Information Technology department completed a number of major technology initiatives in 2016, maintaining the technology leadership in the market. These include new enhancements on the digital channels including Mobile Banking and e-Banking with additional services such as international remittances, funds transfer within Oman based on debit card number, online utility bill payments and a number of customer experience enhancements. Bank was awarded the Asian Banker technology award for the best mobile banking implementation in 2016. For further improving customer service at branches, a host of new process automations has been rolled out on business process management platform including Real-time Gross Settlement (RTGS), Automated Clearing House (ACH) payments, Small, Medium Enterprises (SME) credit proposals as well as additional process enhancements on personal and housing loans processes.



As part of the Bank's continuous focus to ensure utmost security and reliability of the Bank's services through various channels, ATM security features have been enhanced further leveraging latest technologies. Bank introduced mobile device management solution for ensuring enhanced security while improving mobility and convenience. For improved availability and performance of services, data centre infrastructure has been enhanced. In order to ensure business continuity even during external network outages, alternate connectivity through Very Small Aperture Terminal (VSAT) is implemented for major branches and ATM/ CDM network. Technology services in Islamic banking window has been further augmented through support for introduction of new products and services such as prize draw, Islamic credit cards and internet banking.

It looks into the technology aspects of designing, configuration, maintaining and supporting all the applications used by the Bank. Information technology team is aware of the actual customer requirements as per the changing global ways. IT infrastructure has integrated to the new technologies to ensure the best customer service experience. The new technologies has been applied to various back and front branch/department requirements in addition to a great number of new products.

Marketing and Corporate Communications

department looks into bringing in the visibility of the bank through events and activities and further enhancing our Brand. The banks Marketing and corporate communication unit foresees the overall all communication strategy, media relation and internal communication. This department also looks into the corporate social responsibility, which the bank has initiated for social benefits.



Corporate Social Responsibility activities for the year 2016:

- National Day Celebrations
- Orphans Day
- Supporting Teacher Day Celebrations
- SME Symposium
- Supporting Kids Patients admitted in hospitals
- Celebrating Tree day
- Supporting the Arab Poetry Festival
- Contribution Oman Automobile Association (Go-Kart for kids)
- Child Protection Conference
- Physical Education
- Al Mawadah Marriage Group
- Quran Recite Competition
- Solar Power - Mosque
- Cultural Event Drugs Addiction
- Supporting Operetta Lyric - National Day
- Supporting Al Hayal Shooting Competition

Operations & Support Services is the back bone of the entire bank and provides full support to the branches and other divisions. This unit looks into the core requirements and other such in-depth work, ensuring the right branches/department support.

CENTRAL OPERATION DIVISION (COD)

BankDhofar's Central Operations Division's (COD) maintains high operational standards through continuous process re-engineering, automation and efficient use of resources. COD continues to play a major role by expanding its functional scope and relieving branches and business units from back-end functions, thus enabling them to focus on customer service and business development. The volume of transactions processed at COD continues to grow in line with Bank's overall growth and by effective utilization of technological solutions; continuous attempts are being made to increase the staff productivity.

Key Projects Completed by COD in 2016:

Process Review, Re-engineering and Automation of the following operational processes:

- Outward local (RTGS/ACH) remittances through Business Process Management (BPM), with additional control features.
 - o Bank's own foreign currency payments, using office accounts through BPM, with additional control features.
 - o Enhancing control on signature verification & thumb impression.



- o Generation of Surprise and Month End Verification Certificate through the system
- o Collection of Bank charges.
- o Automation of Take-over of duties & Surprise Verification.
- o Authentication for Outward Remittances through BPM and Additional Operational features.
- o Processing of RTGS transactions after business hours, facilitating processing by evening branches
- o Auto-sending of enquiry messages from correspondent banks to branches
- o Automation of Keys Register & Register of Password Holders
- o Notification to customers on failed Standing Instructions through SMS replacing manual letters.
- Upgrading the version of Electronic Cheque Clearing system, as per the project plan of CBO.
- Reviewing and strengthening of branch process based on audit recommendations.
- Conducting refresher Training to Assistant Branch Managers on branch operations for all branches in coordination with Learning & Development Department.
- Introduction of automated reports on operational processes.

Card Services Centre

The following achievements were done during 2016:

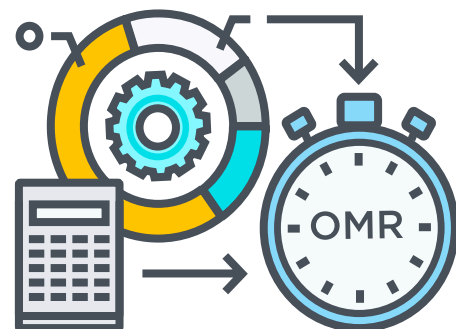
- Loyalty Program on Credit Cards
- Corporate Credit Card designed for Corporate and SME with unique feature of Smart Data Online.
- Maisarah Credit Cards- first time in Oman Qibla Card was launched with unique feature having compass on the card to show prayer direction. This card comes with all other benefits of MasterCard Titanium
- Converting debit cards with EMV (chip)- fully completed for conventional and Islamic banking.
- Credit Card PIN Change service- service available for all credit cards.

Business Continuity Management (BCM)

The Bank has a robust Business Continuity Plan in place to ensure continuity of operations and customer services at all times. The Bank ensures that its systems and procedures are capable to meet the contingency arising out of any potential disruption or unforeseen disasters such as, natural calamities, technological failures and various other threats. As part of this endeavor, the Bank has taken various measures to strengthen the BCM implementation in the Bank. The key initiatives are:

- To give impetus to the BCM implementation, a separate Business Continuity Management (BCM) Department has been set up under Corporate support Services and an exclusive Head of BCM is appointed with a view to strengthen emergency response, crisis management and business resilience capabilities.
- The department deals with addressing day-to-day activities, meeting Business continuity leaders, undertakes BCP testing activities, proposes BCM awareness matters, alerting the staff during adverse weather conditions, maintains BCP documents, conducts periodical BCM Committee meetings, addresses regulatory and compliance/ audit issues etc.

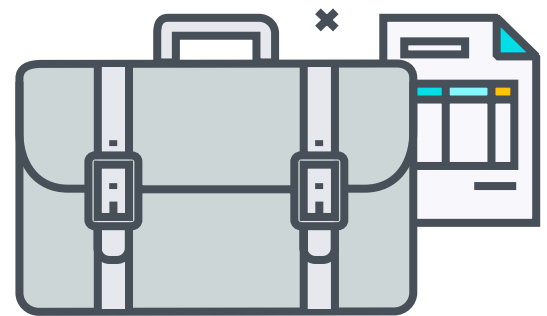
Business Impact Analysis (BIA) exercise is conducted on half yearly for each business function, beginning with the higher-risk entities. In the BIA, all major buildings, equipment, processes, human resources, suppliers, IT systems and back-up requirements are identified, rated based on their criticality in achieving operational objectives, and an estimated time to recover is determined as per regulatory guidelines and international standards. Based on this exercise, the preparedness is formulated and enhanced to meet any unforeseen circumstances.



- Bank has set up BCP Steering Committee/Crisis Management Team, which is now reporting to Board Risk Management Committee (BMRC) and meets on quarterly basis. The Committee is entrusted with the responsibility of overseeing BCM implementation across the Bank.



- All Business Continuity activities are reviewed by the BCM Steering Committee as well as by internal and CBO auditors to assure the correctness and continuous improvement of the Bank's Business Continuity Plan.
- Bank has set up an alternate Back Up site to ensure business continuity for resuming critical business activities in emergent scenarios, besides serving as a secondary Data Back Up Centre as part of the Bank DR Plan. As part of BCP testing initiative, numerous testing activities are undertaken.
- In terms of disaster recovery and safety measures, Bank has now fully formalized conducting Fire drill exercise in coordination with ROP /Directorate General of Civil Defence. Fire drills are conducted to test the preparedness of the staff and to improve the recovery capabilities in line with the disaster recovery strategies of the Bank's BCP. Floor leaders /Fire wardens are nominated and trained in fire prevention and important procedures that need to be followed in the event of an emergency.
- Various testing techniques and methods are adopted to ensure that the Business Continuity Plan is live, current, logical and practically feasible. As part of this endeavor, bank wide BCP testing / IT related Disaster Recovery Drill is conducted once a year to ensure that Network connectivity, critical data processing, applications and interfaces are tested under full disruption (Primary Data Centre Unavailable scenario) and the testing ensures DR is achievable within RTO and RPO targets. This year testing was conducted in October 2016. Business units were involved to get trained on processing critical services to extend such critical services during disaster times.
- During this year, BCP Simulation testing was conducted at Back Up site in July & Aug 2016 for business units by relocating key staff to alternate site who worked from there for a full business day. The testing was conducted to test the adequacy of systems & business resumption procedures and the overall recovery plans in a partial disruption scenario. Tabletop testing exercise is also conducted at the department level to cross verify the preparedness.
- Staff are provided periodical training on BCM aspects. Different programmes are tailored for various target groups such as Board members, Senior Management, Heads of Department and Business continuity leaders. During the period under review, an exclusive high-level BCM Awareness programme was conducted in April 2016 for the Board of Directors & Senior Management through an external consultant from London, United Kingdom. Similar training for the Heads of Department was also arranged.
- Branch Managers /Asst Branch Managers in different regions and Head Office Business Continuity Leaders are provided BCM Awareness training programmes.
- As part of promoting awareness & embedding BCM in the organizational culture, Gift items were distributed in July 2016 to the staff. These items such as Mouse Pad, Coffee Mug & Stand, were embossed with BCM Awareness messages relating to BCP procedures.
- The communication numbers of key persons are provided to all the staff so that they can contact the relevant person in case of emergency. The contact detail of key officials are provided below:



Position	Contact information(+968 prefix)
Head of BCM Steering Committee – AGM and Head of Ops & Support Services	24788578; 99315453
Head of BCM Department	24 70 3645; 99326879
Senior Manager - BCM	24790466 Ext. 754; 95763521

Credit Control Department

Credit Control Department's (CCD) primary objective includes strengthening of the credit risk management processes through independent review of loan portfolio so as to bring the qualitative improvement in loan

administration and controls on an ongoing basis. The Department is entrusted with the responsibility of implementation of Loan Review Mechanism (LRM), approved by the Bank's Board. LRM is a comprehensive and independent credit review process, distinct from Risk Management and Internal Audit functions.

The scope of LRM covers evaluation of credit risk assessment and approval processes, adherence to loan policies/ procedures, sufficiency of loan documentation, overall quality of post-disbursement follow up /loan administration, identification of early warning signals, independent review of risk grading, loan loss provisioning etc. in respect of large and Central critical borrower accounts handled by various business units in the Bank's Wholesale Banking Division.

Loan reviews are conducted within 3 months from the grant /release of credit facilities. Such review mechanism facilitates taking timely corrective measures for any deficiencies observed in specific reviews and also to improve upon any weaknesses/ irregularities observed in various credit management processes. All major findings which remain pending for a long time, are reviewed before management committee including reporting to the Risk Management Committee of the Board. In terms of regulatory guidelines, at least 30-40% of the corporate loan portfolio has to be subjected to LRM in a year. During the year 2016, CCD has also conducted loan reviews in respect of corporate accounts handled by the Bank's Islamic Banking Window (Maisarah).

During the year, CCD has also periodically conducted various portfolio reviews to ensure adherence with various sectorial ceilings defined in Credit Risk Policy. As per Risk Classification, Provisioning and Write off Policy of the Bank, proposals/ exercise of Business divisions involving downgrade/ classification and upgrade/ declassification of Corporate and Retail accounts, are also independently reviewed by CCD. The impairment provisioning exercise of Recovery Department for ascertaining adequacy of loan loss provisions , is also periodically reviewed by CCD. The Department is also involved in continuous review, development and modification of various MIS on loans and advances with the objective of improving the quality of monitoring and controls.

In line with the given objectives, CCD will continue to play an important role in reviewing and strengthening various credit control measures in credit management processes.

Recovery Department

In keeping with the department mission statement of recovering maximum Non Performing Assets (NPAs) in order to maximize the augmentation of Bank's working funds, the department ensures the proactive monitoring of all NPAs to maximize the recoveries by adopting the following methods:

- Effective monitoring of all legal cases with the Bank's external law firms by having regular meetings with them to review the progress made in each case.
- Coordinating with Royal Oman Police/ Regulatory Bodies in order to expedite the filed/ pending cases of recovery.
- Gathering/ Maintaining market information to identify assets/ investments of the defaulters to seek attachment and decree from Courts.
- Rescheduling NPAs and monitoring for regular repayments.



- Negotiating with Customers for settlement of classified loans on mutually acceptable terms.
- Maintaining effective MIS system.

Policies and Procedures Department

Policies and Procedures Department (PPD) continues to maintain an integrated model for linking strategies with everyday business processes and decision making at every level.

The maintenance of above stated integrated model brought together standardized and systematized all risk control, compliance and governance processes. Further, it helped in improving efficiency of the operational framework.



PPD mainly undertakes the following activities:

- Act as nodal department and work closely with Management, Business, Operations, and others to maintain and improve internal governance and control framework of the Bank.
- Ensure that documents are designed to support business strategy and operations and promote sound working practices.
- Ensure that documents are accurate, clear-cut, presented consistently and uniformly, and easily identifiable and accessible.
- Ensure that documents are periodically reviewed for accuracy and applicability to address changing business dynamics.
- Ensure proper review mechanism/ approvals are obtained and kept on record.
- Ensure that respective staff units are provided with updated documents through common shared folders which updated regularly and on timely manner as ongoing process.
- Act as a custodian for all internal documents and ensures that the defined standards are maintained by the respective functions while developing policies and procedures.

Apart from the core activities of developing and reviewing policies and procedures, PPD serves as member to Management Risk Committee, and continues to contribute significantly in successful implementation of various projects assigned time to time.



COMPLIANCE DIVISION

Compliance is regarded as core risk management activity in the Bank. Compliance Division strives to promote compliance culture based on ethics and honesty in Bank's activities. The Division is responsible for identifying and advising on compliance risk, which is supervised by the Board of Directors of the Bank. In performing its role, Compliance division establishes and reviews policies & procedures to mitigate compliance risk, conducts training and awareness programs, communicates regulatory guidelines and independently monitor, tests and reports on compliance risk related matters.

- The Bank is listed in Muscat Security Market (MSM) as well as at Irish Stock Exchange (ISE) and regulated by the Central Bank of Oman (CBO). The Bank is committed to comply with all applicable rules and regulations as well as guidelines prescribed by international bodies as best accepted practices.
- BankDhofar is registered with Internal Revenue Service (IRS) of US Treasury for Foreign Account Tax Compliance Act (FATCA) compliance.

RISK MANAGEMENT DIVISION

1. Risk Management Structure

The primary responsibility of understanding the risks assumed by the Bank and ensuring that these risks are appropriately managed is vested with the Board of Directors of the Bank. The Board has set risk policies, limits and procedures by assessing the risk bearing capacity of the Bank.

The overall risk management has been delegated to an independent Risk Management Committee (RMC) of the Board of Directors of the Bank, which monitors and controls the overall risk profile (including Maisarah Islamic Banking Services). The RMC reports to the full Board, on matters of significance and keeps the Board continuously updated with the Risk Management process in the Bank. In this task, RMC relies on an independent Risk Management Division within the Bank.



The Bank has a well-established Risk Management Division (RMD) with a team of highly competent and experienced professionals. The primary responsibility of the RMD is to ensure, on a continuous basis, that an effective risk management framework exists and that the various divisions of the Bank, including Maisarah Islamic Banking Services, function within this framework. RMD also functions as an interface between the Management and the Board in defining appropriate risk tolerance levels for various business lines and operating divisions of the Bank and in ensuring that policies and procedures are tailored to the defined tolerance levels.

The Bank's risk management strategy statement is expressed as follows:

- a. Compliance with regulatory capital requirements;
- b. Ensuring balanced performance across business units;
- c. Placing emphasis on the diversity, quality and stability of earnings;
- d. Making disciplined and selective strategic investments;
- e. Maintaining adequate capital adequacy;
- f. Providing qualitative and quantitative benchmarks to gauge broad alignment between initiatives and risk appetite;
- g. Stable funding and strategic liquidity management allowing for business planning within the liquidity risk tolerance and regulatory requirements.

The Bank defines risk strategy and risk appetite on the basis of the strategic plan to ensure alignment of risk, capital and performance targets. The risk strategy of the Bank includes the Risk and Capital Plan and risk appetite, which allow the Bank to:

- Review the capital adequacy requirement goals with respect to risk, considering Bank's strategic focus and business plans;
- Assess risk-bearing capacity with regard to internal and external requirements;
- Apply stress testing to assess the impact on the capital demand, capital base and liquidity position.

2. Management of various Risks

A brief account on the various identifiable risks and their risk management process is given below:

i) Credit Risk

Credit risk is defined as the possibility that a borrower or counterparty may fail to meet its obligation in accordance with agreed terms in relation to lending, trading, hedging, settlement and other financial transactions. This risk is primarily managed by proper assessment of inherent risks in credit proposals and ensuring a balanced portfolio of customers meeting the risk appetite of the Bank. The Bank also ensures dealing with customers of good credit standing, a thorough and professional credit assessment process, obtaining collaterals to mitigate risks and continuous monitoring of the accounts. The Bank has taken the following measures to mitigate credit risk:

- Credit Risk Policy addresses credit risk emanating from lending to corporates and individuals. The policy also provides broad criteria for retail loans in a structured manner and is reviewed / updated on regular basis. The policy has been defined for both Conventional Banking and Islamic Banking separately. The policies of the Bank encompasses organizational responsibilities, prudential limits, credit risk rating standards, risk pricing standards, loan review mechanism, delinquent account management and portfolio management.
- Policy on Country and Counterparty Bank credit risk addresses credit risk emanating from exposure to banks as counterparties as well as countries. The maximum exposure that can be taken on a counterparty bank is specified by an internally developed model in conventional banking and through judgmental approach in Islamic Banking.
- The Bank has credit risk rating system and a risk grade is assigned objectively to a borrower based on the single point score provided by the rating model. The grade is assigned to the Standard category of borrowers on a scale of 7. The rating models have been duly validated by the Bank through independent third party.
- Various credit risk models are used to assess the obligor risk as well as the facility risk in conventional banking.



Thus, while assessing the credit risk of the borrower, both probability of default and loss given default is estimated. In case of Maisarah, obligor rating is undertaken.

- Risk Adjusted Return on Capital (RAROC) is computed to assess the risk based pricing of each facility, which facilitates in informed decision making.
- The Bank conducts stress tests to assess the impact of credit risk on capital adequacy and profitability under stress situations.
- All the corporate credit proposals from both conventional banking and Maisarah are reviewed by the RMD to assess the risk factors and suggest mitigates. The observations of RMD form an important input in credit decision making.

The Bank employs experienced and competent staff in the areas of corporate banking and provides them with regular training to upgrade and hone their credit skills. Detailed credit policies and procedures, strict adherence to the segregation of duties, elaborate and well defined authority levels, periodical audit and examination by the internal auditors ensure that the culture of risk permeates through the business divisions supported by a rigorous environment of checks and balances.

ii) Liquidity Risk

Liquidity Risk is the potential inability of the Bank to meet its maturing obligations to counterparty. Liquidity planning and management are necessary to ensure that the Bank has the ability to fund its liquidity requirement effectively and to meet current and future potential obligations such as loan commitments, contingent liquidity commitments and unexpected deposit outflows.

The Bank has constituted an Asset-Liability Management Committee (ALCO), which is responsible for setting the broad framework for managing the liquidity risk effectively for both the conventional banking and Maisarah. The responsibility of managing the liquidity risk of the Bank, within this framework, lies with the Treasury Department of both the entities; conventional banking and Maisarah, which discharges this function with the assistance of other business divisions of the Bank.

The Bank has Board approved policy for both the entities on liquidity management which encompasses assessment of liquidity gaps through cash flow and static approach, reserve against deposits, lending ratio, mitigation of liquidity risk and contingency measures. The Bank has set up Middle office within RMD to ensure that the Treasury Departments of both the entities operate within these guidelines.

The Middle office regularly monitors the liquidity position of the Bank and helps in managing the liquidity gaps, well in time. It also conducts liquidity risk stress test periodically and Treasury Department ensures that sufficient liquid assets are available with the Bank all the time, to meet any business exigency.

iii) Market Risk

Market risk is the risk of loss arising from unexpected changes in financial prices arising out of changes in interest rates, exchange rates, bonds, equity and commodity prices. The Bank has major exposure in currency, equity and interest rate risk.

ALM Policy and Investment Management Policy of the conventional banking address all the aspects of the market risk. The ALM Policy addresses foreign exchange risk and interest rate risk whereas the Investment Management Policy addresses the equity risk.

The major foreign currency in which the Bank deals on a regular basis is United States Dollar (USD). The established parity between US Dollar and Omani Rial (OMR) substantially reduces this risk. However, in order to control currency exposure risk, limits for intraday and overnight positions have been set up in addition to currency wise stop loss limits. Limit on net open position has been placed to restrict the Treasury department to take undue currency exposure as per prudential norm set by the Central Bank of Oman (CBO). All these limits are monitored by the Middle office of the Bank.



BankDhofar manages the interest rate risk by matching the re-pricing of assets and liabilities and operating within the set gap limits. The Middle office in RMD regularly monitors the impact of adverse movement in interest rate on profitability and economic value of equity in conventional banking.

Maisarah is also vulnerable to rate of return risk (profit rate risk) and Asset Liability Management (ALM) Policy of Maisarah addresses this risk. Rate of Return risk arises because of unexpected changes in the market rate of return, which adversely affect a firm's earnings. The profit distribution to Investment Account Holders (IAHs) is based on profit sharing agreements and thus, Maisarah should not be subject to any significant rate of return risk. However, in order to meet customer's expectations and to remain competitive with the market, Maisarah may forego part or all of its Mudarib share of profit on funds managed on behalf of IAHs, in order to increase return to the IAHs. This absorption of additional risk by the Mudarib is known as Displaced Commercial Risk. Maisarah seeks to mitigate this risk through prudential reserve accounts such as Profit Equalization Reserve (PER) and Investment Risk Reserve (IRR).

Middle office monitors equity portfolio through daily reporting and assess the risk inherent in the quoted domestic equity portfolio through Value at Risk (VaR) approach. Various limits like stop loss limit, transaction deal limit and realized loss limit are in place to manage the equity risk. All the investment proposals categorized under Available for Sale (AFS) or Held Till Maturity (HTM) are reviewed by RMD to provide independent view on the risks associated with them.

Middle office also conducts stress tests periodically to assess the impact of adverse movement of market variables on profitability and capital adequacy and places the same to the RMC.

iv) Operational Risk

Operational risk is the risk of loss resulting from inadequate or failed internal systems, processes, people or external events. The Bank has detailed policies and procedures that are regularly updated to ensure that a sound internal control environment exists. Management Risk Committee (MRC), comprising of the Executive Management of the Bank, precedes RMC in reviewing, evaluating and monitoring of operational risk. Business Units are responsible for management of operational risks within their respective scope of duties. In the financial year 2016, the Bank's operational risks were well controlled and losses from operational risks were kept at low level. Trained and competent staff oversee the various operational functions of the Bank.

The Bank has developed a comprehensive operational risk management framework comprising of the Operational Risk Management (ORM) policy, Risk Control and Self-Assessment, Key Risk Indicator, Loss Data Management (LDM) Framework. The ORM policy of the Bank provides the ORM framework which includes ORM components, management process, measurement process and governance, roles and responsibilities. Continuing the task of improvement in existing systems and processes, the management system and tools for operational risks were further strengthened during the year.

The Risk Control and Self-Assessment (RCSA) framework enables the Bank to identify the operational weaknesses in the process and procedures by conducting self-assessment workshops. A team of experts in various departments assess the operational weaknesses in various processes and its likely impact on the Bank. RMD in association with functional units has been able to complete the RCSA exercise for all the departments and branches of the conventional banking and for Maisarah as a whole. During the RCSA exercise, processes in various departments were reviewed from operational risk point of view and wherever high risk events were identified, the existing controls were reviewed. With the completion of the RCSA exercise, risk register has been created, which inter-alia includes inherent risk events, control effectiveness and residual risks.

The Key Risk Indicator (KRI) framework enables the Bank to identify and monitor the key risks at various levels. KRIs of all the departments in conventional banking have been identified and are being monitored on a monthly basis. Loss Data Management framework lays down the procedure to identify, record and report the internal and



external loss events. The data on operational loss is collated on a regular basis and is presented to the Management and Board level committees. In order to avoid unexpected shocks to the financial position of the Bank, a reporting system on 'Potential Losses' has also been introduced. Potential Loss can be defined as an operational event that has not actually crystallized into actual loss but has a potential of adversely impacting the Bank's bottom-line.

Operational Risk Unit in RMD is responsible for implementation, development and coordination of all the operational risk activities of the Bank, while working towards achievement of stated goals and objectives. Risk Management Division conducts regular training programs for staff at various levels to inculcate 'risk awareness' and to spread the general 'risk management culture' in the Bank. Professional training in diversified forms is also imparted to improve the employees' risk management skills.

v) Country Risk

Country risk arises from changes in the value of foreign exposure due to country specific conditions, which may result from economic, social, political or natural events and may relate to factors such as exchange controls, currency devaluations, nationalization or expropriation of assets among others.

Country & Counterparty Bank Credit Risk policy addresses the country risk that may arise due to cross border exposure in a structured manner. The Bank has in place a country risk assessment methodology which grades each country based on their risk profile. Suitable limits are assigned to undertake the business based on the internal risk rating grade of the countries.

The Middle office in association with the Financial Institution department monitors the country risk and takes suitable steps in event of any downgrade or change in the economic activity of any country.

3. Internal Capital Adequacy Assessment process

The Bank's Internal Capital Adequacy Assessment Process (ICAAP) is an integrated enterprise-wide process that encompasses the governance, management, and control of risk and capital functions within the Bank. It provides a framework for ensuring an appropriate relationship between the risk profile and the capital held by the Bank, both in absolute terms and in terms of composition (Tier I & Tier II). This alignment between the capital and risks makes for better risk management.

The ICAAP cover assessment of risks under Pillar 1 and Pillar 2 risks, viz. interest rate risk in the banking book, concentration risk, business risk, reputation and strategic risk. The ICAAP is facilitated by Risk Management and is supported by numerous functional areas which together help determine the Bank's internal capital adequacy assessment.

A Separate Working Group on Capital Planning under ALCO, monitors the overall adequacy of the Bank's available capital in relation to both internal and regulatory capital requirements.

HUMAN RESOURCES DIVISION (HRD)

In pursuit of the Best Bank in the Gulf "BIG" Corporate Strategy, aligning Human Resources (HR) strategy and objectives has taken a top priority for the team, BankDhofar has developed Human Resources Together 2020 Transformation Journey with a clear road map in terms of Objectives, Strategy and Programs and Projects that will be implemented by the Human Resources team.

People are the greatest assets of BankDhofar. The commitment, engagement and motivation of the talent of the Bank will continue to be the key driver of sustained business performance. In the Bank, individual and team performance and contributions have resulted in achieving consistent performance which has been recognized locally, regionally and internationally winning a number of prestigious awards.



HR drives this Performance Culture, through the following initiatives:

Consolidating & Automating all HR activities: Consolidating of HR Operations, Automating all HR Processes and Enabling Employee Self-Services.

Focusing on Talent Management: Aligning HR with Bank Strategy, Implementing an Integrated Talent Management Processes and Programs, Creating a Performance Driven Culture, and as a result creating the best Employee Experience.

In order to achieve the strategic objectives of the Bank, HRD has embarked on its Transformation Journey “Together 2020” with 10 Programs and more than 20 key Initiatives to be developed and implemented by 2020. In 2016, HRD has already embarked on the development and implementation of the HR Transformation Program. To build a world – Class human resources function, HR has implemented a new Human Resources Information System “Tamayuz HR”, Cultural Survey, Talent Discovery Center.

Focusing on Talent Management

HRD has developed and implemented MAWAHIB Talent Development Program to identify, assess and develop talents by implementing world-class development programs which will be based on both structured learning delivered by the best of the class of learning & development partners and participation in real time projects which will enable the Bank’s talents to improve their functional competencies. MAWAHIB “Talent” Development Program was inaugurated in December 2016, and this Program will be implemented starting from January 2017, one Program will be for Leadership Development and the other for Management Development to meet the development needs of two different critical talent pools being identified.

This Program will be conducted on annual basis, talent who will be participating in the Program will go through a talent review process.

Talent Acquisition & Retention

In 2016, the Bank focused on recruiting and retaining the critical talents by providing them with career development opportunities, competitive rewards and recognition programs, and implementing learning development programs that will enable them to achieve their maximum potential. The Bank has achieved a single digit attrition rate and an Omanisation level of over 92%. Further, the Bank has successfully recruited 170 new staff during this year.

Learning & Development

The Bank continued to innovate staff learning and development programs by delivering more than 2300 learning & development programs across all business functions. As part of its blended learning experience, the Bank has developed and introduced the concept of “Mock Branch” training, providing real and simulated practical banking experience for the employees.

The Bank also implemented specialized banking programs, including, Master-class Program for Corporate Banking, Internal Audit and Train-the-Trainer Program, through internationally recognized training providers leading to modular certification.

Further, a total of 11 employees have successfully been certified in OMEGA, and 18 staff completed Risk Based Internal Auditing. The Bank also launched the Leadership Development Program for Critical Talent and Middle Management Development Program.

To align with the Banks Transformation strategy and journey, two Lean Transformation programs were conducted for Board of Directors and Top Team Members. Learning and Development will be cascading the Lean Transformation programs across the Bank in the coming year. The objective of this Program is to build professional lean practitioners who will be Lean Champions for their respective businesses and operating units to achieve the Lean Operating Model.

Creating a Coaching Culture

In line with the Bank’s Together 2020 Transformation Journey, the Bank will be developing and implementing Executive Coaching Program for the Executive Leadership to facilitate creating a Performance Culture in line with Cultural Transformation Program that will be implemented by the Bank.



As part of the Cultural Transformation, the Bank will also embark on a Mentoring Program for all key and critical positions and talents so that they are equipped and prepared to deliver outstanding results and performance across the organizations.

Over the next few years, the Bank will continue implementing different initiatives and programs to create a strong people and performance culture in line with "Together 2020".

FINANCIAL PERFORMANCE

The Bank continued to grow positively in all key areas in the year 2016 despite the current economic and financial situation driven by volatile oil prices in 2016. The Net Loans, Advances and Financing to customers reached RO 2.99 billion (USD 7.77 billion) at December 2016, showing a significant growth of 9.52% from RO 2.73 billion (USD 7.09 billion) at the end of December 2015. The customer deposits mobilized by the bank achieved a growth of 11.58% from RO 2.59 billion (USD 6.75 billion) at the end of 2015 to reach RO 2.89 billion (USD 7.51 billion) at the end of 2016. The Total assets reached RO 3.95 billion (USD 10.26 billion) December 2016 as compared to RO 3.59 billion (USD 9.32 billion) at end 2015, a growth of 10.02%.

Non-Performing Loans (NPL) on the Bank balance sheet is OMR 83.335M at end Dec-16, compared to OMR 64.931M at Dec-15. Non-performing loans to gross loans at Bank level increased from 2.29% at 31st December 2015 to 2.68% at 31st December 2016, year-on-year; Non-performing loans, net of interest suspense, to gross loans increased from 1.1% at 31st December 2015 to 1.41% at 31st December 2016 year on year.

An analysis of our key gross loan portfolio by segment is tabulated below

Description (RO M)	31-Dec-16	31-Dec-15	Growth %
Gross Loans/Financing	3,107.47	2,827.97	9.88%
Retail Loans/ Financing	1,393.70	1,362.62	2.28%
WSB Loans/Financing	1,713.77	1,465.35	16.95%

Analysis of our Loan portfolio by product is tabulated below

Loans, advances and financing to customers (RO 000)	31-Dec-16	31-Dec-15	Growth%
Overdrafts	146,303	149,261	-1.98%
Loans	2,431,536	2,299,290	5.75%
Loans against trust receipts	113,992	111,700	2.05%
Bills discounted	20,817	6,867	203.15%
Advance against credit cards	7,746	7,684	0.81%
Others	75,522	43,207	74.79%
Islamic Banking Window financing	311,558	209,915	48.42%
Gross loans, advances and financing	3,107,474	2,827,924	9.89%
Less: Impairment allowance	(118,882)	(98,618)	20.55%
Net loans, advances and financing	2,988,592	2,729,306	9.50%



The customer deposits mobilized by the bank achieved a prudent growth of 11.58% from RO 2.59 billion (USD 6.73 billion) at the end of 2015 to reach RO 2.89 billion (USD 7.51 billion) at the end of 2016. The analysis of our Key deposits by product is given below

Deposits from customers (RO 000)	31-Dec-16	31-Dec-15	Growth%
Current accounts	625,947	715,302	-12.49%
Savings accounts	431,312	435,759	-1.02%
Time deposits	1,487,674	1,227,648	21.18%
Margin accounts	54,582	21,504	153.82%
Islamic Banking Window deposits	285,674	192,158	48.67%
Grand total	2,885,189	2,592,371	11.30%

The key profitability indicators also showed positive growths with net interest and financing income achieving growth of 8.26 % to reach RO 97.66 million (USD 253.67 million) for the year 2016 as compared to RO 90.21 million (USD 234.30 million) achieved in 2015. Non-interest and non-financing income such as fees and commission, foreign exchange profit, investment and other income have grown 18.67% to reach RO 29.69 million (USD 77.12 million) in 2016 as compared to RO 25.02 million (USD 64.98 million) achieved in the previous year. This outstanding growth in this market condition reinforces the trust and confidence of customers towards Bank Dhofar Products and services.

The Cost to Income ratio during the year 2016 was managed at 44.58% as compared to 44.43% in 2015. In line with loan growth and regulatory requirement, the provision for loan impairment, net of recovery, during the year 2016 stood at RO 14.56 million (USD 37.82 million), as against RO 8.78 million (USD 22.81 million) during the previous year 2015. The impairment of investments during the year is improved 41.9% to RO 1.59 million. (USD 4.13 million) as compared to RO 2.74 million (USD 7.12 million) in the previous year 2015.

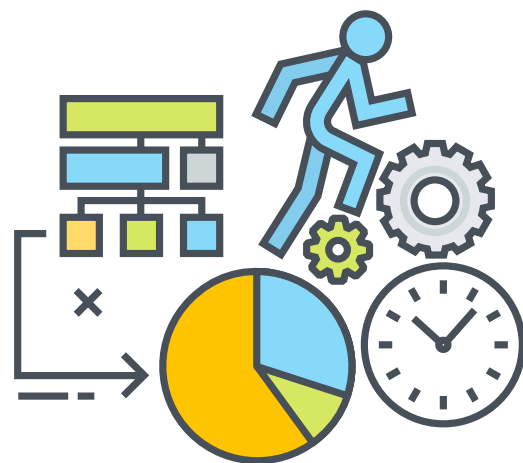
The net profit for the year 2016 achieved by the Bank is RO 47.62 million (USD 123.69 million) as against RO 46.77 million (USD 121.48 million), showing a marginal growth of 1.82 % year on year.

Funding and Capital Raising initiatives

As part of the planned capital augmentation program and strengthening the liquidity base, Bank successfully completed a rights issue of RO 40 million in 2016; also our Bank successfully closed club deals and syndicated borrowings of USD 350 million at competitive rates, with encouraging participation from major banks in the region. This facility demonstrates the confidence of the global markets in the financial strength of BankDhofar.

Proposed Dividends

The Board of Directors in their meeting held on 25 January 2017 proposed a cash dividend of 13.5% (2015: 15%) for the year ended 31 December 2016 amounting to RO 25.64 million (2015: RO 23.17 million) and a bonus share issue of 10% (2015: 10%) amounting to 189,920,140 shares (2015: 154,472,855 shares) of RO 0.100 each subject to Regulatory and Shareholders Approvals.





The percentage of dividends distributed to the Shareholders in the last five years is as follows:

Year	2011	2012	2013	2014	2015
Cash Dividends	7%	15%	14%	5%	15%
Bonus Shares	20.2%	10%	11%	15%	10%

WAY-FORWARD; FUTURE OUTLOOK

2017 state budget plan released by Oman's government projected relatively reduced deficit of RO 3 billion compared to 2016 plan of RO 3.3 billion (2016 estimated actual deficit RO 5.3 billion). With oil prices improving, the government budget continue to maintain tight curbs on spending and focusing on increasing non-oil and gas revenues. GDP is projected to grow by 2%. Government spending for 2017 is projected to RO 11.7 billion (USD 30.4 billion) and revenues RO 8.7 billion (USD 22.6 billion). Debt to GDP projected for 2016 is 29%. Diversification of economy set to receive a boost under the National Economic Diversification Programme (Tanfeedh).

- The non-oil GDP growth is forecast to experience a significant growth in the medium term from 1.8% in 2016 to 4.5% in 2019 owing to Government's diversification and privatization plans.
- Tanfeedh aims at improving investment climate, ease of doing business, attracting domestic and foreign investments. This program targets to achieve its goals by reviewing and modernizing laws and legislations, as well as using technologies in Government transactions/operations. As first stage, Tanfeedh program include three key sectors, viz., manufacturing, tourism and logistics. 121 initiatives are projects are expected to be implemented starting from 2017. Focus will be on completing the Public-Private Partnership (PPP) law.
- Cost optimization initiatives include reviewing and rationalizing subsidies in order to direct such subsidy to needy citizens. Rationalization of subsidy spent expected to be gradual. Project implementation prioritization to serve economic and social objectives. Cost rationalization in ministries and improving efficiency of the public sector through technology (e-Governance).
- Fiscal planning and discipline programs put in place including establishing a macro fiscal unit under the Ministry of Finance to set up a database for Government financial statistics and develop a fiscal model for public finance. Continuous monitoring of fiscal performance and take measures needed to strike a balance by 2020.
- In 2016, the Government embarked on implementing a privatization scheme in accordance with the 9th Five Year Plan (2016-2020).
- (Source: S&P Report, PwC, KPMG, EY Analysis of 2017 Oman Government Budget)
- BankDhofar updated its Rolling five year plan factoring in Oman's Government 2017 Budget and the ninth 5-year plan.
- The Bank is strategically well placed to address the challenges of current market conditions in 2017 and in the coming years to support the strong economic development of the Sultanate of Oman and is always grateful for the great Wisdom and Leadership provided by His Majesty Sultan Qaboos Bin Said Al Said.



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BankDhofar

FINANCIAL HIGHLIGHTS OF LAST FIVE YEARS

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Financial Highlights of Last Five Years

(OMR'000)	2016	2015	2014	2013	2012
Net interest income (conventional)	90,786	84,478	73,580	66,341	64,369
Net income from Islamic Financing and investment activities	6,874	5,729	3,208	173	-
Non interest/ financing income	29,691	25,019	22,063	23,044	19,724
Operating costs	56,767	51,199	46,163	45,316	37,047
Operating profit (before Impairment losses)	70,584	64,027	52,688	44,242	47,046
Profit from operations	54,429	52,501	45,754	66,137	42,900
Net profit for the year	47,622	46,765	40,453	58,407	37,745

At year-end

Total Assets	3,952,043	3,593,061	3,194,127	2,605,379	2,143,830
Net Loans, Advances and Financing	2,988,592	2,729,306	2,254,705	1,901,910	1,672,508
Customer Deposits	2,885,189	2,592,371	2,482,179	2,031,746	1,634,628
Total Equity	534,000	476,529	325,318	303,607	261,504
Paid up Share Capital	189,920	154,473	134,324	121,013	110,012
Full Service Branches	68	67	68	65	62
ATMs / CDMs / FFM	180	187	197	187	171
Staff	1,478	1,371	1,340	1,350	1,266



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FINANCIAL RATIOS OF LAST FIVE YEARS

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Financial Ratio of Last Five Years

	As at 31 December 2016	As at 31 December 2015	As at 31 December 2014	As at 31 December 2013	As at 31 December 2012
I. PROFITABILITY					
Return on Weighted Average Total Equity (including AT1)	9.42%	11.66%	12.86%	20.67%	15.38%
Return on Weighted Average Shareholders Equity	12.22%	13.63%	12.86%	20.67%	15.38%
Return on Weighted Average Paid-up Capital	27.66%	32.39%	31.69%	50.56%	37.46%
Return on Average Assets	1.26%	1.38%	1.40%	2.46%	1.84%
Non-Interest Income to Operating Income	23.31%	21.71%	22.32%	25.73%	23.45%
Operating Expenses to Operating Income	44.58%	44.43%	46.70%	50.60%	44.05%
II. LIQUIDITY					
Net Loans to Total Deposits	92.36%	94.07%	84.84%	88.95%	97.05%
Total Customer Deposits to Total Deposits	89.17%	89.35%	93.41%	95.03%	94.85%
III. ASSET QUALITY RATIOS					
Loan Loss Provisions to Total Loans	3.83%	3.49%	3.74%	4.07%	4.32%
Non-Performing Loans to Total Loans	2.68%	2.30%	2.55%	2.95%	3.18%
Non-Performing Loans Net of Interest Reserve to Total Loans	1.41%	1.10%	1.24%	1.45%	1.62%
Loan Loss Provisions to Total Non-Performing Loans	142.66%	151.88%	146.59%	137.91%	135.58%
IV. CAPITAL ADEQUACY					
Common Equity Tier 1 Ratio	9.85%	9.43%	10.76%	11.07%	10.92%
Tier 1 capital ratio	12.77%	12.68%	10.76%	11.07%	10.92%
Total Capital Adequacy Ratio	14.41%	14.70%	14.05%	14.09%	14.96%
Shareholder's Equity/ Total Assets	10.59%	10.05%	10.18%	11.65%	12.20%



Branch Network

BRANCH	TEL. NO.	FAX NO.	P.O. BOX
Ghala	24216001 - 24216002	24216006	468, PC 115 MSQ
MGM	24216666	24216600	1507 PC 112 Ruwi
Al Khuwair Ministry	24694710-24694725-24694715	24694730	1591, PC 130 Aziba
Bausher Polyclinic	24502606 - 24596994	24595323	568, PC 115 MSQ
Khoudh	24536132 -24545026	24545268	761, PC 132 Khoudh
Mabellah	24451520-24451540-24451539	24451542	1507, PC 112 Ruwi
Muscat International Airport	24510537-24510101- 24 510102	24510468	56, PC 111 CPO
Seeb Town	24425851 - 24425852 - 24424434 - 24423373	24425627	347, PC 121 Seeb
New Bausher	24614768 - 24614786	24614764	895, PC 115 MSQ
MOD	24316038	24316196	
Amarat	24877838-24876580 - 24876120	24875829	346 PC 119 Amerat
Muscat	24737865 - 24736614 - 24736606 -24 737066	24739166	1613, PC 114 Muttrah
Muttrah	24712970 -24714452 -24 714279	24713556	1441, PC 112 Ruwi
MBD	24750516 - 24790466	24798621	1507, PC 112 Ruwi
Qurum	24568351 - 24567671 - 24567673	24567679	994, PC 116, Mina Al Fahal
Quriyat	24845195-24845193-24845192	24845173	145, PC 120 Quriyat
Ruwi	24831090- 24835854	24831892	1442, PC 112 Ruwi
Wadi Kabir	24814127 - 24814126	24814128	1507, PC 112 Ruwi
Buraimi	25651696 - 25651989	25651115	278, PC 512 Buraimi
Buraimi Industrial Area	25669821 - 25669822 - 25669823 - 25669824	25669825	867, PC 512 Buraimi
Barka	26884423 - 26884428	26884451	751, PC 320 Barka
Falaj Al Qabail	26750156-26750928-26751378	26750891	209,PC 322 Falaj Al Qabail
Hafeet	26817646 - 26817991 - 26817992	26817993	596 PC 319 Saham
Khadhra	26714164 - 26714162	26714163	505, PC 315 Suwaiq
Khaboura	26801028-26801686	26805130	423, PC 326 Khaboura
Suwaiq	26862001- 26862010	26862102	585, PC 315 Suwaiq
Saham	26854400 - 26856699	26855277	92, PC 319 Saham
Sohar Al Ghail	26943400 - 26943401-26943402	26943444	21, PC 311 Sohar
Shinas	26748302-26748306-26748308	26748304	434,PC 324 Shinas
Muladdah	26868544 - 26868553	26868549	106 PC 341 Muladdah
Rustaq	26876039 - 26875117	26875591	25, PC 318 Rustaq
Bahla	25420021-25420292	25420387	661, PC 612 Bahla
Bid Bid	25369044-25369033	25369055	307, PC 613 Bid Bid
Izki	25340089-25341016	25340204	412, PC 614 Izki
Ibri	25689341-25689685	25690341	28, PC 511 Ibri
Nizwa	25410234-25411370	25411234	83, PC 611 Nizwa
Sumail	25350543-25351188	25350094	199, PC 620 Samail



Branch Network

BRANCH	TEL. NO.	FAX NO.	P.O. BOX
Yanqul	25672018-25672031	25672041	440,PC500 Yanqul
Adam	25215001	25215050	222, PC 618, Adam
Ibra	25571632 -25571631 - 25571632 - 25571631-25571658	25570646	514, PC 413 Ibra
J. B. B. Ali	25553414 - 25553440	25553446	10 PC416 Jalan
J. B. B. Hassan	25551020 - 25551025	25551181	222, PC 415 JBBH
kamil Al Wafi	25557134 - 25557501	25411234	83, PC 611 Nizwa
Al Muntrib	25583853- 25584049	25583510	154, PC 421 Mintrib
Sinaw	25524663 - 25524367	25524823	296, PC 418 Sinaw
Sur	25546677- 25541255 - 25540256	25540615	75, PC 411 Sur
Samad A'Shan	25526736 - 25526529	25526574	123, PC 423 Samad Al Shan
Mudhaibi	25578110 - 25578113	25578114	454,PC 420 Mudhaibi
Al Duqum	25215801 -25215800	25215888	1507,PC 112 Ruwi
Salalah Gardens Mall	233818200 - 23381201	23381222	2334, PC 211 Salalah
Saada	23227177 - 23 225463 - 23225409	23225179	2334, PC 211 Salalah
Dhofar University Booth	23237789-23237785-23237782	23237745	2334, PC 211 Salalah
Salalah	23290644 - 23292299 - 23294863 - 23291631	23295291	2334, PC 211 Salalah
Salalah-Al Gharbiah	23298046-23297526-23297536	23295084	2334, PC 211 Salalah
Raysut	23219219-23219262-23219216	23219197	2334, PC 211 Salalah,
Taqā	23258108 - 23258113	23258366	43 , PC 218 Salalah
Mirbat	23268007 - 23268038	23268080	199, PC 220 Salalah
Salalah commercial District	23380700-23380719-23380721	23202761	2334, PC 211Salalah

Maisarah Islamic Banking Services Branch Network

BRANCH	TEL. NO.	FAX NO.	P.O. BOX
Azaiba	24212544	24212521	1792, PC 130, Azaiba
Salalah	23211100	23211186	2352, PC 211, Salalah
Sohar	26840929	26840818	1148, PC 311, Sohar
Birkat Al Mouz	25443365	25443462	97, PC 616, Birkat Al Mouz
Al Hail Branch	24287777	24287788	1792, PC 130, Al Hail
Greater Mutrah	24793297/24707959	24706103	1831, Ruwi 112, Matrah
Al Khuwair Centre	24484880 / 24480 008	24483366	2717, Ruwi 112, Al Khuwair
Sur Branch	25 545 867/ 25 541 912	25 543 710	323,Sur 411, Sur
Araqi Branch	25694126 / 25695071	25 695 047	90, Iraqi 515
New Salalah	23297492 / 23296158	23 294 263	2334,Salalah 211,



بنك ظفار
BankDhofar

DISCLOSURE REQUIREMENTS UNDER PILLAR-III OF BASEL II

31ST DECEMBER 2015

ANNUALREPORT2016





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C.R. No. 1224013
PR No. HMH/15/2015; HMA/9/2015

REPORT ON FACTUAL FINDINGS TO THE BOARD OF DIRECTORS OF BANK DHOFAR SAOG (THE "BANK") IN RESPECT OF BASEL II - PILLAR III AND BASEL III RELATED DISCLOSURES OF MAISARAH ISLAMIC BANKING SERVICES

We have performed the procedures agreed with you and as prescribed in Title 5 of the Islamic Banking Regulatory Framework and Central Bank of Oman's (CBO) Circular No. BM 1027 dated 4 December 2007 with respect to the Basel II - Pillar III Disclosures and Basel III Disclosures (the disclosures) of Maisarah Islamic Banking Services (Islamic Window) of the Bank as at and for the year ended 31 December 2016. The disclosures were prepared by the Islamic Window's management in accordance with the related requirements set out in Title 5 of the Islamic Banking Regulatory Framework, CBO's Circular number BM 1009 dated 13 September 2006, Circular No. BM 1027 dated 4 December 2007 and Circular No. 1114 dated 17 November 2013. Our engagement was undertaken in accordance with the International Standard on Related Services applicable to agreed-upon procedures engagements. The procedures, as set out in Title 5 of Islamic Banking Regulatory Framework and Circular number BM 1027 dated 4 December 2007 were performed solely to assist you in evaluating the Islamic Window's compliance with the related disclosure requirements as set out in Title 5 of Islamic Banking Regulatory Framework, CBO's Circular number BM 1009 dated 13 September 2006 and Circular No. BM 1114 dated 17 November 2013.

We report our findings as follows:

Based on performance of the procedures detailed above, we found the disclosures free from any material misrepresentation.

Because the above procedures do not constitute either an audit or a review made in accordance with International Standards on Auditing or International Standards on Review Engagements, we do not express any assurance on the disclosures.

Had we performed additional procedures or had we performed an audit or review of the disclosures in accordance with the International Standards on Auditing or International Standards on Review Engagements, other matters might have come to our attention that would have been reported to you.

Our report is solely for the purpose set forth in the first paragraph of this report and for your information and is not to be used for any other purpose. This report relates only to the accompanying disclosures to be included in the Bank's annual report for the year ended 31 December 2016 and does not extend to any financial statements of the Bank or its Islamic Window, taken as a whole or to any other reports of the Bank or its Islamic Window.

27 February 2017
Muscat

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PR No. HMH/15/2015; HMA/9/2015

REPORT ON FACTUAL FINDINGS TO THE BOARD OF DIRECTORS OF BANK DHOFAR SAOG IN RESPECT OF BASEL II - PILLAR III AND BASEL III RELATED DISCLOSURES

We have performed the procedures agreed with you and as prescribed in the Central Bank of Oman's (CBO) circular No. BM 1027 dated 4 December 2007 with respect to the Basel II - Pillar III Disclosures and Basel III related Disclosures (the disclosures) of Bank Dhofar SAOG (the bank) as at and for the year ended 31 December 2016. The disclosures were prepared by the management in accordance with the CBO's Circular No. BM 1009 dated 13 September 2006, Circular No. BM 1027 dated 4 December 2007 and Circular number 1114 dated 17 November 2013. Our engagement was undertaken in accordance with the International Standard on Related Services applicable to agreed-upon procedures engagements. The procedures, as set out in Circular No. BM 1027, were performed solely to assist you in evaluating the bank's compliance with the related disclosure requirements set out in CBO Circular No. BM 1009 dated 13 September 2006 and BM 1114 dated 17 November 2013.

We report our findings as follows:

Based on performance of the procedures detailed above, we found the disclosures free from any material misrepresentation.

Because the above procedures do not constitute either an audit or a review made in accordance with International Standards on Auditing or International Standards on Review Engagements, we do not express any assurance on the disclosures.

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Our report is solely for the purpose set forth in the first paragraph of this report and for your information and is not to be used for any other purpose. This report relates only to the accompanying disclosures to be included in the bank's annual report for the year ended 31 December 2016 and does not extend to any financial statements of the bank taken as a whole or to any other reports of the bank.

27 February 2017
Muscat



DISCLOSURE REQUIREMENTS UNDER PILLAR – III OF BASEL II & III.

1. Introduction:

The following detailed qualitative and quantitative public disclosures are provided in accordance with Central Bank of Oman (CBO) rules and regulations on capital adequacy standards issued through circular BM 1009 on Guidelines on Basel II, Islamic Banking Regulatory Framework and BM 1114 on Regulatory Capital and Composition of Capital Disclosure Requirement under Basel III. The purpose of these requirements is to complement the capital adequacy requirements and the Pillar II – Supervisory review process. These disclosures are intended for market participants to assess key information about the Bank's exposure to various risks and to provide a consistent and understandable disclosure framework for easy comparison among banks operating in the market.

The major highlights of the Central Bank of Oman (CBO) regulations on capital adequacy are:

As per Basel II:

- a. To maintain capital adequacy ratio (CAR) at a minimum of 12%;
- b. To adopt the standardized approach for credit risk for implementing Basel II, using national discretion for:
 - o Adopting the credit rating agencies as external credit assessment institutions (ECAI) for claims on sovereigns and Banks;
 - o Adopting simple/comprehensive approach for Credit Risk Mitigants (CRM)
 - o Treating all corporate exposures as unrated and assign 100% risk weight.
- c. To adopt standardized approach for market risk and basic indicator approach for operational risk.
- d. Capital Adequacy returns must be submitted to CBO on a quarterly basis; and
- e. The Bank's external auditors must review capital adequacy returns.

As per Basel III

- a. The predominant form of capital shall be Tier 1 capital of which Common Equity Tier (CET1) will form the major component.
- b. To maintain capital adequacy ratio (CAR) at a minimum of 12.625% (including the capital conservation buffer and the minimum of 12% under Basel II) as at 31st December 2016 and with effective from 01.01.2017, to maintain minimum capital adequacy ratio of 13.250% (including capital conservation buffer).
- c. The capital conservation buffer shall be further enforced in phases with 0.625% increase each year in 2018 and 2019. The Bank is required to maintain at all times, the following minimum capital adequacy ratios:
 - o Within the overall requirement of 13.25% CAR, Tier 1 ratio is to be maintained at a minimum of 10.25%,
 - o Within the minimum Tier 1 ratio of 10.25%, minimum CET 1 ratio is to be maintained at 8.25%,
 - o Further, within the minimum overall capital ratio of 13.25%, Tier 2 capital can be admitted up to a maximum of 3% of RWA of the Bank.
 - o The above requirement will change correspondingly with the implementation of capital conservation buffer of 0.625% each year in 2018 and 2019.

As per Islamic Banking Regulatory Framework:

Islamic Windows of domestic conventional banks shall have and at all times maintain an allocated capital of not less than OMR 10 million or such higher amount as may be determined from time to time by the Central Bank.

2. Scope of Application:

The Bank has no subsidiaries or significant investments. However, Bank has introduced Islamic Banking through an Islamic window named as "Maisarah". Accordingly, the information in the document pertains to the consolidated entity i.e., for both conventional banking & Islamic window (Maisarah). The disclosure pertaining to Maisarah is provided separately at the end of this document.



3. Basel II Disclosures:

3.1. Capital Structure:

The capital base for complying with capital standards is quite distinct from accounting capital. The regulatory capital is broadly classified into three categories – Tier I, Tier II and Tier III. BankDhofar's capital structure consists of Tier I capital and Tier II capital.

Tier I capital includes paid up capital, share premium, Additional Tier I capital instruments, legal and general reserves and other disclosed free reserves, including subordinated loan reserves, non-cumulative perpetual preferred stocks and retained earnings (available on a long term basis) less regulatory adjustments like cumulative losses of financial instruments classified as available for sale, goodwill & other intangibles.

Tier II (Supplementary capital) consists of undisclosed reserves, revaluation reserves/cumulative fair value gains on available for sale instruments, general loan loss provision/ general loan loss reserve in capital and subordinated term debt subject to certain conditions. Tier II capital of the Bank also includes 45% of Investment revaluation reserve and general provisions to the extent of 1.25% of total risk weighted assets.

The details of capital structure are provided as under:

Capital structure :	RO'000 Amount
Paid up capital	189,920
Legal reserve	45,176
Share premium	59,618
Special reserve	18,488
Subordinated loan reserve	31,550
Retained earnings	32,406
Proposed bonus shares	14,244
Common Equity Tier (CET) I capital	391,402
Deferred Tax Assets	(62)
Less Goodwill	(1,589)
Cumulative unrealized losses recognized directly in equity	(196)
CET I Capital - Regulatory Adjustments	(1,847)
Total CET I capital	389,555
Additional Tier I Capital	115,500
Total Tier I Capital	505,055
Investment revaluation reserve (45% only)	682
General provision (Max of 1.25% of total risk weighted assets)	42,109
Subordinated loans	22,325
Total Tier II capital	65,116
Total eligible capital (Tier I + Tier II Capital)	570,171



3.2 Capital Adequacy:

The Bank has adopted Standardized Approach (SA) for computation of capital charge for credit risk and market risk and Basic Indicator Approach (BIA) for operational risk. Under Standardized approach for credit risk, the Bank has adopted simple approach for recognizing collaterals in the Banking Book and for risk weighting the claims on Sovereigns and Banks, credit ratings of external credit assessment institutions is used. Assessment of capital adequacy is carried out in conjunction with the capital adequacy reporting to the CBO.

The Bank's capital adequacy ratio is 14.41% as against the CBO requirement of 12.625% as at 31st December 2016. The Bank's policy is to manage and maintain its capital with the objective of maintaining strong capital ratio and high rating. The Bank maintains capital levels that are sufficient to absorb all material risks the Bank is exposed to and provides market return to the shareholders. The Bank also ensures that the capital levels comply with regulatory requirements and satisfy the external rating agencies and other stakeholders including depositors and senior creditors. The whole objective of the capital management process in the Bank is to ensure that the Bank remains adequately capitalized at all times.

The Bank has in place Internal Capital Adequacy Assessment Process (ICAAP) for assessing Bank's capital adequacy in relation to the risk profiles as well as a strategy for maintaining the capital level. The objective of ICAAP document is to explain the Risk policies adopted, Target risk structure and Capital planning, the process of assessing the capital adequacy for credit, market and operational risk, Specific assessment procedures for risks not covered under Pillar I, process of Internal Control Mechanism and stress testing methodologies adopted by the Bank.

Bank has also formed working group on capital planning which regularly meets and assess the capital adequacy to support projected asset growth. The capital adequacy ratio is periodically assessed and reported to the Risk Management Committee (RMC) of the Board of Directors. The composition of capital in terms of Common Equity Tier I, Additional Tier I, Total Tier I and Tier II are also analyzed to ensure capital stability and to reduce volatility in the capital structure.

i) Position of various Risk weighted Assets is presented as under:

Sl. No	Details	Gross Balances (Book Value) RO'000	Net Balances (Book Value)* RO'000	Risk Weighted Assets RO'000
1	On balance sheet items	4,179,059	4,021,730	3,126,624
2	Off balance sheet items	585,356	543,434	542,162
3	Derivatives	493,998	493,998	5,759
4	Total Credit Risk	5,258,413	5,059,162	3,674,545
5	Market Risk	-	-	56,817
6	Operational Risk	-	-	224,316
7	Total Risk Weighted Assets	-	-	3,955,678

Net of provisions and, reserve interest



ii) Detail of Capital Adequacy:

Sl. No	Details	RO'000
1	Common Equity Capital	389,555
	Tier 1 Capital	505,055
2	Tier 2 Capital	65,116
3	Tier 3 Capital	-
4	Total eligible capital	570,171
5	Capital Requirement for Credit Risk	440,945
6	Capital Requirement for Market Risk	6,818
7	Capital Requirement for Operational Risk	26,918
8	Total Required Capital	474,681
9	Common Equity Capital Ratio	9.85%
10	Tier 1 Capital Ratio	12.77%
	Total Capital Adequacy Ratio	14.41%

3.3 Risk Exposure and Assessment:

The risks to which banks are exposed to and the techniques that banks use to identify, measure, monitor and control those risks are important factors that market participants consider in their assessment of an institution. In this section, several key banking risks are considered: credit risk, market risk, interest rate risk in the banking book and operational risk. For each separate risk area (e.g. credit, market, operational, banking book interest rate risk) the Bank describes its risk management objectives and policies, including scope and nature of risk reporting and/or measurement systems and risk mitigation strategies.

3.3.1 Credit Risk:

Credit risk is defined as the possibility that a borrower or counterparty will fail to meet its obligations in accordance with agreed terms. Credit risk, therefore, arises from the Bank's dealings with or lending to a corporate, individual, another bank, financial institution or a country. The objective of credit risk management is to minimize the probable losses and maintaining credit risk exposure within acceptable parameters.

The Bank has well established credit risk policy duly approved by the Board which establishes prudent standards, practices in managing credit risk and setting up prudent bench marks, limits for management of credit risks. Continuous review of the credit risk policy is done to adapt to the business environment and regulatory requirements at all times.

The Board of Directors delegate credit approval powers for Wholesale Banking and Retail Banking functional areas, which are clearly defined in Authorities Matrix contained in the Manual on Delegation of Authority. All concerned executives are responsible to ensure that they exercise their delegated powers in terms of the approved Authorities Matrix and seek appropriate special approvals wherever required.

Board Credit Committee is the topmost credit approving authority of the Bank which is mainly responsible for approving all credit proposals beyond the authority level of the management. The senior management executives are also empowered with certain loan approving limits beyond which the credit proposals shall be considered by the Management Credit Committee (MCC) which is empowered to consider all credit related issues up to certain limits.



Credit risk is managed by the Risk Management Division (RMD) through a system of independent risk assessment of all the Corporate, Business Banking and Project Finance credit proposals before they are considered by the appropriate approving authorities. The borrowers in the Standard Category are assigned a risk rating on a scale of 7 grades based on quantitative as well as qualitative parameters. All accounts reflecting weakness in financials or operations as defined by CBO are assigned the grade 8 (Special Mention category) for closer monitoring. RMD approves the risk grade of the borrower and also identifies the risk factors in the credit proposal and suggests suitable mitigation. This facilitates the approving authorities in making informed credit decision. In addition RMD reviews grading of obligors and conducts regular analysis of the credit portfolio. Every corporate account is reviewed annually and in case of accounts graded as 6, 7 and 8 (Special Mentioned category); reviews are conducted at higher frequency.

The Bank has also established Credit Control department which looks after Loan Review Mechanism (LRM). LRM helps in ensuring credit compliance with the post-sanction processes/ procedures laid down by the Bank from time to time. It involves taking up independent account-specific reviews of individual credit exposures as per the Board approved LRM Policy. Credit Control department also monitors various credit concentration limits. Counterparty/ group exposures are limited to 15% of the Bank's networth as stipulated by CBO and where a higher limit is required for projects of national importance, prior approval of CBO is obtained. The credit control department also undertakes monitoring of the retail loans.

Retail lending is in accordance with the CBO guidelines except for housing loan which is at 15.05% compare to the regulatory Cap 15% of Gross Loan. The Bank uses a score card as a selection tool for the personal loans in conventional banking. Bank has also implemented Loan Origination System (LOS) which has automated the workflow of retail loan credit proposals in conventional banking. In Maisarah, retail financing is mainly in auto and housing finance category.

In addition to these, the Bank also undertakes business with other banks. The maximum exposures to these banks are defined through internally developed model and the total exposure to such counterparty banks is linked to the net worth of the Bank. The Bank has also implemented country risk limits approved by the Board to ensure portfolio diversification in terms of sovereign and geographical exposure. Specific country risk limits have been set up based on the internal risk rating grades assigned to various countries and these limits are reviewed on half yearly basis. In addition to the internal limits, the Bank also adheres to the limits for countries and counterparty banks prescribed by CBO strictly.

In the absence of acceptable external credit rating agency in the Sultanate of Oman, the Bank has obtained approval of the CBO to treat all corporate exposures as unrated and accordingly assign risk weight of 100% for computing capital requirements under Basel II. The same convention has also been applied to Maisarah financing.

Past dues and impaired exposures are defined in accordance with the relevant CBO regulations. Specific and general provisions are computed periodically in accordance with the CBO regulations as well as other applicable accounting standards. General loan loss provisions equivalent to 1% of the loans categorized as Standard and Special Mention for meeting the latent loan losses are provided for. However, a general loss provision of 2% of the Standard and Special Mention personal loans is created considering the heightened risk inherent in personal loans. Furthermore, all housing finance, other than that occupied by customer, is subject to a 2% general loss provision.

All lending decisions are made after giving due consideration to credit risk policy requirements.

Credit Risk exposure of the Consolidated entity (i.e. both Conventional banking & Maisarah)



i) Analysis of gross credit exposures, plus average gross exposure over the period broken down by major types of credit exposure:

Sl. No.	Type of Credit Exposure	Average Gross exposure		Total Gross exposures	
		2016 RO'000	2015 RO'000	2016 RO'000	2015 RO'000
Conventional					
1	Overdrafts	154,004	138,275	146,303	149,261
2	Loans	2,360,079	2,170,684	2,431,536	2,299,290
3	Loans against trust receipts	115,204	94,955	113,992	111,700
4	Other	61,563	35,434	75,522	43,207
5	Bills purchased /discounted	10,312	3,671	20,817	6,867
6	Advance against credit cards	7,724	7,623	7,746	7,684
	Total	2,708,886	2,450,642	2,795,916	2,618,009
Islamic					
7	Murabaha Receivables	8,777	16,341	9,885	13,052
8	Mudaraba Financing	15,651	5,281	24,852	11,767
9	Ijarah Assets	33,980	30,480	37,128	32,841
10	Diminishing Musharaka Financing	205,806	119,611	239,693	152,255
	Total Islamic	264,214	171,713	311,558	209,915
	TOTAL	2,973,100	2,622,355	3,107,474	2,827,924

ii) Geographic distribution of exposures, broken down in significant areas by major types of credit exposure:

Sl. No	Type of Credit Exposure	Oman RO'000	Other GCC Countries RO'000	*OECD Countries RO'000	India RO'000	Pakistan RO'000	Other RO'000	Total RO'000
		1	2	3	4	5	6	7
1	Overdrafts	143,080	-	-	-	-	-	143,080
2	Personal Loans	1,266,776	-	-	-	-	-	1,266,776
3	Loans against trust Receipts	113,992	-	-	-	-	-	113,992
4	Other Loans	1,170,293	5,230	-	-	-	-	1,175,523
5	Bills Purchased / negotiated	20,380	437	-	-	-	-	20,817
6	Any other	75,728	-	-	-	-	-	75,728
	Total	2,790,249	5,667	-	-	-	-	2,795,916
Islamic								
7	Murabaha Receivables	9,885	-	-	-	-	-	9,885
8	Mudaraba Financing	24,852	-	-	-	-	-	24,852
9	Ijarah Assets	37,128	-	-	-	-	-	37,128
10	Diminishing Musharakah Financing	239,693	-	-	-	-	-	239,693
	Total Islamic	311,558	-	-	-	-	-	311,558
11	Total	3,101,807	5,667	-	-	-	-	3,107,474

Overdrafts and others includes in Personal loans and others

*excluding countries included in column 2



iii) Industry or counterparty type distribution of exposures broken down by major types of credit exposures:

Sl. No	Economic Sector	Overdraft RO'000	Loans & Financing RO'000	Bills purchased RO'000	Others RO'000	Total RO'000	Off balance sheet exposures RO'000
1	Import Trade	12,214	92,741	-	15,258	120,213	29,792
2	Export Trade	749	6,962	-	281	7,992	8,520
3	Wholesale & Retail trade	10,243	25,179	-	3,091	38,513	28,607
4	Mining & Quarrying	4,721	14,430	838	617	20,606	816
5	Construction	63,473	374,044	3,459	123,344	564,320	487,567
6	Manufacturing	13,358	171,658	7,356	41,163	233,535	64,075
7	Electricity, gas & water	207	29,955	-	5	30,167	80,532
8	Transport & Communication	831	14,489	-	-	15,320	6,921
9	Fin. Institutions	1,021	171,024	8,690	-	180,735	234,532
10	Services	20,854	147,119	-	1,122	169,095	73,795
11	Personal	3,223	1,382,937	-	7,540	1,393,700	195
12	Agriculture & Allied	3,927	8,496	37	1,735	14,195	2,052
13	Government	-	119,977	-	1	119,978	6,052
14	Non Resident lending	-	5,230	437	-	5,667	-
15	All others	11,482	178,853	-	3,103	193,438	22,492
16	Total (1 to 15)	146,303	2,743,094	20,817	197,260	3,107,474	1,045,948

iv) Residual contractual maturity breakdown of the whole portfolio, broken down by major types of credit exposure:

Sl. No.	Time Band	Overdrafts RO'000	Loans & Financing RO'000	Bills purchased/ Discounted RO'000	Others RO'000	Total RO'000	Off-balance sheet exp. RO'000
1	Up to 1 month	7,315	36,450	20,817	1,378	65,960	405,945
2	1-3 months	7,315	193,788	-	7,722	208,825	43,447
3	3-6 months	7,315	36,916	-	5,607	49,838	35,652
4	6-9 months	7,315	5,575	-	11,978	24,868	19,917
5	9-12 months	7,315	308	-	16,152	23,775	23,515
6	1-3 years	36,576	147,750	-	84,913	269,239	202,547
7	3-5 years	36,576	138,529	-	9,942	185,047	249,092
8	Over 5 years	36,576	2,183,778	-	59,568	2,279,922	65,833
9	TOTAL	146,303	2,743,094	20,817	197,260	3,107,474	1,045,948



vi) Analysis of loan & financing book by major industry or counterparty type:

Sl. No.	Economic Sector	Gross loans & Financing RO'000	Of which NPLs / NPAs * RO'000	General provision held RO'000	Specific prov. Held RO'000	Reserve Interest / Profit RO'000	Specific Prov. Made during the year RO'000	Adv. Written off during year** RO'000
1	Import Trade	120,213	9,457	1,150	1,262	7,808	7	-
2	Export Trade	7,992	5	71	4	2	-	-
3	Wholesale & Retail	38,513	23,616	182	4,937	18,829	3	-
4	Mining & Quarrying	20,606	7	207	878	3	299	-
5	Construction	564,320	3,214	5,688	4,128	2,442	3,846	-
6	Manufacturing	233,535	229	2,444	75	154	-	42
7	Electricity, gas & water	30,167	8	316	-	7	-	-
8	Transport & Communications	15,320	-	160	-	-	-	-
9	Financial Institutions	180,735	1	1,897	-	-	-	-
10	Services	169,095	484	1,693	140	159	61	-
11	Personal	1,393,700	40,013	24,485	21,143	9,210	11,379	87
12	Agriculture & Allied	14,195	11	148	7	3	-	-
13	Government	119,978	-	1,259	-	-	-	-
14	Non-Resident lending	5,667	5,230	6	4,429	910	-	-
15	All Others	193,438	1,060	1,994	539	113	410	-
16	TOTAL (1 to 15)	3,107,474	83,335	41,700	37,542	39,640	16,005	129

* Represents only on balance sheet NPLs.

vi) Geographical distribution of amount of impaired loans:

Sl. No	Countries	Gross loans / financing RO'000	Of which NPLs / NPAs RO'000	General provisions held 25 RO'000	Specific provisions Held RO'000	Reserve Interest / Profit RO'000	Specific Provisions Made during the year RO'000	Advances Written off during year ** RO'000
1	Oman	3,101,807	78,105	41,694	33,113	38,730	16,005	129
2	Other GCC countries	5,667	5,230	6	4,429	910	-	-
3	OECD countries*	-	-	-	-	-	-	-
4	India	-	-	-	-	-	-	-
5	Pakistan	-	-	-	-	-	-	-
6	Others	-	-	-	-	-	-	-
7	TOTAL	3,107,474	83,335	41,700	37,542	39,640	16,005	129

*excluding countries included in row 2



vii) Movement of Gross Loans/Financing:

(OR in 000's)

Movement of Gross Loans/Financing during the year

SI No	Details	Performing Loans		Non-performing Loans			Total RO'000
		Standard RO'000	S.M. RO'000	Substandard RO'000	Doubtful RO'000	Loss RO'000	
1	Opening Balance	2,602,498	160,495	3,069	5,257	56,605	2,827,924
2	Migration/changes (+/-)	(31,592)	16,005	4,339	4,216	7,032	-
3	New Loans	917,482	13,653	208	437	5,652	937,432
4	Recovery Loans	(625,968)	(28,434)	(792)	(399)	(1,823)	(657,416)
5	Loans written off			(1)		(465)	(466)
6	Closing Balance	2,862,420	161,719	6,823	9,511	67,001	3,107,474
7	Provisions held*	41,700	4,470	1,642	4,412	27,018	79,242
8	Reserve Interest			263	672	38,705	39,640

3.3.2 Credit Risk: Disclosures for portfolios subject to the Standardized Approach:

- i) The Bank has obtained CBO approval vide its letter dated December 11, 2006 to use the ratings of Moody's, Standard & Poor (S&P) or Fitch for risk weighting claims on sovereigns and banks. However, as mentioned earlier, the Bank has obtained CBO approval to treat all corporate exposures as unrated and assign 100% risk weight on all of them. Similar convention has been applied for Maisarah as well.
- ii) The Bank is adopting the simplified approach for collateral recognition under the standardized approach, where 0% risk weight is assigned for the exposures covered by cash collateral. The total exposure covered by cash collateral, which attracts 0% risk weight is RO 122.069 million. All other credit exposures of Corporate and Retail are assigned 100% risk weight (except mortgage loans, where valuation of the mortgaged house property is not older than 3 years, are assigned 35% risk weight).
- iii) The Bank also conducts stress tests on portfolio basis at regular intervals to assess the impact of credit risk on its profitability and capital adequacy. The same is placed before the Risk Management Committee of Board of Directors.

3.3.3 Credit Risk Mitigation (CRM): Disclosures for Standardized approaches:

The Bank has adopted the simple approach for credit risk mitigation and no offsetting of the collaterals is done to calculate the capital requirement. However, the main CRM techniques followed by the Bank are based on collaterals which the Bank endeavors to obtain for its exposures, as far as commercially practicable. The collaterals mainly consist of real estate properties, shares listed on the Muscat Securities Market (MSM), government bonds, unlisted shares and Bank fixed deposits. However, the Bank's predominant form of eligible collateral as defined by CBO in its guidelines and for capital adequacy computation purposes is in the form of cash, acceptable Bank guarantees and shares listed on the MSM main index.

The Bank has credit risk rating framework comprising of Risk Rating system which is a single point indicator of diverse risk factors of a Borrower and assists in taking credit decisions in a consistent manner. The risk rating framework is having 8 performing loan grades (including special mention) and 3 non-performing loan grades. The rating grade indicates the default probability of the borrower's obligation. The Bank has also implemented the facility rating system for conventional banking based on Basel II foundation approach which considers the collateral support, seniority and other structural aspects of the facilities provided.



Bank has also implemented model on Risk Adjusted Return on Capital (RAROC) for conventional banking, which provides the risk based pricing, which refers to a process of identifying risks, understanding them and subsequently pricing them appropriately. It is an important aspect of prudent credit risk management and is essential for maintaining financial discipline while giving loans. It helps in not only identifying, but also understanding the risk and pricing it appropriately. The RAROC system provides a competitive edge to the Bank in improving the quality of the portfolio and also covers the cost of doing business in the form of pricing.

The Bank has strengthened its existing credit risk management systems and is committed to improve it further.

3.3.4 Counterparty Credit Risk

Counterparty Credit Risk (CCR) is the possibility that a customer or trading counterparty will fail to fulfill contractual obligations, and such failure may result in the termination or replacement of the transaction at a loss to Bank Dhofar. Such exposures arise primarily in relation to over-the-counter (OTC) derivatives. The majority of CCR exposure is incurred in transactions designed to help our clients manage their interest rate and currency risks.

To measure RWA, BankDhofar uses the Current Exposure Method (CEM), which is the sum of current credit exposure (CCE) and the potential future exposure (PFE). The CCE is the sum of net positive fair values and the PFE is an estimate of the maximum amount of the exposure that could occur over a one year horizon. BankDhofar has a total notional amount of RO 21.8 Mn in OTC derivatives (such as currency option, interest rate swap and forward interest rate agreement) and risk weighted assets of RO 0.42 Mn as at 31 Dec 2016.

3.3.5 Market Risk:

Market Risk is the risk to the Bank's earnings and capital due to changes in the interest rates, profit rates or prices of securities, foreign exchange and equities. The Bank for International Settlements (BIS) defines market risk as "the risk that the value of 'on' or 'off' balance sheet positions will be adversely affected by movements in equity and interest rate markets, currency exchange rates and commodity prices". Market Risk has been categorized into interest rate risk, profit rate risk, foreign exchange risk, commodity price risk and equity price risk.

Bank has a comprehensive Asset Liability Management (ALM) Policy for conventional entity and Islamic banking and Investment Management Policy for conventional banking which encompasses assessment, monitoring and management of all the above market risks. Bank has defined various internal limits to monitor market risk and is computing the capital requirement as per Standardized approach of Basel II.

Details of various market risks faced by the Bank are set out below:

i) Interest Rate Risk (IRR) for conventional banking: Interest rate risk is the risk where changes in market interest rates might adversely affect a Bank's financial condition. The immediate impact (up to one year) of changes in interest rates is on the Net Interest Income (NII) and a long term impact (more than one year) of changing interest rates is on the Bank's networth.

The responsibility of interest rate risk management rests with the Bank's Asset and Liability Management Committee (ALCO). Bank periodically computes the IRR on the Banking book that arises due to re-pricing mismatches in interest rate sensitive assets and liabilities. The impact of IRR on the earnings of the Bank is computed and placed to ALCO on monthly basis. An internal limit has been set up to monitor the impact of Interest rate risk on NII. Similarly, Bank has developed a model to assess the impact of IRR on the Bank's net worth based on duration gap analysis method and an internal limit has also been fixed for the same.



Details relating to re-pricing mismatches and the interest rate risk thereon are placed to the ALCO and also to the Risk Management Committee of the Board on periodic basis. In addition, scenario analysis assuming a 200 basis point parallel shift in interest rates and its impact on the interest income and net profit of the Bank are assessed on a quarterly basis and placed to Risk Management Committee of the Board with proposals for corrective action if necessary.

Impact on earnings and economic value of equity due to adverse movement of 100 bps and 200 bps in interest rate in conventional banking is provided as under:

	(RO in 000's)	
Position as at 31.12.2016 Impact on	+ or - 1%	+ or - 2%
Earnings	10.010	20.022
Economic Value of Equity	40.097	80.194
Impact on earning as a % of NII	10.25%	20.50%
Impact as a % of Bank's Net worth	7.03%	14.06%

ii) Profit Rate Risk (PRR): Profit rate risk is the risk that Maisarah will incur a financial loss as a result of mismatch in the Profit rates on assets & Investment Account Holder (IAH). The profit distribution to IAH is based on Profit Sharing Agreements. Therefore, Maisarah is not subject to any significant PRR. However, the profit sharing agreements will result in displaced commercial risk when a Maisarah result does not allow it to distribute profits in line with the market rates.

Maisarah has a Profit Distribution Policy in place which details the process and management of Profit Distribution, including setting up of Profit Equalization & Investment Risk Reserve. The responsibility of profit rate risk management rests with the Bank's Asset and Liability Management Committee (ALCO). Maisarah periodically computes the PRR on the Banking book.

iii) Foreign Exchange Risk: Foreign Exchange Risk maybe defined as the risk that a Bank may suffer losses as a result of adverse exchange rate movements during a period in which it has an open position, either spot or forward, or a combination of the two, in an individual foreign currency.

The responsibility of management of foreign exchange risk rests with the Treasury department. The Bank has set up internal limit to monitor foreign exchange open positions. Most of the foreign exchange transactions are conducted for corporate customers and mostly are on back to back basis. Bank has also defined various limits for foreign currency borrowing and lending.

The Bank also conducts stress tests to assess the impact of foreign exchange risk on its profitability and capital adequacy and the same is placed to Risk Management Committee of Board of Directors on regular basis.

iv) Commodity Risk: Commodity Risk occurs due to volatility in the prices of the commodities. Presently the Bank has no exposure to the commodity market.

v) Equity Position Risk: Equity Position risk occurs due to change in the market value of the Bank's portfolio as a result of diminution in the market value of the equity securities. The responsibility of management of equity position risk rests with the Investment Management Department of the Bank. The Bank does not hold trading position in equities in conventional banking and does not hold any position in equities in Maisarah. The Bank's portfolio is marked to market on regular basis and the difference in the book value and market value are adjusted against revaluation reserve. The Bank also conducts regular stress test on equity position risk and assesses its impact on profitability and capital adequacy.



Bank has introduced the Value at Risk (VaR) method in conventional banking for the domestic quoted equity portfolio. Out of total quoted equity portfolio of OMR 13.52 million as on 31.12.2016, VaR works out to OMR 210K at 95% confidence level and 1.55% of the domestic quoted equity portfolio.

vi) The Capital Charges: The capital charge for the entire market risk exposure is computed as per the standardized approach using the duration method and in accordance with the guidelines issued by CBO in its circular BM 1009. The Bank adopts duration method in measuring interest rate risk in respect of debt securities held in trading book. The Bank does not hold any trading position in equities and in commodities necessitating capital charge to cover the market risk. Foreign exchange risk capital charge is computed on the three month average of the sum of net short positions or net long positions, whichever is higher of the foreign currency positions held by the Bank. The capital charge for various components of market risk is presented below:

Type of risk	RO'000 Amount
Interest Rate Risk	-
Equity Position Risk	-
Commodities Position risk	-
Foreign Exchange position risk	4,545
TOTAL	4,545

3.3.6 Liquidity Risk

Liquidity risk is the potential inability to meet the liabilities as they become due. It arises when the banks are unable to generate cash to cope with a decline in deposits or increase in assets.

The Bank's Liquidity Risk Management is governed by the ALM Policy document approved by the Board of Directors as well as the provisions of relevant CBO guidelines on liquidity risk management. The ALM policy also incorporates contingency funding plans and measures, so as to be in a position to meet all maturing liabilities as well as to fund asset growth and business operations. The contingency funding plan includes effective monitoring of the cash flows on a day to day basis, holding of tradable high quality liquid assets, which may be readily disposed off in sizeable amount etc.

The Bank monitors its liquidity risk through cash flow approach and stock approach in conventional banking and through cash flow approach in Maisarah. Under cash flow approach the Bank generates Maturity of Assets and Liabilities (MAL) report which captures all the maturing assets and liabilities into various pre-set time buckets ranging from one month to above five years. The mismatches in various time buckets indicate liquidity gap and the Bank strictly adheres to the CBO set limit of 15% of cumulative liabilities (outflows) on mismatches (liquidity gaps) in time buckets up to one year. In addition, the Bank has also set up internal limit on mismatches in time buckets beyond one year. Under stock approach, the Bank monitors the liquidity risk through liquidity ratios, which portrays the liquidity stored in the balance sheet.

Treasury department of the Bank controls and monitors the liquidity risk and ensures that the Bank is not exposed to undue liquidity risk and at the same time makes optimum use of its funds. Middle office in Risk Management Division also monitors the liquidity position of the Bank and provides the liquidity gap positions to Treasury Department to manage it.

Middle office also undertakes regular stress test that provides the requirement of liquidity over a given time horizon at a certain confidence level.

The Bank has reconciled the statement of Maturity of Assets and Liabilities with the discussions under IFRS (Refer item no. 35 of the Notes to financial statements).



3.3.7 Operational Risk:

Basel Committee on Banking Supervision has defined operational risk as “the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events.” This definition includes legal risk, but excludes strategic and reputational risk. Legal risk includes, but is not limited to, exposure to fines, penalties, punitive damages resulting from supervisory actions, as well as private settlements.

Bank has a well-defined Operational Risk Management (ORM) policy which inter-alia includes Operational Risk Events, Operational Risk losses and ORM process. Business and Functional units are primarily responsible for taking and managing Operational Risk on a day-to-day basis. Risk Management Division provides guidance and assistance in the identification of risk and in the ongoing operational risk management process. Bank has set up Operational Risk Management Committee to identify, manage, measure, monitor, mitigate and report operational risks. Bank has also formulated a framework for reporting red flags to the Management and to the Board.

Basel II has provided three different approaches viz., Basic Indicator approach (BIA), The standardized approach (TSA) and Advanced measurement approach to compute the capital charge of Operational Risk. The Bank has adopted the BIA for computing the capital charge for Operational Risk as per CBO guidelines. The approach requires the Bank to provide 15% of the average gross income for the last three years as capital charge for operational risk.

Bank uses various operational risk tools like loss data management (LDM), Key Risk Indicators (KRI), Risk Control and Self-Assessment (RCSA) for effective operational risk management. The system of collecting and collating data on operational risk events has been improved further to build a strong loss data base and to improve control effectiveness. The loss data are being captured using Operational Risk Management System and complete history of the loss data is maintained.

Bank undertakes Risk Control and Self-Assessment exercise by which the inherent risk in various processes of each business unit is identified and control against these risks are assessed for their design and effectiveness. The residual risk (i.e. inherent risk after controls) provides the potential loss amount and based on residual risk, the controls are improved further.

Bank is also identifying and monitoring the Key Risk Indicators (KRIs) for each business unit. Each KRI has a defined threshold limit and an escalation criterion is also attached to it. A breach in threshold of the KRI escalates the risk to the higher authority. All the Operational Risk Management tools are configured in Operational Risk Management System.

4. Basel III Disclosures:

Capital Adequacy Norms

The Bank has calculated its Common Equity Tier 1 (CET1), Tier 1 and Total Capital Ratios in the following manner:

- i. CET1 Capital Ratio = Common Equity Tier 1 Capital/ Total RWA
- ii. Tier 1 Capital Ratio= Tier 1 Capital/ Total RWA
- iii. Total Capital Ratio = Total Capital/ Total RWA

Tier 1 Capital is the sum of CET1 Capital and Additional Tier 1 Capital (AT1) and Total Capital is the sum of Tier 1 Capital and Tier 2 Capital.

The denominator, viz., Total risk-weighted assets (RWA) is calculated as the sum of credit risk weighted assets, market risk-weighted assets, and operational risk-weighted assets, as provided for in BM-1009 and Islamic Banking Regulatory Framework. In the case of Islamic banks, CBO has provided an adjustment factor of alpha at 30% in the RWA in the manner stipulated under Article 2.3.1 of title 5 of IBRF relating to Capital adequacy. However, as per communication received from CBO, for the time being no adjustment is applicable in the computation of RWA.



Based on the presently prescribed level of capital adequacy, banks operating in the Sultanate will be required to maintain at all times, the following minimum capital adequacy ratios:

As at 31.12.2016

CET 1 Capital Ratio: 7.625% of risk weighted assets

Tier 1 Capital Ratio: 9.625% of risk weighted assets (Going concern capital)

Total Capital Ratio: 12.625% of risk weighted assets (Gone concern capital)

With effect from 01.01.2017

CET 1 Capital Ratio: 8.25% of risk weighted assets

Tier 1 Capital Ratio: 10.25% of risk weighted assets (Going concern capital)

Total Capital Ratio: 13.25% of risk weighted assets (Gone concern capital)

Within the minimum overall capital of 12%, Tier 2 capital will be admitted up to a maximum of 3% of Risk Weighted Assets of the Bank.

With effect from 01-01-2015, Capital Conservation Buffer (CCB) has been implemented in a phased manner. The CCB shall be 2.5% of the total RWA and every year the buffer will be enhanced by 0.625% from 2018 to 2019, thereby reaching a level of 2.5% in 2019. Further, CBO has also finalised Countercyclical Capital Buffer, which is intended to protect the banking sector as a whole from systemic risk that is often developed during an economic upswing, when there is a tendency towards excessive aggregate credit growth. The Countercyclical Capital Buffer lies between 0% and 2.5% of the total RWA; however presently the countercyclical capital buffer is not imposed. The capital buffer requirements shall be imposed at consolidated level but will not be applied at the Islamic Banking Window level. Thus by the end of 2019, assuming a zero countercyclical capital buffer, banks shall operate above CET1, Tier 1 and Total Capital levels of 9.5%, 11.5% and 14.5% respectively.

Based on the Basel III requirement, the capital structure of the Bank (as a consolidated entity) is presented as per Annexure I. A reference is invited to paragraph 91 of the Basel III rules, which states that banks should disclose “a full reconciliation of all regulatory capital elements back to the balance sheet in the audited financial statements”. The reconciliation process laid down is aimed at addressing the issues of disconnect between the numbers disclosed for the calculation of regulatory capital and the numbers used in the published financial statements. However, there is no difference between the regulatory consolidation and the accounting consolidation. The components used in the definition of capital disclosure template are provided as per Annexure IIa and the same are mapped to the composition of capital disclosure template as per Annexure IIb.

Basel II, Pillar 3 guidance note states that banks should provide qualitative disclosure that sets out “Summary information on the terms and conditions of the main features of all capital instruments, especially in the case of innovative, complex or hybrid capital instruments.” Banks are required to disclose a description of the main features of regulatory capital instruments along with the full terms and conditions of the regulatory capital instruments issued by them. Bank presently has three types of capital instruments viz., Common Shares, Perpetual bonds in the form of Additional Tier 1 Capital and Subordinated Debt. The summary disclosure for these regulatory capital instrument issued by the Bank is provided at Annexure III.

Liquidity Standards: Bank has adopted Basel III liquidity standards and is reporting the liquidity coverage ratio and net stable funding ratio to CBO with effect from March 2014.

Liquidity Coverage Ratio (LCR): This ratio aims to ensure that a bank maintains an adequate level of unencumbered, high-quality liquid assets that can be converted into cash to meet its liquidity needs for a 30 calendar day time horizon under a significantly severe liquidity stress scenario. The ratio is calculated as follows:



LCR = Stock of High Quality Liquid Assets / Total Net Cash Outflows over the next 30 calendar days

As per guidelines, the value of the LCR should be minimum 60% on an ongoing basis with effect from 01.01.2015. Thereafter the ratio will gradually increase by 10% every year till it reaches 100% by 2019. The Bank is already meeting the regulatory limit of LCR as at 31st December 2016 on a consolidated basis.

Net Stable Funding Ratio (NSFR): The net stable funding ratio is designed to ensure that banks rely more on long term funding and they maintain a sound funding structure over a horizon of one year to withstand Bank specific stress events. The ratio aims to reduce over-reliance on short term funding to create long term assets, especially during times of volatile liquidity conditions. The ratio is calculated as follows

Net Stable Funding Ratio = Available Stable Funding (ASF) / Required Stable Funding (RSF) *100

In terms of CBO guidelines, the standard for NSFR shall become effective from 1st January 2018, with a minimum ratio of 100%. Presently, the Bank endeavor to maintain the same in line with the LCR guidelines.

5. Disclosures of Maisarah:

Introduction:

Maisarah Islamic Banking Services (Maisarah) is an Islamic Window of BankDhofar S.A.O.G (the Bank), established after obtaining license from the Central Bank of Oman (CBO). The principal activities of the Maisarah include taking saving, investment accounts, providing Shari'a Compliant forms of financings as well as managing investor's money on the basis of Mudarabah or Wakala, providing commercial banking services and other investment activities.

The Public disclosures under this section have been prepared in accordance with the CBO requirements outlined in the Islamic Banking Regulatory Framework (IBRF), Title 5: Capital Adequacy, Pillar III – Market Discipline.

1) Capital Structure:

The capital base for complying with capital standards is quite distinct from accounting capital. The regulatory capital is broadly classified into two categories – Tier I and Tier II. Maisarah's capital structure mainly consists of Tier I capital. Tier I capital includes paid up capital, share premium, Additional Tier 1 capital instruments, legal and general reserves and other disclosed free reserves, including subordinated loan reserves, non-cumulative perpetual preferred stocks and retained earnings (available on a long term basis).

Tier II (Supplementary capital) consists of undisclosed reserves, revaluation reserves/cumulative fair value gains on available for sale instruments, general loan loss provision/ general loan loss reserve in capital and subordinated term debt subject to certain conditions.

Capital Adequacy determination for Islamic Finance Entities (IFE) differs from Conventional financial institutions (CFI) in that:

- a) Its financing arrangements are either asset-based or profit and loss sharing (Musharakah) or Profit and loss bearing (Mudarabah)
- b) Much of the funding is raised through Wakala deposits and unrestricted investment accounts that are, in principle, a form of liability and equity respectively.

Investment Account Holders (IAH) that impose no restrictions on investment of funds by the Bank are deemed Unrestricted Investment Account Holders (UIAH). Restricted Investment Account Holders (RIAH) imposes certain restrictions with regards to how and for what purpose the funds should be invested. Maisarah accepted deposits as Unrestricted Investments.



As such, the underlying assets involved under the Shari'a Compliant financing contracts may be exposed to Market (price) Risk, as well as to Credit Risk in respect of the amount due from the counterparty. Risk weighted assets (RWA) financed by Profit Sharing Investment Accounts (PSIA), in principle, are excluded in the calculation of the denominator of the capital ratio, insofar as the commercial risk of these assets do not affect the capital of the shareholders. However, as per communication received from CBO, RWA shall be computed in the same way as in conventional banking and therefore 100% risk weights have been assigned to all corporate borrowers.

The details of capital structure are provided as under:

	RO'000 Amount
COMMON EQUITY TIER I CAPITAL	
Paid up capital	55,000
Legal reserve	-
Retained earnings	3,778
Cumulative unrealized losses recognized directly in equity	-
COMMON EQUITY TIER I CAPITAL	58,778
ADDITIONAL TIER I CAPITAL	-
TOTAL TIER I CAPITAL	58,778
TIER II CAPITAL	
Investment revaluation Reserve (45% only)	-
General Provision (Max of 1.25% of total risk weighted assets)	3,017
PER & IRR	5
TOTAL TIER II CAPITAL	3,022
TOTAL ELIGIBLE CAPITAL (TIER I + TIER II)	61,800

	RO'000 Amount
Unrestricted IAH Funds	
PER (Shareholders Component)	2
PER (IAH Component)	2
IRR	1

2) Capital Adequacy

The Bank has adopted Standardized Approach (SA) for computation of capital charge for credit risk and market risk, and Basic Indicator Approach (BIA) for operational risk. Under Standardized approach for credit risk, the Bank has adopted simple approach for recognizing collaterals in the Banking Book and for risk weighting the claims on Sovereigns and Banks, credit ratings from external credit assessment institutions is used. Assessment of capital adequacy is carried out in conjunction with the capital adequacy reporting to the CBO.

Maisarah capital adequacy ratio is 16.42% as against the CBO requirement of 12%. The Bank's policy is to manage and maintain its window capital with the objective of maintaining strong capital ratio and high rating. Maisarah maintains capital levels that are sufficient to absorb all material risks to which it is exposed to and provides market return to the shareholders. Maisarah also ensures that the capital levels comply with regulatory requirements. The whole objective of the capital management process in Maisarah is to ensure that it remains adequately capitalized at all times.



i) Position of various Risk weighted Assets (RWA) is presented as under:

Sl. No	Details	Gross Balances (Book Value) RO'000	Net Balances (Book Value)* RO'000	Risk Weighted Assets RO'000
1	On balance sheet items	467,560	467,560	329,154
2	Off balance sheet items	15,860	15,860	9,694
3	Derivatives	17,325	17,325	173
4	Total Credit Risk (RWA)	500,745	500,745	339,021
5	Market Risk (RWA)	-	-	17,475
6	Operational Risk (RWA)	-	-	19,971
7	Total Risk Weighted Assets	-	-	376,467

* Net of specific provisions and reserve profit

ii) Detail of Capital Adequacy:

Sl. No	Details	RO'000
1	Tier 1 Capital	58,778
2	Tier 2 Capital	3,022
3	Total Regulatory Capital	61,800
4	Capital Requirement for Credit Risk	40,683
5	Capital Requirement for Market Risk	2,097
6	Capital Requirement for Operational Risk	2,397
7	Total Required Capital	45,177
8	Tier 1 Capital Ratio	15.61%
9	Total Capital Adequacy Ratio	16.42%

iii) Capital Requirement by Types of Islamic Financing Contracts:

Sl. No	Details	Gross Balances (Book Value) RO'000	Net Balances (Book Value)* RO'000	Risk Weighted Assets RO'000
1	Murabaha and other Receivables	9,885	9,711	16,809
2	Mudaraba Financings	24,852	24,608	79,082
3	Ijarah Assets	37,128	36,728	22,480
4	Diminishing Musharaka Financing	239,693	237,494	183,871

* Net of provisions and reserve profit

3) Risk Exposure and Assessment:

The risks to which banks are exposed to and the techniques that banks use to identify, measure, monitor and control those risks are important factors that market participants consider in their assessment of an institution. In this section, several key banking risks are considered: credit risk, market risk and operational risk. For each separate risk area (e.g. credit, market, operational) Maisarah describes its risk management objectives and policies, including scope and nature of risk reporting and/or measurement systems and risk mitigation strategies.



3.3.1 Credit Risk:

Credit risk is defined as the possibility that a customer or counterparty will fail to meet its obligations in accordance with agreed terms. Credit risk, therefore, arises from Maisarah's dealings with or financing to a corporate, individual, another bank or financial institution. The objective of credit risk management is to minimize the probable losses and maintaining credit risk exposure within acceptable parameters.

Maisarah has well established credit risk policy duly approved by the Board which establishes prudent standards, practices in managing credit risk and setting up prudent benchmarks, limits for management of credit risks. The Board of Directors delegate credit approval powers for functional areas, which are clearly defined in Authorities Matrix contained in the Manual on Delegation of Authority. All concerned executives are responsible to ensure that they exercise their delegated powers in terms of the approved Authorities Matrix and seek appropriate special approvals wherever required.

Board Credit Committee is the topmost credit approving authority of the Bank which is mainly responsible for approving all credit proposals beyond the authority level of the management. The senior management executives are also empowered with certain finance approving limits beyond which the credit proposals shall be considered by the Management Credit Committee (MCC) which is empowered to consider all credit related issues up to certain limits.

Credit risk is managed by the Risk Management Division (RMD) through a system of independent risk assessment of all the credit corporate proposals before they are considered by the appropriate approving authorities. The customer in the Standard Category are assigned a risk rating on a scale of 7 grades based on quantitative as well as qualitative parameters. All accounts reflecting weakness in financials or operations as defined by CBO are assigned the grade 8 (Special Mention category) for closer monitoring. RMD approves the risk grade of the customer and also identifies the risk factors in the credit proposal and suggests suitable mitigation. This facilitates the approving authorities in making informed credit decision. In addition, RMD reviews grading of obligors, and conducts regular analysis of the credit portfolio. Every corporate account is reviewed annually and in case of accounts graded as 6, 7 and 8 (Special Mentioned category accounts), reviews have been prescribed at higher frequency. However, the customers who do not publish audited financials are treated as unrated.

Retail financing is strictly in accordance with the CBO guidelines.

In addition to these, Maisarah also undertakes business with other banks. The maximum exposures to these banks are defined in the policy on exposure to non-resident borrowers and restrictions are put in place on the total exposure to such counterparty banks. Maisarah has also implemented country risk limits approved by the Board to ensure portfolio diversification in terms of sovereign and geographical exposure. Specific country risk limits have been set up based on the external risk rating grades assigned to various countries and these limits are reviewed on half yearly basis.

In the absence of acceptable external credit rating agency in the Sultanate of Oman, the Bank has obtained approval of the CBO to treat all corporate exposures as unrated and accordingly assign risk weight of 100% for computing capital requirements under Basel II. The same convention is used for Maisarah as well.

Past dues and impaired exposures are defined in accordance with the relevant CBO regulations. Specific and general provisions are computed periodically in accordance with the CBO regulations as well as other applicable accounting standards. General loan loss provisions equivalent to 1% of the financing categorized as Standard and Special Mention for meeting the latent financing losses are provided for. However, a general loss provision of 2% of the Standard and Special Mention personal financing is created considering the heightened risk inherent in retail finance.

All financing decisions are made after giving due consideration to credit risk policy requirements.



i) Analysis of gross credit exposures, plus average gross exposure over the period broken down by major types of credit exposure:

Sl. No	Type of Credit Exposure	Average Gross Exposure RO'000	Total Gross Exposures RO'000	Percentage of total financing %
1	Murabaha and Other Receivables	8,777	9,885	3.17%
2	Mudaraba Financing	15,651	24,852	7.98%
3	Ijarah Assets	33,980	37,128	11.92%
4	Diminishing Musharaka Financing	205,806	239,693	76.93%
TOTAL		264,214	311,558	100.00%

ii) Geographic distribution of exposures, broken down in significant areas by major types of credit exposure:

Sl. No	Type of Credit Exposure	Oman RO'000	Other GCC Countries RO'000	*OECD Countries RO'000	Other RO'000	Total RO'000
		1	2	3	4	7
1	Murabaha and other Receivables	9,885	-	-	-	9,885
2	Mudaraba Financing	24,852	-	-	-	24,852
3	Ijarah Assets	37,128	-	-	-	37,128
4	Diminishing Musharakah Financing	239,693	-	-	-	239,693
Total		311,558	-	-	-	311,558

*excluding countries included in column 2

iii) Industry or counterparty type distribution of exposures broken down by major types of credit exposures:

Economic Sector	Murabaha and other receivables RO'000	Mudaraba Financing RO'000	Diminishing Musharaka Financing RO'000	Ijarah Muntahia Bittamleek RO'000	Off balance sheet exposures RO'000
Import trade	4,074	3,148	38	-	3,421
Export trade	-	6,848	-	-	-
Wholesale/retail trade	18	893	739	-	1
Mining and quarrying	-	842	4,601	-	-
Construction	226	10,607	104,868	-	5,352
Manufacturing	-	-	2,863	-	1,298
Transport and Communication	51	-	143	-	-
Services	45	2,514	41,899	-	97
Retail	5,422	-	84,374	37,128	-
Others	49	-	168	-	-
Total	9,885	24,852	239,693	37,128	10,169



iv) Residual contractual maturity breakdown of the whole portfolio, broken down by major types of credit exposure:

	Murabaha and other receivables RO'000	Mudaraba Financing RO'000	Diminishing Musharaka Financing RO'000	Ijarah Muntahia Bittamleek RO'000	Off balance sheet exposures RO'000
Upto 1 month	510	24,852	-	-	1,060
1 - 3 months	1,388	-	530	-	2,125
3 - 6 months	2,029	-	-	-	3,227
6 - 9 months	145	-	70	-	1,363
9 - 12 months	18	-	52	-	1,131
1 - 3 years	587	-	7,287	161	1,263
3 - 5 years	949	-	17,411	450	-
Over 5 years	4,259	-	214,343	36,517	-
Total	9,885	24,852	239,693	37,128	10,169

v) Analysis of asset book by major industry or counterparty type:

	Performing Murabaha and other receivables RO'000	Performing Mudaraba Financing RO'000	Performing Diminishing Musharaka Financing RO'000	Performing Ijarah Muntahia Bittamleek RO'000	General provisions made during the year RO'000
Import trade	4,074	3,148	38	-	(64)
Export trade	-	6,848	-	-	(60)
Wholesale/retail trade	18	893	739	-	(14)
Mining and quarrying	-	842	4,601	-	(48)
Construction	226	10,607	104,868	-	(1,013)
Manufacturing	-	-	2,863	-	(25)
Electricity, gas and water	-	-	-	-	-
Transport and communication	51	-	143	-	(2)
Financial institutions	-	-	-	-	-
Services	45	2,514	41,899	-	(390)
Personal finance	5,422	-	84,374	37,128	(1,399)
Agriculture and allied activities	-	-	-	-	-
Government	-	-	-	-	-
Non resident lending	-	-	-	-	-
Others	49	-	168	-	(2)
Total	9,885	24,852	239,693	37,128	(3,017)



vi) Financing by type of counterparty:

Segment	RO in 000's	%
Retail	126,924	40.74%
Corporate	184,634	59.26%

3.3.2 Credit Risk: Disclosures for portfolios subject to the Standardized Approach:

- i) The Bank has obtained CBO approval vide its letter dated December 11, 2006 to use the ratings of Moody's, Standard & Poor (S&P) or Fitch for risk weighting claims on sovereigns and banks. However, as mentioned earlier, the Bank has obtained CBO approval to treat all corporate exposures as unrated and assign 100% risk weight on all of them. The same convention has been adopted for Maisarah as well.
- ii) The Bank is adopting the simplified approach for collateral recognition under the standardized approach, where 0% risk weight is assigned for the exposures covered by cash collateral. The total exposure covered by cash collateral, which attracts 0% risk weight is NIL. All other credit exposures of Corporate and Retail (except house finance, where valuation of the property is not older than 3 years; have a maximum of 2 dwelling units per borrower; and LTV is less than or equal to 80%, are assigned 35% risk weight) are assigned 100% risk weight.

3.3.3 Credit Risk Mitigation: Disclosures for Standardized approaches:

The Bank has adopted the simple approach for credit risk mitigation and no offsetting of the collaterals is done to calculate the capital requirement. However, the main CRM techniques followed by the Bank are based on collaterals which the Bank endeavors to obtain for its exposures, as far as commercially practicable. The collaterals mainly consist of real estate properties.

The Bank has credit risk rating framework comprising of Risk Rating system which is a single point indicator of diverse risk factors of a Customer and assists in taking credit decisions in a consistent manner. The risk rating framework is having 8 performing assets grades (including special mention) and 3 non-performing assets grades. The rating grade indicates the default probability of the customer's obligation. The same rating framework has been adopted by Maisarah as well.

Bank has also implemented Risk Adjusted Return on Capital (RAROC) methodology for Maisarah which provides the risk based pricing. The RAROC system enables Maisarah to price its facilities after considering the cost and risk involved in a facility.

3.3.4 Market Risk:

Market Risk is the risk to the Bank's earnings and capital due to changes in the profit rates or prices of securities, foreign exchange and equities, as well as the volatilities of those changes. The Bank for International Settlements (BIS) defines market risk as "the risk that the value of 'on' or 'off' balance sheet positions will be adversely affected by movements in equity and interest rate markets, currency exchange rates and commodity prices". Market Risk has been categorized into profit rate risk, foreign exchange risk, commodity price risk and equity price risk.

Maisarah has a comprehensive Asset Liability Management Policy which encompasses assessment, monitoring and management of all the above market risks. Bank has defined various internal limits to monitor market risk and is computing the capital requirement as per standardized approach of Basel II.

Details of various market risks faced by the Maisarah Islamic Banking Services are set out below:



i) Profit Rate Risk (PRR): Profit rate risk is the risk that Maisarah will incur a financial loss as a result of mismatch in the Profit rates on assets & IAH. The profit distribution to IAH is based on Profit Sharing Agreements. Therefore, Maisarah is not subject to any significant PRR. However, the profit sharing agreements will result in displaced commercial risk when Maisarah results do not allow it to distribute profits in line with the market rates.

Maisarah has a detailed Profit Distribution Policy in place which details the process and management of Profit Distribution, including setting up of Profit Equalization & Investment Risk Reserve. The responsibility of profit rate risk management rests with the Bank's Asset and Liability Management Committee (ALCO). Maisarah periodically computes the PRR on the Banking book.

ii) Foreign Exchange Risk: The responsibility of management of foreign exchange risk rests with the Treasury department. Most of the foreign exchange transactions are conducted for corporate customers and mostly are on back to back basis. Bank has defined various limits for foreign currency lending.

The Bank conducts stress tests to assess the impact of foreign exchange risk on its profitability and capital adequacy on the consolidated entity basis and the same is placed to Risk Management Committee of Board of Directors on regular basis.

iii) Commodity Risk: Presently Maisarah has no exposure to the commodity market.

iv) Equity Position Risk: Presently Maisarah has no exposure to the Equity market.

v) The Capital Charges: The capital charge for the entire market risk exposure is computed as per the standardized approach using the duration method and in accordance with the guidelines issued by CBO in IBRF. Maisarah does not hold any trading position in equities and in commodities necessitating capital charge to cover the market risk. During the year risk weighted assets for market risk was RO 17,475k, thus the capital charge for various components of market risk in Maisarah is RO 1,398K.

3.3.5 Liquidity Risk

Maisarah's Liquidity Risk Management is governed by the Asset Liability Management Policy document approved by the Board of Directors as well as the provisions of relevant CBO guidelines on liquidity risk management.

Maisarah monitors its liquidity risk through cash flow approach. Under cash flow approach Maisarah generates Maturity of Assets and Liabilities (MAL) report which captures all the maturing assets and liabilities into various pre-set time buckets ranging from one month to above five years. The mismatches in various time buckets indicate liquidity gap and Maisarah strictly adheres to the CBO set limit of 15% of cumulative liabilities (outflows) on mismatches (liquidity gaps) in time buckets up to one year. In addition, Maisarah has also set up internal limit on mismatches in time buckets beyond one year.

Treasury department of Maisarah controls and monitors the liquidity risk and ensures that the Bank is not exposed to undue liquidity risk and at the same time makes optimum use of its funds. Middle office in Risk Management Division also monitors the liquidity position of Maisarah.

3.3.6 Operational Risk:

Maisarah has a well-defined Operational Risk Management (ORM) policy which inter-alia includes Operational Risk Events, Operational Risk losses and ORM process. Business and Functional units are primarily responsible for taking and managing Operational Risk on a day-to-day basis. Risk Management Division provides guidance and assistance in the identification of risk and in the ongoing operational risk management process. Bank has set up Operational Risk Management Committee to identify, manage, measure, monitor, mitigate and report operational risks.



Bank has started the process of collecting and collating data on operational risk events to build a strong loss data base and to improve the control effectiveness. The loss data are being captured using Operational Risk Management system. Further, other operational risk tools like Risk Control & Self-Assessment (RCSA) and Key Risk Indicators (KRIs) are also implemented.

Maisarah has in place the policies and procedures to increase the banking as well as the Islamic financing knowledge within its staff. During the year, Maisarah has conducted 113 training programs including both in-house as well as external training programs. These programs were conducted mainly in the areas of concepts of Islamic banking and the products and services of Islamic banking.

Maisarah has an established complaint management process and system in place. The process flow for the complaint management is as under;

1. Customers can lodge complaints through the call center, email or in branches.
2. Complaint received from CBO are handled by the designated staff and CBO is apprised of the outcome of the complaint resolution.
3. Maisarah uses Bank Dhofar centralized complaint management center for handling customer complaints. The unit keep track and ensure customer complaints are addressed in timely and effective manner.

Basel II has provided three different approaches viz., Basic Indicator approach (BIA), The standardized approach (TSA) and Advanced measurement approach to compute the capital charge of Operational Risk. The Bank has adopted the BIA for computing the capital charge for Operational Risk as per CBO guidelines. The approach requires Maisarah to provide 15% of the average gross income for the last three years as capital charge for operational risk which amounts to OMR 1,598K.

4) Investment Account Holders (IAH)

Maisarah manages and deploys the equity of IAH according to rules and regulations laid down in IBRF. Maisarah holds and maintains two separate pools of funds, one for its own funds and another for Equity of its IAH. Both of these pools are managed in accordance with Shari'a requirements and standard of prudence is applied in the context of managing the overall portfolio to enable Maisarah to exercise its fiduciary responsibilities. Maisarah is authorized by the IAH to invest the funds in the manner Maisarah deems fit without laying down any restrictions as to where, how and for what purpose the funds should be invested.

The composition, characteristics, diversification, and concentration of portfolios are monitored within appropriate risk limits and indicators detailed in Maisarah's credit risk, liquidity risk, and other risks policies. The strategic objectives of the investments of the fund are:

- 1) Investments in Shari'a compliant opportunities
- 2) Targeted returns
- 3) Compliance with Credit risk policy & overall investment plan
- 4) Diversified Portfolio

Funds are invested in Shari'a Compliant commercial or Retail financing as short, medium or long term investments excluding strategic investments. Under all the aforesaid arrangement, Maisarah can commingle the IAH funds with its own funds (Self-Financed). Some of the assets right from inception is designated exclusively as self-financed. These self-financed assets are deducted from total assets to arrive at "Jointly Financed Assets (JFA)". To separate the JFA into Self-Financed and IAH, Maisarah applies formula to identify the proportional share of each fund's in the JFA.



Maisarah's share of profit as a Mudarib for managing equity of IAH and their share of income is based on the terms and conditions of the related Mudarib agreements. These funds are invested in Islamic modes of financing and investments including Murabaha, Mudarabah, Musharakah and Ijarah. There are no separate designations for Portfolio Managers, Investment Advisors and trustee. IAH's accounts are managed at Head Office level by relevant departments.

Investors' share of income is calculated based on the income generated from joint investment accounts after deducting the expenses related to investment pool "Mudarib Expenses". Mudarib expenses include all expenses incurred by Maisarah, including specific provisions, but excluding staff cost and depreciation. Maisarah's Mudarib Profit is deducted from Investors' share of income before distributing such income.

The basis applied by Maisarah in arriving at the IAH's share of income is [Total Investments income less Investment Pools Expenses] divided by [average funds generating income (shareholders & equity of IAH) times average funds of IAH]. Total administrative expenses for profit distribution purposes are borne by Maisarah.

Investment account holders by category:

Category	Amount RO in 000's
Saving Account	15,229
Term deposit	5

Profit Equalization Reserve (PER)

Maisarah appropriates a certain amount in excess of the profit to be distributed to equity of IAH before taking in to consideration the Mudarib share of income. This is used to maintain a certain level of return on investment for equity of IAH.

Investment Risk Reserve (IRR)

Maisarah deducts IRR as per approved policy from the profit distributable to equity of IAH, after allocating the Mudarib share in order to cater against future losses for equity of IAH.

Displaced Commercial Risk (DCR)

Maisarah is exposed to DCR in the event of having equity of IAH profit rates that are lower than market rates. Maisarah has mitigated the risk through setting up of reserves that will be used in case of a drop in IAH profit rates.

4.1) Shari'a Compliance

The most distinct feature of any Islamic bank is its compliance with the principles of Shari'a in all its activities, operations, transactions and investments. To ensure compliance with the rules and principles of Shari'a, Maisarah has a fully independent setup of Shari'a Governance system.

The Shari'a Compliance and Audit Department have been setup with the purpose of examination and assessment of the extent to which the Institution is observing Shari'a Principles, Fatwas, guidelines and instructions issued by the Shari'a Supervisory Board of Maisarah. It also ensures a proper segregation exists between Maisarah and the parent bank with regards to services, products, funds and investments. During 2016, the department has conducted 14 audits as compared to the target of 16.

The Unit comes under the direct supervision of Shari'a Supervisory Board (SSB). The SSB met 7 times (including one meeting with Board of Directors) in the year 2016 and the remuneration paid for the year ended 31 December 2016 for SSB members are as follows:



	2016 RO'000	2015 RO'000
Remuneration paid to SSB members		
Chairman		
- remuneration proposed	8	6
- sitting fees paid	3	3
Other Members		
- remuneration proposed	24	16
- sitting fees paid	8	7

Since Islamic banks operate under various Sharī'ah contracts ('uqūd), Sharī'ah non-compliance or incidents in Islamic banks that are potentially Sharī'ah non-compliance risks are identified through the underlying contracts which have been applied to various products. A particular contract, and thus the respective product, is deemed valid and effective when all the essential elements and the necessary requirements of the contract are fully satisfied. Generally, there are four essential elements in the contract – namely, two contracting parties, subject matter (asset and price), and offer and acceptance. Each essential element requires several conditions to be met.

The conditions of each pillar basically vary from one contract to another, because each contract has a specific feature, nature and requirement. Generally, the contracting parties in any contract must possess legal capacity (ahliyyah) and legal authority (wilāyah) to execute the contract, while, the subject matter (ma'qūd 'alāīhi) should be in the form of a valuable asset and free from uncertainty (gharar), known by both parties, recognised by the Sharī'ah, and in existence during the contract's session. Further, offer and acceptance must be clear and understandable, consistent and continuous. In addition, the contract has to be free from prohibitive elements, such as ribā, duress (ikrāh), mistake (ghala), inequality (ghubn), deception (taghrīr), and illegal goods or illegal assets. Failure to satisfy the essential elements of a contract and the necessary requirements renders the contract invalid, and hence Sharī'ah non-compliance risk arises. To mitigate the Sharī'ah non-compliance risk, MIBS utilises the Sharī'ah audit and compliance framework. In this respect, following procedures/controls are implemented at MIBS:

- Review and approval of all products, related agreements, policies and procedures by Sharī'ah department/ Sharī'ah Supervisory Board
- Review and approval of credit proposal from Sharī'ah department
- Review and approval of client specific transaction process flow prior to disbursement
- Review and approval of Interbank Wakala Agreements, Wa'ad Agreements and other treasury related documents
- Review and approval of profit calculation of depositors on monthly basis
- Provision of training to staff with regard to execution of transaction from Sharī'ah Compliance perspective

Non Shari'a Compliant Income

Maisarah is committed to contributing to charity any income generated from non-Islamic sources. Accordingly, any earning prohibited by Shari'a is credited to charity funds to be used for social welfare purposes.



The sources and uses of charity fund during 2016 is as under;

	2016 RO'000	2015 RO'000
Sources of charity funds		
Undistributed charity funds at beginning of the year	7	-
Shari'a non-compliant income	153	7
Donations	-	-
Total sources of funds during the year	160	7
Uses of charity funds		
University and school students	-	-
Health related organizations	(7)	-
Aid to needy families	-	-
Total uses of funds during the year	(7)	-
Undistributed charity funds at end of the year	153	7

SSB in meeting number 5/2016 held on August 29, 2016 has approved the deferment of charity payment as at June 2016 to May 2017. Subsequently for the charity balance available on December 31, 2016 management of MIBS has taken SSB approval to utilize the charity amount for charitable and social welfare purpose in SSB meeting number 1/2017 held on January 19, 2017.

Zakat

In accordance with the Policy of Maisarah, the responsibility to pay Zakat is on the shareholders & IAH.

4.2) Break up of PER and IRR

The following table summarized the breakdown of analysis of PER and IRR of IAH:

Sr. No.	Details	%
1	PER to PSIA Ratio	0.024%
2	IRR to PSIA Ratio	0.007%

4.3) Movement in PER & IRR

The following table summarized the movement in PER & IRR during the year

	RO in '000 PER	RO in '000 IRR
Balance at January 1	2	-
Amount apportioned from income allocated equity of IAH	2	1
Amount utilized during the year	-	-
Balance at December 31	4	1

The PER & IRR will revert to IAH as per the terms and conditions of the Mudaraba Contract.

As IAH funds are commingled with Maisarah's funds for investments, no priority is granted to, neither the Mudarib nor the Rab ul maal, for the purpose of Investments and distribution of profits.



4.4) Break up of ROA and ROE

The following table summarized the position of Return on Assets (RoA) and Return on Equity (RoE) of IAH:

Sr. No.	Details	%
1	Return on Assets (ROA) i.e. the amount of total net income (before distribution of profit to unrestricted IAH) / Total amount of assets financed by shareholders' equity and minority interests, Unrestricted IAH and current accounts and other liabilities	0.732
2	Return on Equity (ROE) i.e. Amount of total net income (after distribution of profit to IAH) / Amount of shareholders' equity	5.394

4.5) Movement of Mudaraba Based Deposit Profit Rates

The following table summarizes the movement of Mudaraba based deposit profit rates;

	Position as at Dec 2015	Position as at Dec 2016	Average Rate during 2016
Saving accounts (RO)	0.98%	1.67%	1.09%
Saving accounts (USD)	0.89%	1.03%	0.96%
Prize Saving Account	-	1.06%	0.99%
Mudaraba 3-M	1.10%	1.25%	1.18%
Mudaraba 12-M	1.48%	-	1.53%



Basel III Capital Disclosure Template

Basel III common disclosure template to be used during the transition of regulatory adjustments 9i.e. from 1 January 2013 to 1 January 2018		Amount Subject to Pre-Basel III treatment
		(RO '000)
Common Equity Tier 1 Capital: Instruments and reserves		
1	Directly issued qualifying common share capital (and equivalent for non-joint stock companies) plus related stock surplus	249,538.00
2	Retained Earnings	46,650.00
3	Accumulated other comprehensive income (and other reserves)	95,214.00
4	Directly issued capital subject to phase out from CET1 (only applicable to non-joint stock companies)	-
	Public Sector capital injections grandfathered until 1 January 2018	-
5	Common share capital issued by subsidiaries and held by third parties (amount allowed in group CET 1)	-
6	Common Equity Tier 1 Capital before regulatory adjustments	391,402.00
Common Equity Tier 1 Capital: Regulatory Adjustments		
7	Prudential valuation adjustments	
8	Goodwill (net of related tax liability)*	1,589.00
9	Other intangibles other than mortgage-servicing rights (net of related tax liability)*	196.00
10	Deferred tax assets that rely on future profitability excluding those arising from temporary differences (net of related tax liability)	62.00
11	Cash Flow hedge reserve	-
12	Shortfall of provisions to expected loss	-
13	Securitization gain on sale (as set out in para 14.9 of CP-1)	-
14	Gains and losses due to changes in own credit risk on fair valued liabilities	-
15	Defined benefit pension fund net assets	-
16	Investments in own shares (if not already netted off paid-in capital on reported balance sheet)	-
17	Reciprocal cross holdings in common equity	-
18	Investments in the capital of banking, financial, insurance and takaful entities that are outside the scope of regulatory consolidation, net of eligible short positions, where the bank does not own more than 10% of the issued share capital (amount above 10% threshold)	-
19	Significant investments in the common stock of banking, financial, insurance and takaful entities that are outside the scope of regulatory consolidation, net of eligible short positions (amount above 10% threshold)	-
20	Mortgage servicing rights (amount above 10% threshold)	-
21	Deferred tax assets arising from temporary differences (amount above 10% threshold, net of related tax liability)	-
22	Amount exceeding the 15% threshold)	-



23	of which: significant investments in the common stock of financials	-
24	of which: mortgage servicing rights	-
25	of which: deferred tax assets arising from temporary differences	-
26	National specific regulatory adjustments	-
	Regulatory adjustments applied to common equity Tier 1 in respect of amount subject to pre-basel III treatment	-
	of which: (insert name of adjustment)	-
	of which: (insert name of adjustment)	-
	of which: (insert name of adjustment)	-
27	Regulatory adjustments applied to common equity Tier 1 due to insufficient Additional Tier 1 and Tier 2 to cover deductions	-
28	Total regulatory adjustments to common equity Tier 1	1,847.00
29	Common Equity Tier 1 capital (CET 1)	389,555.00
Additional Tier 1 Capital: Instruments		
30	Directly issued qualifying Additional Tier 1 instruments plus related stock surplus	115,500.00
31	of which: classified as equity under applicable accounting standards	115,500.00
32	of which: classified as liabilities under applicable accounting standards	-
33	Directly issued capital instruments subject to phase out from Additional Tier 1	-
34	Additional Tier 1 instruments (and CET 1 instruments not included in row 5) issued by subsidiaries and held by third parties (amount allowed in group AT 1)	-
35	of which: instruments issued by subsidiaries subject to phase out	-
36	Additional Tier 1 capital before regulatory adjustments	115,500.00
Additional Tier 1 Capital: Regulatory Adjustments		
37	Investments in own Additional Tier 1 instruments	-
38	Reciprocal cross holdings in Additional Tier 1 instruments	-
39	Investments in the capital of banking, financial, insurance and takaful entities that are outside the scope of regulatory consolidation, net of eligible short positions, where the bank does not own more than 10% of the issued common share capital of the entity (amount above 10% threshold)	-
40	Significant investments in the capital of banking, financial, insurance and takaful entities that are outside the scope of regulatory consolidation (net of eligible short positions)	-
41	National specific regulatory adjustments	-
	Regulatory adjustments applied to Additional Tier 1 in respect of amount subject to pre-basel III treatment	-
	of which: (insert name of adjustment)	-
	of which: (insert name of adjustment)	-
	of which: (insert name of adjustment)	-
42	Regulatory adjustments applied to Additional Tier 1 due to insufficient Tier 2 to cover deductions	-



43	Total regulatory adjustments to Additional Tier 1	-
44	Additional Tier 1 capital (CET 1)	115,500.00
45	Tier 1 capital (T1 = CET 1 + AT 1)	505,055.00
Tier 2 capital: Instruments and provisions		
46	Directly issued qualifying Tier 2 instruments plus related stock surplus	22,325.00
47	Directly issued capital instruments subject to phase out from Tier 2	
48	Tier 2 instruments (and CET 1 and AT 1 instruments not included in rows 5 or 34) issued by subsidiaries and held by third parties (amount allowed in group Tier 2)	
49	of which: instruments issued by subsidiaries subject to phase out	
50	Provisions and Cumulative fair value gains on available for sale instruments	42,791.00
51	Tier 2 capital before regulatory adjustments	65,116.00
Tier 2 capital: Regulatory Adjustments		
52	Investments in own Tier 2 instruments	-
53	Reciprocal cross holdings in Tier 2 instruments	-
54	Investments in the capital of banking, financial, insurance and takaful entities that are outside the scope of regulatory consolidation, net of eligible short positions, where the bank does not own more than 10% of the issued common share capital of the entity (amount above 10% threshold)	-
55	Significant investments in the capital of banking, financial, insurance and takaful entities that are outside the scope of regulatory consolidation (net of eligible short positions)	-
56	National specific regulatory adjustments	-
	Regulatory adjustments applied to Tier 2 in respect of amount subject to pre-basel III treatment	-
	of which: (insert name of adjustment)	-
	of which: (insert name of adjustment)	-
	of which: (insert name of adjustment)	-
57	Total Regulatory Adjustments to Tier 2 capital	-
58	Tier 2 Capital (T 2)	65,116.00
59	Total Capital (TC = T 1 + T 2)	570,171.00
	Risk Weighted Assets in respect of amounts subject to pre-Basel III treatment	
	of which: (insert name of adjustment)	
	of which: (insert name of adjustment)	
60	Total Risk Weighted Assets (60a + 60b + 60c)	3,955,678.00
60a	of which: Credit Risk Weighted Assets	3,674,545.00
60b	of which: Market Risk Weighted Assets	56,817.00
60c	of which: Operational Risk Weighted Assets	224,316.00
Capital Ratios		
61	Common Equity Tier 1 (as a percentage of risk weighted assets)	9.85%



62	Tier 1 (as a percentage of risk weighted assets)	12.77%
63	Total capital (as a percentage of risk weighted assets)	14.41%
64	Institution specific buffer requirement (minimum CET 1 requirement plus capital conservation buffer plus countercyclical buffer requirements plus G-SIB/ D-SIB buffer requirements expressed as a percentage of risk weighted assets)	7.63%
65	of which: capital conservation buffer requirement	0.63%
66	of which: bank specific countercyclical buffer requirement	0.00%
67	of which: D-SIB/ G-SIB buffer requirements	0.00%
68	Common Equity Tier 1 available to meet buffers (as a percentage of risk weighted assets)	2.22%
National Minima (if different from Basel III)		
69	National common equity Tier 1 minimum ratio (if different from Basel III minimum)	NA
70	National Tier 1 minimum ratio (if different from Basel III minimum)	NA
71	National total capital minimum ratio (if different from Basel III minimum)	NA
Amounts below the thresholds for deduction (before risk weighting)		
72	Non-significant investments in the capital of other financials	-
73	Significant investments in the common stock of financials	-
74	Mortgage servicing rights (net of related tax liability)	-
75	Deferred tax assets arising from temporary differences (net of related tax liability)	-
Applicable caps on the inclusion of provisions in Tier 2		
76	Provisions eligible for inclusion in Tier 2 in respect of exposures subject to standardized approach (prior to application of cap)	42,791.00
77	Cap on inclusion of provisions in Tier 2 under standardized approach	45,931.81
78	Provisions eligible for inclusion in Tier 2 in respect of exposures subject to internal ratings based approach (prior to application of cap)	-
79	Cap for inclusion of provisions in Tier 2 under internal ratings based approach	-
Capital instruments subject to phase-out arrangements (only applicable between 1 Jan 2018 and 1 Jan 2022)		
80	Current cap on CET 1 instruments subject to phase out arrangements	NA
81	Amount excluded from CET 1 due to cap (excess over cap after redemptions and maturities)	NA
82	Current cap on AT 1 instruments subject to phase out arrangements	NA
83	Amount excluded from AT 1 due to cap (excess over cap after redemptions and maturities)	NA
84	Current cap on T 2 instruments subject to phase out arrangements	NA
85	Amount excluded from T 2 due to cap (excess over cap after redemptions and maturities)	NA



CA Report 1 (For CBO Use only)

Sr. No.	CA Report 1 (For CBO Use only)	
1	Common Equity Tier 1 Capital (CET1) before Regulatory Adjustments	391,402
2	Regulatory Adjustments to CET1	1,847
3	CET1	389,555
4	Additional Tier 1 Capital (AT1) before Regulatory Adjustments	115,500
5	Regulatory Adjustments to AT1	-
6	AT1	115,500
7	Tier 1 Capital (7=3+6) (minimum at 0.625%)	505,055
8	Tier 2 Capital before Regulatory Adjustments	65,116
9	Regulatory Adjustments to Tier 2 Capital	-
10	Tier 2 Capital (T2)	65,116
11	Total Capital (11=7+10)	570,171
12	Total Risk Weighted Assets (TRWA) (12=13+14+15)	3,955,678
13	Credit Risk Weighted Assets	3,674,545
14	Market Risk Weighted Assets	56,817
15	Operational Risk Weighted Assets	224,316
16	CET1 (as a percentage of TRWA) (in %) 7.625%	9.85%
17	Tier 1 (as a percentage of TRWA) (in %) 9.625%	12.77%
18	Total capital (as a percentage of TRWA) (in %) 12.625%	14.41%



Statement IIa

The components used in the definition of capital disclosure template are provided below:

Reconciliation of reported balance sheet and the regulatory scope of consolidation			
	Balance Sheet as in Published Financial Statement	Under regulatory scope of consolidation	Reference
Assets			
Cash & Balances with CBO	265,889.00		
Balances with bank and money at call and short notice	288,879.00		
Investments:	254,771.00		
Of which Held to Maturity	218,535.00		
Out of investments in Held to Maturity:			
Investments in Subsidiaries			
Investments in Associates & Joint Ventures			
Of which Available for Sale	36,236.00		
Out of investments in Available for Sale:			
Investments in Subsidiaries			
Investments in Associates & Joint Ventures			
Of which Held for Trading			
Loans & Advances - Net	3,039,773.00		
Of which,			
Loans & Advances to domestic banks			
Loans & Advances to Non Resident Banks - Net	51,181.00		
Loans & Advances to domestic customers			
Loans & Advances to Non Resident Customers for domestic operations			
Loans & Advances to Non Resident Customers for operations abroad			
Loans & Advances to SMEs			
Financing from Islamic Banking Window			
Fixed Assets	8,328.00		
Other Asset	92,814.00		
Of which,			
Goodwill & Intangible Assets	1,589.00		a
Out of which			
Goodwill			
Other Intangibles (excluding MSRs)			
Deferred Tax Assets			
Goodwill on Consolidation			



Debit balance in Profit & Loss Account

Total Assets	3,952,043.00		
Capital & Liabilities			
Paid up capital	305,420.00		
of which:			
Amount eligible for CET 1	189,920.00		h
Amount eligible for AT1	115,500.00		i
Reserves & Surplus	228,580.00		j
Share Premium	59,618.00		k
Legal Reserve & Special Reserve	63,664.00		l
Subordinated loan reserve	31,550.00		m
Investment Revaluation Reserve (Gains are included at 45% in Tier II and losses in full are deducted from Tier I)	1,459.00	(196.00)	n
Retained Earnings (The proposed dividend payment amount is excluded from retained earnings)	72,289.00	46,650.00	o
Total Capital			
Deposits			
Of which,			
Deposit from Banks	350,549.00		
Customer Deposits	2,599,515.00		
Deposit of Islamic Banking Window	285,674.00		
Other deposits (pl specify)			
Borrowings			
Of which,			
From CBO			
From Banks			
From other Institutions & Agencies			
Borrowings in the form of bonds, debentures & Sukuks			
Others (Plz specify) (Subordinated Loans)	53,875.00	22,325.00	
Other liabilities & provisions	128,430.00		
Of which,			
DTLs related to goodwill			
DTLs related to intangible assets	238.00		
Total Liabilities	3,952,043.00		



Statement IIB

The components mentioned in above table are mapped to the composition of capital disclosure template, which is provided below:

Table 2c: Common Equity Tier 1 capital: instruments and reserves			
		Component of regulatory capital reported by bank	Source based on reference numbers/ letters of the balance sheet under the regulatory scope of consolidation from step 2
1	Directly issued qualifying common share (and equivalent for non-joint stock companies) capital plus related stock surplus	189,920.00	h
2	Retained earnings	201,482.00	k,l,m,o
3	Accumulated other comprehensive income (and other reserves)		
4	Directly issued capital subject to phase out from CET1 (only applicable to non-joint stock companies)		
5	Common share capital issued by subsidiaries and held by third parties (amount allowed in group CET1)		
6	Common Equity Tier 1 capital before regulatory adjustments	391,402.00	
7	Prudential valuation adjustments	196.00	n
8	Goodwill (net of related tax liability)	1,589.00	a

Annexure III

Main features template for capital instruments

Bank has two types of capital instruments viz., Common Shares and Subordinated Debt. The minimum level of summary disclosure for these regulatory capital instrument issued by the Bank is presented as under:

Common Shares

Disclosure for Main Features of regulatory capital instruments - Common Shares		
1	Issuer	Bank Dhofar
2	Unique identifier (e.g. CUSIP, ISIN or Bloomberg identifier for private placements)	OM0000002549
3	Governing law(s) of the instrument	law of Sultanate of Oman
	Regulatory Treatment	
4	Transitional Basel III rules	Common Equity Tier I
5	Post-transitional Basel III rules	Common Equity Tier I
6	Eligible at solo/ group/ group & solo	Solo
7	Instrument type (types to be specified by each jurisdiction)	Ordinary shares
8	Amount to be recognized in regulatory capital (currency in Mn, as of most recent reporting date)	189.92
9	Par Value of Instrument	0.1



10	Accounting Classification	Shareholder's equity
11	Original date of issuance	Common shares have been announced many times. The change in position of common shares during the year has been provided in point 18 of notes to accounts.
12	Perpetual or dated	Perpetual
13	Original Maturity date	No maturity
14	Issuer call subject to prior supervisory approval	No
15	Optional call date, contingent call dates and redemption amount	Not applicable
16	Subsequent call dates, if applicable	Not applicable

Coupons / Dividends

17	Fixed or floating dividend coupon	No coupon
18	Coupon rate & any related index	Not applicable
19	Existence of a dividend stopper	Yes
20	Fully discretionary, partially discretionary or mandatory	Fully discretionary
21	Existence of step up or other incentive to redeem	No
22	Non-cumulative or cumulative	Non-cumulative
23	Convertible or non-convertible	Non-convertible
24	If convertible, conversion trigger(s)	Not applicable
25	If convertible, fully or partially	Not applicable
26	If convertible, conversion rate	Not applicable
27	If convertible, mandatory or optional conversion	Not applicable
28	If convertible, specify instrument type convertible into	Not applicable
29	If convertible, specify issuer of instrument it converts into	Not applicable
30	Write down features	Yes
31	If Write down, write down triggers	Non viability
32	If Write down, full or partial	Full
33	If Write down, permanent or temporary	Permanent
34	If temporary write down, description of write up mechanism	Not applicable
35	Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument)	Fully subordinated (Subordinated debt are senior to ordinary shares)
36	Non-compliant transitioned features	No
37	If yes, specify non complaint features	Not applicable



Subordinated Loan 1

Disclosure for Main Features of regulatory capital instruments – Subordinated debt		
1	Issuer	BankDhofar
2	Unique identifier (e.g. CUSIP, ISIN or Bloomberg identifier for private placements)	Not applicable
3	Governing law(s) of the instrument	law of Sultanate of Oman
Regulatory Treatment		
4	Transitional Basel III rules	Tier II
5	Post-transitional Basel III rules	Tier II
6	Eligible at solo/ group/ group & solo	Solo
7	Instrument type (types to be specified by each jurisdiction)	Subordinated Loan
8	Amount to be recognized in regulatory capital (currency in Mn, as of most recent reporting date)	RO 25 Mn
9	Par Value of Instrument	RO 25 Mn
10	Accounting Classification	Subordinated Loan
11	Original date of issuance	17/12/2012
12	Perpetual or dated	Dated
13	Original Maturity date	17/01/2018
14	Issuer call subject to prior supervisory approval	No
15	Optional call date, contingent call dates and redemption amount	Not applicable
16	Subsequent call dates, if applicable	Not applicable
Coupons / Dividends		
17	Fixed or floating dividend coupon	Fixed
18	Coupon rate & any related index	5.125% p.a.
19	Existence of a dividend stopper	Not applicable
20	Fully discretionary, partially discretionary or mandatory	Mandatory
21	Existence of step up or other incentive to redeem	No
22	Non-cumulative or cumulative	Non-cumulative
23	Convertible or non-convertible	Non-convertible
24	If convertible, conversion trigger(s)	Not applicable
25	If convertible, fully or partially	Not applicable
26	If convertible, conversion rate	Not applicable
27	If convertible, mandatory or optional conversion	Not applicable
28	If convertible, specify instrument type convertible into	Not applicable
29	If convertible, specify issuer of instrument it converts into	Not applicable
30	Write down features	No
31	If Write down, write down triggers	Not Applicable
32	If Write down, full or partial	Not applicable
33	If Write down, permanent or temporary	Not applicable
34	If temporary write down, description of write up mechanism	Not applicable
35	Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument)	All the depositors
36	Non-compliant transitioned features	Yes
37	If yes, specify non complaint features (20.4 (ii) of CP1 of CBO guidelines)	Point of Non Viability



Subordinated Loan 2

Disclosure for Main Features of regulatory capital instruments – Subordinated debt		
1	Issuer	BankDhofar
2	Unique identifier (e.g. CUSIP, ISIN or Bloomberg identifier for private placements)	Not applicable
3	Governing law(s) of the instrument	law of Sultanate of Oman
Regulatory Treatment		
4	Transitional Basel III rules	Tier II
5	Post-transitional Basel III rules	Tier II
6	Eligible at solo/ group/ group & solo	Solo
7	Instrument type (types to be specified by each jurisdiction)	Subordinated Loan
8	Amount to be recognized in regulatory capital (currency in Mn, as of most recent reporting date)	USD 75 Mn
9	Par Value of Instrument	USD 75 Mn
10	Accounting Classification	Subordinated Loan
11	Original date of issuance	16/09/2014
12	Perpetual or dated	Dated
13	Original Maturity date	16/03/2020
14	Issuer call subject to prior supervisory approval	No
15	Optional call date, contingent call dates and redemption amount	Not applicable
16	Subsequent call dates, if applicable	Not applicable
Coupons / Dividends		
17	Fixed or floating dividend coupon	Fixed
18	Coupon rate & any related index	4.75% p.a.
19	Existence of a dividend stopper	No
20	Fully discretionary, partially discretionary or mandatory	Mandatory
21	Existence of step up or other incentive to redeem	No
22	Non-cumulative or cumulative	Non-cumulative
23	Convertible or non-convertible	Non-convertible
24	If convertible, conversion trigger(s)	Not applicable
25	If convertible, fully or partially	Not applicable
26	If convertible, conversion rate	Not applicable
27	If convertible, mandatory or optional conversion	Not applicable
28	If convertible, specify instrument type convertible into	Not applicable
29	If convertible, specify issuer of instrument it converts into	Not applicable
30	Write down features	Yes



31	If Write down, write down triggers	Trigger Event" means the earlier of: (a) a notification to the Bank in writing by the Central Bank of Oman that the Central Bank of Oman is of the opinion that a write-off of the Facility is necessary without which the Borrower shall become non-viable; or (b) a decision is taken to make a public sector injection of capital, or equivalent support, without which the Borrower would have become non-viable.
32	If Write down, full or partial	Full
33	If Write down, permanent or temporary	Permanent
34	If temporary write down, description of write up mechanism	Not applicable
35	Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument)	All the depositors & General Creditors
36	Non-compliant transitioned features	No
37	If yes, specify non complaint features	Not applicable

Subordinated Loan 3

Disclosure for Main Features of regulatory capital instruments – Perpetual Tier I Capital Securities		
1	Issuer	Bank Dhofar
2	Unique identifier (e.g. CUSIP, ISIN or Bloomberg identifier for private placements)	XS1233710380
3	Governing law(s) of the instrument	The Capital Securities (except for Condition on Subordination of the Capital Securities) and any non-contractual obligations arising out of or in connection with the Capital Securities will be governed by the English law. Subordination of the Capital Securities will be governed by the laws of Oman.
Regulatory Treatment		
4	Transitional Basel III rules	Additional Tier I
5	Post-transitional Basel III rules	Additional Tier I
6	Eligible at solo/ group/ group & solo	Group & Solo
7	Instrument type (types to be specified by each jurisdiction)	Perpetual Tier I Capital Securities
8	Amount to be recognized in regulatory capital (currency in Mn, as of most recent reporting date)	USD 300 Mn
9	Par Value of Instrument	USD 300 Mn
10	Accounting Classification	Equity
11	Original date of issuance	27-May-15
12	Perpetual or dated	Perpetual
13	Original Maturity date	No maturity
14	Issuer call subject to prior supervisory approval	Yes



15	Optional call date, contingent call dates and redemption amount	Redeemable by the Bank at its discretion on 27 May 2020 or on any interest payment date thereafter subject to the prior consent of the regulatory authority
16	Subsequent call dates, if applicable	Any interest payment date occurring after 27 May 2020, means each 27 May and 27 November in each year, starting on (and including 27 November 2020
Coupons / Dividends		
17	Fixed or floating dividend coupon	Floating
18	Coupon rate & any related index	Coupon is determined by adding a fixed margin of 5.128 % p.a. over the mid-swap rate. It has resulted into a rate of 6.850 per cent on the date of issue. The mid-swap rate will be reset every 5 years. The mid-swap rate for U.S. dollar swap transactions with a maturity of 5 years displayed on Reuters 3000 page "ISDAFIX1" at or around 11.00 a.m. (New York time) on the Determination Date, which will be 3 days prior to 27 May 2020 and every fifth anniversary thereafter.
19	Existence of a dividend stopper	Yes
20	Fully discretionary, partially discretionary or mandatory	Fully discretionary
21	Existence of step up or other incentive to redeem	No
22	Non-cumulative or cumulative	Non-cumulative
23	Convertible or non-convertible	Non-convertible
24	If convertible, conversion trigger(s)	Not applicable
25	If convertible, fully or partially	Not applicable
26	If convertible, conversion rate	Not applicable
27	If convertible, mandatory or optional conversion	Not applicable
28	If convertible, specify instrument type convertible into	Not applicable
29	If convertible, specify issuer of instrument it converts into	Not applicable
30	Write down features	Yes
31	If Write down, write down triggers	Write down will take place in case of a non-viability event that means: (a) a notification to the Bank in writing by the Central Bank of Oman that the Central Bank has determined that the Bank will become non-viable without a write-down; or (b) a decision is taken to make a public sector injection of capital, or equivalent support, without which the Bank will become non-viable.
32	If Write down, full or partial	Full



33	If Write down, permanent or temporary	Permanent
34	If temporary write down, description of write up mechanism	Not applicable
35	Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument)	Senior to ordinary shares and subordinate to Tier II instruments like Subordinated Debt
36	Non-compliant transitioned features	No
37	If yes, specify non complaint features	Not applicable

ANNEXURE

DISCLOSURE UNDER BASEL III LIQUIDITY STANDARDS

Liquidity Coverage Ratio:

Bank has adopted Basel III liquidity standards and is reporting the liquidity coverage ratio (LCR) to the Central Bank of Oman (CBO) with effect from March 2013. The LCR is defined as the proportion of high quality liquid assets to total net cash outflows over the next 30 days. The high quality liquid assets include cash; reserves held with CBO; investment in CBO Certificate of Deposits, CBO Treasury Bills, Government Development Bonds; Sovereign Treasury Bills; and investment in equity listed on Muscat Securities Market. LCR is a measure of adequacy of liquid assets that will enable the Bank to survive an acute stress scenario lasting for 30 days.

As per CBO guidelines, the value of the LCR should be minimum 70% on an ongoing basis with effect from 01.01.2016 upto 31.12.2016. In compliance to the CBO guidelines, the Bank has met the regulatory limit of LCR throughout the year and is meeting it as at 31 December 2016.



The disclosure for Liquidity Coverage Ratio for BankDhofar consolidated (ie Conventional entity + Islamic Window entity) is as follows:

Sl. No.	BankDhofar Consolidated Average LCR Disclosure for 12 months for 2016	Total Unweighted Value (OMR '000)	Total Weighted Value (OMR '000)
High Quality Liquid Assets			
1	Total High Quality Liquid Assets (HQLA)		336,953.12
Cash Outflows			
2	Retail deposits and deposits from small business customers, of which:	536,836.56	38,958.95
3	Stable deposits	294,494.06	14,724.70
4	Less stable deposits	242,342.50	24,234.25
5	Unsecured wholesale funding, of which:	804,007.30	348,827.19
6	Operational deposits (all counterparties) and deposits in networks of cooperative banks		
7	Non-operational deposits (all counterparties)	804,007.30	348,827.19
8	Unsecured debt		
9	Secured wholesale funding		
10	Additional requirements, of which	249,359.33	28,795.53
11	Outflows related to derivative exposures and other collateral requirements		
12	Outflows related to loss of funding on debt products		
13	Credit and liquidity facilities	249,359.33	28,795.53
14	Other contractual funding obligations	23,849.19	23,849.19
15	Other contingent funding obligations	1,028,904.20	51,445.21
16	TOTAL CASH OUTFLOWS		491,876.07
Cash Inflows			
17	Secured lending (e.g. reverse repos)		
18	Inflows from fully performing exposures	608,858.17	365,890.56
19	Other cash inflows	9,201.10	9,201.10
20	TOTAL CASH INFLOWS	618,059.27	375,091.66
			Total Adjusted Value
21	TOTAL HQLA		336,953.12
22	TOTAL NET CASH OUTFLOWS		122,969.02
23	LIQUIDITY COVERAGE RATIO (%)		274.01

The above disclosed values for high quality liquid assets, cash outflows and cash inflows are the monthly arithmetic average of the values for all the 12 months of the year 2016.



The Bank provides Shari'a compliant services and products through its "Maisarah Islamic Banking Services (MIBS)" window. LCR for Maisarah Islamic Banking Services is computed independently and is given below:

Sl. No.	Maisarah Islamic Banking Services (MIBS) Average LCR Disclosure for 12 months for 2016	Total Unweighted Value (OMR '000)	Total Weighted Value (OMR '000)
High Quality Liquid Assets			
1	Total High Quality Liquid Assets (HQLA)		58,581.22
Cash Outflows			
2	Retail deposits and deposits from small business customers, of which:	60,212.36	4,388.09
3	Stable deposits	32,662.86	1,633.14
4	Less stable deposits	27,549.50	2,754.95
5	Unsecured wholesale funding, of which:	166,841.63	93,382.52
6	Operational deposits (all counterparties) and deposits in networks of cooperative banks		
7	Non-operational deposits (all counterparties)	166,841.63	93,382.52
8	Unsecured debt		
9	Secured wholesale funding		
10	Additional requirements, of which	79,269.42	7,955.55
11	Outflows related to derivative exposures and other collateral requirements		
12	Outflows related to loss of funding on debt products		
13	Credit and liquidity facilities	79,269.42	7,955.55
14	Other contractual funding obligations	6,511.20	6,511.20
15	Other contingent funding obligations	97,914.16	4,895.71
16	TOTAL CASH OUTFLOWS		117,133.08
Cash Inflows			
17	Secured lending (e.g. reverse repos)		
18	Inflows from fully performing exposures	167,205.97	85,235.97
19	Other cash inflows	2,224.97	2,224.97
20	TOTAL CASH INFLOWS	169,430.94	87,460.94
			Total Adjusted Value
21	TOTAL HQLA		58,581.22
22	TOTAL NET CASH OUTFLOWS		29,672.14
23	LIQUIDITY COVERAGE RATIO (%)		197.43

As stated above, the LCR is computed on a monthly basis and the average for the year 2016 is above the CBO guideline of 70%. The above disclosed values for high quality liquid assets, cash outflows and cash inflows are the monthly arithmetic average of the values for the 12 months of 2016.

The focus for MIBS has been to increase the proportion of assets funded by stable current and saving deposits, which has resulted into an increase in LCR in the year 2016. MIBS continues to pursue mobilizing stable deposits to keep the liquidity position of the Islamic Window at the required level on a standalone basis.



Further to the above, LCR is monitored for US Dollar book of BankDhofar as a Consolidated entity and MIBS on standalone basis. The exposure in US Dollar assets as a proportion of total assets (all currencies) at the consolidated level is 20.61% as at 31st December 2016. Keeping in view the significant exposure in USD, the Bank endeavors to meet its liquidity requirements in USD on an ongoing basis.



بنك ظفار
BankDhofar

ANNUALREPORT2016

INDEPENDENT AUDITOR'S REPORT AND FINANCIAL STATEMENTS

31ST December 2016





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C.R. No. 1224013
PR No. HMH/15/2015; HMA/9/2015

INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF BANK DHOFAR SAOG

Report on the audit of the financial statements

Opinion

We have audited the financial statements of Bank Dhofar SAOG (the "Bank"), which comprise the statement of financial position as at 31 December 2016, and the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Bank as at 31 December 2016 and its financial performance and cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRS).

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the financial statements* section of our report. We are independent of the Bank in accordance with the International Ethics Standards Board for Accountants' *Code of Ethics for Professional Accountants* (IESBA Code) together with the ethical requirements that are relevant to our audit of the financial statements in the Sultanate of Oman, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the *Auditor's responsibilities for the audit of the financial statements* section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying financial statements.



INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF BANK DHOFAR SAOG (CONTINUED)

Key audit matters (continued)

1. Impairment of loans, advances and financing activities for customers

Impairment of loans, advances and financing activities to customers (loans and receivables) is a highly subjective area due to the level of judgement applied by the management in determining the extent of credit losses related to such loans and receivables. The judgements applied by the management in determining the level of impairment for loans and receivables include the identification of events that could possibly result in an impairment, an appropriate valuation of the related collateral, the assessment of customers that are likely to default, and the future cash flows relating to loans and receivables.

Due to the material nature of loans and receivables and the related estimation uncertainties involved, including the consideration of prudential industry and regulatory requirements, this is considered a key audit matter. The basis of the Bank's impairment provision policy is presented in the accounting policies section and in Note 3 to the financial statements. Also, attention is drawn to the critical accounting estimates and judgements, disclosures of loans and receivables and the credit risk management set out in notes 4 (c), 8 and 35 to the financial statements.

Our audit procedures included the assessment of controls over the granting, booking and monitoring processes of loans and receivables, and the specific and collective impairment provisioning process, including consideration of prudential requirements, validation of the operating effectiveness of the key controls in place, which identify the impaired loans and receivables and the required provisions against them. As part of the control testing procedures, we assessed whether the key controls in the above processes were designed, implemented and operated effectively.

In addition to testing the key controls, we selected samples of loans and receivables outstanding as at the reporting date and critically assessed the criteria for determining whether an impairment event had occurred that would require an impairment provision. For the samples selected, we also verified whether all impairment events as identified by us had also been identified by the Bank's management. Our selected samples also included non-performing loans and receivables where we assessed management's forecast of recoverable cash flows, the valuation of collaterals, estimates of recovery on default and other sources of repayment. For the performing loans and receivables, we assessed whether the borrowers exhibited any possible default risk that may affect meeting their scheduled repayment obligations.

For collective impairment provisions, we obtained an understanding of the methodology used by the Bank to determine the collective provisions, assessed the underlying assumptions and sufficiency of the data used by management.

We also assessed whether the financial statement disclosures appropriately reflect the requirements of IFRS.



INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF BANK DHOFAR SAOG (CONTINUED)

Key audit matters (continued)

2. Impairment of available-for-sale investments

The Bank's available-for-sale portfolio comprises investments made in equity and debt instruments.

Investments are impaired only when there is an objective evidence of impairment.

We considered impairment of available-for-sale investment as key audit matter given the complexity involved in such determination and its materiality to the financial statements.

The accounting policy relating to available-for-sale investments, critical accounting estimates and judgements, and the disclosures relating to impairment of available-for-sale investments and fair value measurement are set out in notes 3, 4 (c) and 20 (c) to the financial statements.

Our audit procedures comprised, amongst others, of a critical assessment of the Bank's methodology and the appropriateness of the impairment computation performed by the management on the Bank's available-for-sale investments. We evaluated the Bank's assessment of whether any objective evidence of impairment exists for each investments.

For equity investments, on a sample basis, we:

- assessed the appropriateness of management criteria for determining the significant or prolonged decline in the value of investments;
- evaluated the basis for determining the fair value of investments;
- tested the valuations of investments; and
- considered the price fluctuation / movement during the holding period to determine if the significant or prolonged criteria is met.

For debt instruments, on a sample basis, we assessed the creditworthiness of counter parties based on available market information and assessed the cash flows to consider any defaults based upon the contractual terms and conditions of the instruments.

We also assessed the appropriateness of the disclosures in the financial statements in accordance with IFRS.



INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF BANK DHOFAR SAOG (CONTINUED)

Other information included in the Bank's 2016 Annual Report

Those charged with governance and management are responsible for the other information. Other information consists of the information included in the Bank's 2016 Annual Report other than the financial statements and our auditor's report thereon. We obtained the following information prior to the date of our auditor's report, and we expect to obtain the published 2016 Annual Report after the date of our auditor's report:

- Chairman's report
- Corporate governance report
- Management discussion and analysis
- Financial statements of the Islamic Banking Window
- Basel II Pillar III and Basel III Report of the Bank
- Basel II Pillar III and Basel III Report of the Islamic Banking Services

Our opinion on the financial statements does not cover the other information and we do not and will not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information obtained prior to the date of the auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of management and those charged with governance for the financial statements

Those charged with governance are responsible for the preparation and fair presentation of the financial statements in accordance with IFRS and the relevant requirements of the Commercial Companies Law of 1974, as amended, and the Capital Market Authority ("the CMA") of the Sultanate of Oman, and for such internal control as those charged with governance determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, those charged with governance are responsible for assessing the Bank's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless those charged with governance either intends to liquidate the Bank or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Bank's financial reporting process.

INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF BANK DHOFAR SAOG (continued)

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for expressing an opinion on the effectiveness of the Bank's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of those charged with governance's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Bank's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Bank to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.



**INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF
BANK DHOFAR SAOG (continued)**

Auditor's responsibilities for the audit of the financial statements (continued)

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Report on other legal and regulatory requirements

In our opinion, the financial statements comply, in all material respects, with the relevant disclosure requirements of the Commercial Companies Law of 1974, as amended, and CMA of the Sultanate of Oman.

Ernst & Young LLC

Philip D Stanton



Philip D Stanton
Muscat
27 February 2016



Statement of financial position

As at 31 December 2016

2016 US\$ '000	2015 US\$ '000		Notes	2016 RO'000	2015 RO'000
Assets					
690,621	1,142,423	Cash and balances with Central Bank of Oman	5	265,889	439,833
883,273	358,535	Loans, advances and financing to banks	7	340,060	138,036
7,762,577	7,089,106	Loans, advances and financing to customers	8	2,988,592	2,729,306
94,119	92,992	Available-for-sale investments	9	36,236	35,802
567,623	439,977	Held-to-maturity investments	10	218,535	169,391
4,127	5,158	Intangible asset	11	1,589	1,986
21,631	22,844	Property and equipment	12	8,328	8,795
241,075	181,590	Other assets	13	92,814	69,912
10,265,046	9,332,625	Total assets		3,952,043	3,593,061
Liabilities					
910,517	802,244	Due to banks	14	350,549	308,864
7,493,997	6,733,431	Deposits from customers	15	2,885,189	2,592,371
333,584	289,407	Other liabilities	16	128,430	111,422
139,935	269,805	Subordinated loans	17	53,875	103,875
8,878,033	8,094,887	Total liabilities		3,418,043	3,116,532
Shareholder's equity					
493,299	401,229	Share capital	18 (a)	189,920	154,473
154,852	103,943	Share premium	19	59,618	40,018
48,021	48,021	Special reserve	20 (d)	18,488	18,488
117,340	104,452	Legal reserve	20 (a)	45,176	40,214
81,948	161,104	Subordinated loan reserve	20 (b)	31,550	62,025
3,790	849	Investment revaluation reserve	20 (c)	1,459	327
187,763	118,140	Retained earnings	21	72,289	45,484
1,087,013	937,738	Total equity attributable to the equity holders of the Bank		418,500	361,029
300,000	300,000	Perpetual Tier 1 Capital Securities	18 (b)	115,500	115,500
1,387,013	1,237,738	Total equity		534,000	476,529
10,265,046	9,332,625	Total liabilities and equity		3,952,043	3,593,061
2,716,748	2,193,034	Contingent liabilities and commitments	32	1,045,948	844,318
0.57	0.61	Net assets per share (Rial Omani)	22	0.220	0.234

The financial statements were authorised on 25 January 2017 for issue in accordance with a resolution of the Board of Directors.

signed on their behalf by:

Eng. Abdul Hafidh Salim Rajab Al-Aujaili
Chairman

Abdul Hakeem Omar Al Ojaili
Acting Chief Executive Officer

The accompanying notes form an integral part of these financial statements.



Statement of comprehensive income

For the year ended 31 December 2016

2016 US\$ '000	2015 US\$ '000		Notes	2016 RO'000	2015 RO'000
367,626	306,943	Interest income		141,536	118,173
(131,818)	(87,519)	Interest expense		(50,750)	(33,695)
235,808	219,424	Net interest income	23	90,786	84,478
33,179	19,955	Income from Islamic financing and investment activities		12,774	7,683
(15,324)	(5,075)	Unrestricted investment account holders' share of profit		(5,900)	(1,954)
17,855	14,880	Net income from Islamic financing and investment activities		6,874	5,729
46,436	44,205	Fees and commission income		17,878	17,019
(8,231)	(4,491)	Fees and commission expenses		(3,169)	(1,729)
38,205	39,714	Net fees and commission income		14,709	15,290
38,914	25,270	Other income	24	14,982	9,729
330,782	299,288	Operating income		127,351	115,226
(138,597)	(124,317)	Staff and administrative costs	25	(53,360)	(47,862)
(8,849)	(8,668)	Depreciation	12	(3,407)	(3,337)
(147,446)	(132,985)	Operating expenses		(56,767)	(51,199)
183,336	166,303	Profit from operations		70,584	64,027
(51,753)	(37,156)	Provision for loan impairment	26	(19,925)	(14,305)
13,932	14,343	Recoveries from allowance for loan impairment	26	5,364	5,522
(3)	(3)	Bad debts written-off		(1)	(1)
(4,138)	(7,122)	Impairment of available-for-sale investments	20 (c)	(1,593)	(2,742)
141,374	136,365	Profit from operations after provision		54,429	52,501
(17,682)	(14,898)	Income tax expense	27	(6,807)	(5,736)
123,692	121,467	Profit for the year		47,622	46,765
123,692	121,467	Profit for the year		47,622	46,765
Other comprehensive income:					
Items that are or may be reclassified to statement of income:					
13	(5,813)	Net changes in fair value of available-for-sale investments	9	5	(2,238)
(1,210)	(340)	Reclassification adjustment on sale of available-for-sale investments	20 (c)	(466)	(131)
4,137	7,122	Impairment of available-for-sale investments	20 (c)	1,593	2,742
2,940	969	Other comprehensive (loss)/ income for the year, net of tax		1,132	373
126,632	122,436	Total comprehensive income for the year		48,754	47,138
0.06	0.06	Earnings per share basic and diluted (Rials Omani)	28	0.023	0.024

The accompanying notes form an integral part of these financial statements.



Statement of changes in equity

For the year ended 31 December 2016

	Notes	Share capital RO'000	Share premium RO'000	Special reserve RO'000	Legal reserve RO'000	Subordinated loans reserve RO'000	Investment revaluation reserve RO'000	Retained earnings RO'000	Total RO'000	Perpetual Tier 1 capital securities RO'000	Total equity RO'000
Balances as at 1 January 2016		154,473	40,018	18,488	40,214	62,025	327	45,484	361,029	115,500	476,529
Total comprehensive income for the year											
Profit for the year		-	-	-	-	-	-	47,622	47,622	-	47,622
Other comprehensive income for the year											
Net change in fair value of available- for-sale investments		-	-	-	-	-	5	-	5	-	5
Transfer to statement of comprehensive income on sale of available-for-sale investments		-	-	-	-	-	(466)	-	(466)	-	(466)
Impairment of available-for-sale investments		-	-	-	-	-	1,593	-	1,593	-	1,593
Total comprehensive income for the year		-	-	-	-	-	1,132	47,622	48,754	-	48,754
Transfer to legal reserve	20	-	-	-	4,762	-	-	(4,762)	-	-	-
Transfer to subordinated loan reserve	20	-	-	-	-	19,525	-	(19,525)	-	-	-
Transfer to retained earnings		-	-	-	-	(50,000)	-	50,000	-	-	-
Increase in share capital	19	20,000	-	-	-	-	-	-	20,000	-	20,000
Increase in share premium	19	-	19,600	-	-	-	-	-	19,600	-	19,600
Increase in legal reserve		-	-	-	200	-	-	-	200	-	200
Additional Tier 1 coupon		-	-	-	-	-	-	(7,912)	(7,912)	-	(7,912)
Transactions with owners recorded directly in equity											
Dividend paid for 2015	38	-	-	-	-	-	-	(23,171)	(23,171)	-	(23,171)
Bonus shares issued for 2015	38	15,447	-	-	-	-	-	(15,447)	-	-	-
Balances as at 31 December 2016		189,920	59,618	18,488	45,176	31,550	1,459	72,289	418,500	115,500	534,000

The accompanying notes form an integral part of these financial statements.



Statement of changes in equity

For the year ended 31 December 2016

	Notes	Share capital USD'000	Share premium USD'000	Special reserve USD'000	Legal reserve USD'000	Subordinated loans reserve USD'000	Investment revaluation reserve USD'000	Retained earnings USD'000	Total USD'000	Perpetual Tier 1 capital securities USD'000	Total equity USD'000
Balances as at 1 January 2016		<u>401,229</u>	<u>103,943</u>	<u>48,021</u>	<u>104,452</u>	<u>161,104</u>	<u>849</u>	<u>118,140</u>	<u>937,738</u>	<u>300,000</u>	<u>1,237,738</u>
Total comprehensive income for the year											
Profit for the year		-	-	-	-	-		123,693	123,693	-	123,693
Other comprehensive income for the year											
Net change in fair value of available- for-sale investments		-	-	-	-	-	13	-	13	-	13
Transfer to statement of comprehensive income on sale of available-for-sale investments		-	-	-	-	-	(1,210)	-	(1,210)	-	(1,210)
Impairment of available-for-sale investments		-	-	-	-	-	4,138	-	4,138	-	4,138
Total comprehensive income for the year		<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>2,941</u>	<u>123,693</u>	<u>126,634</u>	<u>-</u>	<u>126,634</u>
Transfer to legal reserve	20	-	-	-	12,369	-	-	(12,369)	-	-	-
Transfer to subordinated loan reserve	20	-	-	-	-	50,714	-	(50,714)	-	-	-
Transfer to retained earnings		-	-	-	-	(129,870)		129,870	-	-	-
Increase in share capital		51,948	-	-	-	-	-	-	51,948	-	51,948
Increase in share premium		-	50,909	-	-	-	-	-	50,909	-	50,909
Increase in legal reserve		-	-	-	519	-	-	-	519	-	519
Additional Tier 1 coupon		-	-	-	-	-	-	(20,551)	(20,551)	-	(20,551)
Transactions with owners recorded directly in equity											
Dividend paid for 2015	38	-	-	-	-	-	-	(60,184)	(60,184)	-	(60,184)
Bonus shares issued for 2015	38	40,122	-	-	-	-	-	(40,122)	-	-	-
Balances as at 31 December 2016		<u>493,299</u>	<u>154,852</u>	<u>48,021</u>	<u>117,340</u>	<u>81,948</u>	<u>3,790</u>	<u>187,763</u>	<u>1,087,013</u>	<u>300,000</u>	<u>1,387,013</u>

The accompanying notes form an integral part of these financial statements.



Statement of changes in equity

For the year ended 31 December 2015

Attributable to equity holders of Bank

	Notes	Share capital RO'000	Share premium RO'000	Special reserve RO'000	Legal reserve RO'000	Subordinated loans reserve RO'000	Investment revaluation reserve RO'000	Retained earnings RO'000	Total RO'000	Perpetual Tier 1 capital securities RO'000	Total equity RO'000
Balances as at 1 January 2015		134,324	40,018	18,488	35,537	41,250	(46)	55,747	325,318	-	325,318
Total comprehensive income for the year											
Profit for the year		-	-	-	-	-	-	46,765	46,765	-	46,765
Other comprehensive income for the year											
Net change in fair value of available-for-sale investments		-	-	-	-	-	(2,238)	-	(2,238)	-	(2,238)
Transfer to statement of comprehensive income on sale of available-for-sale investments		-	-	-	-	-	(131)	-	(131)	-	(131)
Impairment of available-for-sale investments		-	-	-	-	-	2,742	-	2,742	-	2,742
Total comprehensive income for the year		-	-	-	-	-	373	46,765	47,138	-	47,138
Transfer to legal reserve	20	-	-	-	4,677	-	-	(4,677)	-	-	-
Transfer to subordinated loan reserve	20	-	-	-	-	20,775	-	(20,775)	-	-	-
Proceeds from Perpetual Tier 1 capital securities		-	-	-	-	-	-	-	-	115,500	115,500
Perpetual Tier 1 issuance cost		-	-	-	-	-	-	(755)	(755)	-	(755)
Additional Tier 1 coupon		-	-	-	-	-	-	(3,956)	(3,956)	-	(3,956)
Transactions with owners recorded directly in equity											
Dividend paid for 2014	38	-	-	-	-	-	-	(6,716)	(6,716)	-	(6,716)
Bonus shares issued for 2014	38	20,149	-	-	-	-	-	(20,149)	-	-	-
Balances as at 31 December 2015		154,473	40,018	18,488	40,214	62,025	327	45,484	361,029	115,500	476,529

The accompanying notes form an integral part of these financial statements.



Statement of changes in equity

For the year ended 31 December 2015

	Notes	Share capital USD'000	Share premium USD'000	Special reserve USD'000	Legal reserve USD'000	Subordinated loans reserve USD'000	Investment revaluation reserve USD'000	Retained earnings USD'000	Total USD'000	Perpetual Tier 1 capital securities USD'000	Total equity USD'000
Balances as at 1 January 2015		<u>348,894</u>	<u>103,943</u>	<u>48,021</u>	<u>92,304</u>	<u>107,143</u>	<u>(119)</u>	<u>144,797</u>	<u>844,983</u>	<u>-</u>	<u>844,983</u>
Total comprehensive income for the year											
Profit for the year		-	-	-	-	-	121,467	121,467	-	-	121,467
Other comprehensive income for the year											
Net change in fair value of available- for-sale investments		-	-	-	-	-	(5,813)	-	(5,813)	-	(5,813)
Transfer to statement of comprehensive income on sale of available-for-sale investments		-	-	-	-	-	(340)	-	(340)	-	(340)
Impairment of available-for-sale investments		-	-	-	-	-	7,122	-	7,122	-	7,122
Total comprehensive income for the year		<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>969</u>	<u>121,467</u>	<u>122,436</u>	<u>-</u>	<u>122,436</u>
Transfer to legal reserve	20	-	-	-	12,148	-	-	(12,148)	-	-	-
Transfer to subordinated loan reserve		-	-	-	-	53,961	-	(53,961)	-	-	-
Proceeds from Perpetual Tier 1 capital securities		-	-	-	-	-	-	-	-	300,000	300,000
Perpetual Tier 1 issuance cost		-	-	-	-	-	-	(1,962)	(1,962)	-	(1,962)
Additional Tier 1 coupon		-	-	-	-	-	-	(10,275)	(10,275)	-	(10,275)
Transactions with owners recorded directly in equity											
Dividend paid for 2014	38	-	-	-	-	-	-	(17,444)	(17,444)	-	(17,444)
Bonus shares issued for 2015	38	52,335	-	-	-	-	-	(52,335)	-	-	-
Balances as at 31 December 2016		<u>401,229</u>	<u>103,943</u>	<u>48,021</u>	<u>104,452</u>	<u>161,104</u>	<u>850</u>	<u>118,139</u>	<u>937,738</u>	<u>300,000</u>	<u>1,237,738</u>

The accompanying notes form an integral part of these financial statements.



Statement of cash flows

For the year ended 31 December 2016

2016 US\$ '000	2015 US\$ '000		2016 RO'000	2015 RO'000
Cash flows from operating activities				
457,426	378,101	Interest, financing income, commission and other receipts	176,109	145,569
(124,771)	(93,950)	Interest payments, return on Islamic banking deposits	(48,037)	(36,171)
(168,346)	(103,421)	Cash payments to suppliers and employees	(64,813)	(39,817)
164,309	180,730		63,259	69,581
Decrease in operating assets				
(711,296)	(1,255,543)	Loans, advances and financing to customers	(273,849)	(483,384)
(549,403)	(12,177)	Loans, advances and financing to banks	(211,520)	(4,688)
(102,670)	(400)	Receipts from treasury bills and certificates of deposits (net)	(39,528)	(154)
(1,363,369)	(1,268,120)		(524,897)	(488,226)
Increase in operating liabilities				
760,566	286,213	Deposits from customers	292,818	110,192
110,275	345,351	Due to banks	42,456	132,960
870,841	631,564		335,274	243,152
(328,218)	(455,826)	Net cash from operating activities	(126,364)	(175,493)
(16,135)	(14,005)	Income tax paid	(6,212)	(5,392)
(344,353)	(469,831)	Net cash used in operating activities	(132,576)	(180,885)
Investing activities				
9,857	7,418	Investment income	3,795	2,856
(18,678)	(25,912)	Purchase of investments	(7,191)	(9,976)
16,353	4,231	Proceeds from sale of investments	6,296	1,629
2,073	1,865	Dividend received	798	718
(8,210)	(6,716)	Purchase of property and equipment	(3,161)	(2,586)
699	457	Proceeds from sale of property and equipment	269	176
2,094	(18,657)	Net cash from / (used in) investing activities	806	(7,183)
Financing activities				
(129,870)	-	- Subordinated loan	(50,000)	-
-	300,000	Proceeds from issue of perpetual tier 1 capital securities	-	115,500
103,377	-	Proceeds from rights issue of share capital, net	39,800	-
(20,551)	(10,275)	Additional tier 1 coupon	(7,912)	(3,956)
-	(1,961)	Perpetual tier 1 capital securities issuance cost	-	(755)
(60,184)	(17,444)	Dividend paid	(23,171)	(6,716)
(107,228)	270,319	Net cash (used in) / from financing activities	(41,283)	104,073
(449,488)	(218,169)	Net change in cash and cash equivalents	(173,053)	(83,995)
1,346,891	1,565,060	Cash and cash equivalents at the beginning of the year	518,553	602,548
897,403	1,346,891	Cash and cash equivalents at the end of the year	345,500	518,553
690,621	1,142,424	Cash and balances with Central Bank of Oman (Note 5)	265,889	439,833
(1,299)	(1,299)	Capital deposit with Central Bank of Oman	(500)	(500)
135,491	160,156	Loans, advances and financing to banks due within 90 days	52,164	61,660
74,974	49,997	Treasury bills within 90 days	28,865	19,249
(2,384)	(4,387)	Due to banks within 90 days	(918)	(1,689)
897,403	1,346,891	Cash and cash equivalents for the purpose of the cash flow statement	345,500	518,553

The accompanying notes form an integral part of these financial statements.



Notes to the Financial Statements 2016

1 Legal status and principal activities

Bank Dhofar SAOG (the “Bank”) is incorporated in the Sultanate of Oman as a public joint stock company and is principally engaged in corporate, retail and investment banking activities. The Bank’s Islamic Banking Window, Maisarah Islamic Banking services has an allocated capital of RO 55 million from the core paid up capital of the shareholders. The Bank has a primary listing on the Muscat Securities Market (“MSM”) and its principal place of business is the Head Office, Capital Business District (“CBD”), Muscat, Sultanate of Oman.

2 Basis of preparation

2.1 Statement of compliance

The financial statements have been prepared in accordance with International Financial Reporting Standards (IFRSs) as issued by International Accounting Standards Board (IASB), the requirements of the Commercial Companies Law of 1974, as amended and disclosure requirements of the Capital Market Authority of the Sultanate of Oman and the applicable regulations of the Central Bank of Oman.

The Bank also prepares a separate set of financial statements for its Islamic Banking Window (IBW) in accordance with the requirements of Section 1.2 of Title 3 of the Islamic Banking Regulatory Framework (“IBRF”) issued by CBO. The separate set of financial statements of its IBW are prepared in accordance with Financial Accounting Standards (“FAS”) issued by Accounting and Auditing Organisation for Islamic Financial Institutions (“AAOIFI”), the Sharia Rules and Principles as determined by the Sharia Supervisory Board of the Islamic Window (the “SSB”) and other applicable requirements of CBO. The IBWs financial statements are then converted into International Financial Reporting Standards (IFRS) compliant financial statements and included in these financial statements. All inter branch balances and transactions have been eliminated.

2.2 Basis of measurement

The financial statements have been prepared on the historical cost basis except for derivative financial instruments, financial instruments at fair value through profit and loss and available-for-sale financial assets which are measured at fair value. The carrying values of recognised assets and liabilities that are designated as hedged items in fair value hedges that would otherwise be carried at amortised cost are adjusted to record changes in the fair values attributable to the risks that are being hedged in effective hedge relationships.

2.3 Functional and presentation currency

Items included in the Bank’s financial statements are measured using Rial Omani which is the currency of the primary economic environment in which the Bank operates, rounded off to the nearest thousand.

2.4 Use of estimates and judgements

The preparation of financial statements in conformity with IFRS requires management to make judgements estimates and assumptions that effect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an on-going basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

Information about significant areas of uncertainty and critical judgements in applying accounting policies that have the most significant effect on the amounts recognised in the financial statements are described in note 4.



2.5 (a) New and amended standards and interpretations to IFRS relevant to the Bank

For the year ended 31 December 2016, the Bank has adopted all of the new and revised standards and interpretations issued by the International Accounting Standards Board (IASB) and the International Financial Reporting Interpretations Committee (IFRIC) of the IASB that are relevant to its operations and effective for periods beginning on 1 January 2016.

Adoption of new and revised International Financial Reporting Standards (“IFRS”)

The following new standards and amendments became effective as of 1 January 2016:

- IFRS 14 Regulatory Deferral Accounts
- Amendments to IFRS 11 Joint Arrangements: Accounting for Acquisitions of Interests
- Amendments to IAS 16 and IAS 38: Clarification of Acceptable Methods of Depreciation and Amortisation
- Amendments to IAS 27: Equity Method in Separate Financial Statements
- Amendments to IAS 1 Disclosure Initiative
- Amendments to IFRS 10, IFRS 12 and IAS 28 Investment Entities: Applying the Consolidation Exception
- Annual Improvements 2012-2014 Cycle
- IFRS 5 Non-current Assets Held for Sale and Discontinued Operations
- IFRS 7 Financial Instruments: Disclosures,
- IAS 19 Employee Benefits
- IAS 34 Interim Financial Reporting

The adoption of those standards and interpretations has not resulted in any major changes to the Bank’s accounting policies and has not affected the amounts reported for the current and prior periods.

2.5 (b) Standards, amendments and interpretations to existing standards that are not yet effective and have not been early adopted by the Bank:

The following new standards and amendments have been issued by the International Accounting Standards Board (IASB) but are not yet mandatory for the year ended 31 December 2016:

- IFRS 9, Financial Instruments - Hedge accounting: effective for annual periods commencing 1 January 2018;
- IFRS 15, Revenue from Contracts with Customers: effective for annual periods commencing 1 January 2018;
- IFRS 16, Leases: effective for annual periods commencing 1 January 2019;
- Amendments to IFRS 10 and IAS 28: Sale or Contribution of Assets between an Investor and its Associate or Joint Venture
- Amendments to IAS 12 Income Taxes
- Amendments to IAS 7 Statement of Cash Flows

IFRS 9 Financial Instruments

In July 2014, the IASB issued the final version of IFRS 9 Financial Instruments that replaces IAS 39 Financial Instruments: Recognition and Measurement and all previous versions of IFRS 9. IFRS 9 brings together all three aspects of the accounting for financial instruments project: classification and measurement, impairment and hedge accounting. IFRS 9 is effective for annual periods beginning on or after 1 January 2018, with early application permitted. Except for hedge accounting, retrospective application is required but providing comparative information is not compulsory. For hedge accounting, the requirements are generally applied prospectively, with some limited exceptions.

The application of IFRS 9 may have significant impact on amounts reported in the financial statements and will result in more extensive disclosures in the financial statements. The Bank plans to adopt the new standard on the required effective date. However, the Bank is currently in the process of evaluating and implementing the required changes in its systems, policies and processes to comply with IFRS 9 and regulatory requirements, and hence it is not practical to disclose a reliable quantitative impact until the implementation programme is further advanced.



(a) Classification and measurement

The Bank does not expect a significant impact on its balance sheet or equity on applying the classification and measurement requirements of IFRS 9. It expects to continue measuring at fair value all financial assets currently held at fair value. Debt instruments currently classified as available-for-sale (AFS) financial assets would appear to satisfy the conditions for classification as at fair value through other comprehensive income (FVOCI) and there will be no material change to the accounting for these assets. Equity instruments currently classified as AFS for which a FVOCI election is available. Debt instruments currently classified as held-to-maturity and measured at amortised cost which appear to meet the conditions for classification at amortised cost under IFRS 9.

The equity shares in non-listed companies are intended to be held for the foreseeable future. The Bank expects to apply the option to present fair value changes in OCI, and, therefore, believes the application of IFRS 9 would not have a significant impact.

Loans as well as trade receivables are held to collect contractual cash flows and are expected to give rise to cash flows representing solely payments of principal and interest. Thus, the Bank expects that these will continue to be measured at amortised cost under IFRS 9.

There will be no material impact on the Bank accounting for financial liabilities, as the new requirements only affect the accounting for financial liabilities that are designated at fair value through profit or loss and the Bank does not have any such liabilities.

(b) Impairment

The Bank completed initial impact assessment and overall, the Bank expect no significant impact on its balance sheet and equity except for the effect of applying the impairment requirements of IFRS 9. While the Bank has not yet undertaken a detailed assessment of how its impairment provisions would be affected by the new model, it may result in an earlier recognition of credit losses and provisions would be more volatile.

(c) Hedge accounting

The Bank believes that all existing hedge relationships that are currently designated in effective hedging relationships will still qualify for hedge accounting under IFRS 9. As IFRS 9 does not change the general principles of how an entity accounts for effective hedges, the Bank does not expect a significant impact as a result of applying IFRS 9. The Bank will assess possible changes related to the accounting for the time value of options, forward points or the currency basis spread in more detail in the future.

IFRS 15 Revenue from Contracts with Customers

IFRS 15 was issued in May 2014 and establishes a new five-step model that will apply to revenue arising from contracts with customers. Under IFRS 15 revenue is recognised at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The principles in IFRS 15 provide a more structured approach to measuring and recognising revenue. The new revenue standard is applicable to all entities and will supersede all current revenue recognition requirements under IFRS. Either a full or modified retrospective application is required for annual periods beginning on or after 1 January 2018 with early adoption permitted. The Bank is currently assessing the impact of IFRS 15 and plan to adopt the new standard on the required effective date. The Bank is considering the clarifications issued by the IASB in an exposure draft in July 2015 and will monitor any further developments.

IFRS 16 Leases

The IASB issued IFRS 16 Leases (IFRS 16), which requires lessees to recognise assets and liabilities for most leases. For lessors, there is little change to the existing accounting in IAS 17 Leases. The Bank will perform a detailed assessment in the future to determine the extent. The new standard will be effective for annual periods beginning on or after 1 January 2019. Early application is permitted, provided the new revenue standard, IFRS 15 Revenue from Contracts with Customers, has been applied, or is applied at the same date as IFRS 16.



Other IASB Standards and Interpretations that have been issued but are not yet mandatory, and have not been early adopted by the Bank, are not expected to have a material impact on the Bank's financial statements.

3 Significant accounting policies

3.1 Foreign currency translations

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the statement of comprehensive income. Translation differences on non-monetary items, such as equities held at fair value through profit or loss, are reported as part of the fair value gain or loss. Translation differences on non-monetary items, other than those held at cost, such as equities classified as available-for-sale financial assets, are included in the investment revaluation reserve in equity.

3.2 Financial assets and liabilities

3.2.1 Classification

The Bank classifies its financial assets in the following categories: at fair value through profit or loss, loans and receivables, held to maturity and available-for-sale. The classification depends on the purpose for which the financial assets were acquired. Management determines the classification of its financial assets at initial recognition.

(a) Financial assets at fair value through profit or loss

Financial assets and financial liabilities classified in this category are those that have been designated by management upon initial recognition. Management may only designate an instrument at fair value through profit or loss upon initial recognition when the following criteria are met, and designation is determined on an instrument-by-instrument basis:

- i) The designation eliminates or significantly reduces the inconsistent treatment that would otherwise arise from measuring the assets or liabilities or recognising gains or losses on them on a different basis.
- ii) The assets and liabilities are part of a group of financial assets, financial liabilities or both, which are managed and their performance evaluated on a fair value basis, in accordance with a documented risk management or investment strategy.
- iii) The financial instrument contains one or more embedded derivatives, which significantly modify the cash flows that would otherwise be required by the contract.

Financial assets and financial liabilities at fair value through profit or loss are recorded in the statement of financial position at fair value. Changes in fair value are recorded in other operating income. Interest earned or incurred is accrued in interest income or interest expense, respectively, using the Effective Interest Rate ("EIR"), while dividend income is recorded in other operating income when the right to the payment has been established.

(b) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market.

When the Bank is the lessor in a lease agreement that transfers substantially all of the risks and rewards incidental to ownership of an asset to the lessee, the arrangement is presented within loans and advances.

Loans and receivables are initially recognised at fair value – which is the cash consideration to originate or purchase the loan including any transaction costs – and measured subsequently at amortised cost using the effective interest rate method. Interest on loans is included in the statement of comprehensive income and is reported as 'interest income'. In the case of an impairment, the impairment loss is reported as a deduction from the carrying value of the loan and recognised in the statement of comprehensive income as 'Impairment for credit losses'.



(c) Held to maturity

Held to maturity financial assets are non-derivative assets with fixed or determinable payments and fixed maturity that the Group has the positive intent and ability to hold to maturity and which are not designated at fair value through profit or loss or available-for-sale.

These are initially recognised at fair value including direct and incremental transaction costs and measured subsequently at amortised cost, using the effective interest method.

Interest on held to maturity investments is included in the statement of comprehensive income and reported as 'interest income'. In the case of impairment, the impairment loss is been reported as a deduction from the carrying value of the investment and recognised in the statement of comprehensive income as 'impairment for investments'. Held to maturity investments are corporate bonds and treasury bills.

(d) Available-for-sale financial assets

Available-for-sale investments include equity and debt securities. Equity investments classified as available-for-sale are those which are neither classified as held for trading nor designated at fair value through profit or loss. Debt securities in this category are intended to be held for an indefinite period of time and may be sold in response to needs for liquidity or in response to changes in the market conditions

The Bank has not designated any loans or receivables as available-for-sale.

After initial measurement, available-for-sale financial investments are subsequently measured at fair value.

Unrealised gains and losses are recognised directly in equity (other comprehensive income) for the change in fair value of investments available-for-sale. When the investment is disposed of, the cumulative gain or loss previously recognised in equity is recognised in the profit or loss in other operating income. Interest earned whilst holding available-for-sale financial investments is reported as interest income using the EIR. Dividends earned whilst holding available-for-sale financial investments are recognised in the profit or loss as other operating income when the right of the payment has been established. The losses arising from impairment of such investments are recognised in the profit or loss in impairment for investments and removed from the change in fair value of investments available-for-sale.

3.2.2 Derivative financial instruments and hedging activities

Derivatives are initially recognised at fair value on the date a derivative contract is entered into and are subsequently remeasured at their fair value. The method of recognising the resulting gain or loss depends on whether the derivative is designated as a hedging instrument, and if so, the nature of the item being hedged. The Bank designates certain derivatives as either:

- (i) hedges of the fair value of recognised assets or liabilities or a firm commitment (fair value hedge);
- (ii) hedges of a particular risk associated with a recognised asset or liability or a highly probable forecast transaction (cash flow hedge); or
- (iii) hedges of a net investment in a foreign operation (net investment hedge).

The Bank makes use of derivative instruments to manage exposures to interest rate, foreign currency and credit risks, including exposures arising from highly probable forecast transactions and firm commitments. In order to manage particular risks, the Bank applies hedge accounting for transactions which meet specified criteria. Certain derivative instruments do not qualify for hedge accounting. Changes in the fair value of any such derivative instruments are recognised immediately in the statement of comprehensive income within 'Other income'.



At inception of the hedge relationship, the Bank formally documents the relationship between the hedged item and the hedging instrument, including the nature of the risk, the risk management objective and strategy for undertaking the hedge and the method that will be used to assess the effectiveness of the hedging relationship at inception and ongoing basis.

At each hedge effectiveness assessment date, a hedge relationship must be expected to be highly effective on a prospective basis and demonstrate that it was effective (retrospective effectiveness) for the designated period in order to qualify for hedge accounting. A formal assessment is undertaken by comparing the hedging instrument's effectiveness in offsetting the changes in fair value or cash flows attributable to the hedged risk in the hedged item, both at inception and at each quarter end on an ongoing basis. A hedge is expected to be highly effective if the changes in fair value or cash flows attributable to the hedged risk during the period for which the hedge is designated were offset by the hedging instrument in a range of 80% to 125% and were expected to achieve such offset in future periods. Hedge ineffectiveness is recognised in the profit or loss in 'other income'. For situations where the hedged item is a forecast transaction, the Bank also assesses whether the transaction is highly probable and an exposure to variations in cash flows that could ultimately affect the profit or loss.

(i) Fair value hedges

For designated and qualifying fair value hedges, the cumulative change in the fair value of a hedging derivative is recognised in the profit or loss in other operating income. Meanwhile, the cumulative change in the fair value of the hedged item attributable to the risk hedged is recorded as part of the carrying value of the hedged item in the statement of financial position and is also recognised in the profit or loss in other income. If the hedging instrument expires or is sold, terminated or exercised, or where the hedge no longer meets the criteria for hedge accounting, the hedge relationship is discontinued prospectively. For hedged items recorded at amortised cost, the difference between the carrying value of the hedged item on termination and the face value is amortised over the remaining term of the original hedge using the recalculated EIR method. If the hedged item is derecognised, the unamortised fair value adjustment is recognised immediately in the profit or loss.

(ii) Cash flow hedges

For designated and qualifying cash flow hedges, the effective portion of the cumulative gain or loss on the hedging instrument is initially recognised directly in equity in the Cash flow hedge reserve. The ineffective portion of the gain or loss on the hedging instrument is recognised immediately in other income in the profit or loss.

When the hedged cash flow affects the profit or loss, the gain or loss on the hedging instrument is recorded in the corresponding income or expense line of the profit or loss. When the forecast transaction subsequently results in the recognition of a non-financial asset or a non-financial liability, the gains and losses previously recognised in the other comprehensive income are removed from the reserve and included in the initial cost of the asset or liability.

When a hedging instrument expires, or is sold, terminated, exercised, or when a hedge no longer meets the criteria for hedge accounting, any cumulative gain or loss that has been recognised in other comprehensive income at that time remains in other comprehensive income and is recognised when the hedged forecast transaction is ultimately recognised in the profit or loss. When a forecast transaction is no longer expected to occur, the cumulative gain or loss that was reported in other comprehensive income is immediately transferred to the profit or loss.

3.2.3 Recognition

The Bank initially recognises loans and advances, deposits, debt securities issued and subordinated liabilities on the date that they are originated. All other financial assets and liabilities are initially recognised on the trade date at which the Bank becomes a party to the contractual provisions of the instrument.



3.2.4 Derecognition

(i) Financial assets

A financial asset (or, where applicable a part of a financial asset or part of a group of similar financial assets) is derecognised when:

- The rights to receive cash flows from the asset have expired
- The Bank has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either:
 - The Bank has transferred substantially all the risks and rewards of the asset; or
 - The Bank has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset

When the Bank has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, and has neither transferred nor retained substantially all of the risks and rewards of the asset nor transferred control of the asset, the asset is recognised to the extent of the Bank's continuing involvement in the asset. In that case, the Bank also recognises an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Bank has retained. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Bank could be required to repay.

(ii) Financial liabilities

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability. The difference between the carrying value of the original financial liability and the consideration paid is recognised in profit or loss.

3.2.5 Offsetting

Financial assets and financial liabilities are only offset and the net amount reported in the statement of financial position when there is a legally enforceable right to set off the recognised amounts and the Bank intends to either settle on a net basis or to realise the asset and settle the liability simultaneously. Income and expenses are presented on a net basis only when permitted by the accounting standards or for gains and losses arising from a Bank of similar transactions.

3.2.6 Amortised cost measurement

The amortised cost of a financial asset or liability is the amount at which the financial asset or liability is measured at initial recognition, minus principal repayments, plus or minus the cumulative amortisation using the EIR of any difference between the initial amount recognised and the maturity amount, minus any reduction for impairment.

3.2.7 Fair value measurement

A number of the Bank's accounting policies and disclosures require the determination of fair value, for both financial and non-financial assets and liabilities. Fair values have been determined for measurement and/or disclosure purposes based on a number of accounting policies and methods. Where applicable, information about the assumptions made in determining fair values is disclosed in the notes specific to that asset or liability. Details are set out in note 34.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability



The principal or the most advantageous market must be accessible to the Bank.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Bank uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorised within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 — Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 — Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 — Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

For assets and liabilities that are recognised in the financial statements on a recurring basis, the Bank determines whether transfers have occurred between Levels in the hierarchy by re-assessing categorisation (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

At each reporting date, the Bank analyses the movements in the values of assets and liabilities which are required to be re-measured or re-assessed as per the Bank's accounting policies. For this analysis, the Bank verifies the major inputs applied in the latest valuation by agreeing the information in the Valuation computation to contracts and other relevant documents.

The Bank also compares each the changes in the fair value of each asset and liability with relevant external sources to determine whether the change is reasonable.

For the purpose of fair value disclosures, the Bank has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.

3.2.8 Investment in equity and debt securities

For investments traded in organised financial markets, fair value is determined by reference to Stock Exchange quoted market prices at the close of business on the reporting date.

The fair value of interest-bearing items is estimated based on discounted cash flows using interest rates for items with similar terms and risk characteristics.

For unquoted equity investments fair value is determined by reference to the market value of a similar investment or is based on the expected discounted cash flows.

3.2.9 Fair value measurement of derivatives

The fair value of forward contracts is estimated based on observable market inputs for such contracts as on the reporting date.



The fair value of interest rate swaps is arrived at by discounting estimated future cash flows based on the terms and maturity of each contract and using market interest rates for a similar instrument at the measurement date.

3.3 Identification and measurement of impairment of financial assets

(a) Assets carried at amortised cost

The Bank assesses at each reporting date whether there is objective evidence that a financial asset or a group of financial assets is impaired. A financial asset or a group of financial assets is impaired and an impairment loss is incurred if, and only if, there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a loss event) and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated. Objective evidence that a financial asset or group of assets is impaired includes observable data that comes to the attention about the following loss events as well as considering the guidelines issued by the Central Bank of Oman:

- significant financial difficulty of the issuer or obligor;
- a breach of contract, such as a default or delinquency in interest or principal payments;
- the Bank granting to the borrower, for economic or legal reasons relating to the borrower's financial difficulty, a concession that the lender would not otherwise consider;
- it becoming probable that the borrower will enter bankruptcy or other financial reorganisation;
- the disappearance of an active market for that financial asset because of financial difficulties; or
- observable data indicating that there is a measurable decrease in the estimated future cash flows from a group of financial assets since the initial recognition of those assets, although the decrease cannot yet be identified with the individual financial assets in the group, including adverse changes in the payment status of borrowers in the group, or national or local economic conditions that correlate with defaults on the assets in the group.

The Bank first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, and individually or collectively for financial assets that are not individually significant. If the Bank determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment.

Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognised are not included in a collective assessment of impairment.

If there is objective evidence that an impairment loss on loans and receivables or held-to-maturity investments carried at amortised cost has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account and the amount of the loss is recognised in the statement of comprehensive income. If a loan or held-to-maturity investment has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract.

The calculation of the present value of the estimated future cash flows of a collateralised financial asset reflects the cash flows that may result from foreclosure less costs for obtaining and selling the collateral, whether or not foreclosure is probable.

Future cash flows of financial assets that are collectively evaluated for impairment are estimated on the basis of the contractual cash flows of the assets in the Bank and historical loss experience for assets with credit risk characteristics similar to those in the Bank.



The methodology and assumptions used for estimating future cash flows are reviewed regularly by the Bank to reduce any differences between loss estimates and actual loss experience.

When a loan is uncollectible, it is written off against the related allowance for loan impairment. Such loans are written off after all the necessary procedures have been completed and the amount of the loss has been determined.

If in a subsequent period, the amount of impairment loss decreases and decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed by adjusting the allowance account. The amount of the reversal is recognised in the statement of comprehensive income. Also refer to notes 3.2.1 (b) loans and receivables and 3.2.1 (c) held to maturity investments.

(b) Assets classified as available-for-sale

The Bank assesses at the end of each reporting period whether there is objective evidence that a financial asset or a group of financial assets is impaired. For debt securities, the Bank uses the criteria referred to at (a) above. In the case of equity investments classified as available-for-sale, a significant or prolonged decline in the fair value of the security below its cost is also evidence that the assets are impaired. If any such evidence exists for available-for-sale financial assets, the cumulative loss – measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognised in profit or loss - is removed from equity and recognised in the profit or loss. Impairment losses on equity instruments recognised in the profit or loss are not reversed through profit or loss; increases in their fair value after impairment are recognised in other comprehensive income. If, in a subsequent period, the fair value of a debt instrument classified as available-for-sale increases and the increase can be objectively related to an event occurring after the impairment loss was recognised in profit or loss, the impairment loss is reversed through the profit or loss.

(c) Renegotiated loans

Where possible, the Bank seeks to restructure loans rather than to take possession of collateral. This may involve extending the payment arrangements and the agreement of new loan conditions. Once the terms have been renegotiated, the loan is no longer considered past due. Management continuously reviews renegotiated loans to ensure that all criteria are met and that future payments are likely to occur. The loans continue to be subject to an individual or collective impairment assessment, calculated using the loan's original effective interest rate.

3.4 Cash and cash equivalents

Cash and cash equivalents consist of cash in hand, balances with Bank, treasury bills and money market placements and deposits maturing within three months of the date of acquisition. Cash and cash equivalents are carried at amortised cost in the statement of financial position. Treasury bills and certificates of deposit issued for a term longer than three months are classified as available-for-sale or held-to-maturity at the date of acquisition.

3.5 Due from banks

These are stated at cost, less any amounts written off and provisions for impairment. Due from banks include Nostro balances, placements and loans to banks.

3.6 Property and equipment

Items of property and equipment are measured at cost less accumulated depreciation and impairment loss. Cost includes expenditures that are directly attributable to the acquisition of the asset.

When parts of an item of property and equipment have different useful lives, they are accounted for as separate items (major components) of property and equipment.

Land is not depreciated. Depreciation on other assets is calculated using the straight-line method to allocate their cost to their residual values over their estimated useful lives, as follows:



	Years
Buildings	7 - 25
Furniture and fixtures	3 - 7
Motor vehicles	3 - 5
Computer equipment	4
Core banking system	10

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised within 'Other income' in the statement of comprehensive income.

Repairs and renewals are charged to the statement of comprehensive income when the expense is incurred. Subsequent expenditure is capitalised only when it increases the future economic benefits embodied in the item of property and equipment. All other expenditure is recognised in the statement of comprehensive income as an expense as incurred.

3.7 Collateral pending sale

The Bank occasionally acquires real estate in settlement of certain loans and advances. Real estate is stated at the lower of the net realisable value of the related loans and advances and the current fair value of such assets. Gains or losses on disposal and unrealised losses on revaluation are recognised in the statement of comprehensive income.

3.8 Intangible assets

Goodwill represents the excess of the cost of an acquisition over the fair value of the net identifiable assets acquired at the date of acquisition. Goodwill is tested annually for impairment and carried at cost less accumulated impairment losses.

3.9 Deposits

Deposits from banks and customers, debt securities and subordinated liabilities are the Bank's sources of funding. These are initially measured at fair value plus transaction costs and subsequently measured at their amortised cost using the EIR.

3.10 Income tax

Income tax expense comprises current and deferred tax. Taxation is provided in accordance with Omani fiscal regulations.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the reporting date and any adjustments to tax payable in respect of previous years.

Income tax is recognised in the profit or loss except to the extent that it relates to items recognised directly in equity, in which case it is recognised in equity.

Deferred tax assets/liabilities are calculated using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, using tax rates enacted or substantially enacted at the reporting date.



The carrying amount of deferred income tax assets/liabilities is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax asset to be utilised.

3.11 Fiduciary assets

Assets held in trust or in a fiduciary capacity are not treated as assets of the Bank in the statement of financial position.

3.12 Acceptances

Acceptances are disclosed on the statement of financial position under other assets with corresponding liability disclosed under other liabilities. Therefore, there is no off-balance sheet commitment for acceptances.

3.13 Sale and repurchase agreements

Securities sold subject to repurchase agreements (repos) are reclassified in the financial statements as pledged assets when the transferee has the right by contract or custom to sell or repledge the collateral; the counterparty liability is included in amounts due to other banks, deposits from banks, other deposits or deposits due to customers, as appropriate. Securities purchased under agreements to resell (reverse repos) are recorded as loans and advances to other banks or customers, as appropriate. The difference between sale and repurchase price is treated as interest and accrued over the life of the agreements using the effective interest method. Securities lent to counterparties are also retained in the financial statements.

Securities borrowed are not recognised in the financial statements, unless these are sold to third parties, in which case the purchase and sale are recorded with the gain or loss included in trading income.

3.14 Trade and settlement date accounting

All “regular way” purchases and sales of financial assets are recognised on the trade date, i.e. that date the Bank commits to purchase the assets. Regular way purchase or sales are purchases or sales of financial assets that require delivery of assets within the time frame generally established by regulation or convention in the market place.

3.15 Leases

Finance leases, which transfer to the Bank substantially all the risks and benefits incidental to ownership of the leased item, are capitalised at the inception of the lease at the fair value of the leased asset or, if lower, at the present value of the minimum lease payments. Lease payments are apportioned between the finance charges and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are charged directly against income.

Capitalised leased assets are depreciated over the shorter of the estimated useful life of the asset or the lease term.

Leases where the lessor retains substantially all the risks and benefits of ownership of the asset are classified as operating leases. Operating lease payments are recognised as an expense in the statement of comprehensive income on a straight-line basis over the lease term.

3.16 Employee benefits

End of service benefits are accrued in accordance with the terms of employment of the Bank’s employees at the reporting date, having regard to the requirements of the Oman Labour Law. Employee entitlements to annual leave and leave passage are recognised when they accrue to employees and an accrual is made for the estimated liability arising as a result of services rendered by employees up to the reporting date.

Contributions to a defined contribution retirement plan and occupational hazard insurance for Omani employees in accordance with the Omani Social Insurances Law of 1991 and its subsequent amendments are recognised as an expense in the statement of comprehensive income as incurred.



3.17 Financial guarantees contracts

Financial guarantees are contracts that require the issuer to make specified payments to reimburse the beneficiary for a loss incurred because the debtor fails to make payments when due, in accordance with the terms of the debt. Such guarantees are given to Banks, financial institutions or other entities on behalf of the customers.

Financial guarantees are initially recognised in the financial statements at fair value on the date the guarantee was issued. Subsequent to initial recognition, the Bank's liabilities under such guarantees are measured at the higher of initial measurement, less amortisation calculated to recognise in the statement of comprehensive income the fee income earned on the straight line basis over the life of the guarantee and the best estimate of the expenditure required to settle any financial obligation arising at the reporting date. These estimates are determined based on experience of similar transactions and history of past losses, supplemented by the judgment of management. Any increase in the liability relating to guarantees is taken to the statement of comprehensive income.

3.18 Borrowings

Borrowings are recognised initially at fair value, being their issue proceeds (fair value of consideration received) net of transaction costs incurred. Borrowings are subsequently stated at amortised cost; any difference between proceeds net of transaction costs and the redemption value is recognised in the statement of comprehensive income over the period of the borrowings using the effective interest method.

Fees paid on the establishment of loan facilities are recognised as transaction costs of the loan to the extent that it is probable that some or all of the facility will be drawn down. In this case, the fee is deferred until the draw-down occurs. To the extent there is no evidence that it is probable that some or all of the facility will be drawn down, the fee is capitalised as a pre-payment for liquidity services and amortised over the period of the facility to which it relates.

3.19 Dividend on ordinary shares

Dividends on ordinary shares are recognised as a liability and deducted from equity when they are approved by the shareholders. Interim dividends are deducted from equity when they are paid.

Dividends for the year that are approved after the reporting date are dealt with as an event after the balance sheet date.

3.20 Directors' remuneration

The board of directors' remuneration is accrued within the limits specified by the Capital Market Authority and the requirements of the Commercial Companies Law of the Sultanate of Oman.

3.21 Revenue and expense recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Bank and the revenue can be reliably measured. The following specific recognition criteria must also be met before revenue is recognised.

3.21.1 Interest income and expense

For all financial instruments measured at amortised cost, interest bearing financial assets classified as available-for-sale and financial instruments designated at fair value through profit or loss, interest income or expense is recorded using the effective interest rate (EIR). EIR is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or a shorter period, where appropriate, to the net carrying amount of the financial asset or financial liability. The calculation takes into account all contractual terms of the financial instrument and includes any fees or incremental costs that are directly attributable to the instrument and are an integral part of the EIR, but not future credit losses.



The carrying amount of the financial asset or financial liability is adjusted if the Bank revises its estimates of payments or receipts. The adjusted carrying amount is calculated based on the original EIR and the change in carrying amount is recorded as “interest income” for financial assets and “interest expense” for financial liabilities. However, for a reclassified financial asset for which the Bank subsequently increases its estimates of future cash receipts as a result of increased recoverability of those cash receipts, the effect of that increase is recognised as an adjustment to the EIR from the date of the change in estimate.

Interest income, which is doubtful of recovery is included in loan impairment and excluded from income, until it is received in cash.

3.21.2 Fees and commission income

Fees and commissions are generally recognised on an accrual basis when the service has been provided. Loan commitment fees for loans that are likely to be drawn down are deferred (together with related direct costs) and recognised as an adjustment to the effective interest rate on the loan. Loan syndication fees are recognised as revenue when the syndication has been completed and the Bank retained no part of the loan package for itself or retained a part at the same effective interest rate for the other participants. Commission and fees arising from negotiating, or participating in the negotiation of, a transaction for a third party – such as the arrangement of the acquisition of shares or other securities or the purchase or sale of businesses – are recognised on completion of the underlying transaction. Portfolio and other management advisory and service fees are recognised based on the applicable service contracts, usually on a time-apportionment basis. Asset management fees related to investment funds are recognised rateably over the period the service is provided. The same principle is applied for wealth management, financial planning and custody services that are continuously provided over an extended period of time.

3.21.3 Dividends

Dividend income is recognised in the statement of comprehensive income in ‘Other income’, when the Bank’s right to receive income is established.

3.21.4 Provisions

A provision is recognised if, as a result of past event, the Bank has a present legal or constructive obligation that can be estimated reliably and it is probable that an outflow of economic benefits will be required to settle the obligations. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risk specific to the liability.

3.22 Segment reporting

A segment is a distinguishable component of the Bank that is engaged either in providing products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. The Bank currently operates only in the Sultanate of Oman. The Bank’s primary format for reporting segmental information is business segments, based upon management and internal reporting structure. The Bank’s main business segments are corporate and retail banking. Segmental information pertaining to Islamic Banking Window is also disclosed in note 37.

3.23 Earnings per share

The Bank presents basic and diluted earnings per share (EPS) data for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders by the weighted average number of ordinary shares outstanding during the period. Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares, which comprises convertible notes.



4 Critical accounting judgment and key sources of estimation uncertainty

The preparation of financial statements requires the management to make judgements, estimates and assumptions that affect the application of accounting policies and reported amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgements about carrying values of assets and liabilities that are not readily apparent from other sources. The resulting accounting estimates will, by definition, seldom equal the related actual results. Specific fair value estimates are disclosed in note 34.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods. The Bank's significant accounting estimates were on:

(a) Classification of investments

Management decides on acquisition of an investment whether it should be classified as fair value through profit or loss, available-for-sale or held-to-maturity investments.

Available-for-sale investments

Management follows the guidance set out in International Accounting Standard (IAS) 39 Financial Instruments: Recognition and Measurement on classifying non-derivative financial assets as available-for-sale. This classification requires management's judgement based on its intentions to hold such investments.

Held-to-maturity investments

Management follows the guidance of IAS 39 on classifying non-derivative financial assets with fixed or determinable payments and fixed maturity as held-to-maturity. This classification requires significant judgements. In making this judgement, the Management evaluates its intention and ability to hold such investments to maturity. If the Management fails to keep these investments to maturity other than for the specific circumstances-for example, selling an insignificant amount close to maturity - it will be required to classify the entire class as available-for-sale. The investments would, therefore, be measured at fair value.

(b) Fair value estimation

Fair value is based on quoted market prices at reporting date without any deduction for transaction costs. If a quoted market price is not available, fair value is estimated based on discounted cash flow and other valuation techniques.

Where discounted cash flow techniques are used, estimated future cash flows are based on management's best estimates and the discount rate is a market-related rate for a similar instrument at the reporting date.

(c) Impairment

Impairment losses on loans and advances

The Bank reviews its loan portfolios to assess impairment at least on a quarterly basis. In determining whether an impairment loss should be recorded in the statement of comprehensive income, the Bank makes judgements as to whether there is any observable data indicating an impairment followed by measurable decrease in the estimated future cash flows from a portfolio of loans before the decrease can be identified within that portfolio. This evidence may include observable data indicating that there has been an adverse change in the payment status of borrowers



and or national or local economic conditions that correlate with defaults on assets in the Bank. Management uses estimates based on historical loss experience for assets with credit risk characteristics and objective evidence of impairment similar to those in the portfolio when scheduling its future cash flows. The methodology and assumptions used for estimating both the amount and timing of future cash flows are reviewed periodically to reduce any difference between loss estimates and actual loss experience. For individually significant loans and advances which are impaired, the necessary impairment loss is considered based on the future cash flow estimates. Individually significant loans and advances which are not impaired and all individually insignificant loans and advances are then assessed collectively considering historical experience and observable data on a portfolio basis, in groups of assets with similar risk characteristics to determine whether collective impairment loss to be made. In determining collective impairment loss, the Bank takes into account several factors including credit quality, concentration risk, levels of past due, sector performance, available collateral and macro-economic conditions.

Impairment on due from banks

The Bank reviews its portfolio of due from banks on a quarterly basis to assess impairment. In determining whether an impairment loss should be recorded in the statement of comprehensive income, the Bank makes judgements as to whether there is any observable data indicating an impairment. For individually impaired placements, the Bank considers the necessary impairment loss based on the expected cash flows and borrower's financial position. In addition, the Bank assesses the portfolio on a collective basis and estimates the collective impairment loss if any. The judgements and estimates used for impairment assessment depend on a number of parameters which include the borrower's financial condition, local and international economic conditions and economic outlook

Impairment of goodwill

Determining whether goodwill is impaired requires an estimation of the value in use of the cash-generating units to which goodwill has been allocated. The value in use calculation requires the Bank to estimate the future cash flows expected to arise from the cash-generating unit and a suitable discount rate in order to calculate present value.

Impairment of available-for-sale equity investment

Management determines that available-for-sale equity investments are impaired when there has been a significant or prolonged decline in the fair value below its cost. This determination of what is significant or prolonged requires judgement. In making this judgement, management evaluates among other factors, the normal volatility in equity price. In addition, impairment may be appropriate when there is evidence of deterioration in the financial health of the investee, industry and sector performance, changes in technology and operational and financing cash flows.

(d) Useful life of property and equipment

Depreciation is charged so as to write off the cost of assets over their estimated useful lives. The calculation of useful lives is based on management's assessment of various factors such as the operating cycles, the maintenance programs, and normal wear and tear using its best estimates.

(e) Deferred tax asset

Deferred tax assets are recognised for all unused tax losses to the extent that it is probable that taxable profit will be available against which the losses can be utilised. Significant management judgment is required to determine the amount of deferred tax assets that can be recognised, based upon the likely timing and level of future taxable profits together with future tax planning strategies.



5 Cash and balances with Central Bank of Oman

	2016 RO'000	2015 RO'000
Cash in hand	29,919	31,979
Balances with the Central Bank of Oman	131,961	237,684
Placements with Central Bank of Oman	104,009	170,170
	265,889	439,833

At 31 December 2016, cash and balances with Central Bank of Oman included balances with the Central Bank of Oman amounting to RO 500,000 (2015: RO 500,000) as minimum reserve requirements. These funds are not available for the Bank's daily business.

6 Recovery from a legal case (RO 26.1 million)

In relation to Oman International Bank "OIB" (currently HSBC Oman) case filed against the Bank, Ali Redha and his group companies, the Bank on 25 March 2013 received a cheque of RO 26.1 million from the Primary Court in Muscat. This amount was transferred in September 2011 from Bank Dhofar to the Primary Court under the above mentioned case proceedings. By receiving the amount of RO 26.1 million, the case has been closed in the Bank's favour in 2013.

7 Loans, advances and financing to banks

	2016 RO'000	2015 RO'000
Syndicated loans to other banks	51,590	80,841
Less: impairment allowance (collective)	(409)	(409)
Net syndicated loans to other banks	51,181	80,432
Placements with other banks	271,355	48,090
Current clearing accounts	17,524	9,514
	340,060	138,036

At 31 December 2016, placement with one local bank individually represented 20% or more of the Bank's placements (2015: Nil)

Movement of the impairment allowance as below:

	2016 RO'000	2015 RO'000
Opening balance as on 1 January	409	439
Less: Reversal during the year	-	(30)
Closing balance as on 31 December	409	409



8 Loans, advances and financing to customers

	2016 RO'000	2015 RO'000
Overdrafts	146,303	149,261
Loans	2,431,536	2,299,290
Loans against trust receipts	113,992	111,700
Bills discounted	20,817	6,867
Advance against credit cards	7,746	7,684
Others	75,522	43,207
Islamic Banking Window financing	311,558	209,915
Gross loans, advances and financing	3,107,474	2,827,924
Less: Impairment allowance	(118,882)	(98,618)
Net loans, advances and financing	2,988,592	2,729,306

The movement in the impairment allowance is analysed below:

(a) Allowance for loan impairment

1 January	64,810	56,887
Allowance during the year	19,925	14,335
Released to the statement of comprehensive income during the year	(5,364)	(5,522)
Written off during the year	(129)	(890)
31 December	79,242	64,810

(b) Reserved interest

1 January	33,808	30,717
Reserved during the year	7,004	6,042
Released to the statement of comprehensive income during the year	(824)	(763)
Written off during the year	(348)	(2,188)
31 December	39,640	33,808
Total impairment allowance	118,882	98,618

As a matter of policy, the Bank considers waiver / write-off or settlement only in such cases where the Bank is satisfied that the recovery of the full outstanding liabilities from the borrower is not possible in the normal course of business or out of the securities realisation or through enforcement of the guarantee (wherever available) and that legal action will not yield higher recoveries after considering the time and costs involved.

Proposals for waivers /write off are not formula driven and are decided on case by case basis after weighing all pros and cons. The rationale is invariably documented. In all cases, the Bank aims to recover the maximum value through enforcement of collaterals/guarantees etc.

In 2016, the Bank has written off RO-Nil million (2015: RO 2.42 million) as technical write off.

Interest is reserved by the Bank against loans and advances which are impaired.



Out of the total provisions of RO 118,882,000 (2015: RO 98,618,000) a collective provision was made on portfolio basis amounting to RO 41,700,000 (2015: RO 37,792,000). Collective provision includes RO 3,017,000 -- against financing of Islamic window (2015: RO 2,430,000)

At 31 December 2016, impaired loans and advances on which interest has been reserved amount to RO 83,643,870 (2015: RO 64,932,694) and loans and advances on which interest is not being accrued amount to RO 1,530,972 (2015: RO 973,000).

Loans advances and financing are summarised as follows:

	2016		2015	
	Loans, advances and financing to customers RO'000	Loans, advances and financing to banks RO'000	Loans, advances and financing to customers RO'000	Loans, advances and financing to banks RO'000
Neither past due nor impaired	2,974,950	340,469	2,728,369	138,445
Past due but not impaired	49,189	-	34,624	-
Impaired	83,335	-	64,931	-
Gross loans and advances	3,107,474	340,469	2,827,924	138,445
Less: Impairment allowance	(118,882)	(409)	(98,618)	(409)
Total	2,988,592	340,060	2,729,306	138,036

Loans, advances and financing to customers neither past due nor impaired

The credit quality of the portfolio of loans, advances and financing that were neither past due nor impaired can be assessed by reference to the internal rating system adopted by the Bank.

Loans, advances and financing to customers past due but not impaired

	2016 RO'000	2015 RO'000
Past due up to 30 days	30,164	19,867
Past due 30 - 60 days	10,574	10,996
Past due 60 - 89 days	8,451	3,761
Total	49,189	34,624

Impaired

	2016 RO'000	2015 RO'000
Substandard	6,823	3,069
Doubtful	9,511	5,257
Loss	67,001	56,605
Total	83,335	64,931

Fair value of collaterals

Upon initial recognition of loans, advances and financing, the fair value of collateral is based on valuation techniques commonly used for the corresponding assets. In subsequent periods, the fair value is updated by reference to market price or indexes of similar assets.



Loans, advances and financing renegotiated

Restructuring activities include extended payment arrangements, approved external management plans, modification and deferral of payments. Restructuring policies and practices are based on indicators or criteria which, in the judgment of management, indicate that payment will most likely continue. These policies are kept under continuous review. Restructuring is most commonly applied to term loans, in particular customer finance loans. Renegotiated loans that are classified as standard amounted to RO 53,771,000 at 31 December 2016 (2015: RO 14,369,000).

9 Available-for-sale investments

a) Equity investments			
		Fakir value	
	Cost RO'000	2016 RO'000	2015 RO'000
Quoted on the Muscat Securities Market			
Financial	655	657	725
Industrial	4,631	5,191	6,224
Services	7,343	7,676	7,247
Equity Funds - Quoted - Foreign			
Quoted debt/sukuk	308	269	-
Foreign fixed income & bonds	3,619	3,542	2,637
Local fixed income & bonds	13	32	48
Total quoted investments	16,569	17,367	16,881
Un-quoted equity			
Local securities	3	3	7
Unit funds	1,842	2,305	2,321
Total Un-Quoted Investments	1,845	2,308	2,328
Total available-for-sale investments	18,414	19,675	19,209
b) Quoted sukuk			
Local listed sukuk	10,000	10,198	10,198
Sovereign sukuk	6,363	6,363	6,395
	16,363	16,561	16,593
	34,777	36,236	35,802

At 31 December 2016, the market value of the Sukuk approximates to the carrying value.



10 Held-to-maturity investments

	2016 RO'000	2015 RO'000
Treasury bills	28,865	39,236
Government Development Bonds	179,670	120,155
	208,535	159,391
Local - listed sukuk	10,000	10,000
	218,535	169,391

Government Development Bonds represents Oman Government Bonds having face value of RO 176.56 million at average coupon of 4.09% maturing between 2017 and 2026

Treasury bills represents United States Treasury bills having face value of RO 28.875 million (USD75 million) maturity less than 91 days at average yield of 0.25%.

11 Intangible asset

	2016 RO'000	2015 RO'000
1 January	1,986	2,383
Impaired during the year	(397)	(397)
31 December	1,589	1,986

Intangible asset represents goodwill which resulted from the acquisition of branches of the Commercial Bank of Oman in the year 2001 and merger with Majan International Bank in the year 2003. Goodwill is tested for impairment each year. An assessment has been made to establish projected future cash flows associated with the cash generating unit (CGU) by using discount rate equivalent to cost of funds of the Bank. An impairment change of RO 397,000 (2015: 397,000) was recognised during the year.



12 Property and equipment

	Freehold land R0'000	Buildings R0'000	Furniture and fixtures R0'000	Motor Vehicles R0'000	Computer equipment R0'000	Capital work- in-progress R0'000	Total R0'000
Cost							
1 January 2016	140	1,573	12,659	1,356	20,232	480	36,440
Additions	-	-	1,025	113	1,976	47	3,161
Disposals	-	-	(525)	(145)	(196)	(172)	(1,038)
31 December 2016	140	1,573	13,159	1,324	22,012	355	38,563
Depreciation							
1 January 2016	-	1,114	9,857	1,169	15,505	-	27,645
Charge for the year	-	58	1,280	110	1,959	-	3,407
Disposals	-	-	(476)	(145)	(196)	-	(817)
31 December 2016	-	1,172	10,661	1,134	17,268	-	30,235
Carrying value 31 December 2016	140	401	2,498	190	4,744	355	8,328
31 December 2015	140	459	2,802	187	4,727	480	8,795
Cost							
1 January 2015	140	1,573	13,138	1,341	18,901	357	35,450
Additions	-	-	761	187	1,473	165	2,586
Disposals	-	-	(1,240)	(172)	(142)	(42)	(1,596)
31 December 2015	140	1,573	12,659	1,356	20,232	480	36,440
Depreciation							
1 January 2015	-	1,056	9,729	1,171	13,811	-	25,767
Charge for the year	-	58	1,304	151	1,824	-	3,337
Disposals	-	-	(1,176)	(153)	(130)	-	(1,459)
31 December 2015	-	1,114	9,857	1,169	15,505	-	27,645
Carrying value 31 December 2015	140	459	2,802	187	4,727	480	8,795
31 December 2014	140	517	3,409	170	5,090	357	9,683



13 Other assets

	2016 RO'000	2015 RO'000
Acceptances	76,377	59,713
Interest receivable	9,093	5,842
Prepaid expenses	1,815	1,584
Positive fair value of derivatives (note 33)	616	-
Deferred tax assets (note 27)	62	62
Other receivables	4,851	2,711
	<u>92,814</u>	<u>69,912</u>

14 Due to banks

	2016 RO'000	2015 RO'000
Syndicated Inter bank borrowings	245,630	96,250
Inter bank borrowings	104,001	210,925
Payable on demand	918	1,689
	<u>350,549</u>	<u>308,864</u>

In 2016 the bank raised USD 388 million term loan at LIBOR linked rates for term varying from one to three years (in 2015: USD 250 million term loan at LIBOR linked rate for three years term)

In 2015 the bank raised 3 years USD 250 million term loan at LIBOR linked rates (in 2014 the bank raised 2 years USD 100 million term loan at LIBOR linked rates)

At 31 December 2016, Inter bank borrowings includes Islamic Window's inter bank borrowings with other banks of RO 79,340,000 (2015: RO 52,325,000)

At 31 December 2016, inter bank borrowings with one bank individually represented 20% or more of the Inter bank's borrowings (2015: Nil). The Bank has not had any defaults of principal, interest or other breaches during the year on its borrowed funds.

15 Deposits from customers

	2016 RO'000	2015 RO'000
Current accounts	625,947	715,302
Savings accounts	431,312	435,759
Time deposits	1,487,674	1,227,648
Margin accounts	54,582	21,504
Islamic Banking Window deposits	285,674	192,158
	<u>2,885,189</u>	<u>2,592,371</u>



Current accounts and time deposits include deposits from the Government of the Sultanate of Oman and its entities amounting to RO 1,148,429,000 as at 31 December 2016 (2015: RO 1,097,497,000).

At 31 December 2016, deposits from customers include Islamic Window's current deposits, saving deposits and time deposits of RO 285,674,000 (2015: RO 192,158,000).

16 Other liabilities

	2016 RO'000	2015 RO'000
Acceptances	76,377	59,713
Interest payable	12,274	3,661
Creditors and accruals	30,581	39,951
Income tax provision	7,820	6,688
Negative fair value of derivatives (note 33)	-	130
Employee terminal benefits	1,378	1,279
	<u>128,430</u>	<u>111,422</u>

Employee terminal benefits

The Bank's net liability and the movement in the employee terminal benefits during the year are as follows:

	2016 RO'000	2015 RO'000
1 January	1,279	1,053
Expense recognised in the statement of comprehensive income	303	241
Paid to employees	(204)	(15)
	<u>1,378</u>	<u>1,279</u>

17 Subordinated loans

	2016 RO'000	2015 RO'000
Subordinated loan - US Dollar	28,875	28,875
Subordinated loan - RO	25,000	75,000
	<u>53,875</u>	<u>103,875</u>

During the month of December 2016, the bank has repaid the unsecured subordinated loan amounting to RO 50 million upon maturity.

In September 2014, the Bank availed USD 75 million (RO 28.875 million) unsecured subordinated loan for a tenor of 66 months. This facility carries a fixed rate of interest payable half yearly, with principal being repaid on maturity.

In December 2012, the Bank availed RO 25 million unsecured subordinated loan from the major shareholders for a tenor of 5 years and one month. This facility carries a fixed rate of interest payable half yearly with principle being repaid on maturity.



18 (a) Share capital

The authorised share capital consists of RO 2,200,000,000 ordinary shares of RO 0.100 each (2015: 2,200,000,000 ordinary shares of RO 0.100 each).

At 31 December 2016, the issued and paid up share capital comprise 1,899,201,401 ordinary shares of RO 0.100 each (2015: 1,544,728,546 ordinary shares of RO 0.100 each).

Shareholders

The following shareholders of the Bank own 10% or more of the Bank's share capital:

	2016 No. of shares	%	2015 No. of shares	%
Dhofar International Development and Investment Company SAOG	531,776,387	28.0%	432,523,991	28.0%
Eng. Abdul Hafidh Salim Rajab Al Aujaili and his related Companies	399,532,141	21.0%	321,901,224	20.8%
Civil Service Employees' Pension Fund	197,232,693	10.4%	157,714,879	10.2%
Total	1,128,541,221	59.4%	912,140,094	59.0%
Others	770,660,180	40.6%	632,588,452	41.0%
	<u>1,899,201,401</u>	<u>100%</u>	<u>1,544,728,546</u>	<u>100%</u>

The Bank's Islamic Banking Window, "Maisarah" Islamic Banking Services has an allocated capital of RO 55,000,000 million in respect of Islamic Banking Window from the core paid up capital of the Bank as of 31 December 2016.

On 21 February 2016 Maisarah's paid-up capital was increased from RO 40 million to RO 55 Million from the Banks core capital.

Bank Dhofar SAOG, as part of strengthening its capital base and to fund planned growth in the coming years, in the extraordinary general meeting (EGM) held on 24 December 2014 has resolved to:

1. Raise its Capital by issuing Tier 1 (including Additional Tier 1) type Capital Instruments in 2015 up to OMR 115.50 million (USD 300 million), subject to Central Bank of Oman and other Regulatory Approvals;
2. Increase Bank's regulatory capital by issue of convertible bonds to raise up to OMR 100 Million (USD 259.75 Million) with a coupon to be determined at the time of issue based on market conditions, subject to regulatory approvals
3. Issue senior non-capital debt instruments up to USD 500 million in the next four years, subject to necessary Central Bank of Oman and Regulatory Approvals;

On 27 May 2015, the Bank issued Perpetual Tier 1 Capital Securities (the "Tier 1 Securities"), amounting to USD 300,000,000 (Please refer Note 18 b). The other capital fund raising program have not yet been finalised.

The shareholders of the Bank in the annual general meeting held during March 2016 approved the issuance of 10% bonus shares comprising 154,472,855 shares of par value RO 0.100 each (2015: 201,486,332 shares of par value RO 0.100 each) and 15% (2015 - 5%) as cash dividend of the paid share capital of the Bank amounting to RO 23,171,000 for the year ended 31 December 2015. (2015 - RO 6,716,000 for the year ended 31 December 2014).



18 (b) Perpetual Tier 1 Capital Securities

On 27 May 2015, the Bank issued Perpetual Tier 1 Capital Securities (the “Tier 1 Securities”), amounting to USD 300,000,000.

The Tier 1 Securities constitute direct, unconditional, subordinated and unsecured obligations of the Bank and are classified as equity in accordance with IAS 32: Financial Instruments – Classification. The Tier 1 Securities do not have a fixed or final maturity date. They are redeemable by the Bank at its discretion on 27 May 2020 (the “First Call Date”) or on any interest payment date thereafter subject to the prior consent of the regulatory authority.

The Tier 1 Securities bear interest on their nominal amount from the issue date to the First Call Date at a fixed annual rate of 6.85%. Thereafter the interest rate will be reset at five year intervals. Interest will be payable semi-annually in arrears and treated as deduction from equity.

The Bank at its sole discretion may elect not to distribute interest and this is not considered an event of default. If the Bank does not pay interest on the Tier 1 Securities, on a scheduled interest payment date (for whatever reason), then the Bank must not make any other distribution or payment on or with respect to its ordinary shares or any of its Other Common Equity Tier 1 Instruments or securities, ranking junior to or pari passu with the Tier 1 Securities unless and until it has paid one interest payment in full on the Tier 1 Securities. The Tier 1 Securities also allow the Bank to write-down (in whole or in part) any amounts due to the holders of the Securities in certain circumstances.

19 Share premium

In 2016, the Bank issued 200,000,000 shares by way of rights issue at a premium of RO. 0.098 resulting in an increase in share premium by RO 19,600,000.

In the year 2008, the Bank issued 176,921,306 shares by way of rights issue at a premium of RO 0.300 resulting in an increase in share premium by RO 53,076,392.

On 19 March 2013, the Shareholders of the Bank in the annual general meeting approved the issuance of 15% bonus shares amounting to RO 13,311,409 (133,114,993 shares of par value RO 0.100 each) from the share premium account.

20 Reserves

(a) Legal reserve

	2016 RO'000	2015 RO'000
1 January	40,214	35,537
Appropriation for the year	4,762	4,677
Increase in legal reserve	200	-
31 December	45,176	40,214

In the year 2016 the Bank has received RO 400 thousand towards share issue expenses and the Bank has incurred RO 200 thousand for the same. Accordingly, excess of receipts over expenses amounting to RO 200 thousand towards share issue expenses was transferred to legal reserve.

In accordance with Article 106 of the Commercial Companies Law of 1974, annual appropriations of 10% of profit are made to the legal reserve until the accumulated balance of the reserve is equal to one-third of the Bank's paid up share capital. This reserve is not available for distribution.



b) Subordinated loans reserves

	2016 RO'000	2015 RO'000
1 January	62,025	41,250
Appropriation for the year:		
Subordinated loan reserve	19,525	20,775
Transfer to retained earnings	(50,000)	-
31 December	31,550	62,025

Consistent with the Bank for International Settlement (“BIS”) Guidelines on capital adequacy, the Bank transfers an amount equivalent to 20% of the value of the subordinated loan each year to the subordinated loan reserve until the maturity of the loan. The amount of the reserve will be transferred to retained earnings through the statement of changes in equity upon settlement of the subordinated loan.

c) Investment revaluation reserve

The movements in the investments revaluation reserve is analysed below:

	2016 RO'000	2015 RO'000
1 January	327	(46)
Increase / (Decrease) in fair value	5	(2,238)
Net transfer to statement of comprehensive income on sale of available-for-sale investments	(466)	(131)
Impairment of available-for-sale investment	1,593	2,742
31 December	1,459	327

d) Special reserve

During 2013, the Bank recognised in its statement of comprehensive income, recovery from a legal case of RO 26.1 million, out of which, the Bank allocated RO 18.49 million (equivalent amount that was used from share premium account for issuance of bonus shares, and which was approved by the Shareholders in the annual general meeting held on 28 March 2012) to a special reserve to strengthen capital. Prior approval of CBO is required for any distribution from this ‘special reserve account’.

21 Retained earnings

Retained earnings represent the undistributed profits generated by the Bank since incorporation.

22 Net assets per share

Net assets per share are calculated by dividing net assets attributable to equity holders of the Bank at the year-end by the number of shares outstanding at 31 December as follows:

	2016 RO'000	2015 RO'000
Net assets (RO)	418,500,000	361,029,000
Number of shares outstanding at 31 December (Nos.)	1,899,201,401	1,544,728,546
Net assets per share (RO)	0.220	0.234



23 Net interest income

	2016 RO'000	2015 RO'000
Loans and advances to customers	137,138	115,913
Debt investments	76	337
Money market placements	4,312	1,908
Others	10	15
Total interest income	141,536	118,173
Deposits from customers	(45,405)	(32,680)
Money market deposits	(5,345)	(1,015)
Total interest expense	(50,750)	(33,695)
Net interest income	90,786	84,478

Interest income from debt investments represents interest income from held-to-maturity investments.

Included in interest expenses from customers is interest on subordinated loan against related parties of RO 5,309,000 (2015: RO 5,422,000).

24 Other income

	2016 RO'000	2015 RO'000
Foreign exchange	5,585	1,903
Investment income (see below)	6,475	4,396
Miscellaneous income	2,922	3,430
	14,982	9,729
Investment income		
Dividend income- available-for-sale investments	798	718
Income on sukuk	668	180
Gain on disposal of available-for-sale investments Income on Sukuk	1,083	600
Interest income on Government Development Bonds/Other bonds	3,926	2,898
	6,475	4,396



25 Staff and administrative costs

(a) Staff costs

	2016 RO'000	2015 RO'000
Salaries and allowances	30,108	27,382
Other personnel costs	5,988	4,906
Scheme costs	727	670
Non-Omani employees terminal benefit	303	242
	<u>37,126</u>	<u>33,200</u>

(b) Administrative costs

	2016 RO'000	2015 RO'000
Occupancy costs	3,814	3,632
Operating and administration cost	10,901	9,676
Impairment of goodwill	397	397
Others	1,122	957
	<u>16,234</u>	<u>14,662</u>
	<u>53,360</u>	<u>47,862</u>

At 31 December 2016, the Bank had 1,478 employees (2015: 1,371 employees).

26 Impairment of financial assets

	2016 RO'000	2015 RO'000
Provision for loan impairment (note 7 and 8)	19,925	14,305
Loans written-off	1	1
	<u>19,926</u>	<u>14,306</u>
Recoveries from provision for loan impairment (note 8)	(5,364)	(5,522)
Net impairment charge for financial assets	<u>14,562</u>	<u>8,784</u>



27 Income tax

(a) Income tax expense:

	2016 RO'000	2015 RO'000
Current tax		
Current year	7,525	6,271
Prior years	(718)	-
	<u>6,807</u>	<u>6,271</u>
Deferred tax		
Current year	-	(130)
Prior years	-	(405)
	<u>-</u>	<u>(535)</u>
Tax expense for the year	<u>6,807</u>	<u>5,736</u>

(b) Reconciliation:

The Bank is liable to income tax for the year 2016 in accordance with the income tax laws of the Sultanate of Oman at the rate of 12% on taxable profits in excess of RO 30,000. The following is a reconciliation of income taxes calculated at the applicable tax rate with the income tax expense:

	2016 RO'000	2015 RO'000
	<u>54,429</u>	<u>52,501</u>
Tax liability at the rates mentioned above	6,528	6,297
Tax exempt revenue	(133)	(107)
Interest on Additional Tier 1 securities	-	(475)
Non-deductible expenses	260	151
Deferred tax - prior years	(718)	(130)
Deferred tax not recognised during the current year	<u>870</u>	<u>-</u>
Tax expense for the year	<u>6,807</u>	<u>5,736</u>

(c) Temporary differences which give rise to deferred tax liability are as follows:

Particulars	2015 RO'000	Recognised in income	2016 RO'000
Property, plant and equipment	(223)	-	(223)
Intangible asset	(238)	-	(238)
Provisions (others)	523	-	523
Provision - loan loss	-	-	-
Net deferred tax assets/(liability)	62	-	62

(d) Status of previous year returns:

The tax returns of the Bank for the years 2014 to 2015 have not yet been agreed with the Secretariat General for Taxation at the Ministry of Finance.

Management are of the opinion that additional taxes, if any, related to the open tax years would not be significant to the Bank's financial position as at 31 December 2016.



28 Earnings per share (basic and diluted)

The calculation of basic and diluted earnings per share is based on profit for the year attributable to ordinary shareholders as follows:

	2016 RO'000	2015 RO'000
Profit for the year (RO)	47,622,000	46,765,000
Less : Additional Tier 1 Coupon	(7,912,000)	(3,956,000)
Less : Perpetual Tier 1 issuance cost	-	(755,000)
Profit for the period attributable to equity holders of the bank	39,710,000	42,054,000
After coupon and issuance cost on Tier 1 capital securities	0	-
Weighted average number of shares outstanding during the year	1,760,937,231	1,727,603,898
Earnings per share basic and diluted (RO)	0.023	0.024

Earnings per share (basic and diluted) have been derived by dividing the profit for the year attributable to the shareholders by the weighted average number of shares outstanding. As there are no dilutive potential shares, the diluted earnings per share is identical to the basic earnings per share.

For the purpose of earning per share calculation, the Bank has restated the previous year weighted average number of shares outstanding, to include 10% bonus shares and bonus element in respect of right shares issued during the year. 154,472,855 shares represents the 10% bonus shares issued during the year.



29 Related parties transactions

In the ordinary course of business, the Bank conducts certain transactions with its Directors, shareholders and companies over which they are able to exert significant influence. The aggregate amounts of balances with such related parties are as follows:

	2016 RO'000	2015 RO'000
Loans and advances		
Directors and shareholders holding 10% or more interest in the Bank	52,880	34,559
Other related parties	11,667	11,943
	<u>64,547</u>	<u>46,502</u>
Subordinated loans		
Directors and shareholders holding 10% or more interest in the Bank	21,663	48,663
Other related parties	17,775	40,775
	<u>39,438</u>	<u>89,438</u>
Deposits and other accounts		
Directors and shareholders holding 10% or more interest in the Bank	264,633	257,649
Other related parties	139,414	82,517
	<u>404,047</u>	<u>340,166</u>
Contingent liabilities and commitments		
Directors and shareholders holding 10% or more interest in the Bank	793	142
Other related parties	2,210	1,618
	<u>3,003</u>	<u>1,760</u>
Remuneration paid to Directors		
Chairman		
- remuneration proposed	16	16
- sitting fees paid	10	10
Other Directors		
- remuneration proposed	107	103
- sitting fees paid	67	71
	<u>200</u>	<u>200</u>
Other transactions		
Rental payment to related parties	471	468
Other transactions	84	79
Remuneration and fees proposed to Sharia' Board of Islamic Banking Window	43	32
Key management compensation		
- salaries and other benefits	1,371	1,235

30 Fiduciary assets

At 31 December 2016 and 2015, there were no funds under management with the Bank.



31 Single borrower and senior members

	2016 RO'000	2015 RO'000
(a) Single borrower		
Total direct exposure	164,661	124,960
Number of members	2	2
(b) Senior members		
Total exposure:		
Direct	69,126	50,310
Indirect	3,003	1,760
	72,129	52,070
Number of Members	29	27

32 Contingent liabilities and commitments

(a) Credit related contingent items

Letters of credit, guarantees and other commitments provided by the Bank to the customers are as follows:

	2016 RO'000	2015 RO'000
Letters of credit	125,671	133,358
Guarantees and performance bonds	920,277	710,960
	1,045,948	844,318

At 31 December 2016, letters of credit, guarantees and other commitments amounting to RO 262,163,000 (2015: RO 110,893,000) are counter guaranteed by other banks.

At 31 December 2016, the unutilised limits towards the loans, advances and financing to customers amounts to RO 832,992 thousand (2015: 881,398 thousand).

(b) Capital and investment commitments

	2016 RO'000	2015 RO'000
Contractual commitments for property and equipment	867	933

33 Derivative financial instruments

The Bank uses the following derivative instruments for both hedging and non-hedging purposes:

Currency forwards represent commitments to purchase foreign and domestic currency, including undelivered spot transactions. Currency swaps are commitments to exchange one set of cash flows for another. Swaps result in an economic exchange of currencies. No exchange of principal takes place, except for certain currency swaps. The Bank's credit risk represents the potential cost to replace the swap contracts if counterparties fail to perform their obligation. This risk is monitored on an ongoing basis with reference to the current fair value, a proportion of the notional amount of the contracts and the liquidity of the market. To control the level of credit risk taken, the Bank assesses counterparties using the same techniques as for its lending activities.



The notional amounts of certain types of financial instruments provide a basis for comparison with instruments recognised on the statement of financial position but do not necessarily indicate the amounts of future cash flows involved or the current fair value of the instruments and, therefore, do not indicate the Bank's exposure to credit or price risks. The derivative instruments become favourable (assets) or unfavourable (liabilities) as a result of fluctuations in market interest rates or foreign exchange rates relative to their terms. The aggregate contractual or notional amount of derivative financial instruments on hand, the extent to which instruments are favourable or unfavourable, and thus the aggregate fair values of derivative financial assets and liabilities shown within other assets and other liabilities, can fluctuate significantly from time to time. The fair values of derivative instruments held are set out below:

At 31 December 2016		Fair value increase / decrease	
	Contract/notional amount RO'000	Assets RO'000	Liabilities RO'000
Derivatives:			
Currency forward - purchase contracts	493,998	175	-
Currency forward - sales contracts	490,450	-	791
Forward rate agreements	9,625	-	2
Interest rate swaps	15,400	167	154
Currency options - bought	4,474	215	-
Currency options - sold	4,474	-	215
At 31 December 2015			
Foreign exchange derivatives			
Currency forward - purchase contracts	316,370	165	-
Currency forward - sales contracts	314,799	-	295

The following table indicates the year in which the cash flows associated with derivatives that are expected to impact statement of comprehensive income.

	Assets		Liabilities	
	2016 RO'000	2015 RO'000	2016 RO'000	2015 RO'000
Expected cash flow less than 6 months	-	-	616	130



34 Fair value information

Based on the valuation methodology outlined below, the fair values of all financial instruments at 31 December 2016 are considered by the Management not to be materially different to their book values.

Estimation of fair values

The following summarises the major methods and assumptions used in estimating the fair values of assets and liabilities:

Loans and advances

Fair value is calculated based on discounted expected future principal and interest cash flows. Loan repayments are assumed to occur at contractual repayment dates, where applicable. For loans that do not have fixed repayment dates or that are subject to prepayment risk, repayments are estimated based on experience in previous periods when interest rates were at levels similar to current levels, adjusted for any differences in interest rate outlook. Expected future cash flows are estimated considering credit risk and any indication of impairment. Expected future cash flows for homogeneous categories of loans are estimated on a portfolio basis and discounted at current rates offered for similar loans to new borrowers with similar credit profiles. The estimated fair values of loans reflect changes in credit status since the loans were made and changes in interest rates in the case of fixed rate loans.

Investments

Fair value is based on quoted market prices at the reporting date without any deduction for transaction costs. If a quoted market price is not available, fair value is estimated based on discounted cash flow and other valuation techniques.

Where discounted cash flow techniques are used, estimated future cash flows are based on management's best estimates and the discount rate is a market-related rate for a similar instrument at the reporting date.

Current account balances due to and due from banks

The carrying amount of current account balances due to and from banks was considered to be a reasonable estimate of fair value due to their short term nature.

Bank and customer deposits

For demand deposits and deposits with no defined maturities, fair value is taken to be the amount payable on demand at the reporting date. The estimated fair value of fixed-maturity deposits, including certificates of deposit, is based on discounted cash flows using rates currently offered for deposits of similar remaining maturities. The value of long-term relationships with depositors is not taken into account in estimating fair values.

Other financial instruments

No fair value adjustment is made with respect to credit-related off-balance sheet financial instruments, which include commitments to extend credit, standby letters of credit and guarantees, as the related future income streams materially reflect contractual fees and commissions actually charged at the reporting date for agreements of similar credit standing and maturity.

Foreign exchange contracts are valued based on market prices. The market value adjustments in respect of foreign exchange contracts are included in other assets and other liabilities.

Fair value versus carrying amounts

The fair value of the financial assets and liabilities approximates their carrying value as stated in the statement of financial position.



Fair value measurements recognised in the statement of financial position

The following table provides an analysis of financial instruments that are measured subsequent to initial recognition at fair value, grouped into levels 1 to 3 based on the degree to which the fair value is observable:

- Level 1 fair value measurements are those derived from quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2 fair value measurements are those derived from inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices); and
- Level 3 fair value measurements are those derived from valuation techniques that include inputs for the asset or liability that are not based on observable market data (unobservable inputs).

At 31 December 2016	Level 1 RO'000	Level 2 RO'000	Level 3 RO'000	Cost RO'000	Total RO'000
Available-for-sale investments				-	
Equity instruments	17,367	-	2,308	-	19,675
Sukuk	<u>6,363</u>	<u>10,198</u>	<u>-</u>	<u>-</u>	<u>16,561</u>
At 31 December 2015					
Available-for-sale investments					
Equity instruments	16,882	-	2,327	-	19,209
Sukuk	<u>6,395</u>	<u>10,198</u>	<u>-</u>	<u>-</u>	<u>16,593</u>

Valuation techniques include net present value and discounted cash flow models, comparison with similar instruments for which market observable prices exist and other valuation models. Assumptions and inputs used in valuation techniques include risk-free and benchmark interest rates, credit spreads and other premia used in estimating discount rates, bond and equity prices, foreign currency exchange rates, equity and equity index process and expected price volatilities and correlations.

Observable prices or model inputs are usually available in the market for listed debt and equity securities, exchange-traded derivatives and simple over-the-counter derivatives such as interest rate swaps. Availability of observable market prices and model inputs reduces the need for management judgment and estimation and also reduces the uncertainty associated with determining fair values. Availability of observable market prices and inputs varies depending on the products and markets and is prone to changes based on specific events and general conditions in the financial markets.

Transfer between level 1 and level 2

There were no transfers between level 1, level 2 and level 3 of the fair value hierarchy of available-for-sale investments during the year.



35 Financial risk management

The important types of financial risks to which the Bank is exposed are credit risk, liquidity risk and market risk. The risk management division of the Bank is an independent and dedicated unit reporting directly to the Risk Management Committee (“RMC”) of the Board. The division’s primary responsibility is to assess, monitor and recommend strategies for control of credit, market and operational risk. The absence of any direct or indirect reporting lines and permanent membership in all the Bank’s committees are among the factors which reflect the independence of the Risk Management Divisions working and the key role it plays within the Bank.

The risk management framework is pivoted on a host of committees involving the executive management and the Board of Directors (“the Board”) for approval and reporting purposes. The Board has the overall authority for approval of strategies and policies, which it exercises through its various sub-committees. The Risk Management Committee of the Board is responsible for reviewing and recommending to the full Board for approval all risk policies and procedures. RMC also reviews the risk profile of the Bank as presented to it by the RMD and appraises the full Board in its periodic meetings.

Credit risk

The most important risk to which the Bank is exposed, is credit risk. To manage the level of credit risk, the Bank deals with counter-parties of good credit.

Board Credit Committee is the final credit approving authority of the Bank which is mainly responsible for approving all credit proposals beyond the authority level of the management and also for reviewing and approving credit policies. This committee is also the final authority for approving investments beyond the authority of the management. The Management Credit Committee (“MCC”) is the management decision making body which is empowered to consider all credit related issues upto certain limits.

Credit risk is managed by the RMD through a system of independent risk assessment in credit proposals beyond a threshold limit of RO 100,000 before they are considered by the appropriate approving authorities. The Bank has in place a risk grading system for analysing the risk associated with credit. This facilitates the approving authorities in making their credit decision. In addition, RMD assists/ reviews grading of obligors, conducts regular macro analysis of the credit portfolio, and monitors credit concentration limits. Maximum counterparty/group exposures are limited to 15% of the Bank’s capital base as stipulated by CBO and where a higher limit is required for projects of national importance prior CBO approval is obtained. Individual country limits using external leading rating agencies have also been set up to ensure portfolio diversification in terms of sovereign risk ratings and geographical exposure. These limits are approved by the Board. Retail lending is strictly in accordance with the CBO guidelines. The analysis of credit is given below:



Geographical concentrations

	Assets			Liabilities		
	Gross loans advances and financing to banks RO'000	Gross Loans Advances and financing to customers RO'000	Investment securities RO'000	Deposits from customers RO'000	Due to banks RO'000	Contingent liabilities RO'000
31 December 2016						
Sultanate of Oman	142,890	3,101,807	222,095	2,882,711	249,026	932,027
Other GCC countries	92,600	5,667	-	2,252	89,973	32,128
Europe and North America	60,011	-	32,676	5	-	45,695
Africa and Asia	44,968	-	-	221	11,550	36,098
	<u>340,469</u>	<u>3,107,474</u>	<u>254,771</u>	<u>2,885,189</u>	<u>350,549</u>	<u>1,045,948</u>
31 December 2015						
Sultanate of Oman	43,270	2,819,983	185,944	2,589,322	63,017	708,184
Other GCC countries	26,577	7,941	-	2,276	197,722	39,897
Europe and North America	27,718	-	19,249	5	21,175	47,280
Sultanate of Oman	40,880	-	-	768	26,950	48,957
	<u>138,445</u>	<u>2,827,924</u>	<u>205,193</u>	<u>2,592,371</u>	<u>308,864</u>	<u>844,318</u>

(a) Customer concentrations

	Assets			Liabilities		
	Gross loans advances and financing to banks RO'000	Gross Loans Advances and financing to customers RO'000	Investment securities RO'000	Deposits from customers RO'000	Due to banks RO'000	Contingent liabilities RO'000
31 December 2016						
Personal	-	1,393,700	-	601,045	-	195
Corporate	340,469	1,593,796	58,738	1,135,715	350,549	1,039,701
Government	-	119,978	196,033	1,148,429	-	6,052
	<u>340,469</u>	<u>3,107,474</u>	<u>254,771</u>	<u>2,885,189</u>	<u>350,549</u>	<u>1,045,948</u>
31 December 2015						
Personal	-	1,362,625	-	604,342	-	445
Corporate	138,445	1,383,776	48,656	890,532	308,864	823,906
Government	-	81,523	156,537	1,097,497	-	19,967
	<u>138,445</u>	<u>2,827,924</u>	<u>205,193</u>	<u>2,592,371</u>	<u>308,864</u>	<u>844,318</u>



(b) Economic sector concentrations

	Assets	Liabilities	
	Gross loans, advances and financing to customers banks RO'000	Deposits from customers RO'000	Contingent Liabilities RO'000
31 December 2016			
Personal	1,393,700	601,045	195
International trade	128,205	43,645	38,312
Construction	564,320	140,291	487,567
Manufacturing	233,535	38,603	64,075
Wholesale and retail trade	38,513	8,841	28,607
Communication and utilities	45,487	2,025	87,453
Financial services	180,735	82,480	234,532
Government	119,978	1,148,429	6,052
Other services	169,095	153,137	73,795
Others	233,906	666,693	25,360
	<u>3,107,474</u>	<u>2,885,189</u>	<u>1,045,948</u>
31 December 2015			
Personal	1,362,625	604,342	445
International trade	111,978	55,307	51,392
Construction	453,547	160,658	506,845
Manufacturing	221,150	43,450	46,780
Wholesale and retail trade	30,861	8,791	33,622
Communication and utilities	77,710	44,536	5,099
Financial services	137,453	77,022	70,294
Government	81,523	1,097,497	19,967
Other services	149,593	123,336	80,751
Others	201,484	377,432	29,123
	<u>2,827,924</u>	<u>2,592,371</u>	<u>844,318</u>



(c) Gross credit exposure

	Total gross exposure		Monthly average gross exposure	
	2016 RO'000	2015 RO'000	2016 RO'000	2015 RO'000
Overdrafts	146,303	149,261	154,004	138,275
Loans	2,431,536	2,299,290	2,360,079	2,170,684
Loans against trust receipts	113,992	111,700	115,204	94,955
Bills discounted	20,817	6,867	10,312	3,671
Advance against credit cards	7,746	7,684	7,724	7,623
Advance against receivable	75,522	43,207	61,563	35,434
Islamic Banking Window financing	311,558	209,915	264,214	171,713
Total	3,107,474	2,827,924	2,973,100	2,622,355

(d) Geographical distribution of exposures:

	Sultanate of Oman RO'000	Other countries RO'000	Total RO'000
31 December 2016			
Overdrafts	146,303	-	146,303
Loans	2,426,306	5,230	2,431,536
Loans against trust receipts	113,992	-	113,992
Bills discounted	20,380	437	20,817
Advance against credit cards	7,746	-	7,746
Others	75,522	-	75,522
Islamic Banking Window financing	311,558	-	311,558
	3,101,807	5,667	3,107,474
31 December 2015			
Overdrafts	149,261	-	149,261
Loans	2,294,169	5,121	2,299,290
Loans against trust receipts	111,670	30	111,700
Bills discounted	4,077	2,790	6,867
Advance against credit cards	7,684	-	7,684
Others	43,207	-	43,207
Islamic Banking Window financing	209,915	-	209,915
	2,819,983	7,941	2,827,924



(e) Industry type distribution of exposures by major types of credit exposures:

	Overdrafts RO'000	Loans RO'000	Bills discounted RO'000	Others RO'000	Total RO'000	Off balance sheet exposure RO'000
31 December 2016						
Import trade	12,214	92,741	-	15,258	120,213	29,792
Export trade	749	6,962	-	281	7,992	8,520
Wholesale/retail trade	10,243	25,179		3,091	38,513	28,607
Mining and quarrying	4,721	14,430	838	617	20,606	816
Construction	63,473	374,044	3,459	123,344	564,320	487,567
Manufacturing	13,358	171,658	7,356	41,163	233,535	64,075
Electricity, gas and water	207	29,955	-	5	30,167	80,532
Transport and Communication	831	14,489	-	-	15,320	6,921
Financial institutions	1,021	171,024	8,690	-	180,735	234,532
Services	20,854	147,119	-	1,122	169,095	73,795
Personal loans	3,223	1,382,937	-	7,540	1,393,700	195
Agriculture and allied Activities	3,927	8,496	37	1,735	14,195	2,052
Government	-	119,977	-	1	119,978	6,052
Non-resident lending	-	5,230	437	-	5,667	-
Others	11,482	178,853	-	3,103	193,438	22,492
	<u>146,303</u>	<u>2,743,094</u>	<u>20,817</u>	<u>197,260</u>	<u>3,107,474</u>	<u>1,045,948</u>
31 December 2015						
Import trade	11,107	84,823	599	15,212	111,741	48,667
Export trade	185	37	-	15	237	2,725
Wholesale/retail trade	8,514	19,628	-	2,719	30,861	33,622
Mining and quarrying	4,166	22,501	388	18	27,073	1,291
Construction	72,622	303,019	318	77,588	453,547	506,845
Manufacturing	11,580	153,141	2,164	54,265	221,150	46,780
Electricity, gas and water	7	33,130	-	-	33,137	305
Transport and Communication	113	44,460	-	-	44,573	4,794
Financial institutions	6,286	130,559	608	-	137,453	70,294
Services	20,505	127,705	-	1,383	149,593	80,751
Personal loans	3,929	1,351,212	-	7,484	1,362,625	445
Agriculture and allied Activities	3,490	9,695	-	93	13,278	1,695
Government	-	81,523	-	-	81,523	22,927
Non-resident lending	-	5,151	2,790	-	7,941	22,811
Others	6,757	142,621	-	3,814	153,192	366
	<u>149,261</u>	<u>2,509,205</u>	<u>6,867</u>	<u>162,591</u>	<u>2,827,924</u>	<u>844,318</u>



(f) Residual contractual maturities of the portfolio by major types of credit exposures:

	Overdrafts RO'000	Loans RO'000	Bills discounted RO'000	Others RO'000	Total RO'000	Off balance sheet exposure RO'000
31 December 2016						
Upto 1 month	7,315	36,450	20,817	1,378	65,960	405,945
1 - 3 months	7,315	193,788	-	7,722	208,825	43,447
3 - 6 months	7,315	36,916	-	5,607	49,838	35,652
6 - 9 months	7,315	5,575	-	11,978	24,868	19,917
9 - 12 months	7,315	308	-	16,152	23,775	23,515
1 - 3 years	36,576	147,750	-	84,913	269,239	202,547
3 - 5 years	36,576	138,529	-	9,942	185,047	249,092
Over 5 years	<u>36,576</u>	<u>2,183,778</u>	<u>-</u>	<u>59,568</u>	<u>2,279,922</u>	<u>65,833</u>
	<u>146,303</u>	<u>2,743,094</u>	<u>20,817</u>	<u>197,260</u>	<u>3,107,474</u>	<u>1,045,948</u>
31 December 2015						
Upto 1 month	7,463	49,766	6,867	4,276	68,372	382,814
1 - 3 months	7,463	86,512	-	3,489	97,464	49,263
3 - 6 months	7,463	30,638	-	4,605	42,706	43,513
6 - 9 months	7,463	3,914	-	6,740	18,117	28,831
9 - 12 months	7,463	11,750	-	10,316	29,529	17,297
1 - 3 years	37,315	143,185	-	71,395	251,895	176,540
3 - 5 years	37,315	149,363	-	18,199	204,877	112,296
Over 5 years	<u>37,316</u>	<u>2,034,077</u>	<u>-</u>	<u>43,571</u>	<u>2,114,964</u>	<u>33,764</u>
	<u>149,261</u>	<u>2,509,205</u>	<u>6,867</u>	<u>162,591</u>	<u>2,827,924</u>	<u>844,318</u>



(g) Distribution of impaired loans, past due and not past due loans by type of industry:

	Performing loans RO'000	Non-performing loans RO'000	General provisions held	Specific provisions held RO'000	Interest reserve RO'000	Specific provision during the year RO'000	Advances written off during the year RO'000
31 December 2016							
Import trade	110,756	9,457	1,150	1,262	7,808	7	-
Export trade	7,987	5	71	4	2	-	-
Wholesale/retail trade	14,897	23,616	182	4,937	18,829	3	-
Mining and quarrying	20,599	7	207	878	3	299	-
Construction	561,106	3,214	5,688	4,128	2,442	3,846	-
Manufacturing	233,306	229	2,444	75	154	-	42
Electricity, gas and water	30,159	8	316	-	7	-	-
Transport and communication	15,320	-	160	-	-	-	-
Financial institutions	180,734	1	1,897	-	-	-	-
Services	168,611	484	1,693	140	159	61	-
Personal loans	1,353,687	40,013	24,485	21,143	9,210	11,379	87
Agriculture and allied activities	14,184	11	148	7	3	-	-
Government	119,978	-	1,259	-	-	-	-
Non-resident lending	437	5,230	6	4,429	910	-	-
Others	192,378	1,060	1,994	539	113	410	-
	<u>3,024,139</u>	<u>83,335</u>	<u>41,700</u>	<u>37,542</u>	<u>39,640</u>	<u>16,005</u>	<u>129</u>
31 December 2015							
Import trade	103,406	8,335	1,241	1,260	6,674	8	32
Export trade	232	5	2	3	1	-	-
Wholesale/retail trade	9,804	21,057	98	4,934	16,254	2	27
Mining and quarrying	27,069	4	271	580	2	578	2
Construction	450,805	2,742	4,508	528	2,180	18	21
Manufacturing	220,734	416	2,208	182	235	1	7
Electricity, gas and water	33,130	7	331	-	5	-	1
Transport and communication	44,573	-	446	-	-	-	1
Financial institutions	137,453	-	1,367	-	-	-	-
Services	149,362	231	1,494	86	131	2	63
Personal loans	1,335,946	26,679	23,215	14,848	7,478	8,073	730
Agriculture and allied activities	13,268	10	133	7	3	-	-
Government	81,523	-	815	-	-	-	-
Non-resident lending	2,820	5,121	28	4,429	696	-	-
Others	152,868	324	1,635	161	149	40	6
	<u>2,762,993</u>	<u>64,931</u>	<u>37,792</u>	<u>27,018</u>	<u>33,808</u>	<u>8,722</u>	<u>890</u>



(h) Distribution of impaired loans and gross loans by geographical distribution:

	Gross loans and financing to customers's RO'000	Non-performing loans and financing RO'000	General provisions held RO'000	Specific provisions held RO'000	Interest reserve RO'000	Specific provision made during the year RO'000	Advances written off during the year RO'000
31 December 2016							
Sultanate of Oman	3,101,807	78,105	41,694	33,113	38,730	16,005	129
Other countries	5,667	5,230	6	4,429	910	-	-
	<u>3,107,474</u>	<u>83,335</u>	<u>41,700</u>	<u>37,542</u>	<u>39,640</u>	<u>16,005</u>	<u>129</u>
31 December 2015							
Sultanate of Oman	2,819,983	59,810	37,764	22,589	33,112	8,722	890
Other countries	7,941	5,121	28	4,429	696	-	-
	<u>2,827,924</u>	<u>64,931</u>	<u>37,792</u>	<u>27,018</u>	<u>33,808</u>	<u>8,722</u>	<u>890</u>

(i) Maximum exposure to credit risk without consideration of collateral held:

	2016 RO'000	2015 RO'000
Treasury bills	28,875	39,236
Loans, advances and financing to banks	340,060	138,036
Loan, advances and financing to customers	2,988,592	2,729,306
Government development bonds	179,670	120,155
	<u>3,537,197</u>	<u>3,026,733</u>
Off-balance sheet items		
Financial guarantees	890,145	679,548
	<u>4,427,342</u>	<u>3,706,281</u>

At 31 December 2016, impairment losses would have increased by RO 1,553,000 (2015: 1, 080,000) had collateral not been obtained by the Bank for the impaired loans and advances.



Liquidity risk

Liquidity risk is the potential inability to meet the Bank's liabilities that are settled by delivering cash or another financial asset as they become due. It arises when the Bank is unable to generate cash to cope with a decline in deposits or increase in assets.

Bank's Liquidity Risk Management is governed by the Treasury Risk Policy document approved by the Board of Directors as well as the provisions of relevant CBO guidelines on liquidity risk management. The Treasury risk policy also incorporates contingency plans and measures so as the Bank is always in a position to meet all maturing liabilities as well as to fund asset growth and business operations. The contingency funding plan includes effective monitoring of the cash flows on a day to day basis, holding of tradable high quality liquid assets, which may be readily disposed off in sizeable amount etc. The Bank also has in place adequate lines of credit from both local and international Banks to meet any unforeseen liquidity requirements.

The Bank monitors its liquidity risk through cash flow approach and stock approach. Under cash flow approach Bank generates Maturity of Assets and Liabilities (MAL) report which captures all the maturing assets and liabilities into various pre-set time buckets ranging from one month to five years. The mismatches in various time buckets indicate liquidity gap and Bank strictly adheres to the CBO set limit of 15% of cumulative liabilities (outflows) on mismatches (liquidity gaps) in time buckets upto one year. In addition, the Bank has also set up internal limit on mismatches in time buckets beyond one year. Under stock approach, Bank monitors the liquidity risk through liquidity ratios, which portrays the liquidity available at the reporting date.

Treasury department of the Bank controls and monitors the liquidity risk and ensures that the Bank is not exposed to undue liquidity risk and at the same time make optimum use of its funds. Middle office in Risk Management Division also monitors the liquidity position of the Bank and provide the liquidity gap to Treasury Department to meet liquidity gaps.



Maturity profile of assets and liabilities

	Due on demand and up to 30 days RO'000	More than 1 month to 6 months RO'000	More than 6 months to 12 months RO'000	More than 1 year to 5 years RO'000	Over 5 years RO'000	Total RO'000
31 December 2016						
Cash and balances with Central Bank of Oman	265,389	-	-	-	500	265,889
Loans and advances to banks	93,107	178,227	58,971	9,755	-	340,060
Loans and advances to customers	302,854	335,752	170,409	742,836	1,436,741	2,988,592
Available-for-sale investments	-	-	19,675	16,561	-	36,236
Held-to-maturity investments	9,615	19,250	12,251	89,523	87,896	218,535
Intangible asset	-	-	-	-	1,589	1,589
Property and equipment	-	-	-	-	8,328	8,328
Other assets	17,540	67,387	480	60	7,347	92,814
Total assets	688,505	600,616	261,786	858,735	1,542,401	3,952,043
Due to banks	68,708	81,641	200,200	-	-	350,549
Deposits from customers	361,007	457,994	434,291	1,027,239	604,658	2,885,189
Other liabilities	38,239	79,003	1,298	6,707	3,183	128,430
Subordinated loans	-	-	-	53,875	-	53,875
Total equity	-	47,622	-	115,500	370,878	534,000
Total liabilities and shareholders' equity	467,954	666,260	635,789	1,203,321	978,719	3,952,043

	Due on demand and up to 30 days RO'000	More than 1 month to 6 months RO'000	More than 6 months to 12 months RO'000	More than 1 year to 5 years RO'000	Over 5 years RO'000	Total RO'000
31 December 2015						
Cash and balances with Central Bank of Oman	439,333	-	-	-	500	439,833
Loans and advances to banks	59,874	29,323	28,729	20,110	-	138,036
Loans and advances to customers	201,330	316,280	127,884	699,309	1,384,503	2,729,306
Available-for-sale investments	-	-	19,209	16,593	-	35,802
Held-to-maturity investments	39,235	-	7,239	113,655	9,262	169,391
Intangible asset	-	-	-	-	1,986	1,986
Property and equipment	-	-	-	-	8,795	8,795
Other assets	5,796	45,535	14,238	4	4,339	69,912
Total assets	745,568	391,138	197,299	849,671	1,409,385	3,593,061
Due to banks	174,114	-	38,500	96,250	-	308,864
Deposits from customers	230,813	422,420	379,881	721,279	837,978	2,592,371
Other liabilities	32,664	51,910	15,187	10,638	1,023	111,422
Subordinated loans	-	-	50,000	25,000	28,875	103,875
Total equity	-	46,765	-	-	429,764	476,529
Total liabilities and shareholders' equity	437,591	521,095	483,568	853,167	1,297,640	3,593,061



Market risk

Market risk includes currency risk, interest rate risk and equity price risk.

(a) Currency risk

The Bank is exposed to currency risk through its transactions in foreign currencies. The major foreign currency to which the Bank is exposed is the US Dollar which is effectively pegged to Rial Omani. The Bank finances a significant portion of its financial assets in the same currencies as the relevant measurement currencies to mitigate its foreign currency risk.

The Bank's transactional exposures give rise to foreign currency gains and losses that are recognised in the statement of comprehensive income. The Bank ensures that its net exposure is kept to an acceptable level by buying and selling foreign currencies at spot rates when considered appropriate. Foreign exchange risk is computed on the average of the sum of net short positions or net long positions, whichever is higher of the foreign currency positions held by the Bank. The foreign currency exposures are given below:

Foreign currency exposures

	2016 RO'000	2015 RO'000
Net assets denominated in US Dollars	22,165	131,257
Net assets denominated in other foreign currencies	4,845	10,843
	<u>27,010</u>	<u>142,100</u>

(b) Interest rate risk

The Bank's operations are subject to the risk of interest rate fluctuations to the extent that interest-earning assets and interest-bearing liabilities are reset at different times. Risk management activities are aimed at optimising net interest income, given market interest rate levels, consistent with the Bank's business strategies. The Bank manages mismatches by following policy guidelines and reduces risk by matching the repricing of assets and liabilities. Details relating to re-pricing mismatches and the interest rate risk thereon are placed to the ALCO in its regular meetings and also to the Risk Management Committee of the Board. Impact on earnings due to interest rate risk in the banking book is as follows:

Impact on earnings due to interest rate risk in the banking book

	+ or - 1%		+ or - 2%	
	2016 RO'000	2015 RO'000	2016 RO'000	2015 RO'000
Omani Rials	7,829	7,327	15,658	14,654
US Dollars	4,971	2,599	9,942	5,199
Others currencies	149	144	298	288
Others currencies	<u>12,949</u>	<u>10,070</u>	<u>25,898</u>	<u>20,141</u>



Interest rate sensitivity gap

Sensitivity to interest rates arises from mismatches in the period to repricing of assets and that of the corresponding liability. The Bank manages these mismatches by following policy guidelines and reduces risk by matching the repricing of assets and liabilities.

	Effective average interest rate %	Due on demand and within 30 days RO'000	Due within 1 to 6 months RO'000	Due within 7 to 12 months RO'000	Due within 1 to 5 years RO'000	Due after 5 years RO'000	Non-interest bearing RO'000	Total RO'000
31 December 2016								
Cash and balances with Central Bank of Oman	0.05%	104,009	-	-	-	500	161,380	265,889
Loans, advances and financing to banks	1.0%	95,582	243,103	-	-	-	1,375	340,060
Loans, advances and financing to customers	5.2%	557,530	1,067,794	104,217	684,477	574,574	-	2,988,592
Available-for-sale Investments	4.84%	-	-	-	16,561	-	19,675	36,236
Held-to-maturity investments	2.5%	9,615	19,250	12,251	89,523	87,896	-	218,535
Intangible asset		-	-	-	-	-	1,589	1,589
Property and equipment		-	-	-	-	-	8,328	8,328
Other assets		-	-	-	-	-	92,814	92,814
Total assets		766,736	1,330,147	116,468	790,561	662,970	285,161	3,952,043
Due to banks	1.7%	314,338	36,211	-	-	-	-	350,549
Deposits from customers	1.8%	208,345	337,152	428,310	853,439	30,110	1,027,833	2,885,189
Other liabilities		-	-	-	-	-	128,430	128,430
Subordinated loan	5.3%	-	-	-	53,875	-	-	53,875
Shareholders' equity		-	47,622	-	115,500	-	370,878	534,000
Total liabilities and equity		522,683	420,985	428,310	1,022,814	30,110	1,527,141	3,952,043
On-balance sheet gap		244,053	909,162	(311,842)	(232,253)	632,860	(1,241,980)	-
Cumulative interest sensitivity gap		244,053	1,153,215	841,373	609,120	1,241,980	-	-



	Effective average interest rate %	Due on demand and within 30 days RO'000	Due within 1 to 6 months RO'000	Due within 7 to 12 months RO'000	Due within 1 to 5 years RO'000	Due after 5 years RO'000	Non-interest bearing RO'000	Total RO'000
31 December 2015								
Cash and balances with Central Bank of Oman	0.1%	170,170	-	-	-	500	269,163	439,833
Loans and advances to banks	1.0%	65,561	72,475	-	-	-	-	138,036
Loans and advances to customers	5.1%	201,330	316,280	127,884	699,309	1,384,503	-	2,729,306
Available-for-sale Investments	5.0%	-	-	-	16,593	-	19,209	35,802
Held-to-maturity investments	1.9%	39,235	-	7,239	113,655	9,262	-	169,391
Intangible asset		-	-	-	-	-	1,986	1,986
Property and equipment		-	-	-	-	-	8,795	8,795
Other assets		-	-	-	-	-	69,912	69,912
Total assets		476,296	388,755	135,123	829,557	1,394,265	369,065	3,593,061
Due to banks	0.7%	172,425	38,500	-	96,250	-	1,689	308,864
Deposits from customers	1.3%	116,475	313,621	369,546	650,723	45,164	1,096,842	2,592,371
Other liabilities		-	-	-	-	-	111,422	111,422
Subordinated loan	5.3%	-	-	50,000	25,000	28,875	-	103,875
Shareholders' equity		-	46,765	-	-	115,500	314,264	476,529
Total liabilities and equity		288,900	398,886	419,546	771,973	189,539	1,524,217	3,593,061
On-balance sheet gap		187,396	(10,131)	(284,423)	57,584	1,204,726	(1,155,152)	-
Cumulative interest sensitivity gap		187,396	177,265	(107,158)	(49,574)	1,155,152	-	-



(c) Investment Price risk

Bank is exposed to the volatility in the prices of the securities held under equity and debt portfolio. Equity and debt investments held are for strategic/long term rather than for trading purposes and hence, Bank does not hold trading positions in equity and debt investments. However, Bank's portfolio is marked to market on regular basis and the difference in the book value and market value are adjusted against investment revaluation reserve in shareholder's equity and for impaired investments to statement of comprehensive income.

Further, Bank also conducts stress testing and sensitivity analysis to take an informed decision on equity and debt risk exposure.

If price for listed equity and debt instruments had been 5% lower:

If there is adverse impact of 5% on equity portfolio, the value of the portfolio may decrease by RO 960,680. (2015: decrease by RO 712,000).

If price for unlisted equity and debt instruments had been 5% lower:

The financial statements include holdings in unlisted shares and bonds which are measured at fair value. Fair value is estimated using either Net Asset Value (NAV) provided by the fund managers or book value per share of the investee company. If the estimation were 5% lower / higher while all other variables were held constant, the carrying amount of the unlisted shares and bonds would decrease / increase by RO 23,065 (2015: decrease / increase by RO 248,000).

Operational risk

Operational risk is the deficiencies in information systems/internal controls or uncontrollable external events leading to financial/ non-financial losses for the Bank. The risk is associated with human error, systems failure and inadequate procedures or control and external causes. As per the Basel Committee on Banking Supervision (BCBS), operational risk is the risk of losses resulting from inadequate or failed internal processes, people and systems or from external events. Operational risk includes legal risk but excludes strategic and reputational risk.

The Bank has detailed policies and procedures that are regularly updated to ensure that a sound internal control environment exists. Risk Management Committee (RMC), a sub-committee of the Board, drives the implementation of the risk management framework, approved by the Board, at the apex level. The RMC ensure that the risk policies developed clearly spell out the quantitative prudential limits on various segments of the Bank's operations and also ensures implementation of Central Bank of Oman's guidelines on Risk Management/Basel II/Basel III and internationally accepted best practices in the area of risk management including Operational risk management. Management Risk Committee (MRC), comprising of Senior Management of the Bank, precedes RMC in reviewing, evaluating and monitoring of operational risk. Business Units are responsible for management of operational risks within their respective scope of duties. In the financial year 2016, the Bank's operational risks were well controlled and losses from operational risks were kept at low level. Trained and competent staff oversees the various operational functions of the Bank.

Taking the New Capital Accord Implementation as an opportunity, the Bank has developed a comprehensive operational risk management framework comprising of the Operational Risk Management (ORM) policy, Risk Control and Self-Assessment, Key Risk Indicator, Loss Data Management (LDM) Framework. The ORM policy of the Bank provides the ORM framework which includes ORM components, management process, measurement process and governance, roles and responsibilities. The Bank has also set up Operational Risk Management Software to aid assessment of operational risk as well as collection and analysis of operational losses and key risk indicators.



The Risk Control and Self-Assessment (RCSA) framework enables the Bank to identify the operational weaknesses in the process and procedures by conducting self-assessment workshops. A team of experts in various departments assess the operational weaknesses in various processes and its likely impact. RMD in association with business units has been able to complete the RCSA exercise for all the departments and branches of the conventional banking. During RCSA exercise, processes in various departments were reviewed from operational risk point of view and wherever high risk events were identified, the extant controls were reviewed. With the completion of the RCSA exercise, risk register has been created, which inter-alia includes inherent risk events, control effectiveness and residual risks.

The Key Risk Indicator (KRI) framework enables the Bank to identify and monitor the key risks. KRIs of all the departments in conventional banking have been identified and are being monitored on monthly basis. Loss Data Management framework lays down the procedure to identify, record and report the internal and external loss events. The data on operational loss is collated on regular basis and is presented to the Management and Board level committees. In order to avoid unexpected shocks to the financial position of the Bank, a reporting system on "Potential Losses" has also been introduced. Potential Loss can be defined as an operational event that has not actually crystallized into actual loss but has a potential of adversely impacting Bank's bottom-line.

Operational Risk Unit (ORU) in RMD is responsible for implementation, development and coordination of all the operational risk activities of the Bank, while working towards achievement of stated goals and objectives. Risk Management Division (RMD) conducts regular training programs for staff at various levels to inculcate 'risk awareness' and to spread the general 'risk management culture' in the Bank. Professional training in diversified forms is also imparted to improve the employees' risk management skills.

Business Continuity Planning (BCP)

Business Continuity Management is the implementation and management of preventative measures, planning and preparation to ensure the Bank can continue to operate following an incident, significant unplanned event or major operational disruption. The Bank ensures that its systems and procedures are resilient to ensure business continuity through potential situations of failure. Bank has adopted Business Continuity / Disaster Recovery Plan with a view to continue business operations and critical customers services at all times both at Conventional and Maisarah. The plan addresses employee health and safety, potential disruptions from the unanticipated loss of services or infrastructure and resumption of business operations in the face of an emergency or disaster. Business Impact Analysis, Business Continuity/ Disaster Recovery testing, Awareness Programs etc. are conducted in tune with the regulatory guidelines for meeting any unforeseen circumstances. The key initiatives on the business continuity readiness included the following:

- Business Continuity Management (BCM) Steering Committee, a Management level committee has been set up and entrusted with the responsibility of overall supervision for the implementation and maintaining a sound BCM for the Bank. The committee ensures that plans formulated are implemented and tested.
- Bank maintains an alternate / Business Continuity Plan (BCP) site equipped with redundancy and contingency features to ensure business continuity for resuming critical business activities in emergent scenarios. Bank has strengthened BCP site seating capacity and infrastructure considering various worst case scenarios. Additional workspace has been created for critical business units to resume business services in the event of a disaster.
- Bank wide BCP testing exercise and Information Technology Disaster Recovery Drill is conducted to test check the resilience of technical as well as business recovery. Testing was conducted in coordination with business units to test check transaction systems using business test cases and also to test the preparedness, recovery of applications, recovery timings, assembly of key resources, functioning of equipment's, coordination of business units / branches etc. The testing results along with the gaps and action taken are apprised to the risk committees at the Management and Board level.



- For the cause of human safety and security, fire drill exercises are also conducted in Head Office building. Through fire drills, the preparedness and recovery capabilities of the coordinators /floor leaders /fire wardens are tested and security procedures are reinforced.
- As part of creating awareness, specific as well as comprehensive awareness programme are also conducted to imbibe the importance of BCP amongst staff.
- The communication numbers of key persons are provided to all the staff so that they can contact the relevant person in case of emergency.

Internal Capital Adequacy Assessment Process (ICAAP):

The Bank has put in place Internal Capital Adequacy Assessment Process (ICAAP) with an objective to explain the Risk policies adopted, Risk policy principles, Target risk structure and Capital planning, the process of assessing the capital adequacy for all the three risks viz., Credit Risk, Market Risk and Operational Risk, Specific assessment procedures for all material risks like interest rate risk in banking book, reputational risk, credit concentration risk etc, the process of Internal Control Mechanism and the stress testing methodologies adopted by the Bank.

As a part of capital planning process, ICAAP provides a detailed assessment of its current capital adequacy, and also project future capital requirement to meet the regulatory capital adequacy ratios in line with approved business plans. The process covers a forward looking plan for the next 3 years. The overall framework has introduced a structured methodology for a comprehensive forward-looking assessment of capital based on the Bank's risk profile. It is also expected that the establishment of ICAAP in the Bank will facilitate the awareness for risk sensitive topics when it comes to strategic decisions like acquisitions, launch of new products or organic growth targets. ICAAP is approved by the Board of Directors through Board Risk Committee. On a quarterly basis, reporting is done to the Board on the adequacy of capital. The Bank believes that its current and foreseen capital endowment is suitable to support its business strategy in a soothing market environment. The capital planning is reviewed on half yearly basis and the entire ICAAP document is updated at least annually for a forward-looking planning period of 3 years.

In order to determine the Bank's capability to withstand adverse conditions, in addition to the base case, scenario and sensitivity analysis is also carried out. The scenario analysis entails boom in the economy & rise in oil prices, Decline in GDP due to economic downturn or due to decline in oil prices and capital adequacy sensitivity due to increase & decrease in growth of loans and advances. Besides this, Bank also conducts stress testing to assess the potential impact of the stress situations on the Bank's earnings & capital position and enable the Bank to understand its risk profile & adjusting it in accordance with the risk appetite.



36 Capital risk management

The Bank manages its capital to ensure that it will be able to continue as a going concern while maximising the return to shareholders within acceptable risk return framework. The Bank's overall strategy remains unchanged from prior year.

The capital base of the Bank consists of debt, which includes borrowings disclosed in note 17, and equity attributable to shareholders of the Bank comprising issued share capital, share premium, reserves and retained earnings and Perpetual Tier I Capital securities, as disclosed in notes 18 to 21.



Capital structure

The ratio of equity to risk weighted assets, as formulated by the Basel II and Basel III, for the year ended 31 December 2016 is 14.41% (2015: 14.70%).

	2016 RO'000	2015 RO'000
Common Equity Tier (CET) I/ TIER I CAPITAL		
Paid up capital	189,920	154,473
Legal reserve	45,176	40,214
Share premium	59,618	40,018
Special reserve	18,488	18,488
Subordinated loan reserve	31,550	62,025
Retained earnings	32,406	6,866
Proposed bonus shares	14,244	15,447
CET I/Tier I Capital	391,402	337,531
Additional Tier I regulatory adjustments:		
Deferred tax Assets	(62)	(62)
Goodwill	(1,589)	(1,986)
Negative investment revaluation reserve	(196)	(804)
Total CET 1 capital	389,555	334,679
Additional Tier I capital (AT1)	115,500	115,500
Total Tier 1 Capital (T1=CET1+AT1)	505,055	450,179
TIER II CAPITAL		
Investment revaluation reserve	682	444
General provision	42,109	38,201
Subordinated loan	22,325	33,100
Total Tier II capital	65,116	71,745
Total eligible capital	570,171	521,924
Risk weighted assets		
Banking book	3,674,545	3,239,902
Trading book	56,817	111,079
Operational risk	224,316	198,703
Total	3,955,678	3,549,684
Total Tier 1 Capital (T1=CET1+AT1)	505,055	450,179
Tier II capital	65,116	71,745
Tier III capital	-	-
Total regulatory capital	570,171	521,924
Common Equity Tier 1 ratio	9.85%	9.43%
Tier I capital ratio	12.77%	12.68%
Total capital ratio	14.41%	14.70%



37 Segmental information

The Bank is organised into three main business segments:

- 1) Retail banking – incorporating, private customer current accounts, savings, deposits, investment savings products, custody, credit and debit cards, consumer loans and mortgages;
- 2) Corporate banking – incorporating direct debit facilities, current accounts, deposits, overdrafts, loan and other credit facilities, foreign currency and derivative products; and
- 3) Treasury and investments

Other operations comprise investment management and institutional finance neither of which constitutes a separately reportable segment.

Transactions between the business segments are on normal commercial terms and conditions. Funds are ordinarily allocated between segments, resulting in funding cost transfers disclosed in operating income. Interest charged for these funds is based on the Bank's cost of capital. There are no other material items of income or expense between the business segments.

Segment assets and liabilities comprise operating assets and liabilities, being the majority of the statement of financial position, but exclude items such as taxation and borrowings.

Internal charges and transfer pricing adjustments have been reflected in the performance of each business. Revenue sharing agreements are used to allocate external customer revenues to a business segment on a reasonable basis.



	Retail banking RO'000	Corporate banking RO'000	Treasury and investments RO'000	Total RO'000
At 31 December 2016				
Segment operating revenues	79,782	70,000	4,528	154,310
Other revenues	6,074	11,557	12,060	29,691
Segment operating revenues	85,856	81,557	16,588	184,001
Interest, Islamic Window Deposit expenses	(21,088)	(28,355)	(7,207)	(56,650)
Net operating income	64,768	53,202	9,381	127,351
Segment cost				
Operating expenses including depreciation	(27,872)	(25,272)	(3,623)	(56,767)
Impairment for loans and investment net recoveries from allowance for loans impairment	(7,696)	(6,866)	(1,593)	(16,155)
Profit from operations after provision	29,200	21,064	4,165	54,429
Tax expenses	(3,653)	(2,635)	(519)	(6,807)
Net profit for the year	25,547	18,429	3,646	47,622
Segment assets	1,463,020	1,851,082	757,232	4,071,334
Less: Impairment allowance	(54,838)	(64,044)	(409)	(119,291)
Total segment assets	1,408,182	1,787,038	756,823	3,952,043
Segment liabilities	1,050,501	1,962,844	404,698	3,418,043

Included in the above segment information the results of Islamic Banking Window as below:

	Retail banking RO'000	Corporate banking RO'000	Treasury and investments RO'000	Total RO'000
At 31 December 2016				
Segment operating revenues	5,100	7,661	13	12,774
Other revenues	105	673	1,201	1,979
Segment operating revenues	5,205	8,334	1,214	14,753
Profit expenses share of profit	(307)	(4,940)	(653)	(5,900)
Net operating income	4,898	3,394	561	8,853
Segment cost				
Operating expenses including depreciation	(1,723)	(2,445)	(917)	(5,085)
Impairment allowance	(234)	(353)	-	(587)
Net profit for the year	2,941	596	(356)	3,181
Segment assets	127,480	191,598	134,645	453,723
Less: Impairment allowance	(1,399)	(1,618)	-	(3,017)
Total segment assets	126,081	189,980	134,645	450,706
Segment liabilities	9,136	270,321	97,034	376,491



	Retail banking RO'000	Corporate banking RO'000	Treasury and investments RO'000	Total RO'000
At 31 December 2015				
Segment operating revenues	69,854	53,602	2,400	125,856
Other revenues	7,262	10,268	7,489	25,019
Segment operating revenues	77,116	63,870	9,889	150,875
Interest, Islamic Window Deposit expenses	(12,768)	(15,895)	(6,986)	(35,649)
Net operating income	64,348	47,975	2,903	115,226
Segment cost				
Operating expenses including depreciation	(25,382)	(22,469)	(3,348)	(51,199)
Impairment for loans and investment net recoveries from allowance for loans impairment	(7,906)	(908)	(2,712)	(11,526)
Profit from operations after provision	31,060	24,598	(3,157)	52,501
Tax expenses	(3,394)	(2,687)	345	(5,736)
Net profit for the year	27,666	21,911	(2,812)	46,765
Segment assets	1,484,651	1,659,290	548,147	3,692,088
Less: Impairment allowance	(45,542)	(53,076)	(409)	(99,027)
Total segment assets	1,439,109	1,606,214	547,738	3,593,061
Segment liabilities	987,119	1,707,445	421,968	3,116,532

Included in the above segment information the results of Islamic Banking Window as below:

	Retail banking RO'000	Corporate banking RO'000	Treasury and investments RO'000	Total RO'000
At 31 December 2015				
Segment operating revenues	3,348	4,330	5	7,683
Other revenues	169	343	659	1,171
Segment operating revenues	3,517	4,673	664	8,854
Profit expenses	(134)	(1,659)	(161)	(1,954)
Net operating income	3,383	3,014	503	6,900
Segment cost				
Operating expenses including depreciation	(1,479)	(1,914)	(2)	(3,395)
Impairment allowance	(553)	(383)	-	(936)
Net profit for the year	1,351	717	501	2,569
Segment assets	94,576	117,277	89,981	301,834
Less: Impairment allowance	(1,165)	(1,265)	-	(2,430)
Total segment assets	93,411	116,012	89,981	299,404
Segment liabilities	17,591	169,514	63,446	250,551



38 Proposed dividend

The Board of Directors in their meeting held on 25 January 2017 proposed a cash dividend of – 13.5% (2015: 15%) for the year ended 31 December 2016 amounting to RO 25.64 million (2015: RO 23.17 million) and a bonus share issue of 7.5% (2015: 10%) amounting to 142,440,105 shares (2015: 154,472,855 shares) of RO 0.100 each.

During the year, unclaimed dividend amounting to RO 11,446 (2015: RO 4,647) was transferred to the Investor's Trust Fund account as per the guidelines issued by the Capital Market Authority of Oman.



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Islamic Banking Services

MAISARAH ISLAMIC BANKING





Maisarah Islamic Banking Services- window of BankDhofar SAOG Annual Report 2016

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Islamic Banking Services

ANNUAL REPORT OF SHARI'A SUPERVISORY BOARD

31ST December 2016



TOGETHER
2020

Sharia Supervisory Board

To: General Assembly and Board of Directors of Maisarah Islamic Banking Services – Bank Dhofar (S.A.O.G)

Assalam Alaikum Wa Rahmat Allah Wa Barakatuh

All perfect praise be to Allah; and may Allah send blessing and peace upon the noblest of Messengers, our Prophet Muhammad, sallallahu 'alayhi wa sallam, his family and companions. In compliance with the letter of appointment, we are required to submit the following report for the year ended 31/12/2016:

We have reviewed the principles and the contracts relating to the transactions and applications introduced by Maisarah Islamic Banking Services (MIBS) during the year ended on 31/12/2016. We have also conducted our review to form an opinion as to whether the MIBS has complied with Sharia principles and also with the specific Fatawa, rulings and guidelines issued by us.

Maisarah's management is responsible for ensuring that the Maisarah conducts its business in accordance with Sharia principle. It is our responsibility to form an independent opinion, based on our review of the operations of Maisarah, and report to you.

We conducted our review which included examining, on a test basis, of each type of transaction, the relevant documentation and procedure adopted by Maisarah. We planned and performed our review so as to obtain all the information and explanations which we consider necessary in order to provide us with sufficient evidence to give reasonable assurance that the Maisarah has not violated Sharia principles;

In our opinion:

- a) The contacts, transactions and dealings entered into by the Maisarah during the year ended 2016 that we have reviewed are in compliance with Sharia principles;
- b) The allocation of profit and charging of losses relating to investment accounts conform to the basis that had been approved by us in accordance with Sharia principles;
- c) Earnings that have been realized from sources or by means prohibited by Shari'a principles have been identified and segregated for disposal to charity.

We have identified the following areas where we believe there is room for further improvement by the management of Maisarah in order to follow truly the letter and spirit of the Sharia and to enhance the public's confidence in Islamic banking in general and the Maisarah in particular:

MAISARAH ISLAMIC BANKING SERVICES - WINDOW OF BANK DHOFAR SAOG

- a) Although Maisarah has focused on training and development of human resources in 2016, however more focus is required for training of new and existing staff in 2017;
- b) Public awareness programs and seminars should be conducted to create awareness of Islamic banking;
- c) As MIBS operations are expected to increase in 2017, therefore, management should further focus on ensuring highest standard of Sharia compliance;
- d) The SSB advises MIBS to actively participate in Sharia compliant social and community activities to fulfill its corporate responsibilities.

We beg Allah the almighty to grant us all the success and straight-forwardness.

Wassalam Alaikum Wa Rahmat Allah Wa Barakatuh

Sheikh Dr. Salim Bin Ali Bin Ahmed Al Dhahab
Chairman

Sheikh Dr. Mohammed bin Ali bin Mahmoud Al Lawati
Member

Sheikh Ahmed bin Awadh bin Abdul-Rahman Al-Hassaan
Member

Sheikh Dr. Mohammad Ameen Ali Qattan
Member

Sheikh Dr. Abdullah bin Mubarak Al Abri
Member

Annexure (as per IBRF 2.2.2.14)

Fatwas Issued by the Sharia Supervisory Board of Maisarah Islamic Banking Services during the year 2016

Fatwa Reference Number	Fatwa Title	Executive Summary	Sharia evidence/bases
19/1/2016	Oman Sovereign Sukuk	SSB has issued a Fatawa for Maisarah to allow investment in this sukuk which is based on the Islamic Concept of purchase and lease of asset.	AAOIFI Sharia Standard No. 9 Ijarah and Ijarah Muntahia Bittamleek
20/2/2016	Sukuk and Shares Murabaha product	SSB has issued a Fatwa for approving the Sukuk and Shares Murabaha product of Maisarah. This product is based on the Islamic Concept of Murabaha where MIBS will purchase the shares listed in Muscat Security Market either directly or through its agent and sell it to customer on Murabaha basis	AAOIFI Sharia Standard No. 8 Murabaha
21/3/2016	Project Mudarabah Product	SSB has issued a Fatwa for approving the Project Mudarabah product. This product is based on the Islamic concept of Restricted Mudarabah. Under this product Maisarah will act as a Rab-ul-Mal i.e. capital provider while the customer will act as the Mudarib. Maisarah will invest the capital in a particular project/ transaction and profit generated from that particular project/ transaction will be shared between Maisarah (Rab-ul-Mal) and Customer (Mudarib) as per pre-agreed profit sharing ratio.	AAOIFI Sharia Standard No. 13 Mudarabah
22/4/2016	Major Maintenance or Ownership Related Work of Musharkah/ Ijarah assets in Diminishing Musharkah/ Ijarah Transactions	<p>SSB has issued a Fatwa for approving Maisarah to appoint agent to fulfill its responsibility with regard to ownership related work including but not limited to major maintenance, takaful arrangement etc. in Diminishing Musharkah and Ijarah transactions. In this regard Maisarah may appoint the customer as its agent to perform the work related to the ownership of the asset including major maintenance, takaful arrangements etc. on behalf of Maisarah Islamic Banking provided that Maisarah should bear the actual cost of the ownership expenses including but not limited to major maintenance, takaful arrangements accordingly.</p> <p>However, Maisarah may include the actual expenses related to ownership including but not limited to major maintenance, takaful arrangements of the Diminishing Musharkah or Ijarah asset as a part of the cost of the asset(s) or the part of the rent provided it is mutually agreed between Maisarah and Customer.</p>	AAOIFI Sharia Standard No. 9 Ijarah and Ijarah Muntahia Bittamleek
23/5/2016	Maisarah Prize Account	SSB has issued a Fatwa for approving Maisarah prize Account. Under this product Maisarah Islamic Banking Services will act as a Mudarib and customers/ account holders will act as Rab-ul-Mal. The Rab-ul-Mal (Customers/ account holders) will deposit the funds with Maisarah Islamic Banking Services in the designated account opened for this product and Maisarah Islamic Banking Services in its capacity of Mudarib will invest these funds in the Sharia Compliant businesses. The net profit generated from the pool will be distributed between Maisarah (Mudarib) and customer/ account holders (Rab-ul-Mal) in a pre-agreed ratio. On periodical intervals, Maisarah from its own sources will award the prize to the randomly selected customer(s)/ account holder(s).	AAOIFI Sharia Standard No. 13 Mudarabah

Disclaimer: if further detailed information is required about the fatwas kindly contact Maisarah Islamic Banking Services.

SHARIA SUPERVISORY BOARD MEMBERS

Name of Chairman: Sheikh Dr. Salim bin Ali bin Ahmed Al Dhahab
Basis of Membership: Chairman of Shari'a Supervisory Board
No. of other Directorships held: None



Name of Member: Sheikh Ahmed bin Awadh bin Abdul-Rahman Al-Hassaan
Basis of Membership: Member
No. of other Directorships held: None



Name of Member: Sheikh Dr. Mohammed bin Ali bin Mohmoud Al Lawati
Basis of Membership: Member
No. of other Directorships held: None



Name of Member: Sheikh Dr. Abdullah bin Mubarak Al Abri
Basis of Membership: Member
No. of other Directorships held: None



Name of Member: Sheikh Dr. Mohammad Ameen Ali Qattan
Basis of Membership: Member
No. of other Directorships held: None



MANAGEMENT TEAM



Sohail Niazi
Chief Islamic Banking Officer



Ismail Jama Ismail Bait Isihq
Financial Controller



Yousuf Mohammed Suleiman Al Balushi
Head of Treasury



Jamsheed Hamza
Head of Retail



Fawaz Rajab Al Ojaili
Head of Corporate Banking



Syed Muzaffar Alam
Head of Operations



MANAGEMENT DISCUSSION AND ANALYSIS REPORT

31ST December 2016

ANNUALREPORT2016



The Islamic banking window of BankDhofar, Maisarah Islamic banking Services was launched in 2013 offering superior Islamic banking experience and a wide range of Shariah compliant range of products and services. Maisarah, achieved a significant milestone of OMR 450.71 million in assets at the end of financial year 2016. It also won many accolades for its recognition as leading Islamic banking institution including the “Best Islamic Bank in Oman”.

WHOLESALE BANKING GROUP (WSBG)

The Wholesale Banking Group (WSBG) of Maisarah offers a variety of innovative products and services addressing the financial needs of clients operating in different sectors, in a Sharia compliant manner. The product has been so designed and managed by a dedicated team, with both local and international experience and expertise, giving it a competitive edge and offering solutions to clients that are second to none in this sector. Maisarah’s clients include public and private sector companies, governments and quasi-governmental entities.

In order to provide customized financial solutions to the clients, the WSBG is categorized into two segments, namely Corporate and SME. There is a dedicated team for each business segment that offers banking solutions to corporate customers covering working capital requirements, term finance, project finance and trade finance.

WSBG was able to further consolidate their market position and recorded strong performance during the year, despite the economic challenges prevalent during the year. Financing increased by a staggering 60% during the year while also keeping strong focus on the quality of the portfolio. The strategy for the year was to diversify the portfolio through increased geographic coverage and availability of additional products. Diversification was achieved through financing clients based in Tourism, Education, Quarry & Mining and Manufacturing Sectors. The geographic coverage was achieved through increased branch network and a dedicated Corporate Office in Salalah. New products introduced during the year included Inventory Finance & Project Mudarabah which provided great flexibility to the Clients and also increase the outreach of WSBG.



The market response and demand has been so encouraging, that WSBG is already in the process of introducing new products which have been designed after careful consideration of the Omani market and business requirements. These products will provide further options and flexibility to the existing and potential clientele including Corporate, SME and even Individual entrepreneurs. WSBG will look to arrange corporate seminars during the next year to maintain a close liaison with the existing clientele and introduce the offerings to potential clients.

Year 2017 is a year filled with positivity and a challenge to increase our presence and dynamics given the positive anticipation, confidence and the strength of the portfolio for another strong year.

MAISARAH RETAIL BANKING SERVICES

Retail Banking Services was further strengthened and enhanced in 2016 with expansion of the branch network and introduction of new products and services. During the year in a span of one month, Maisarah Retail rolled out 5 branches taking the total number of branches to 10 with presence in all major regions of Oman. In addition to

the branches at Azaiba, Salalah, Sohar, Birkat Al Mouz & Al Hail, new branches were opened in New Salalah, Araqi, Sur, Greater Muttrah & Al Khuwair. New retail products offered during the year include Maisarah Gold Card & Qibla Card, Travel Finance, Prize Account & Education Finance, all very innovative and well accepted by the customers.

In spite of the challenging market conditions, Maisarah Retail achieved a total asset portfolio of OMR 126.08 Million and liabilities of OMR 9.14 Million. Excellent customer service at the branches in addition to the key strength of well trained staff members helped to understand the customer need and provide the right solution.

During the year, the path to digitization was set conforming to the strategy crafted. Projects like ID card reader, Internet Banking, and kick off of Mobile banking got off to a good start. With the grace of Almighty, delivering products and services well accepted by the customer, in the coming months, Maisarah Retail will be focusing to further enhance the services through transformation projects, focusing on operational excellence, enriching the staff members with further training programs and service at the branches with focus on customer delight.

MAISARAH - TREASURY & INVESTMENT

Maisarah's Treasury continued to make progress throughout the year 2016. Despite the challenges, faced as a result of ailing economy due to subdued global oil prices, Maisarah's Treasury effectively managed both long and short term liquidity positions to ensure that the bank's overall assets are funded with lower than the market's average cost of fund.

As a result, Maisarah was able to maintain profitability and reaffirm its strategic position as one of the top Islamic Banking Entity in the Sultanate of Oman.



Maisarah's treasury maintained a portfolio of marketable and liquid assets to meet its payment obligations when they fall due under normal and stress circumstances. In order to minimize liquidity risks, Maisarah's Treasury arranged for diversified funding sources in addition to its core deposit base by signing bilateral interbank agreements. Maisarah's treasury has committed line of credit that it can access to meet its liquidity needs. In addition, Maisarah's treasury maintains short term placements in the interbank market which are used for optimal utilization of cash flows.

Maisarah's Treasury continued its well established best-practice approach in managing Foreign Currency exposure during the year 2016 for its growing business in 2016. With the increase in overall financing and trade business volumes, Maisarah Treasury ensured smooth and effective management of its cash flows and funding requirements by adhering to internal and regulatory limits.

PRODUCT DEVELOPMENT

As a part of the core strategy for providing complete range of Sharia compliant products and services, Maisarah has established a dedicated product development department that focuses on creatively developing new and innovative product along with enhancing the existing products through continuous research and customer feedback. The main objective of product development is to design product structures that meets the customer requirements in the best possible manner, whilst helping Maisarah expand its business. As a result, Maisarah was able to develop and successfully launch various innovative products and services expanding its market coverage.

During the year Product Development department has successfully launched Sharia compliant Credit Card where customers pay a fixed fee for the services provided against the card. An innovative Prize Account for its retail customers based on the Sharia structure of Mudarabah, allows the customer a chance to win periodic prizes, which are paid from shareholder's funds and the Travel finance product to finance all travel finance needs of retail customers. For wholesale banking customers, Maisarah product development launched an innovative inventory finance product where customer can avail financing against inventory available with the customer.

In addition to this, Maisarah has launched Mudarabah based product to provide financing for a particular transaction of a corporate customer.

Product development efforts will continue to play an important role in providing best customer experience through development and launch of innovative products and services.

SHARIA SUPERVISORY BOARD

Maisarah's Sharia Supervisory Board (SSB) is the highest authority in Maisarah to decide on the Sharia related matters. SSB, with the aim of upholding the highest Sharia standards held 6 meetings during the year under the Chairmanship of Sheikh Dr. Salim bin Ali bin Ahmed Al Dhahab, and membership of Sheikh Dr. Mohammed bin Ali bin Mahmoud Al Lawati, Sheikh Ahmed bin Awadh bin Abdul-Rahman Al-Hassaan, Sheikh Dr. Abdullah bin Mubarak Al Abri, Sheikh Dr. Mohammad Ameen Ali Qattan.

In 2016 Sharia Supervisory Board of Maisarah met with Higher Sharia Supervisory Authority to discuss the development of Islamic banking in the Sultanate. The SSB reviewed and approved all new products, services, policies, procedures, manuals and amendments in the existing products and services to ensure ongoing Sharia compliance and supervisory guidance. The SSB has been fulfilling its responsibility of playing an important role in ensuring Sharia governance in line with CBO Islamic Banking Regulatory Framework (IBRF) and industry best practices with the help of Sharia Compliance and the Audit Department.

SHARIA COMPLIANCE AND AUDIT DEPARTMENT

A full-fledged Sharia Compliance and Audit department is working under the supervision of Sharia Supervisory Board (SSB), in order to ensure that all the business operations conducted by Maisarah are in-line with the Sharia principles and as per the Sharia Governance framework mentioned in Islamic Banking Regulatory Framework (IBRF) of Central Bank of Oman comprises of Sharia Compliance Unit and Sharia Audit Unit.

To implement Sharia controls and ensure highest standards of Sharia compliance, the Sharia department works closely with all departments and management within Maisarah to ensure all activities, operations and transactions are conducted in accordance with Sharia rules, principles and IBRF guidelines.

As a part of its role, the Sharia department monitors and audits all branches, business units and control functions of Maisarah. The service level agreements and profit distribution with BankDhofar are also reviewed and audited by the Sharia Compliance and Audit departments.

Furthermore, Maisarah has entered into an engagement with an External Sharia Auditor that conducted a third party independent Sharia audit and review to ensure highest standards of Sharia compliance are maintained within Maisarah. The Sharia Compliance department is actively involved in Islamic banking and product related training of staff, management and other stakeholders.

Maisarah Operations & Support Team

Maisarah Operations & Support Services (MOSS) provides infrastructure support for efficient functioning of Maisarah Islamic Banking Services. This group consists of various functions that include:

- Centralized Operations
- Credit Administration
- Trade Finance
- Policies and Procedures
- Business Analysis for enhancement of operational efficiency
- General Admin Services

In the preceding year MOSS has achieved several mile stones. It established a dedicated Operations Trade Finance & Credit Administration functions within Maisarah that enhanced the efficiency of operations, lowered turnaround time, and improved customer service.

- Outward SWIFT (Trade Finance & Outward Remittances)
- Internet banking pin mailer
- Implementation of Trade Finance Module
- Re- modification of Islamic investment system (IIS) & Customer management system (CSM)
- Creation of Credit Initiation Unit (CIU) for retail customer
- System developed with operational efficiency of 5 products for retail customers.

MOSS facilitates all operations of Maisarah to allow business units to offer best and efficient services to customers, and continuously works on streamlining and re-engineering the processes to ensure that operational risks are minimized while enhancing the operational efficiencies to execute and process the transactions on day to day basis. MOSS also plays an important role in the implementation of systems and procedures to automate its activities to fulfill its goal of providing best customer experience through state of the art infrastructure support.

MAISARAH - FINANCIAL PERFORMANCE

Despite the challenging market / economic conditions, Maisarah continued business growth and achieved outstanding financial results in 2016. Its total assets reached OMR 450.71 million, including gross financing of OMR 311.56 Million and investments of OMR 26.56 million at end of year 2016. Customer deposits have reached OMR 285.67 million at the end of 2016. Branch network increased to 10 branches across Sultanate of Oman with addition of 5 new branches in 2016.

A brief analysis of our diverse financing portfolio as at December 31, 2016 period is as follows:

Particulars	OMR in Million	
	2016	2015
Murabaha receivables	9.81	13.05
Mudaraba financing	24.85	11.77
Diminishing Musharaka financing	239.69	152.26
Ijarah Muntahia Bittamleek	37.13	32.84
Credit Card receivable	0.07	-
Gross Financing to customers	311.55	209.92
Less: Allowance for impairment	(3.02)	(2.43)
Net Financing	308.54	207.49

As at 31 December 2016 non - performing financing has been reported as Nil (2015: Nil).
Customer deposits of Maisarah at the end of 2016 comprises of the following:

Particulars	OMR in Million	
	2016	2015
Current accounts	37.84	47.47
Margin accounts	2.05	1.56
Saving accounts	15.23	7.99
Term deposits	230.56	135.15
Total customer deposits	285.68	192.16

• Assigned capital

Maisarah started its operations with the assigned capital of OMR 10 million. During 2015, additional capital of OMR 15 million was assigned resulting in the total assigned capital of OMR 40 million. An additional capital of OMR 15 million was injected in 2016 to keep up with business growth resulting in the total capital of OMR 55 million.



• Income Statement

Particulars	OMR in Million	
	2016	2015
Net profit income	6.88	5.73
Fees, commissions, investment & other income	1.97	1.17
Total Operating Income	8.85	6.90
Total operating costs	(5.08)	(3.40)
Net operating profit / (loss)	3.77	3.50
Impairment allowance	(0.59)	(0.93)
Net profit / (loss) before tax	3.18	2.57

Maisarah key profitability indicators also recorded a remarkable growth compared to the previous year. The net profit income increased to RO 6.88 million during 2016 compared to RO 5.73 million achieved in the previous year, recording a growth of 20.07%.

For the year 2016, Maisarah Islamic Banking Services declared a net profit before tax of RO 3.18 million compared to a net profit before tax of RO 2.57 million in 2015, showing remarkable growth of 23.74%.

Maisarah Goals & Plans

Maisarah shall continue to stay focused on providing superior customer services, increase market share, enhance business growth and create value for its shareholders.

The key area of focus and initiatives for 2016 include:

- Expand existing distribution network by opening more branches across the country
- Continue rolling out new products and services to increase market share
- Improve internet and implementing new mobile banking services
- Offering 24-7 call center capabilities
- Investing in technology and operational infrastructure to stream line internal process and reduce operational risks
- Positioning MIBS as a leading player in Islamic Finance through participating actively in seminars, workshops and corporate events locally and internationally.



مايسراه
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للخدمات المصرفية الإسلامية
Islamic Banking Services

FINANCIAL STATEMENTS

31ST December 2016



TOGETHER
2020



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PR No. HMH/15/2015; HMA/9/2015

INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF Bank Dhofar SAOG (the "Bank")

We have audited the accompanying statement of financial position of Maisarah Islamic Banking Services (the "Islamic Window") as of 31 December 2016, and the related statements of income, changes in owners' equity, sources and uses of charity fund and cash flows for the year then ended 31 December 2016, and a summary of significant accounting policies and other explanatory information. These financial statements and the Bank's undertaking to operate its Islamic Window in accordance with Islamic Shari'a Rules and Principles as determined by the Shari'a Supervisory Board are the responsibility of the Bank's Board of Directors. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with Auditing Standards for Islamic Financial Institutions issued by the Accounting and Auditing Organisation for Islamic Financial Institutions ("AAOIFI"). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statements presentation. We believe that our audit provides a reasonable basis for our opinion.

Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of the Islamic Window as of 31 December 2016, the results of its operations, changes in owner's equity, sources and uses of charity fund and cash flows for the year then ended 31 December 2016 in accordance with the Shari'a Rules and Principles as determined by the Shari'a Supervisory Board of the Islamic Window and the Financial Accounting Standards issued by AAOIFI.

Phillip D Stanton
Muscat
27 February 2017



Statement of Financial Position

At 31 December 2016

2016 USD 000	2015 USD 000		Note	2016 RO 000	2015 RO 000
Assets					
101,166	79,122	Cash and balances with Central Bank of Oman	5	38,949	30,462
177,545	84,278	Due from banks and financial institutions	6	68,355	32,447
25,223	33,387	Murabaha and other receivables	7	9,711	12,854
63,917	30,239	Mudaraba financing	8	24,608	11,642
616,868	391,039	Diminishing Musharaka financing	9	237,494	150,550
43,016	43,099	Investments at fair value through equity	10	16,561	16,593
25,974	25,974	Investment at amortised cost	11	10,000	10,000
95,397	84,257	Ijarah Muntahia Bittamleek	12	36,728	32,439
3,829	3,138	Property and equipment	13	1,474	1,208
17,730	3,140	Other assets	14	6,826	1,209
1,170,665	777,673	Total assets		450,706	299,404
Liabilities, equity of investment accountholders and owners' equity					
Liabilities					
103,600	127,338	Current accounts		39,886	49,025
206,078	135,909	Due to Head office and other banks	15	79,340	52,325
45,247	26,564	Qard Hasan from Head office	16	17,420	10,227
598,842	350,930	Customer Wakala deposits		230,554	135,108
24,132	10,042	Other liabilities	17	9,291	3,866
977,899	650,783	Total liabilities		376,491	250,551
39,582	20,849	Equity of investment accountholders	18	15,239	8,027
Owners' equity					
142,857	103,896	Capital	19	55,000	40,000
514	595	Reserves		198	229
9,813	1,550	Retained Earnings		3,778	597
153,184	106,041	Total owners' equity		58,976	40,826
Total liabilities, equity of investment accountholders and owners' equity					
1,170,665	777,673	accountholders and owners' equity		450,706	299,404
26,413	38,509	Contingent liabilities and commitments	26	10,169	14,826

The Financial statements were approved by the Board of Directors on 25 January 2017 and signed on their behalf by



Chairman



Chief Islamic Banking Officer

The attached notes 1 to 31 form part of these financial statements.

Statement of Income

For the year ended 31 December 2016

2016 USD 000	2015 USD 000		Note	2016 RO 000	2015 RO 000
Income					
35,958	21,501	Income from Islamic finances and investments	21	13,844	8,278
34	13	Income on Wakala placements		13	5
35,992	21,514			13,857	8,283
Less:					
(309)	(216)	Return on equity of investment accountholders		(119)	(83)
(13,319)	(4,441)	Return on customer Wakala deposits		(5,128)	(1,710)
(1,696)	(418)	Return on interbank Wakala deposit		(653)	(161)
(15,324)	(5,075)			(5,900)	(1,954)
20,668	16,439	Maisarah's share in income from investment as a Mudarib and Rabul Maal		7,957	6,329
2,127	1,332	Revenue from banking services		819	513
200	151	Foreign exchange gain - net		77	58
22,995	17,922	Total revenue		8,853	6,900
(8,779)	(5,849)	Staff costs	22	(3,380)	(2,252)
(3,449)	(2,309)	General and administrative expenses	23	(1,328)	(889)
(1,525)	(2,431)	Provision for financing impairment	24	(587)	(936)
(979)	(660)	Depreciation	13	(377)	(254)
(14,732)	(11,249)	Total expenses		(5,672)	(4,331)
8,263	6,673	Net profit for the year before taxation		3,181	2,569

The attached notes 1 to 31 form part of these financial statements.

Statement of changes in owners' equity

For the year ended 31 December 2016

	31 December 2016			
	Capital RO 000	Investment Revaluation Reserve RO 000	Retained Earnings RO 000	Total RO 000
Balance at 1 January 2016	40,000	229	597	40,826
Profit for the year	-	-	3,181	3,181
Cumulative changes in fair value	-	(31)	-	(31)
	40,000	198	3,778	43,976
Addition of capital during the year	15,000	-	-	15,000
Balance as at 31 December 2016	55,000	198	3,778	58,976

	31 December 2016			
	Capital USD 000	Investment Revaluation Reserve USD 000	Retained Earnings USD 000	Total USD 000
Balance at 1 January 2016	103,986	595	1,550	106,041
Profit for the year	-	-	8,263	8,263
Cumulative changes in fair value	-	(81)	-	(81)
	103,986	514	9,813	114,223
Addition of capital during the year	38,961	-	-	38,961
Balance as at 31 December 2016	142,857	514	9,813	153,184

The attached notes 1 to 31 form part of these financial statements.

Statement of changes in owners' equity

For the year ended 31 December 2016

	31 December 2015			
	Capital RO 000	Investment Revaluation Reserve RO 000	Retained Earnings / (Accumulated Losses) RO 000	Total RO 000
Balance at 1 January 2015	25,000	198	(1,972)	23,226
Profit for the year	-	-	2,569	2,569
Cumulative changes in fair value	-	31	-	31
	<u>25,000</u>	<u>229</u>	<u>597</u>	<u>25,826</u>
Addition of capital during the year	15,000	-	-	15,000
Balance as at 31 December 2015	<u>40,000</u>	<u>229</u>	<u>597</u>	<u>40,826</u>

	31 December 2015			
	Capital USD 000	Investment Revaluation Reserve USD 000	Retained Earnings / (Accumulated Losses) USD 000	Total USD 000
Balance at 1 January 2015	64,935	513	(5,123)	60,325
Profit for the year	-	-	6,673	6,673
Cumulative changes in fair value	-	82	-	82
	<u>64,935</u>	<u>595</u>	<u>1,550</u>	<u>67,080</u>
Addition of capital during the year	38,961	-	-	38,961
Balance as at 31 December 2015	<u>103,986</u>	<u>595</u>	<u>1,550</u>	<u>106,041</u>

The attached notes 1 to 31 form part of these financial statements.

Statement of sources and uses of charity fund

For the year ended 31 December 2016

2016 USD 000	2015 USD 000		2016 RO 000	2015 RO 000
Sources of charity funds				
18	-	Undistributed charity funds at beginning of the year	7	-
397	18	Shari'a non-compliant income	153	7
-	-	Donations	-	-
415	18	Total sources of funds during the year	160	7
Uses of charity funds				
-	-	University and school students	-	-
(18)	-	Health related organizations	(7)	-
-	-	Aid to needy families	-	-
(18)	-	Total uses of funds during the year	(7)	-
397	18	Undistributed charity funds at end of the year	153	7

The attached notes 1 to 31 form part of these financial statements.

Statement of cash flows

For the year ended 31 December 2016

2016 USD 000	2015 USD 000		2016 RO 000	2015 RO 000
Cash flows from operating activities				
8,263	6,673	Profit for the year	3,181	2,569
Adjustments for:				
979	660	Depreciation	377	254
3,704	3,192	Depreciation on Ijarah assets	1,426	1,229
1,525	2,431	Provision for financing impairment	587	936
2	-	Investment risk reserve	1	-
5	5	Profit equalization reserve	2	2
<u>14,478</u>	<u>12,961</u>	Operating profit before changes in operating assets and liabilities	<u>5,574</u>	<u>4,990</u>
Operating assets and liabilities:				
8,226	19,506	Murabaha and other receivables	3,167	7,510
(18,062)	(16,262)	Ijarah Muntahia Bittamleek assets	(6,954)	(6,261)
3,223	4,275	Proceeds from sale of Ijarah Muntahia Bittamleek assets	1,241	1,646
(227,112)	(185,771)	Diminishing Musharaka financing	(87,438)	(71,522)
(33,987)	(24,631)	Mudaraba financing	(13,085)	(9,483)
(1,758)	(1,273)	Other asset	(677)	(490)
1,336	3,213	Other liabilities	515	1,237
16,938	(19,343)	Qard Hasan from Head Office	6,521	(7,447)
<u>(236,718)</u>	<u>(207,325)</u>	Net cash used in operating activities	<u>(91,136)</u>	<u>(79,820)</u>
Cash flows from investing activities				
-	(16,530)	Purchase of investments at fair value through equity	-	(6,364)
-	(25,974)	Purchase of investment at amortised cost	-	(10,000)
-	(42,504)	Net cash used in investing activities	-	(16,364)
Cash flows from financing activities				
(23,738)	88,239	Current account	(9,139)	33,972
10,000	-	Due to banks and financial institutions	3,850	-
247,912	162,034	Customer Wakala deposit	95,446	62,383
18,725	(3,130)	Unrestricted investment accountholders	7,209	(1,205)
38,961	38,961	Capital	15,000	15,000
<u>291,860</u>	<u>286,104</u>	Net cash from financing activities	<u>112,366</u>	<u>110,150</u>
55,142	36,275	Cash and cash equivalents during the year	21,230	13,966
27,491	(8,784)	Cash and cash equivalents at the beginning of the year	10,584	(3,382)
<u>82,633</u>	<u>27,491</u>	Cash and cash equivalents at the end of the year	<u>31,814</u>	<u>10,584</u>
Cash and cash equivalents at the end of the year comprise:				
101,166	79,122	Cash and balances with CBO	38,949	30,462
177,545	84,278	Due from banks and financial institutions	68,355	32,447
(196,078)	(135,909)	Due to Head office and other banks	(75,490)	(52,325)
<u>82,633</u>	<u>27,491</u>		<u>31,814</u>	<u>10,584</u>

The attached notes 1 to 31 form part of these financial statements.

Notes to the financial statements

For the year ended 31 December 2016

1 Legal Status and Principal Activities

Maisarah Islamic Banking Services (“Maisarah”) was established in Sultanate of Oman as window of Bank Dhofar SAOG. Maisarah’s operations commenced on 3 March 2013 and it currently operates through 10 branches in the Sultanate under the license issued by the Central Bank of Oman on 27 February 2013.

The principle activities of Maisarah is taking demand, saving and deposit accounts, providing Murabaha finance, Ijarah financing and other Shari’a compliant forms of financing as well as managing investor’s money on the basis of Mudaraba or agency for a fee, providing commercial banking services and other investment activities.

Maisarah’s activities are regulated by the Central Bank of Oman (“CBO”) and supervised by Shari’a Supervisory Board (“SSB”) comprising of five members.

2 Basis of Preparation

2.1 Statement of compliance

The financial statements of Maisarah Islamic Banking Services are prepared in accordance with the Financial Accounting Standards (“FAS”) issued by the Accounting and Auditing Organization for Financial Institutions (“AAOIFI”), the Shari’a rules and principles as determined by the SSB of Maisarah and the applicable laws and regulations issued by the CBO.

Maisarah complies with the requirements of AAOIFI, for matters for which no AAOIFI standards exist, Maisarah uses the relevant International Financial Reporting Standards (“IFRS”) or International Accounting Standards (“IAS”) as issued by International Accounting Standards Board (“IASB”).

Statement of changes in restricted investment amount, statement of sources of funds in zakah and statement of sources and uses of funds in Qard Fund have not been presented as these are not applicable / relevant to Maisarah’s operations.

2.2 Basis of measurement

The financial statements are prepared on a historical cost basis, except for certain investments carried at fair value through equity.

2.3 Functional and presentation currency

Items included in Maisarah’s financial statements are measured using Rials Omani (“RO”) which is the currency of the primary economic environment in which Maisarah operates. All financial information presented in Rial Omani has been rounded to the nearest thousands, unless mentioned otherwise.

2.4 Use of estimates and judgements

The preparation of financial statements in conformity with AAOIFI and IFRS requires management to make judgments, estimates and assumptions that effect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised and in any future periods affected.

Information about significant areas of uncertainty and critical judgments in applying accounting policies that have the most significant effect on the amounts recognized in the financial statements are described in note 4.

Notes to the financial statements

For the year ended 31 December 2016

2 Basis of Preparation (continued)

2.5 New standards, interpretations and amendments

For the year ended 31 December 2016, the Islamic window has adopted all of the amendments in standards issued by the AAOIFI that are relevant to its operations and effective for periods beginning on 1 January 2016.

The adoption of these standards has not resulted in changes to the Islamic Window accounting policy and has not affected the amounts reported for the current and prior periods.

Standards issued but not yet effective

There are no new standards issued by AAOIFI during the period which may impact the financial statements of the Bank.

3 Significant Accounting Policies

The accounting policies set below have been consistently applied in dealing with items that are considered material in relation to Maisarah's financial statements to the period presented.

3.1 Foreign currency translations

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at period-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in statement of income.

3.2 Investments

Equity and debt type instruments at fair value through equity

This includes all equity and debt type instruments that are not fair valued through statement of income. Subsequent to acquisition, investments designated at fair value through equity are re-measured at fair value with unrealised gains or losses recognised proportionately in owners' equity and equity of unrestricted investment accountholders until the investment is derecognised or determined to be impaired at which time the cumulative gain or loss previously recorded in owners' equity or equity of investment accountholders is recognised in statement of income.

3.3 De-recognition of financial assets and liabilities

A financial asset (or, where applicable a part of a financial asset or part of a group of similar assets) is derecognized when:

- (i) the right to receive cash flows from the asset has expired;
- (ii) Maisarah has transferred its rights to receive cash flows from the asset and either (a) has transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.
- (iii) A financial liability is derecognized when the obligation specified in the contract is discharged, cancelled or expired.

Notes to the financial statements

For the year ended 31 December 2016

3 Significant Accounting Policies (continued)

3.4 Fair value measurement principles

The fair values of quoted investments in active markets are based on current bid prices. If the market for a financial asset is not active (and for unlisted securities), Maisarah establishes fair value by using valuation techniques. These include the use of recent arm's length transactions, discounted cash flow analysis and other valuation techniques commonly used by market participants.

Where discounted cash flow techniques are used, estimated future cash flows are based on management's best estimates and the discount rate is a market related rate at the reporting date for an instrument with similar terms and conditions.

3.5 Cash and cash equivalents

Cash and cash equivalents as referred to in the statement of cash flows comprise cash in hand, balances with central bank (excluding mandatory reserves) and due from/ to banks and financial institutions with an original maturity of ninety days or less.

3.6 Offsetting

Financial assets and liabilities are offset and the net amount is reported in the statement of financial position when there is a legally enforceable or religious right to set off the recognised amounts and there is an intention to settle on a net basis, or realise the asset and settle the liability simultaneously in accordance with Shari'a principles and guidelines.

Income and expenses are presented on a net basis only for permitted transactions.

3.7 Murabaha and other receivables

Murabaha receivables are stated net of deferred profits, any amounts written off and provision for doubtful debts, if any.

In Murabaha transactions, the Bank purchases the goods and after taking the possession, sells them to the customer on cost plus profit basis.

Murabaha receivables are sales on deferred payment terms. The Bank arranges a Murabaha transaction by buying goods (which represents the object of the Murabaha) and then sells these goods to Customer (beneficiary) after computing a margin of profit over cost. The sale price (cost plus the profit margin) is paid in instalments by the Customer over the agreed period. (Promise made in the Murabaha to the purchase orderer is not obligatory upon the customer or the Bank considers promise made in the Murabaha to the purchase orderer as obligatory).

Other receivables include credit card receivable which is based on the Islamic financial principle of profit-free Qard Hasan.

3.8 Mudaraba

Mudaraba is stated at the fair value of consideration given less any impairment.

Mudaraba is a partnership in profit whereby one party provides capital (Rab al-maal) and the other party provides labour (Mudarib).

In case mudaraba capital is lost or damaged without misconduct or negligence on the part of mudarib, then such losses are deducted from mudaraba capital and are treated as loss to the Bank. In case of termination or liquidation, unpaid portion by mudarib is recognised as receivable due from mudarib.

Notes to the financial statements

For the year ended 31 December 2016

3 Significant Accounting Policies (continued)

3.9 Diminishing Musharaka

Diminishing Musharaka is a contract, based on Shirkat-ul-Mulk, between the Bank and a customer for joint ownership of a fixed asset (e.g. house, land, plant or machinery). The Bank divides its share in the fixed asset into units and gradually transfers the ownership of these units to a customer (at carrying value). The use of Bank's share to the customer is based on an Ijarah agreement. Diminishing Musharaka is stated at the fair value of the consideration given, less any impairment.

3.10 Ijarah Muntahia Bittamleek assets

Ijarah Muntahia Bittamleek assets are initially recorded at cost. Ijarah Muntahia Bittamleek is a lease whereby the legal title of the leased asset passes to the lessee at the end of the Ijarah (lease term), provided that all Ijarah instalments are settled.

Depreciation will be calculated as per Equal Monthly Instalment (EMI) method as per the terms agreed with customer.

3.11 Property and equipment

Items of property and equipment are stated at cost less accumulated depreciation and impairment loss. Depreciation is calculated so as to write off the cost of property and equipment, other than freehold land and capital work-in-progress, by equal installments over their estimated economic useful lives from the date the asset is brought into use, as follows:

	Years
Furniture, fixtures and equipment	3 - 7
Motor vehicles	3 - 5
Computer equipment	4
Core banking system	10

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each reporting date. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount. The recoverable amount is the higher of the asset's fair value less costs to sell and value in use.

Gains and losses on disposal of property and equipment are determined by reference to their carrying amount and are taken into account in determining operating profit. Repairs and renewals are charged to statement of income when the expense is incurred. Subsequent expenditure is capitalized only when it increases the future economic benefits embodied in the item of property and equipment. All other expenditure is recognized in statement of income as an expense when incurred.

3.12 Equity of investment accountholders

Equity of investment accountholders are carried at cost plus profit and related reserves less amounts settled.

Equity of investment accountholders' share of income is calculated based on the income generated from investment accounts after deducting Mudarib's share. Operating expenses are charged to shareholders' funds and not included in the calculation.

The basis applied by Maisarah in arriving at the equity of investment accountholders' share of income is total income from jointly financed Islamic assets less shareholders' income. Pre-agreed profit share generated from equity of investment accountholders is deducted as Mudarib's share after deducting profit equalisation reserve and the remaining amount is distributed to the equity of investment accountholders after deducting investment risk reserve.

Notes to the financial statements

For the year ended 31 December 2016

3 Significant Accounting Policies (continued)

3.13 Profit equalisation reserve

Maisarah appropriates certain amount in excess of the profit to be distributed to equity of investment accounts before taking into consideration the Mudarib share of income. This will be used to maintain a certain level of return on investment for equity of investment accountholders.

3.14 Investment risk reserve

Investment risk reserves are amounts appropriated out of the income of equity of investment accountholders, after allocating the Mudarib' s share, to cater against future losses for equity of investment accountholders.

3.15 Provisions

A provision is recognised in the statement of financial position when Maisarah has a legal or constructive obligation as a result of a past event, and it is probable that an outflow of economic benefits will be required to settle the obligation and the amount has been reliably estimated.

3.16 Earnings prohibited by Shari'a

All the funds mobilized and income earned by Maisarah is from Islamic sources. Maisarah is committed to avoid recognizing any income generated from non-Shari'a compliant sources. Accordingly, all non-Islamic income is credited to a charity account where Maisarah uses these funds for social welfare activities. It includes but not limited to cases/transactions classified by Shari'a as non-compliant income and approved by the SSB to be forfeited, interest paid by other banks on Nostro accounts, late payment fee received from the customer in financing and investment transaction.

3.17 Zakah

The responsibility of payment of zakah is on individual shareholders and investment accountholders.

3.18 Joint and self-financed

Investments, financing and receivables that are jointly owned by Maisarah and the equity of investment accounts holders are classified under the caption "jointly financed" in the financial statements. Investments, financing and receivables that are financed solely by Maisarah are classified under "self-financed".

3.19 Funds for Maisarah

Maisarah functions with funds specifically available for Islamic Banking activities and there is no commingling of funds with conventional banking financial business.

3.20 Revenue recognition

3.20.1 Murabaha receivables

Profit from Murabaha receivables is recognised on time apportioned basis from the date of Murabaha contract. Income related to non-performing accounts is excluded from statement of income.

3.20.2 Diminishing Musharaka (DM) Financing

'Income from Diminishing Musharaka is recognised when Bank's right to receive payment is established. The right to receive payment is established when a customer enters into an Ijarah agreement for acquiring Bank's ownership in the fixed asset. Income related to non-performing accounts is excluded from statement of income.

Notes to the financial statements

For the year ended 31 December 2016

3 Significant Accounting Policies (continued)

3.20.3 Mudaraba financing

Income on Mudaraba financing is recognised when the right to receive payment is established or on distribution by the Mudarib, whereas the losses are charged to statement of income on declaration by the Mudarib. Income related to non-performing accounts is excluded from statement of income.

3.20.4 Ijarah Muntahia Bittamleek

Income from Ijarah Muntahia Bittamleek assets is recognised on a time-apportioned basis over the lease term, net of depreciation. Income related to non-performing Ijarah Muntahia Bittamleek assets is excluded from statement of income.

3.20.5 Dividends

Dividends are recognised when the right to receive payment is established.

3.20.6 Fee and Commission income

Fee and commission income is recognised when earned.

3.20.7 Maisarah's share as a Mudarib

Maisarah's share as a Mudarib for managing equity of investment accountholders is accrued based on the terms and conditions of the related Mudaraba agreements.

3.20.8 Income allocation

Income from jointly financed activities is allocated proportionately between equity of investment accountholders in accordance to their pre-agreed assigned weightages and shareholders on the basis of the average balances outstanding during the year.

3.21 Taxation

Maisarah is Islamic Banking Window of Bank Dhofar SAOG, hence it is not taxable on a stand-alone basis as per the prevailing tax laws. Accordingly, no current tax and deferred tax has been accounted for in these financial statements.

Bank Dhofar SAOG is taxable on combined results i.e. including Maisarah's financial results, accounted for as per IFRS.

3.22 Employees' end of service benefits

End of service benefits are accrued in accordance with the terms of employment of Maisarah's employees at the reporting date, having regard to the requirements of the Oman Labour Law. Employee entitlements to annual leave and leave passage are recognized when they accrue to employees and an accrual is made for the estimated liability arising as a result of services rendered by employees up to the reporting date.

Contributions to a defined contribution retirement plan and occupational hazard insurance for Omani employees in accordance with the Omani Social Insurances Law of 1991 and its subsequent amendments are recognized as an expense in statement of income as incurred.

Notes to the financial statements

For the year ended 31 December 2016

3 Significant Accounting Policies (continued)

3.23 Shari'a supervisory board

All business activities, products, transactions, agreements, contracts and other relevant documents are subject to the supervision of the Shari'a Supervisory Board of Maisarah, which meets quarterly and consists of five prominent Shari'a scholars appointed by the Shareholders for a period of three years, namely:

Sr. No.	Name	Title
1	Sheikh Dr. Salim Bin Ali Bin Ahmed Al Dhahab	Chairman
2	Sheikh Dr. Mohammed bin Ali bin Mahmoud Al Lawati	Member
3	Sheikh Ahmed bin Awadh bin Abdul-Rahman Al-Hassaan	Member
4	Sheikh Dr. Abdullah bin Mubarak Al Abri	Member
5	Sheikh Dr. Mohammad Ameen Ali Qattan	Member

3.24 Trade date accounting

All "regular way" purchases and sales of financial assets are recognized on the trade date, i.e. that date Maisarah commits to purchase or sell the assets. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the time frame generally established by regulations or convention in the market place.

3.25 Segment reporting

A segment is a distinguishable component of Maisarah that is engaged either in providing products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments.

Maisarah currently operates only in the Sultanate of Oman. Maisarah's primary format for reporting segmental information is business segments, based upon management and internal reporting structure. Maisarah's main business segments are retail banking, corporate banking, treasury and investments.

3.26 Fiduciary assets

Assets held in trust or in a fiduciary capacity are not treated as assets of Maisarah in the statement of financial position.

4 Critical Accounting Judgment And Key Sources Of Estimation Uncertainty

(a) Going concern

The Bank's management has made an assessment of the Islamic Window's ability to continue as a going concern and is satisfied that the Islamic Window's has the resources to continue in business for the foreseeable future. Furthermore, management is not aware of any material uncertainties that may cast significant doubt upon the Islamic Window's ability to continue as a going concern. Therefore, the financial statements continue to be prepared on the going concern basis.

Notes to the financial statements

For the year ended 31 December 2016

4 Critical Accounting Judgment And Key Sources Of Estimation Uncertainty (continued)

(b) Impairment provisions against financing contracts with customers

Management reviews its financing portfolio to assess impairment at each reporting date. In determining whether an impairment loss should be recorded in the statement of income, management makes judgments as to whether there is any observable data indicating that there is a measurable decrease in the estimated future cash flows from a portfolio of finances before the decrease can be identified with an individual receivable in that portfolio. This evidence may include observable data indicating that there has been an adverse change in the payment status of customers in a group that correlates with defaults on assets in the group. Management uses estimates based on historical loss experience for assets with credit risk characteristics and objective evidence of impairment similar to those in the portfolio when scheduling its future cash flows. The methodology and assumptions used for estimating both the amount and timing of future cash flows are reviewed regularly to reduce any differences between loss estimates and actual loss experience.

(c) Impairment of investments at fair value through equity

The Islamic Window treats investments carried at fair value through equity as impaired when there is a significant or prolonged decline in the fair value below its cost or where other objective evidence of impairment exists. The determination of what is 'significant' or 'prolonged' requires judgment. The Islamic Window evaluates factors, such as the historical share price volatility for comparable quoted equities and future cash flows and the discount factors for comparable unquoted equities.

(d) Useful life of property and equipment and Ijarah Muntahia Bittamleek

Depreciation is charged so as to write off the cost of assets over their estimated useful lives. The calculation of useful lives is based on management's assessment of various factors such as the operating cycles, the maintenance programs, and normal wear and tear using its best estimates.

5 Cash and balances with Central Bank of Oman

	2016 RO'000	2015 RO'000
Cash in hand	1,812	607
Balances with Central Bank of Oman	37,137	29,855
	38,949	30,462

6 Due from banks and financial institutions

	2016 RO'000	2015 RO'000
Wakala placement – jointly financed	25,015	2,695
Qard Hasan placement – self financed	41,965	29,260
Current clearing account – self financed	1,375	492
	68,355	32,447

Notes to the financial statements

For the year ended 31 December 2016

7 Murabaha and other receivables

	2016 RO'000	2015 RO'000
Gross Murabaha receivables – jointly financed	11,106	13,806
Less: Unearned income – jointly financed	(1,292)	(754)
	<u>9,814</u>	<u>13,052</u>
Credit card receivables – self financed	71	-
Less: Impairment on portfolio basis (note 24)	(174)	(198)
	<u>9,711</u>	<u>12,854</u>

Murabaha and other receivables past due but not impaired amounts to RO 447 thousand (2015: RO 139 thousand).

8 Mudaraba financing

	2016 RO'000	2015 RO'000
Mudaraba financing – jointly financed	24,852	11,767
Less: Impairment on portfolio basis (note 24)	(244)	(125)
	<u>24,608</u>	<u>11,642</u>

Mudaraba financing past due but not impaired amounts to RO Nil (2015: Nil).

9 Diminishing Musharaka financing

	2016 RO'000	2015 RO'000
Diminishing Musharaka – jointly financed	239,693	152,255
Less: Impairment on portfolio basis (note 24)	(2,199)	(1,705)
	<u>237,494</u>	<u>150,550</u>

Diminishing Musharaka past due but not impaired amounts to RO 14,672 thousand (2015: RO 6,108 thousand).

Fair value of collaterals

Upon initial recognition of Diminishing Musharaka, the fair value of collateral is based on valuation techniques commonly used for the corresponding assets. In subsequent periods, the fair value is updated by reference to market price or indexes of similar assets.

Notes to the financial statements

For the year ended 31 December 2016

10 Investment at fair value through equity

	2016 RO'000	2015 RO'000
Local listed Sukuk – jointly financed	10,198	10,198
Sovereign Sukuk – jointly financed	6,363	6,395
	<u>16,561</u>	<u>16,593</u>

At 31 December 2016, the market value of the Sovereign Sukuk was RO 1.000 per unit (2015: RO 1.005 per unit), whereas, the market value of the Modern Sukuk was RO 101.975 per unit (2015: RO 101.975 per unit).

11 Investment at amortised cost

	2016 RO'000	2015 RO'000
Sovereign Sukuk – jointly financed	<u>10,000</u>	<u>10,000</u>

12 Ijarah Muntahia Bittamleek

	2016 RO'000	2015 RO'000
Cost – jointly financed		
At 1 January	35,220	30,701
Additions	6,954	6,261
Disposals	<u>(1,336)</u>	<u>(1,742)</u>
At 31 December	<u>40,838</u>	<u>35,220</u>
Accumulated depreciation – jointly financed		
At 1 January	2,379	1,246
Charge for the period	1,426	1,229
Disposals	<u>(95)</u>	<u>(96)</u>
At 31 December	<u>3,710</u>	<u>2,379</u>
Net book value at 31 December	<u>37,128</u>	<u>32,841</u>
Less: Impairment on portfolio basis (note 24)	<u>(400)</u>	<u>(402)</u>
Net Ijarah Muntahia Bittamleek	<u>36,728</u>	<u>32,439</u>

Ijarah Muntahia Bittamleek past due but not impaired amounts to RO 1,642 thousand (2015: RO 1,066 thousand).

Notes to the financial statements

For the year ended 31 December 2016

13 Property and equipment

	2016				
	Furniture , fixtures & equipment RO 000	Motor vehicles RO 000	Computer equipment RO 000	Capital work in progress RO 000	Total RO 000
Cost					
At 1 January	573	42	1,116	45	1,776
Additions	302	12	371	129	814
Disposals / Transfers	-	-	-	(171)	(171)
At 31 December	<u>875</u>	<u>54</u>	<u>1,487</u>	<u>3</u>	<u>2,419</u>
Accumulated depreciation					
At 1 January	(188)	(24)	(356)	-	(568)
Provided during the year	(163)	(12)	(202)	-	(377)
Reversal of depreciation	-	-	-	-	-
At 31 December	<u>(351)</u>	<u>(36)</u>	<u>(558)</u>	<u>-</u>	<u>(945)</u>
Net book value at 31 December	<u>524</u>	<u>18</u>	<u>929</u>	<u>3</u>	<u>1,474</u>

	2015				
	Furniture , fixtures & equipment RO 000	Motor vehicles RO 000	Computer equipment RO 000	Capital work in progress RO 000	Total RO 000
Cost					
At 1 January	283	28	1,037	25	1,373
Additions	293	14	79	62	448
Disposals / Transfers	(3)	-	-	(42)	(45)
At 31 December	<u>573</u>	<u>42</u>	<u>1,116</u>	<u>45</u>	<u>1,776</u>
Accumulated depreciation					
At 1 January	(86)	(12)	(218)	-	(316)
Provided during the year	(104)	(12)	(138)	-	(254)
Reversal of depreciation	2	-	-	-	2
At 31 December	<u>(188)</u>	<u>(24)</u>	<u>(356)</u>	<u>-</u>	<u>(568)</u>
Net book value at 31 December	<u>385</u>	<u>18</u>	<u>760</u>	<u>45</u>	<u>1,208</u>

Notes to the financial statements

For the year ended 31 December 2016

14 Other assets

	2016 RO'000	2015 RO'000
Ijarah rental receivables	37	23
Other profit receivables	975	522
Prepayments	146	110
Others	412	219
Acceptances	5,256	335
Total	6,826	1,209

15 Due to Head office and other banks

	2016 RO'000	2015 RO'000
Due to other banks	79,340	52,325
Total	79,340	52,325

Due to Head office and other banks comprises of Wakala deposits. Wakala borrowing from Head office amounts to RO Nil (2015: RO Nil).

16 Qard Hasan from Head Office

	2016 RO'000	2015 RO'000
Qard e Hasan from Head Office (16.1)	15,000	9,360
Current clearing account (16.2)	2,420	867
Total	17,420	10,227

16.1 This amount represents profit-free Qard Hasan facility obtained on real need basis from Head Office for a specific period as part of its liquidity management.

16.2 This amount represents the vostro account of Head Office opened with Maisarah.

17 Other Liabilities

	2016 RO'000	2015 RO'000
Payables	313	2,197
Accrued expenses	702	451
Profit payables	2,802	870
Others	65	6
Charity Payable	153	7
Acceptances contra	5,256	335
Total	9,291	3,866

Notes to the financial statements

For the year ended 31 December 2016

18 Equity of investment accountholders

	2016 RO'000	2015 RO'000
Saving account	15,229	7,985
Term deposit	5	40
Profit equalisation reserve	4	2
Investment risk reserve	1	-
Total	15,239	8,027

There is no restricted investment at reporting date.

Basis of distribution of the profit between owners' equity and equity of investment accountholders

The investment profits are distributed between owners' equity and equity of investment accountholders for the period ended 31 December 2016 and 2015 as follows:

	Percentage
Equity of investment accountholders share	60%
Mudarib' s share	40%

The investment risk reserve is deducted from investment accountholders share after allocating the Mudarib' s share of profit as per the approved policy in order to cater against future losses of equity of investment accountholders. Investment risk reserve will revert to the investment accountholders as per terms and conditions of Mudaraba contract.

The profit equalization reserve is the amount Maisarah appropriates in excess of the profit to be distributed to equity of investment accountholders before allocating the Mudarib share of income to maintain a certain level of return. Profit equalization reserve will revert to owner's equity and equity of investment accountholders as per terms and condition of Mudaraba contract. Equity of investment accountholders funds are commingled with Maisarah's funds for investment, no priority is granted to any party for the purpose of investments and distribution of profits. The administration expenses are only charged on the Maisarah expenses.

19 Capital

During 2016, Head office has increased the assigned capital to RO 55 million (2015: RO 40 million) to Maisarah from the core paid up capital of the shareholders.

20 Fiduciary assets

There were no funds under management with Maisarah (2015: RO Nil).

Notes to the financial statements

For the year ended 31 December 2016

21 Income from Islamic finances and investments

	2016 RO'000	2015 RO'000
Murabaha receivables	451	453
Mudaraba	737	249
Ijarah muntahia bittamleek - net*	1,590	1,411
Diminishing Musharaka	9,983	5,565
Profit on investments at fair value through equity	732	543
Profit on investment at amortised cost	351	57
Total	13,844	8,278

* Depreciation on Ijarah Muntahia Bitamleek amounts to RO 1,426 thousand (2015: RO 1,210 thousand).

22 Staff costs

	2016 RO'000	2015 RO'000
Salaries and allowances	2,835	1,843
Other personnel cost	501	386
Non-Omani employee terminal benefit	44	23
Total	3,380	2,252

23 General and administrative expenses

	2016 RO'000	2015 RO'000
Occupancy cost	454	335
Operating and administration cost	874	554
Total	1,328	889

Notes to the financial statements

For the year ended 31 December 2016

24 Provision for financing impairment

In accordance with the directives of CBO, the movement in the financing impairment provision is analysed as below:

	2016 RO'000	2015 RO'000
A- Impairment provision on portfolio basis		
Balance at the beginning of the year	2,430	1,494
Provided during the year	587	936
Balance at the end of the year	3,017	2,430
B- Impairment provision on specific basis		
Balance at the beginning of the year	-	-
Provided during the year	-	-
Balance at the end of the year	-	-

25 Related parties transactions

In the ordinary course of business, Maisarah conducts transactions with certain of its Directors, members of Shari'a Supervisory Board, shareholders and companies over which they are able to exert significant influence. The aggregate amounts of balances with such related parties are as follows:

	2016 RO'000	2015 RO'000
Finances		
Directors, members of Shari'a Supervisory Board and shareholders holding 10% or more interest in the Bank	597	505
Deposits and other accounts		
Directors, members of Shari'a Supervisory Board and shareholders holding 10% or more interest in the Bank	2,577	17,133
Remuneration paid to Directors & Shari'a Supervisor		
Chairman		
- remuneration proposed	8	6
- sitting fees paid	3	3
Other Members		
- remuneration proposed	24	16
- sitting fees paid	8	7
Other transactions		
Rental payment to a related party	231	231
Key management compensation		
Salaries and other benefits	132	112
End of service benefits	6	4

Notes to the financial statements

For the year ended 31 December 2016

26 Contingent liabilities and commitments

(a) Credit related contingent items

Letters of credit and other commitments for which there are corresponding customer liabilities:

	2016 RO'000	2015 RO'000
Letters of credit	3,413	4,512
Guarantees	6,756	10,314
Total	10,169	14,826

(b) Capital and investment commitments

	2016 RO'000	2015 RO'000
Contractual commitments for property and equipment	41	109

(c) The unutilised limits of Maisarah's financing for the year ended 31 December 2016 amounts to RO 95,463 thousand (2015: 71,426 thousand).

27 Islamic financial derivatives

Forward exchange contracts represent commitments to purchase foreign and domestic currency, including undelivered spot transactions. The values of the derivative instruments held are set out as below:

	2016 RO'000	2015 RO'000
	Contract / Notional Amount	
Forward exchange contracts		
Currency forward - purchase contracts	17,325	30,032
Currency forward - sale contracts	17,335	30,040

As at 31 December 2016, fair value of the exchange contracts remains equivalent to its notional amount.

Notes to the financial statements

For the year ended 31 December 2016

28 Fair value information

Fair value is an amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction. Consequently, differences can arise between the carrying value and fair value estimates. As at the reporting date the fair values of Maisarah's financial instruments are not significantly different from their carrying values.

The following table provides an analysis of financial instruments that are measured subsequent to initial recognition at fair value, grouped into levels 1 to 3 based on the degree to which the fair value is observable:

- Level 1 fair value measurements are those derived from quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2 fair value measurements are those derived from inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices); and
- Level 3 fair value measurements are those derived from valuation techniques that include inputs for the asset or liability that are not based on observable market data (unobservable inputs).

Fair value information	2016			
	Level 1 RO 000	Level 2 RO 000	Level 3 RO 000	Total RO 000
Investments at fair value through				
equity	6,363	10,198	-	16,561
Total	6,363	10,198	-	16,561

Fair value information	2015			
	Level 1 RO 000	Level 2 RO 000	Level 3 RO 000	Total RO 000
Investments at fair value through				
equity	6,395	10,198	-	16,593
Total	6,395	10,198	-	16,593

29 Financial risk management

The important types of financial risks to which Maisarah is exposed are credit risk, liquidity risk and market risk. The risk management division of Maisarah is an independent and dedicated unit reporting directly to the Risk Management Committee ("RMC") of the Board. The division's primary responsibility is to assess, monitor and recommend strategies for control of credit, market and operational risk. The absence of any direct or indirect reporting lines and permanent membership in all Maisarah's committees are among the factors which reflect the independence of the Risk Management Division's working and the key role it plays within Maisarah.

The risk management framework is pivoted on a host of committees involving the executive management and the Board of Directors ("the Board") for approval and reporting purposes. The Board has the overall authority for approval of strategies and policies, which it exercises through its various sub-committees. RMC of the Board is responsible for reviewing and recommending to the full Board, approval risk policies and procedures. RMC also reviews the risk profile of Maisarah as presented to it by the Risk Management Division and appraises the full Board in its periodic meetings.

Notes to the financial statements

For the year ended 31 December 2016

29 Financial risk management (continued)

Credit risk

The most important risk to which Maisarah is exposed is credit risk. To manage the level of credit risk, Maisarah deals with counter-parties of good credit. Board Credit Committee is the final credit approving authority of Maisarah which is mainly responsible for approving all credit proposals beyond the authority level of the management. RMC is the management decision making body which is empowered to consider all credit related issues upto certain limits.

Credit risk is managed by the Risk Management Division ("RMD") through a system of independent risk assessment in credit proposals before they are considered by the appropriate approving authorities. Maisarah has in place a risk grading system for analysing the risk associated with credit. This facilitates the approving authorities in making their credit decision. Maximum counterparty/group exposures are limited to 15% of the Bank's capital base as stipulated by CBO and where a higher limit is required for projects of national importance prior CBO approval is obtained. Individual country limits using Moody's, S&P and Fitch ratings have also been set up to ensure portfolio diversification in terms of sovereign risk ratings and geographical exposure. These limits are approved by the Board. Retail financing is strictly in accordance with the CBO guidelines. The analysis of credit portfolio is provided below. It is pertinent to mention that the credit portfolio consists of all standard accounts and there is no impairment in the portfolio.

(a) Geographical concentrations

	2016	
	Due from banks and financial institutions RO 000	Due to Banks and financial Institutions RO 000
Sultanate of Oman	59,280	47,000
Other GCC Countries	7,967	20,790
Europe and North America	1,108	-
Africa and Asia	-	11,550
	<u>68,355</u>	<u>79,340</u>

	2015	
	Due from banks and financial institutions RO 000	Due to Banks and financial Institutions RO 000
Sultanate of Oman	31,955	35,000
Other GCC Countries	238	-
Europe and North America	254	-
Africa and Asia	-	17,325
	<u>32,447</u>	<u>52,325</u>

Notes to the financial statements

For the year ended 31 December 2016

29 Financial risk management (continued)

Credit risk (continued)

(b) Customer concentrations

Customer concentrations on asset (gross)

	2016				
	Due from banks and financial institutions RO 000	Murabaha and other receivables RO 000	Mudaraba Financing RO 000	Diminishing Musharaka financing RO 000	Ijarah Muntahia Bittamleek RO 000
Retail	-	5,422	-	84,374	37,128
Corporate	68,355	4,463	24,852	155,319	-
	<u>68,355</u>	<u>9,885</u>	<u>24,852</u>	<u>239,693</u>	<u>37,128</u>

	2015				
	Due from banks and financial institutions RO 000	Murabaha and other receivables RO 000	Mudaraba Financing RO 000	Diminishing Musharaka financing RO 000	Ijarah Muntahia Bittamleek RO 000
Retail	-	3,162	-	57,905	32,841
Corporate	32,447	9,890	11,767	94,350	-
	<u>32,447</u>	<u>13,052</u>	<u>11,767</u>	<u>152,255</u>	<u>32,841</u>

Notes to the financial statements

For the year ended 31 December 2016

29 Financial risk management (continued)

Credit risk (continued)

(c) Economic sector concentrations (Gross)

	2016			
	Murabaha and other receivables RO 000	Mudaraba Financing RO 000	Diminishing Musharaka Financing RO 000	Ijarah Muntahia Bittamleek RO 000
Personal	5,422	-	84,374	37,128
Construction	226	10,607	104,868	-
Manufacturing	-	-	2,863	-
Other services	45	2,514	41,899	-
Others	4,192	11,731	5,689	-
	9,885	24,852	239,693	37,128

	2015			
	Murabaha and other receivables RO 000	Mudaraba Financing RO 000	Diminishing Musharaka Financing RO 000	Ijarah Muntahia Bittamleek RO 000
Personal	3,162	-	57,905	32,841
Construction	236	4,270	58,602	-
Manufacturing	-	-	1,582	-
Other services	9	2,457	29,869	-
Others	9,645	5,040	4,297	-
	13,052	11,767	152,255	32,841

(d) Gross credit exposure

	2016	
	Total gross exposure RO 000	Monthly average gross exposure RO 000
Murabaha and other receivables	9,885	8,777
Mudaraba financing	24,852	15,651
Diminishing Musharaka Financing	239,693	205,806
Ijarah Muntahia Bittamleek	37,128	33,980

	2015	
	Total gross exposure RO 000	Monthly average gross exposure RO 000
Murabaha and other receivables	13,052	16,341
Mudaraba financing	11,767	5,281
Diminishing Musharaka Financing	152,255	119,611
Ijarah Muntahia Bittamleek	32,841	30,480

Notes to the financial statements

For the year ended 31 December 2016

29 Financial risk management (continued)

Credit risk (continued)

(e) Industry type distribution of exposures by major types of credit exposures:

	2016				
	Murabaha and other receivables RO 000	Mudaraba Financing RO 000	Diminishing Musharaka Financing RO 000	Ijarah Muntahia Bittamleek RO 000	Off balance sheet exposures RO 000
Import trade	4,074	3,148	38	-	3,421
Export trade	-	6,848	-	-	-
Wholesale & retail trade	18	893	739	-	1
Mining & quarrying	-	842	4,601	-	-
Construction	226	10,607	104,868	-	5,352
Manufacturing	-	-	2,863	-	1,298
Transport & communication	51	-	143	-	-
Services	45	2,514	41,899	-	97
Retail	5,422	-	84,374	37,128	-
Others	49	-	168	-	-
	<u>9,885</u>	<u>24,852</u>	<u>239,693</u>	<u>37,128</u>	<u>10,169</u>

	2015				
	Murabaha and other receivables RO 000	Mudaraba Financing RO 000	Diminishing Musharaka Financing RO 000	Ijarah Muntahia Bittamleek RO 000	Off balance sheet exposures RO 000
Import trade	9,448	4,035	51	-	7,092
Export trade	-	-	-	-	121
Wholesale & retail trade	-	350	550	-	-
Mining & quarrying	38	655	3,479	-	-
Construction	236	4,270	58,602	-	7,004
Manufacturing	-	-	1,582	-	182
Transport & communication	99	-	184	-	-
Services	9	2,457	29,869	-	427
Retail	3,162	-	57,905	32,841	-
Others	60	-	33	-	-
	<u>13,052</u>	<u>11,767</u>	<u>152,255</u>	<u>32,841</u>	<u>14,826</u>

Notes to the financial statements

For the year ended 31 December 2016

29 Financial risk management (continued)

Credit risk (continued)

(f) Residual contractual maturities of the portfolio by major types of credit exposures:

	2016				
	Murabaha and other receivables RO 000	Mudaraba Financing RO 000	Diminishing Musharaka Financing RO 000	Ijarah Muntahia Bittamleek RO 000	Off balance sheet exposures RO 000
Upto 1 month	510	24,852	-	-	1,060
1 - 3 months	1,388	-	530	-	2,125
3 - 6 months	2,029	-	-	-	3,227
6 - 9 months	145	-	70	-	1,363
9 - 12 months	18	-	52	-	1,131
1 - 3 years	587	-	7,287	161	1,263
3 - 5 years	949	-	17,411	450	-
Over 5 years	4,259	-	214,343	36,517	-
	<u>9,885</u>	<u>24,852</u>	<u>239,693</u>	<u>37,128</u>	<u>10,169</u>

	2015				
	Murabaha and other receivables RO 000	Mudaraba Financing RO 000	Diminishing Musharaka Financing RO 000	Ijarah Muntahia Bittamleek RO 000	Off balance sheet exposures RO 000
Upto 1 month	7,908	11,767	-	-	8,833
1 - 3 months	891	-	-	-	2,464
3 - 6 months	660	-	489	-	178
6 - 9 months	31	-	835	-	1,119
9 - 12 months	53	-	53	-	664
1 - 3 years	440	-	4,599	117	1,488
3 - 5 years	754	-	9,569	449	-
Over 5 years	2,315	-	136,710	32,275	80
	<u>13,052</u>	<u>11,767</u>	<u>152,255</u>	<u>32,841</u>	<u>14,826</u>

Notes to the financial statements

For the year ended 31 December 2016

29 Financial risk management (continued)

Credit risk (continued)

(g) Distribution of past due and not past due financing by type of industry:

	2016				
	Performing Murabaha and other receivables RO 000	Performing Mudaraba Financing RO 000	Performing Diminishing Musharaka Financing RO 000	Performing Ijarah Muntahia Bittamleek RO 000	General provisions made during the year RO 000
Import trade	4,074	3,148	38	-	(64)
Export trade	-	6,848	-	-	(60)
Wholesale & retail trade	18	893	739	-	(14)
Mining & quarrying	-	842	4,601	-	(48)
Construction	226	10,607	104,868	-	(1,013)
Manufacturing	-	-	2,863	-	(25)
Transport & communication	51	-	143	-	(2)
Services	45	2,514	41,899	-	(390)
Retail	5,422	-	84,374	37,128	(1,399)
Others	49	-	168	-	(2)
	<u>9,885</u>	<u>24,852</u>	<u>239,693</u>	<u>37,128</u>	<u>(3,017)</u>

	2015				
	Performing Murabaha and other receivables RO 000	Performing Mudaraba Financing RO 000	Performing Diminishing Musharaka Financing RO 000	Performing Ijarah Muntahia Bittamleek RO 000	General provisions made during the year RO 000
Import trade	9,448	4,035	51	-	(147)
Wholesale & retail trade	-	350	550	-	(10)
Mining & quarrying	38	655	3,479	-	(46)
Construction	236	4,270	58,602	-	(688)
Manufacturing	-	-	1,582	-	(17)
Transport & communication	99	-	184	-	(3)
Services	9	2,457	29,869	-	(353)
Retail	3,162	-	57,905	32,841	(1,165)
Others	60	-	33	-	(1)
	<u>13,052</u>	<u>11,767</u>	<u>152,255</u>	<u>32,841</u>	<u>(2,430)</u>

(h) Maximum exposure to credit risk without consideration of collateral held:

	2016 RO'000	2015 RO'000
Due from banks and financial institutions	<u>68,355</u>	<u>32,447</u>

Notes to the financial statements

For the year ended 31 December 2016

29 Financial risk management (continued)

Liquidity risk

Liquidity risk is the potential inability to meet Maisarah's liabilities as they become due, because of the difficulty in liquidating assets (market liquidity risk) or in obtaining adequate funding (funding liquidity risk). It arises when Maisarah is unable to generate cash to cope with a decline in deposits or increase in assets.

Maisarah's liquidity risk management is governed by the treasury risk policy document approved by the Board of Directors as well as the provisions of relevant CBO guidelines on liquidity risk management. Maisarah monitors its liquidity risk through cash flow approach. Under cash flow approach Maisarah generates Maturity of Assets and Liabilities (MAL) report which captures all the maturing assets and liabilities into various pre-set time buckets ranging from one month to five years. The mismatches in various time buckets indicate liquidity gap and Maisarah strictly adheres to the CBO set limit of 15% of cumulative liabilities (outflows) on mismatches (liquidity gaps) in time buckets upto one year. In addition, Maisarah has also set up internal limit on mismatches in time buckets beyond one year.

Treasury department of Maisarah controls and monitors the liquidity risk and ensures that the window is not exposed to undue liquidity risk and at the same time makes optimum use of its funds. Middle office in Risk Management Division also monitors the liquidity position of Maisarah.

Notes to the financial statements

For the year ended 31 December 2016

29 Financial risk management (continued)

Liquidity risk (continued)

Maturity profile of assets and liabilities

	2016					
	Due on demand and up to 30 days RO'000	More than 1 month to 6 months RO'000	More than 6 months to 12 months RO'000	More than 1 year to 5 years RO'000	Over 5 years RO'000	Total RO'000
Cash and balances with Central Bank of Oman	38,949	-	-	-	-	38,949
Due from banks and financial institutions	68,355	-	-	-	-	68,355
Murabaha and other receivables	4,170	531	584	3,537	889	9,711
Mudaraba financing	1,243	2,485	2,424	12,426	6,030	24,608
Diminishing Musharaka financing	4,507	23,039	25,247	114,695	70,006	237,494
Investments at fair value through equity	-	-	-	16,561	-	16,561
Investment at amortised cost	-	-	-	10,000	-	10,000
Ijarah Muntahia Bittamleek	279	1,393	1,572	12,921	20,563	36,728
Property and equipment	-	-	-	-	1,474	1,474
Other asset	2,277	3,991	-	-	558	6,826
Total assets	119,780	31,439	29,827	170,140	99,520	450,706
Current accounts	9,616	13,243	7,568	-	9,459	39,886
Due to Head office and other banks	67,790	11,550	-	-	-	79,340
Qard Hasan from Head Office	2,420	-	-	15,000	-	17,420
Customer Wakala Deposit	20,768	82,380	31,446	59,784	36,176	230,554
Other liabilities	5,300	3,991	-	-	-	9,291
Equity of unrestricted investment accountholders	766	1,523	1,523	7,615	3,812	15,239
Owner's equity	-	-	-	-	58,976	58,976
Total liabilities and accountholders & owners' equity	106,660	112,687	40,537	82,399	108,423	450,706

Notes to the financial statements

For the year ended 31 December 2016

29 Financial risk management (continued)

Liquidity risk (continued)

Maturity profile of assets and liabilities (continued)

	2015						Total RO'000
	Due on demand and up to 30 days RO'000	More than 1 month to 6 months RO'000	More than 6 months to 12 months RO'000	More than 1 year to 5 years RO'000	Over 5 years RO'000		
Cash and balances with Central Bank of Oman	30,462	-	-	-	-	-	30,462
Due from banks and financial institutions	32,447	-	-	-	-	-	32,447
Murabaha and other receivables	9,543	355	412	2,193	351		12,854
Mudaraba financing	588	1,177	1,177	5,884	2,816		11,642
Diminishing Musharaka financing	3,786	13,905	15,621	66,170	51,068		150,550
Investments at fair value through equity	-	-	-	16,593	-		16,593
Investment at amortised cost	-	-	-	10,000	-		10,000
Ijarah Muntahia Bittamleek	240	1,199	1,439	11,222	18,339		32,439
Property and equipment	-	-	-	-	1,208		1,208
Other asset	729	151	-	-	329		1,209
Total assets	77,795	16,787	18,649	112,062	74,111		299,404
Current accounts	11,050	16,614	9,494	-	11,867		49,025
Due to Head office and other banks	52,325	-	-	-	-		52,325
Qard Hasan from Head Office	867	-	-	9,360	-		10,227
Customer Wakala Deposit	25,552	75,371	15	34,170	-		135,108
Other liabilities	2,470	696	311	-	389		3,866
Equity of unrestricted investment accountholders	399	798	808	4,022	2,000		8,027
Owner's equity	-	-	-	-	40,826		40,826
Total liabilities and accountholders & owners' equity	92,663	93,479	10,628	47,552	55,082		299,404

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29 Financial risk management (continued)

Market risk

Market risk includes currency risk, profit rate risk and equity price risk.

(a) Currency risk

Maisarah is exposed to currency risk through its transactions in foreign currencies. The major foreign currency to which Maisarah is exposed is the US Dollar which is effectively pegged to Rial Omani.

(b) Profit rate risk

Profit rate risk (PRR) is the risk that Maisarah will incur a financial loss as a result of mismatch in the profit rates on assets & investment accountholders. The profit distribution to investment accountholders is based on profit sharing agreements. However, the profit sharing agreements will result in displaced commercial risk when Maisarah results do not allow it to distribute profits in line with the market rates.

Maisarah has a detailed profit distribution policy in place which details the process and management of profit distribution, including setting up of profit equalization & investment risk reserve. The responsibility of profit rate risk management rests with the Maisarah's Asset and Liability Management Committee (ALCO).

Profit rate sensitivity gap

Sensitivity to profit rates arises from mismatches in the period to repricing of assets and that of the corresponding liability. Maisarah manages these mismatches by following policy guidelines and reduces risk by matching the repricing of assets and liabilities.

Notes to the financial statements

For the year ended 31 December 2016

29 Financial risk management (continued)

Market risk (continued)

Profit rate sensitivity gap (continued)

	2016							
	Effective average interest rate %	Due on demand and within 30 days RO'000	Due within 1 to 6 months RO'000	Due within 7 to 12 months RO'000	Due within 1 to 5 years RO'000	Due after 5 years RO'000	Non-interest bearing RO'000	Total RO'000
Cash and balances with Central Bank of Oman	-	-	-	-	-	-	38,949	38,949
Due from banks and financial institutions	0.49%	25,015	-	-	-	-	43,340	68,355
Murabaha and other receivables	4.97%	4,099	531	584	3,537	889	71	9,711
Mudaraba financing	4.98%	24,608	-	-	-	-	-	24,608
Diminishing Musharaka financing	4.96%	4,507	23,039	25,247	114,695	70,006	-	237,494
Investments at fair value through equity	4.84%	-	-	-	16,561	-	-	16,561
Investment at amortised cost	3.50%	-	-	-	10,000	-	-	10,000
Ijara Muntahia Bittamleek	4.70%	279	1,393	1,572	12,921	20,563	-	36,728
Property and equipment	-	-	-	-	-	-	1,474	1,474
Other asset	-	-	-	-	-	-	6,826	6,826
Total assets		58,508	24,963	27,403	157,714	91,458	90,660	450,706
Current accounts	1.97%	5,639	9,869	5,639	-	7,049	11,690	39,886
Due to Head office and other banks	1.08%	67,790	11,550	-	-	-	-	79,340
Qard Hasan from Head office	-	-	-	-	-	-	17,420	17,420
Customer Wakala deposit	2.97%	20,768	82,380	31,446	59,784	36,176	-	230,554
Other liabilities	-	-	-	-	-	-	9,291	9,291
Equity of unrestricted investment accountholders	1.09%	15,234	-	-	-	-	5	15,239
Owner's equity	-	-	-	-	-	-	58,976	58,976
Equity of accountholders & Total liabilities and shareholders' equity		109,431	103,799	37,085	59,784	43,225	97,382	450,706
On-balance sheet gap		(50,923)	(78,836)	(9,682)	97,930	48,233	(6,722)	-
Cumulative profit sensitivity gap		(50,923)	(129,759)	(139,441)	(41,511)	6,722	-	-

Notes to the financial statements

For the year ended 31 December 2016

29 Financial risk management (continued)

Market risk (continued)

Profit rate sensitivity gap (continued)

	2015							
	Effective average interest rate %	Due on demand and within 30 days RO'000	Due within 1 to 6 months RO'000	Due within 7 to 12 months RO'000	Due within 1 to 5 years RO'000	Due after 5 years RO'000	Non-interest bearing RO'000	Total RO'000
Cash and balances with Central Bank of Oman	-	-	-	-	-	-	30,462	30,462
Due from banks and financial institutions	0.11%	2,695	-	-	-	-	29,752	32,447
Murabaha and other receivables	2.79%	9,543	355	412	2,193	351	-	12,854
Mudaraba financing	5.41%	11,642	-	-	-	-	-	11,642
Diminishing Musharaka financing	4.80%	3,786	13,905	15,621	66,170	51,068	-	150,550
Investments at fair value through equity	4.84%	-	-	-	16,593	-	-	16,593
Investment at amortised cost	3.50%	-	-	-	10,000	-	-	10,000
Ijara Muntahia Bittamleek	4.65%	240	1,199	1,439	11,222	18,339	-	32,439
Property and equipment	-	-	-	-	-	-	1,208	1,208
Other asset	-	-	-	-	-	-	1,209	1,209
Total assets		27,906	15,459	17,472	106,178	69,758	62,631	299,404
Current accounts	1.11%	8,753	12,279	7,017	-	8,774	12,382	49,025
Due to Head office and other banks	0.62%	52,325	-	-	-	-	-	52,325
Qard Hasan from Head office	-	-	-	-	-	-	10,227	10,227
Customer Wakala deposit	1.57%	25,552	75,371	15	34,170	-	-	135,108
Other liabilities		2,286	545	311	-	724	-	3,866
Equity of unrestricted investment accountholders	1.02%	-	-	10	30	-	7,987	8,027
Owner's equity	-	-	-	-	-	-	40,826	40,826
Equity of accountholders & Total liabilities and shareholders' equity		88,736	88,195	7,353	34,200	50,324	30,596	299,404
On-balance sheet gap		(60,380)	(72,736)	10,119	71,978	60,260	(8,791)	-
Cumulative profit sensitivity gap		(60,380)	(133,566)	(123,447)	(51,469)	8,791	-	-

Notes to the financial statements

For the year ended 31 December 2016

29 Financial risk management (continued)

Market risk (continued)

(c) Equity risk

Presently Maisarah is not exposed to any equity price risk.

Operational risk

Maisarah has adopted the Basic Indicator Approach under Basel II for the purpose of measuring capital charge for Operational Risk. The approach requires Maisarah to provide 15% of the average three years gross annual income as capital charge for operational risk.

30 Segmental information

Maisarah is organised into three main business segments:

- (1) Retail banking – incorporating private customer current accounts, savings account, term deposits, Murabaha, diminishing musharaka financing and ijarah muntahia bittamleek;
- (2) Corporate banking – incorporating current accounts, savings account, term deposits, Murabaha, Mudaraba and diminishing musharaka financing; and
- (3) Treasury & investments

Segment assets and liabilities comprise operating assets and liabilities, being the majority of the statement of financial position.

Notes to the financial statements

For the year ended 31 December 2016

30 Segmental information (continued)

	2016			
	Retail Banking RO 000	Corporate Banking RO 000	Treasury and Investments RO 000	Total RO 000
Segment operating revenues	5,102	7,661	13	12,776
Other revenues	103	673	1,201	1,977
Total segment operating revenues	5,205	8,334	1,214	14,753
Profit expenses	(307)	(4,940)	(653)	(5,900)
Net operating income	4,898	3,394	561	8,853
Segment cost				
Operating expenses including depreciation	(1,723)	(2,445)	(917)	(5,085)
Provision for impairment	(234)	(353)	-	(587)
Net profit for the year before tax	2,941	596	(356)	3,181
Segment assets	127,480	191,598	134,645	453,723
Less: Provision for impairment	(1,399)	(1,618)	-	(3,017)
Total segment assets	126,081	189,980	134,645	450,706
Segment liabilities	9,136	270,321	97,034	376,491

	2015			
	Retail Banking RO 000	Corporate Banking RO 000	Treasury and Investments RO 000	Total RO 000
Segment operating revenues	3,348	4,330	5	7,683
Other revenues	169	343	659	1,171
Total segment operating revenues	3,517	4,673	664	8,854
Profit expenses	(134)	(1,659)	(161)	(1,954)
Net operating income	3,383	3,014	503	6,900
Segment cost				
Operating expenses including depreciation	(1,479)	(1,914)	(2)	(3,395)
Provision for impairment	(553)	(383)	-	(936)
Net profit / (loss) for the year before tax	1,351	717	501	2,569
Segment assets	94,576	117,277	89,981	301,834
Less: Provision for impairment	(1,165)	(1,265)	-	(2,430)
Total segment assets	93,411	116,012	89,981	299,404
Segment liabilities	17,591	169,514	63,446	250,551

31 Comparative amounts

Certain of the corresponding figures of previous year have been reclassified in order to conform with the presentation for the current year. Such reclassifications do not affect previously reported profit or owner's equity.





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